



Agenda

MEETING OF THE SAN MARCOS COMMUNITY FOUNDATION

TUESDAY, NOVEMBER 15, 2016 – 6:00 P.M.

SAN MARCOS COMMUNITY FOUNDATION BOARD MEETING
SAN MARCOS ROOM/1 CIVIC CENTER DRIVE, SAN MARCOS, CA 92069

Cell Phones: As a courtesy to others, please silence your cell phone or pager during the meeting and engage in conversations outside the Council Chambers.

Americans with Disabilities Act: If you need special assistance to participate in this meeting, please contact the Board Secretary at (760) 744-1050, ext. 3116. Notification 48 hours in advance will enable the City to make reasonable arrangements to ensure accessibility to this meeting. Assisted listening devices are available for the hearing impaired. Please see the Board Secretary if you wish to use this device.

Public Comment: If you wish to address the Board on any agenda item, please complete a "Request to Speak" form. Forms are located at the rear of the Council Chambers. Be sure to indicate which item number you wish to address. Comments are limited to FIVE minutes.

The Oral Communication segment of the agenda is for the purpose of allowing the public to address the Board on any matter NOT listed on the agenda. The Board is prohibited by state law from taking action on items NOT listed on the Agenda. However, they may refer the matter to staff for a future report and recommendation. If you wish to speak under "Oral Communications," please complete a "Request to Speak" form as noted above.

Agendas: Agenda packets are available for public inspection 72 hours prior to scheduled meetings at the Administration Department located on the second floor of City Hall, 1 Civic Center Drive, San Marcos, during normal business hours.

AGENDA

CALL TO ORDER

ROLL CALL

NEW BUSINESS

1. PRESIDENT'S REPORT

- 2-1-1 San Diego Update
- Future events with grant awardees
- Other updates of note to the Board

*Recommendation: **NOTE & FILE/DISCUSS/APPROVE***

2. FUND STATEMENT

*Recommendation: **NOTE & FILE***

3. 2015 IRS 990 FORM SUBMISSION

*Recommendation: **APPROVE***

4. SMCF GRANT FUNDING COMMITTEE RECOMMENDATION

Quarterly Funding Recommendation to the SMCF Board for Deliberation.

(a) Fall Quarter Funding Recommendation Worksheet

(b) Regular/Mini Grant Funding History Fiscal Year 2016/2017

(c) SMCF Resolution No. 2016-10, Fall Quarter Regular Grants

Recommendation: **CONSIDER/APPROVE**

OLD BUSINESS

5. PROMOTIONAL AND FUNDRAISING ACTIVITIES/IDEAS

Recommendation: **DISCUSS/APPROVE**

CONSENT CALENDAR

6. **WAIVER OF TEXT** This item is to waive the reading of all text of all Resolutions and Policies adopted at this meeting. Resolutions and Policies shall be adopted by title.

Recommendation: **WAIVE**

7. **APPROVAL OF MINUTES** SMCF Board Meeting August 16, 2016.

Recommendation: **CONSIDER/APPROVE**

8. **ORAL COMMUNICATIONS** Speakers are limited to five minutes. Please complete a "Request to Speak" form and place in basket provided. According to Board policy, *FIFTEEN* minutes has been established during this portion of the Agenda to allow citizens to speak on any matter NOT listed. The Board is prohibited by state law from taking action on items NOT listed on the Agenda. However they may refer the matter for a future report and recommendations.

ITEMS FOR THE GOOD OF THE ORDER

9. MISCELLANEOUS

(a) Board vacancies application reminder – closes December 16, 2016.

(b) Selection of next quarter's Grant Funding Committee

10. ADJOURNMENT

STATE OF CALIFORNIA)
COUNTY OF SAN DIEGO) ss.
CITY OF SAN MARCOS)

AFFIDAVIT OF POSTING

I, Michael Gordon, hereby certify that I caused the posting of this Agenda on the bulletin board located at the north entrance to City Hall on Thursday, November 10, 2016 at 5:00 pm.

DATE: Thursday, November 10, 2016

Michael Gordon, Recording Secretary – SMCF



City of San Marcos

Quarter 1 FY 2016-2017

July 2016 to September 2016

Quarter 1 Summary



684 calls from San Marcos clients



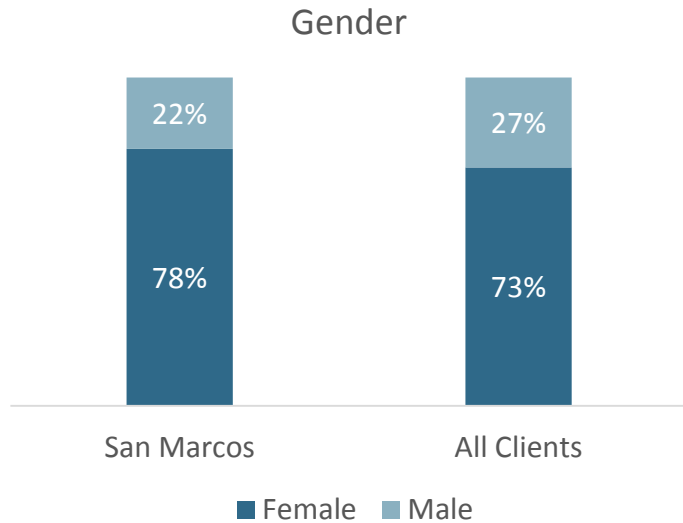
1,207 needs presented



1,499 referrals provided

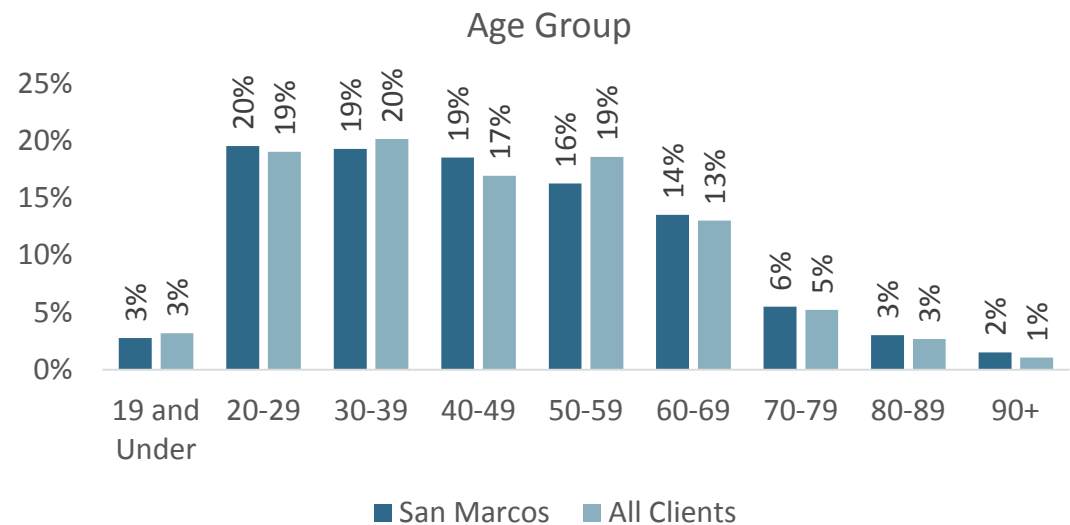
- In Quarter 1, July 2016 to September 2016, 2-1-1 San Diego created 684 cases for clients who resided in San Marcos (zip codes 92069, 92078, 92079, or 92096).
- These clients presented 1,207 needs, which resulted in 1,499 referrals to services to address these needs.

The majority of San Marcos clients are female

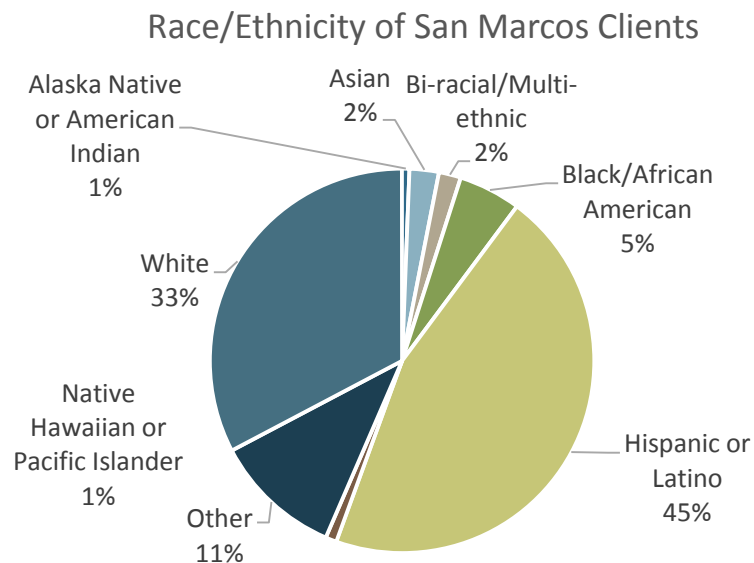


78% of clients who called from San Marcos are **women**, which is higher than the total population of 2-1-1 clients (73%).

Clients from San Marcos represent roughly the same age groups as the total population of 2-1-1 clients. There is a slightly smaller population of clients between 50 and 59 from San Marcos, as compared to the total population of 2-1-1 clients.

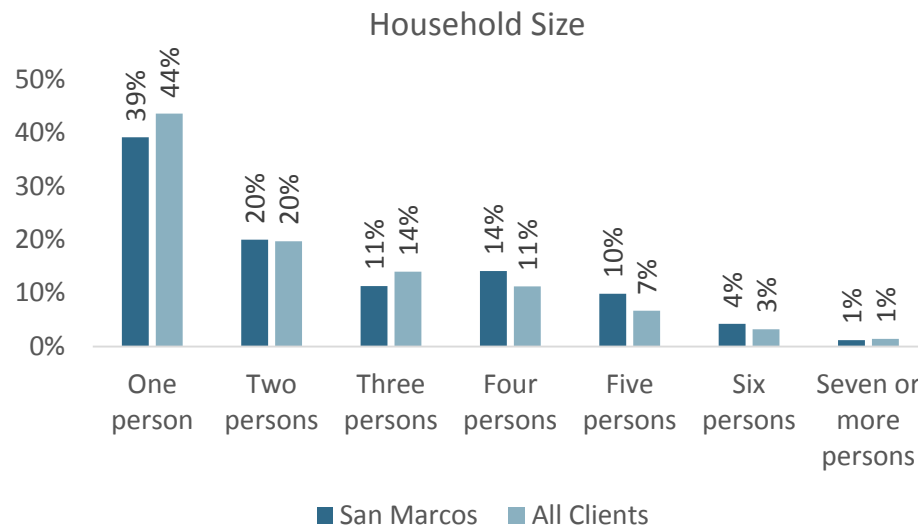


Nearly half of San Marcos clients are Hispanic or Latino



Nearly half (45%) of the clients from San Marcos are **Hispanic or Latino**, which is higher than the total population of 2-1-1 clients (36%). Additionally, only 5% of the San Marcos clients are Black/African American, which is much lower than the total population of 2-1-1 clients (17%).

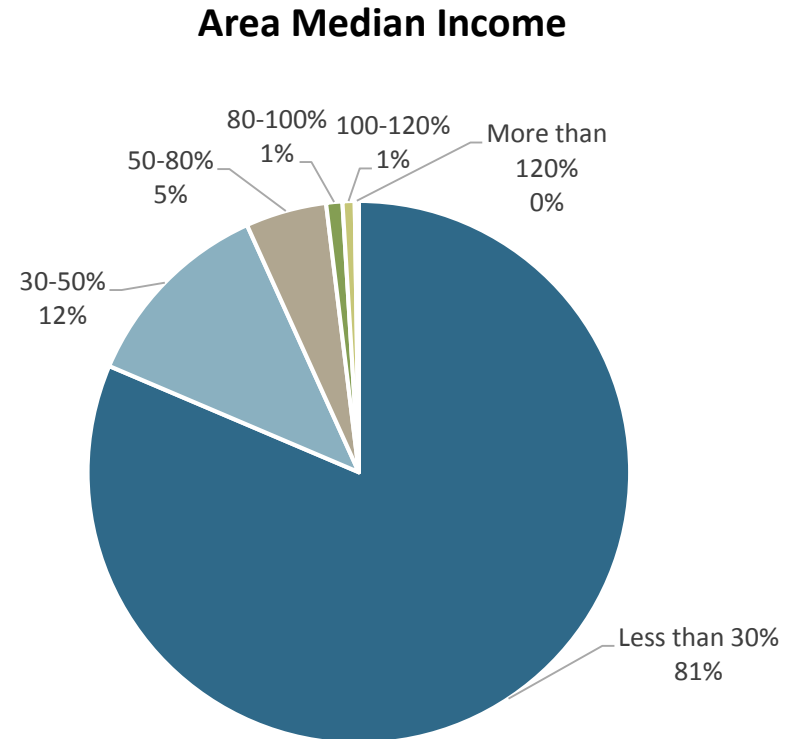
39% of San Marcos clients reside in **one person households**, which is lower than the total population of 2-1-1 clients (44%). Clients from San Marcos show a slightly higher representation among households with two or more persons than the total population of 2-1-1 clients.



All demographic data is out of total known responses.

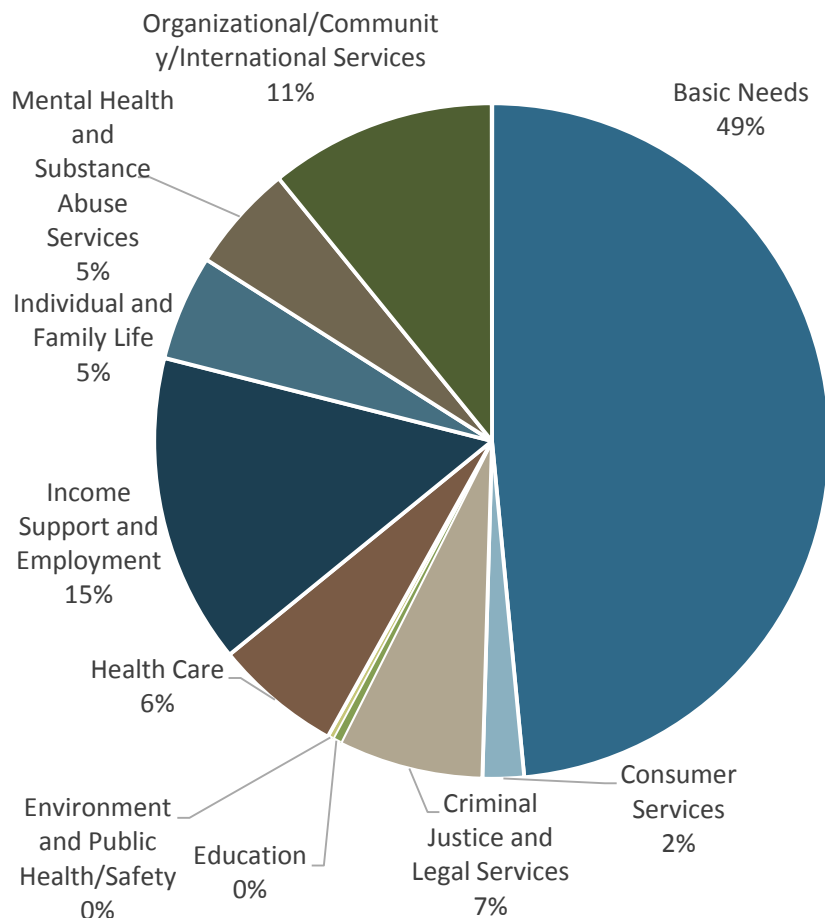
San Marcos clients show incomes much lower than the Area Median Income

- Of those who disclosed their annual household income, the majority of clients from San Marcos have incomes that place them at less than 30% of the Area Median Income (AMI).
- In total for Quarter 1, there were **571 clients with low to moderate incomes** (under 80% of AMI), or whose referrals indicated they were low income.



Basic needs are most common need presented

Overview of First Level Needs



Second Level Needs for Top 3 First Level Needs

First and Second Level Needs	Percent of First Level Need
Basic Needs	100%
Housing/Shelter	41%
Utilities	35%
Food	18%
Material Goods	4%
Transportation	3%
Income Support and Employment	100%
Public Assistance Programs	86%
Employment	6%
Temporary Financial Assistance	5%
Social Insurance Programs	3%
Organizational/Community/International Services	100%
Information Services	82%
Community Groups and Government/Administrative Offices	5%
Community Planning and Public Works	4%
Occupational/Professional Associations	2%
Community Economic Development and Finance	2%
Military Service	2%
Political Organization and Participation	1%
Organizational Development and Management Services	1%

San Marcos clients received almost 1,500 referrals this quarter

Top 10 Service Referrals

Referral Name	# of Referrals
Home Energy Bill Assistance Program, Campesinos Unidos Inc- San Diego Office	105
Benefits and Enrollment for CALFresh, Medi-Cal, 2-1-1 San Diego	95
ACCESS Customer Service Center Self Service	48
Neighbor to Neighbor, Salvation Army, North Inland	48
California Lifeline Assistance, Assurance Wireless	38
Emergency Food Assistance Program (EFAP), Jacobs and Cushman San Diego Food Bank, Palomar Korean Church	35
County of San Diego Housing Resource Directory, Housing and Community Development	33
California Alternate Rates for Energy (CARE) Program, San Diego Gas and Electric Company	28
Emergency Food Assistance Program (EFAP), Jacobs and Cushman San Diego Food Bank, Catholic Charities, Vista	25
CALFresh (Food Stamps/SNAP), Health and Human Services Agency, County of San Diego, North Inland Family Resource Center	22

YTD Summary

	Quarter 1	Quarter 2	Quarter 3	Quarter 4	YTD
Calls	684	--	--	--	684
Low Income	571	--	--	--	571
Needs	1,207	--	--	--	1,207
Referrals	1,499	--	--	--	1,499



Michael Gordon
San Marcos Community Foundation
1 Civic Center Drive
San Marcos, CA 92069-2918

FUND STATEMENT

**San Marcos Community Foundation Fund
For the Quarter Ending 9/30/2016**



4950 Murphy Canyon Road
San Diego, CA 92123
(858) 279-2740 tel
(858) 279-6105 fax
www.jcfsandiego.org

San Marcos Community Foundation Fund
Fund ID: Sanm
For the Quarter Ending 9/30/2016

How To Read This Fund Statement

Enclosed please find the statement for the ***San Marcos Community Foundation Fund*** of the Jewish Community Foundation. To help you navigate through this statement, below please find a few definitions.

Assets and Liabilities

Outlines the financial position of the Fund as of the statement date. This section details total assets (how your fund is invested) as well as outstanding liabilities, if any. New contributions to your fund may be held temporarily in one of the Foundation's operating accounts (displayed as "US Bank Gifts" or "US Bank Grants"). Items in Transit, if any, represent uncollected fees.

Fund Activity Summary

Recounts quarter-to-date and year-to-date activity for the Fund, including contributions, income, grants and expenses.

Definitions In This Section:

Contributions

- **Gifts / Additions:** Contributions to the Fund.
- **Transfers In:** Transfers from another Fund administered by the Foundation.

Investment Activity

- **Interests & Dividends:** Income from the investments of the Fund.
- **Realized Gains (Losses):** The difference between the value of the asset on the date it is gifted to the Foundation and the fair market value on the date an asset is sold.
- **Unrealized Gains (Losses):** Changes in the value of the Fund related to investments.
- **Investment Expenses:** Costs related to the sale of an asset, such as brokerage fees and commissions, and consultant and custodian fees for Funds invested in the pools.

Disbursements

- **Grants:** Distributions to charitable organizations from the Fund.
- **Transfers Out:** Transfers to another Fund administered by the Foundation.
- **Foundation Support:** The Foundation's fee for administering the Fund which supports operations and programs for the community.

Please know how very honored the Foundation is to assist you. If you have any questions regarding your statement, please call us at (858) 279-2740. Thank you for your support.



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For the Quarter Ending 9/30/2016

ASSETS AND LIABILITIES

Market Value as of 09/30/2016

Long Term Pool	\$	589,037.18
Endowment Pool		589,127.03
Total Assets	\$	<u>1,178,164.21</u>

Liabilities and Fund Balance

Fund Balance	\$	1,178,164.21
Total Liabilities and Fund Balance	\$	<u>1,178,164.21</u>



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FUND ACTIVITY SUMMARY

	Current Period	Year-To-Date
	<u>07/01/2016 - 09/30/2016</u>	<u>07/01/2016 - 09/30/2016</u>
BEGINNING FUND BALANCE	\$ 1,152,765.09	\$ 1,152,765.09
Contributions		
Additions	\$ 0.00	\$ 0.00
Total Contributions	<u>\$ 0.00</u>	<u>\$ 0.00</u>
Investment Activity		
Interest & Dividends	\$ 3,231.45	\$ 3,231.45
Realized Gains (Losses)	93.03	93.03
Unrealized Gains (Losses)	35,692.76	35,692.76
Investment Expenses	(267.32)	(267.32)
Total Investment Activity	<u>\$ 38,749.92</u>	<u>\$ 38,749.92</u>
Disbursements		
Custodial Withdrawals	(12,000.00)	(12,000.00)
Foundation Support	(1,350.80)	(1,350.80)
Total Disbursements	<u>\$ (13,350.80)</u>	<u>\$ (13,350.80)</u>
Net Change	25,399.12	25,399.12
ENDING FUND BALANCE	<u><u>\$ 1,178,164.21</u></u>	<u><u>\$ 1,178,164.21</u></u>



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For the Quarter Ending 9/30/2016

FUND ACTIVITY DETAIL

Custodial Withdrawals

08/17/2016	San Marcos Community Foundation	\$	12,000.00
	Total Custodial Withdrawals	\$	<u>12,000.00</u>

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Michael Gordon
San Marcos Community Foundation
1 Civic Center Drive
San Marcos, CA 92069-2918

FUND STATEMENT

**S.M. Community Found - Now & Forever Fund
For the Quarter Ending 9/30/2016**



4950 Murphy Canyon Road
San Diego, CA 92123
(858) 279-2740 tel
(858) 279-6105 fax
www.jcfsandiego.org

S.M. Community Found - Now & Forever Fund
Fund ID: Sanma
For the Quarter Ending 9/30/2016

How To Read This Fund Statement

Enclosed please find the statement for the ***S.M. Community Found - Now & Forever Fund*** of the Jewish Community Foundation. To help you navigate through this statement, below please find a few definitions.

Assets and Liabilities

Outlines the financial position of the Fund as of the statement date. This section details total assets (how your fund is invested) as well as outstanding liabilities, if any. New contributions to your fund may be held temporarily in one of the Foundation's operating accounts (displayed as "US Bank Gifts" or "US Bank Grants"). Items in Transit, if any, represent uncollected fees.

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- **Investment Expenses:** Costs related to the sale of an asset, such as brokerage fees and commissions, and consultant and custodian fees for Funds invested in the pools.

Disbursements

- **Grants:** Distributions to charitable organizations from the Fund.
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For the Quarter Ending 9/30/2016

ASSETS AND LIABILITIES

Market Value as of 09/30/2016

Long Term Pool	\$ 4,215.69
Total Assets	\$ 4,215.69

Liabilities and Fund Balance

Fund Balance	\$ 4,215.69
Total Liabilities and Fund Balance	\$ 4,215.69



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Fund ID: Sanma
For the Quarter Ending 9/30/2016

FUND ACTIVITY SUMMARY

	Current Period	Year-To-Date
	<u>07/01/2016 - 09/30/2016</u>	<u>07/01/2016 - 09/30/2016</u>
BEGINNING FUND BALANCE	\$ 4,070.62	\$ 4,070.62
Contributions		
Additions	\$ 0.00	\$ 0.00
Total Contributions	<u>\$ 0.00</u>	<u>\$ 0.00</u>
Investment Activity		
Interest & Dividends	\$ 14.96	\$ 14.96
Realized Gains (Losses)	(0.09)	(0.09)
Unrealized Gains (Losses)	136.02	136.02
Investment Expenses	(1.03)	(1.03)
Total Investment Activity	<u>\$ 149.86</u>	<u>\$ 149.86</u>
Disbursements		
Foundation Support	(4.79)	(4.79)
Total Disbursements	<u>\$ (4.79)</u>	<u>\$ (4.79)</u>
Net Change	145.07	145.07
ENDING FUND BALANCE	<u><u>\$ 4,215.69</u></u>	<u><u>\$ 4,215.69</u></u>

Appendix

ASSET CLASS DEFINITIONS

- **Equities** are stock investments in companies around the world: U.S. and non-U.S. The Foundation uses a wide variety of vehicles and structures, including separate accounts, mutual funds, commingled funds, and limited partnerships.
- **Fixed Income** are bond investments primarily in the U.S., but also outside the U.S. The Foundation uses a wide variety of vehicles and structures to gain exposure to fixed income, including separate accounts, mutual funds, commingled funds and limited partnerships. There are a wide variety of fixed income securities used, including U.S. Treasury and Agency bonds, other sovereign nation bonds, corporate bonds, mortgage-backed securities, and asset-backed securities.
- **Real Assets** are a wide variety of property, buildings and developments, timber, or commodities, which may be gained through mutual funds, commingled funds, and private partnerships. The goal of the Foundation's modest allocation to Real Assets is to provide a potential hedge against unexpectedly high inflation.
- **Multi-Strategy Investments** are investment strategies that allocate across traditional and alternative investments. These investments generally are not tied to market benchmarks, and the goal of these investments is a positive return over the medium term regardless of the performance of broad equity and fixed income markets.
- **Cash** can include cash investments, money market securities, certificates of deposit and short-term U.S. Treasuries.

INVESTMENT OBJECTIVES

- **Endowment Pool**
Designed for donors and nonprofits with very long-term investment horizons (20+ years) and a modest, fixed annual spending rate. The Endowment Pool is managed consistent with endowment best practices, and includes both Real Assets and Multi-Strategy investments (both defined above).
- **Long Term Pool**
Designed for donors and nonprofits with long-term investment horizons (7+ years) and a modest, fixed, annual spending objective. The risk and return profile is designed to be similar to that of the Endowment Pool, although the Long Term Pool will remain liquid and does not include an allocation to Multi-Strategy investments.
- **Long Term Index Pool**
Designed for donors and nonprofits with long-term investment horizons (7+ years) and a desire for a 100% passive (index fund) investment approach. The risk and return profile is designed to be similar to the Long Term and Endowment Pools. The Long Term Index Pool will not include an allocation to Real Assets.
- **Mid Term Pool**
Designed for donors and nonprofits with medium-term investment horizons (3-7 years). The Mid Term Pool is designed to be moderately conservative and emphasize shorter-term income over longer-term growth. The Mid Term Pool will not include an allocation to Multi-Strategy investments.
- **Short Term Pool**
This cash-equivalent pool is designed for donors or nonprofits that wish to make grants immediately or that cannot sustain any loss of principal over any time horizon.

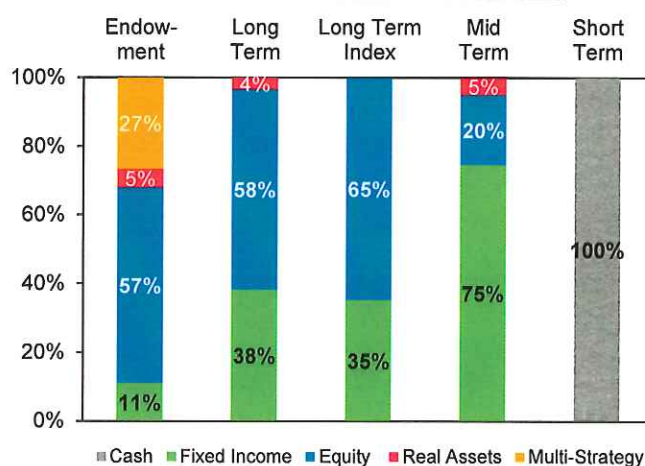
Note: If you would like to recommend a change to the investment of a Donor Advised Fund, please write to us at Finance@jcfsandiego.org or call us at (858) 279-2740.

Market Update:

- Over the quarter, the U.S. dollar stabilized after having fallen in prior quarters, and commodity prices fell. These factors together led to positive returns in virtually all market segments in the third quarter. In Equity markets, domestic small caps have outperformed large caps and value has outperformed growth. U.S. Equities lagged International Developed Equities in the quarter, while Emerging Market Equities were the leaders in the quarter. Emerging Market Equities benefitted from the Federal Reserve's decision to hold off on raising interest rates so far in 2016.
- While the Federal Reserve kept rates unchanged, expectations of a December rate hike pushed U.S. interest rates slightly higher and flattened the yield curve. Yields outside the U.S. continued paths lower as other central banks have driven interest rates to zero and even into negative territory. This divergence in interest paths between the U.S. and other countries did not, however, lead to significantly different returns for bonds in the U.S. and abroad: investment grade bond indices rose from +0.5% to +0.8% during this quarter.

Pool Asset Allocation Effect on Performance:

- **Endowment Pool:** The Endowment Pool gained 3.6% in the third quarter. The allocation to Multi-Strategy was a drag on portfolio performance, while the Equity composite drove performance on an absolute basis. The Real Assets allocation outperformed its benchmark.
- **Long Term Pool:** The Long Term Pool gained 3.7% in the quarter as the allocation to Equities drove absolute portfolio performance. The Fixed Income and Real Assets allocations outperformed their benchmarks.
- **Long Term Index Pool:** The Long Term Index Pool gained 3.7% in the quarter. The passive Equity funds drove portfolio performance.
- **Mid Term Pool:** The Mid Term Pool gained 1.1% in the quarter. The heavy allocation to Fixed Income resulted in underperformance relative to the other pools in the quarter.

Pools Asset Allocation as of 9/30/16

Pool Performance Summary, Through September 30, 2016

JCFSD Pool	Past 3 Months	Cal. YTD	Fiscal YTD	1 Year	3 Years*	5 Years*	Since Inception**
Endowment	3.6	4.8	3.6	7.4	4.1	7.5	5.1
Long Term	3.7	6.7	3.7	9.3	4.1	7.7	6.1
Long Term Index	3.7	6.9	3.7	9.8	--	--	2.2
Mid Term	1.1	4.7	1.1	5.3	2.9	4.4	5.0
Short Term	0.0	0.3	0.0	0.3	0.3	0.3	1.5

Market Benchmarks

S&P 500 Index	3.9	7.8	3.9	15.4	11.2	16.4
Russell 2000 Index	9.0	11.5	9.0	15.5	6.7	15.8
MSCI EAFE Index	6.4	1.7	6.4	6.5	0.5	7.4
MSCI Emerging Mkts. Index	9.0	16.0	9.0	16.8	-0.6	3.0
Barclays U.S. Agg. Index	0.5	5.8	0.5	5.2	4.0	3.1
Barclays Global Agg. Index	0.8	9.8	0.8	8.8	2.1	1.7

All performance is shown net of (after) investment management fees.

*Annualized **July 2008 for Endowment Pool. July 2003 for Long Term Pool, Mid Term Pool, and Short Term Pool. July 2014 for the Long Term Index Pool.

At the time of this printing, peer ranking data is not available. Please access your fund on our website in approximately two weeks to find additional Performance, Analysis and Commentary which includes pool performance compared to benchmarks and rankings compared to other endowments and foundations.

Fall Quarter 2016-2017: Funding Recommendation Worksheet

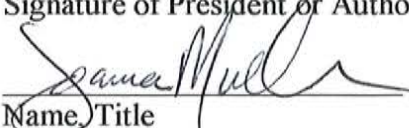
Asset Balance on 6/30/2016:	\$1,152,765
Available for Distribution for FY16-17:	\$46,111-\$57,638
Total FY16-17 Distributions Year to Date:	\$14,394.00
Total Remaining Funds for Quarter if Awarding Grants at 4% of Assets Available:	\$8,976
Total Remaining Funds for Quarter if Awarding Grants at 5% of Assets Available:	\$12,818

Name	Requested Amount	Type	Name of Project	Summary of Project	GFC Funding Recommendation
Canine Companions for Independence	\$5,000.00	Regular	Team Training	To place one skilled dog with a San Marcos resident in need. Serves 1 San Marcos resident	\$0.00
Palomar Health Foundation	\$4,050.00	Regular	Forensic Health Services	To fund the training of staff to become facilitators and educate the community on preventing, identifying, and reporting child abuse. Served 58 San Marcos residents in 2015.	\$1,000.00
The Kid's College	\$5,000.00	Regular	Fortissimo Orchestral Music Program for SMUSD	To fund the continuation, implementation, and expansion of the Fortissimo Orchestral Music Program in SMUSD Title 1 schools. Serves 200 San Marcos residents.	\$0.00
Alzheimer's San Diego	\$10,000.00	Regular	Addressing Alzheimer's and Dementia within the San Marcos community	To fund the Safety and Independence workshop to address Alzheimer's and dementia within the San Marcos community. Serves 835 San Marcos residents.	\$5,000.00
Solutions for Change	\$8,000.00	Regular	Youth Mentoring	To support a youth mentorship program for formerly homeless youth. Serves 30 San Marcos residents.	\$0.00
Restorative Justice Mediation Program	\$10,000.00	Regular	Teacher Training in Restorative Practices	To train 40 teachers and administrators from 4 San Marcos schools in restorative disciplinary practices. Serves 1,164 San Marcos residents.	\$5,000.00
Total Grants Requested:				Recommended Funding:	\$11,000.00

SAN MARCOS COMMUNITY FOUNDATION
Grant Cover Page



(Choose one) ☐ MINI-GRANT (Choose one) ☒ REGULAR GRANT

Project Name: Team Training Date Submitted: September 23, 2016	Total # of people served: 53 Total # of San Marcos residents served: 1	Amount Requested: \$ 5,000
Non-Profit Organization Name and Address, Website Canine Companions for Independence Southwest 124 Rancho del Oro Drive Oceanside, CA 92057 cci.org		Contact Person – Name, Title & Phone, email Joanna Mueller Development Associate 760-901-4306 jmueller@cci.org
<p><u>Briefly</u> describe your request for funds (to be expanded upon in narrative for regular grant):</p> <p>Canine Companions for Independence is a non-profit organization that enhances the lives of people with disabilities by providing highly trained assistance dogs and ongoing support to ensure quality partnerships. We respectfully are seeking support to place one highly skilled dog with a resident from San Marcos who has applied for an assistance dog.</p>		
<p><u>Briefly</u> describe the significance of your request to the San Marcos community:</p> <p>People with disabilities find that their canine companion assists them in the ability to function more independently at home and when out in the community and serves as a bridge in social settings. Each team raises awareness in the community that people with disabilities can lead productive lives. Through awareness, the community learns tolerance and understanding.</p> <p>By pairing a Canine Companion to a San Marcos resident with disabilities, the San Marcos Community Foundation could profoundly change not only the life of the recipient, but also an entire community.</p>		
Please attach the following items. <u>Both Mini-Grant & Regular:</u> 1. Budget for request (use SMCF Budget Worksheet) 2. Annual Operating budget for the organization or unit 3. Federal & State Tax ID numbers 4. Board of Directors listing with affiliations 5. Regular Grants Only: a. 1-2 page narrative b. First 2 pages of Federal 990 c. Most recent year-end Statement or Audit including any management letters associated with Audit. d. Signature of President or Authorized Officer on Application e. Optional: letters of support		Expected date project will begin/end: 2017 Date by which funds will be expended: 11/15/2017 Signature of President or Authorized Officer  Name, Title Date Joanna Mueller, Development Associate 9/20/16 Submit Via Mail, In Person or Via Email to: San Marcos Community Foundation c/o City of San Marcos 1 Civic Center Drive San Marcos, CA 92069 Email (PDF Format): mgordon@san-marcos.net

2016 Grant Proposal
San Marcos Community Foundation

Canine Companions for Independence respectfully requests your support to fund the cost of one graduate team from San Marcos for Team Training--a critical component in the process that prepares and provides persons with disabilities a skilled assistance dog. The two-week Team Training takes place at the Southwest Regional Campus in the neighboring community of Oceanside. Once a graduate completes the program, they will return to San Marcos and impact the entire community by living a fuller and more independent life. While our mission is to focus on the individuals with disabilities, the graduate team acts as an ambassador and helps build tolerance, understanding and acceptance within a community. Each time a team is out in public, there is an opportunity for teachable moments; to touch people, educate people both young and old and bring people together in a positive and impactful way. A community that supports all of their citizens through tolerance and understanding is healthier and more cohesive community and by supporting a graduate team from San Marcos is a visible reminder that taking care of its citizens makes communities better and stronger.

About Canine Companions for Independence: Canine Companions pioneered the concept of training dogs to assist adults and children living with physical and developmental disabilities. Founded in 1975, our work is driven by an important mission: *to enhance the lives of people with disabilities by providing highly trained assistance dogs and ongoing support to ensure quality partnerships.* Effective, quality services has earned Canine Companions its reputation as the leader and gold standard in the growing assistance dog industry. We are thrilled to be celebrating our 40th Year Anniversary.

The essence of Canine Companions' program involves:

- ❖ Breeding, raising and training assistance dogs.
- ❖ Strategically matching the dogs with qualified applicants during a two week training program.
- ❖ Providing long-term and life time support services to ensure success of every human-canine team.
- ❖ Providing each dog, free of charge, to the graduates.

Need: 11.9% of the civilian non-institutionalized population of the United States has been diagnosed with at least one disability. This includes 10% of adults from ages 18-64, and 4% of children under 18. (2010 US Census) Persons with developmental and physical disabilities often deal with limited mobility and social ostracism. Simple tasks that a non-disabled person may take for granted such as opening a door or picking up a dropped object, for example, can be impossible for some individuals with limited mobility. Moreover, people with disabilities are frequently left behind by a society that averts its eyes from those it finds different. Assistance dogs make an impactful difference in the well-being of children and adults with disabilities through their aptitude to aid with tasks of daily living and improving the emotional quality of the individual's life.

Project purpose: Funding from the San Marcos Community Foundation will enable Canine Companions to provide one highly trained assistance dog for one resident from San Marcos with disability free of charge, thereby making an immediate, tangible and dramatic impact in the quality of life on this population. The funds we seek will directly impact a resident of San Marcos, but one of our goals is to educate residents about the important role that service dogs play in the lives of an individual with a disability. A person who receives a dog from our program gains more confidence and lives a much more independent life. While in the community of San Marcos, the dog acts as an ice breaker to those who may have little to no direct contact with a person with a disability. Children who may feel uncomfortable seeing a person in a wheelchair is immediately put at ease by a service dog. Once that barrier is broken, the community at large is positively impacted the experience. There is a strong ripple effect from the canine human team that is felt throughout the entire community and each team acts as ambassadors to create a more cohesive and close knit community. Studies indicate that recipients of assistance dogs report that more people approached them (100%), their social interactions increased (87%), and that their number of friends expanded (59%) [Fairman & Huebner, 2001]. Overall, they describe a greater sense of belonging and they feel more socially accepted.

Project: A Graduate Sponsorship supports a student from San Marcos during an intensive two week period known as Team Training. During the two week program, students meet six days a week to learn about canine behavior and care, dog handling skills, and the commands that their future partners already know. Each class is led by Canine Companions professional instructors. The student and his or her family member(s) are taught how to work in partnership with their assistance dog through seminars, quizzes, hands-on instruction, and practice, both at the regional center and with frequent

field trips to locations such as shopping malls and restaurants. Staff members match each student with the assistance dog that best meets his or her needs, a skill that receives awed feedback from recipients who can't believe what an apt companion has joined their lives.

The Skilled Companion Graduate Sponsorship includes:

- Two weeks of thorough, professional instruction, monitoring and evaluation.
- Training manuals.
- Training equipment- leashes, collars, assistance dog vests etc.
- Field trips.
- Hands-on training with a dog.
- Private room and accessible bath for each student plus community kitchen and laundry facilities and meals at our Southwest Campus.
- 24-hour caretaker and security.
- "Going home" packet which includes grooming supplies, food bowls, toys and a limited food supply.
- Assistance Dogs International public access certification (upon successful completion of written and practical exams).

The students are administered written and practical tests to measure their level of knowledge and ability to be successful at home with their new assistance dog. In order to receive temporary home and public access with their canine companion, they must pass both tests. Six weeks after they have passed the Team Training, graduates return to the Canine Companions campus for their formal public access tests and certification using the standards of Assistance Dogs International. In total, students will learn the 40 + commands, experience 100+ classroom hours, 17 hours of lectures, 50 practice sessions, 10-12 hours on field trips, 25 hours outside the classroom for study and testing and 1.5 days of final evaluations.

Intended results: With the successful placement of an assistance dog with one person with a disability, Canine Companions intended results include:

- The team will gain enhanced self-confidence, loving companionship, hope, self-esteem and independence.
- The team will be able to take advantage of new opportunities that may not have been feasible prior to receiving an assistance dog.
- The team and family will gain an important new sense of responsibility in providing care and a safe, loving home for their dog.
- The team will make important new social connections with his/her peers and community that result in greater inclusion and disability awareness.
- General awareness of Canine Companions will grow, building a greater community understanding of assistance dogs and of the challenges faced by people with disabilities.

Monitoring and Reporting Progress; Measuring Project Success: Success will be determined by the following monitoring and evaluation tools, used at every stage of the process:

- ✓ Annual veterinary report.
- ✓ Thorough instruction, monitoring and evaluation throughout Team Training.
- ✓ Certification testing 45 days post-graduation and every one to three years thereafter.
- ✓ Regular reports, visits, workshops, phone calls and emails throughout the lifetime of the partnership to ensure ongoing success.

Timeline: This grant would provide a Canine Companions assistance dog for one person from San Marcos on Canine Companions' waiting list who has already passed through the extensive application and interview process. Following successful completion of Team Training, the new teams will graduate in a special public ceremony. The team will return to the Southwest Center 45 days later for public recertification testing and provide regular progress reports as required by Canine Companions. Home visits, workshops, seminars, special events, testing and reunions will be continually offered in addition to phone and email support to enable the team's long-term success. Each team that graduates will remain together between eight to ten years. Imagine the impact this team will have on the countless people they will touch in San Marcos over time. The ripple effects are endless.

SAN MARCOS COMMUNITY FOUNDATION
Budget Worksheet

Provide an itemized list of expenses for this project:
(example – 72 bicycle helmets at \$7.80 each including tax = \$561.60)

PROGRAM SERVICES	COSTS
Breeding & Puppy Raising	\$ 84,000
Advanced Training	\$240,000
Graduate Follow-up Services	\$120,000
Veterinary	\$ 60,000
Total Program Services	\$504,000
SUPPORT SERVICES	
Outreach and Fund Development	\$77,000
General Administration	\$19,000
Total Support Services	\$96,000
TOTAL SERVICES EXPENSES	\$600,000

Total budget for this PROJECT: **\$ 600,000**

Grant Request Amount: **\$ 5,000**

(Mini-grants not to exceed \$1,500, Regular grants not to exceed \$10,000.)

Is this a challenge grant? NO Could it be?

Please list any other funding sources for this project.

****Indicate if funds are committed (C), conditional (CD), or pending (P).**

\$ 50,000	Harriet E Pfleger Foundation (C)
\$ 50,000	Sulentic Family Foundation (C)
\$ 50,000	Linden Root Dickenseon Foundation (P)
\$ 50,000	Sharon Lund Foundation (P)
\$ 15,000	Boeing Global Corporate Citizenship
\$ 10,000	Pacific Life Foundation
\$ 3,000	Henry Bull Foundation (C)
\$ 5,000	William Gillespie Foundation (C)
\$ 10,000	David Copley Foundation (C)
\$ 5,000	El Cajon Lions Club (C)
\$ 1,000	WD (Western Digital) Foundation (C)
\$ 1,000	The Gold Diggers (C)



Canine Companions for Independence®
Southwest Regional Center
2016 Operating Budget

Major Gifts/Solicited Individuals	\$	2,210,200
Special Events	\$	610,000
Foundation Grants	\$	575,000
Business/Corporate Gifts	\$	278,000
Direct Marketing (online/mail)	\$	558,200
United Way/Organizations/Clubs	\$	165,900
Fees/Proceeds	\$	375,000
		<hr/>
		4,197,600

Advertising	\$	1,650
Dues/Subscriptions	\$	3,850
Personnel	\$	2,048,420
Equipment	\$	40,700
Insurance	\$	21,670
Occupancy	\$	194,700
Postage & Shipping	\$	95,590
Professional Fees	\$	364,320
Marketing	\$	23,320
Supplies	\$	132,000
Taxes and Fees	\$	2,750
Data/Voice Communications	\$	36,000
Travel & Meeting Expenses	\$	176,000
National Support Services	\$	1,056,330
		<hr/>
<i>Total Operating Expenses</i>		4,197,600



**Canine Companions for Independence
2016 Southwest Regional Board**

<i>Abramowitz, Paul</i> Investor Encino, California	<i>Hollenstein, Tommy</i> Artist, Canine Companions Graduate Canoga Park, California
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<i>Hennessy, Leslie</i> National Board Member Business Executive, Industry Council Colorado Springs, Colorado	<i>Wilson, Margaret</i> Retired Occupational Therapist Coronado, California

It is Canine Companions' policy not to disclose individual board member addresses or telephone numbers.

If you would like to contact a board member, we would be happy to facilitate the communication. Our board meets four times a year.



SAN MARCOS COMMUNITY FOUNDATION
Grant Cover Page

(Choose one) ☐ **MINI-GRANT** (Choose one) ☒ **REGULAR GRANT**

Project Name: Forensic Health Services Date Submitted: 9/21/2016	Total # of people served: 446 Total # of San Marcos residents served: 58 during 2015	Amount Requested: \$4,050				
Non-Profit Organization Name and Address, Website Palomar Health Foundation 960 Canterbury Place, Suite 200 Escondido, CA 92025 www.palomarhealthfoundation.org		Contact Person – Name, Title & Phone, email Jaqueline Aranda Grant Manager (760) 739-2198 jaqueline.aranda@pph.org				
<p><u>Briefly</u> describe your request for funds (to be expanded upon in narrative for regular grant):</p> <p>Forensic Health Services (FHS) works closely with investigative and prosecutorial agencies to provide state-of-the-art forensic evidence so that victims may pursue justice against their aggressors. Palomar Health Foundation would like to submit a grant request on behalf of FHS to fund the training of FHS staff to become facilitators and educate the community on: preventing, identifying, and reporting child abuse.</p>						
<p><u>Briefly</u> describe the significance of your request to the San Marcos community:</p> <p>Annually, approximately 60 adults, elderly adults, and children from the San Marcos community are brought through the Forensic Health Services facility doors in need of services. About 1 in 10 people that receive services from our facility are residents of San Marcos. Support from the San Marcos Community Foundation will allow Forensic Health Services to expand its scope of services to include prevention and community education.</p>						
<p>Please attach the following items. <u>Both Mini-Grant & Regular:</u></p> <ol style="list-style-type: none">1. Budget for request (use SMCF Budget Worksheet)2. Annual Operating budget for the organization or unit3. Federal & State Tax ID numbers4. Board of Directors listing with affiliations <p><u>5. Regular Grants Only:</u></p> <ol style="list-style-type: none">a. 1-2 page narrativeb. First 2 pages of Federal 990c. Most recent year-end Statement or Audit including any management letters associated with Audit.d. Signature of President or Authorized Officer on Applicatione. Optional: letters of support		<p>Expected date project will begin/end: Feb. 2017</p> <p>Date by which funds will be expended: July 2017</p> <p>Signature of President or Authorized Officer</p> <p><u>Jean Larsen, President & Chief Philanthropy Officer</u></p> <table style="width: 100%;"><tr><td style="width: 60%;">Name, Title</td><td style="width: 40%;">Date</td></tr><tr><td></td><td>9/20/16</td></tr></table> <p>Submit Via Mail, In Person or Via Email to: San Marcos Community Foundation c/o City of San Marcos 1 Civic Center Drive San Marcos, CA 92069 Email (PDF Format): mgordon@san-marcos.net</p>	Name, Title	Date		9/20/16
Name, Title	Date					
	9/20/16					

Program Mission

Forensic Health Services (FHS) is based on a foundation of healing and justice, providing a professional, compassionate, and coordinated multi-disciplinary approach to the evaluation of abused children and adults, and their families.

Program Background

FHS consists of CAP and SART services. Palomar Health established the Child Abuse Program (CAP) in 1984 out of a growing national movement to improve child abuse investigations. Accredited by the National Children's Alliance, CAP is 1 of 54 such programs in the state of California and only 1 of 2 in San Diego County. In reaction to a local woman's sexual assault, a group of concerned nurses established the Sexual Assault Response Team (SART) in 1991 because forensic services were not available for adult victims in the entire county.

Since FHS's inception, more than 15,000 children, teens, adults, and elderly adults have received comprehensive services on their journeys to survivorship. Annually, FHS provides services and medico-legal evidence for approximately 300 children and 150 adults.

Program Description

Forensic Health Services provides crucial forensic services to victims of physical and sexual abuse. FHS' services are available 24 hours a day, seven days a week. Victims typically arrive to the facility accompanied by a police officer or sheriff's deputy. The FHS facility is centered on the victim's needs by providing: state-of-the-art evidence-gathering equipment and techniques, privacy, sensitivity, and a streamlined interview process by a multidisciplinary team of professionals that includes a forensic nurse examiner, detective, and victim advocate.

Services Offered

- Medical evaluations for sexual and physical abuse
- Post-mortem exams on an emergent basis
- Forensic examinations of suspects
- Videotaped interviews of children and developmentally delayed adults for: abuse, sexual assault, or witnesses to major crimes
- Referrals for follow-up treatment and counseling
- Trauma counseling
- Expert testimony in court
- Referrals to appropriate community resources

Needs Addressed

According to the San Diego County Health and Human Services Agency, approximately 70,000 cases of child abuse and neglect are reported annually in San Diego County. While advances in technology have made it possible to definitively prosecute more sexual predators, an overwhelming number of cases continue to be underreported. Programs like Forensic Health Services are necessary to the safety of a community; they keep aggressors off the streets and provide victims with the tools to cope following a traumatic episode. FHS

employs a unique model and techniques that decrease the amount of times a victim recounts their story, thereby limiting the amount of times they relive the experience. FHS is one of two centers in San Diego County offering forensic services for abused children. The center is also unique in that it is the only center in San Diego County that caters to both adult and child victims; other centers are age-specific.

Reporting physical and sexual abuse against children remains a constant challenge as the public is not educated enough on what constitutes as reportable abuse or what resources are available to victims. Members of the public oftentimes file a report or come forward once it is too late. There is also a lack of knowledge as to the proper procedure and channels to contact when witnessing cases of child abuse. Forensic Health Services will address these challenges by outreaching and educating the community on preventing abuse, recognizing the signs, and intervening on behalf of victims.

Program Impact

Forensic Health Services has: increased the quality of child abuse investigations, improved concreteness of evidence presented, reduced the number of times a victim is questioned and re-traumatized, and ultimately prevented future violence by removing predators from the community. FHS representatives attend a monthly gathering of DA representatives, sheriff's offices, and local social workers to discuss sexual and physical abuse trends and cases that share similar characteristics. This gathering serves as a safeguard for victims to bring their attackers to justice.

Annually, FHS provides crucial forensic services for approximately 60 members from the San Marcos community.

Request

Palomar Health Foundation would like to request a grant of \$4,050 from the San Marcos Community Foundation for the education of FHS staff to lead community-wide trainings on how to: prevent child sexual abuse, recognize signs of sexual abuse, react responsibly when receiving a disclosure, and how to intervene in grey areas when they see boundary violations.

The "Stewards of Children" Facilitator Workshop Training involves a 7.5 hour workshop conducted by an authorized facilitator who provides information on how to implement the "Stewards of Children" training instruction on the philosophy/purpose of the curriculum, mastery of the training curriculum, preparation for and promoting the training and facilitator policies/procedures. A minimum of 6 FHS staff members will receive training to become community facilitators.

Once staff members have received the aforementioned training, they will in turn host community trainings to educate members of the public and local organizations on the "Stewards of Children" training. Community trainings will be done in English and Spanish and will target parents, school district personnel, youth-serving organizations, and faith centers throughout North San Diego County, including San Marcos.

SAN MARCOS COMMUNITY FOUNDATION
Budget Worksheet

Provide an itemized list of expenses for this project:

(example – 72 bicycle helmets at \$7.80 each including tax = \$561.60)

<u>9 FHS staff members receiving facilitator training at \$450 each</u>	\$ <u>4,050.00</u>
<u>2,000 community education workbooks at \$10 each</u>	\$ <u>20,000.00</u>
<u> </u>	\$ <u> </u>
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Total budget for this PROJECT: **\$24,050.00**

Grant Request Amount: **\$ 4,050.00**
(Mini-grants not to exceed \$1,500, Regular grants not to exceed \$10,000.)

Is this a challenge grant? No Could it be?

Please list any other funding sources for this project.

****Indicate if funds are committed (C), conditional (CD), or pending (P).**

\$ <u>10,000</u>	(Name of source) <u>Seth Sprague Charitable & Educational Trust</u>	** <u>C</u>
\$ <u>\$3,066</u>	(Name of source) <u>Individual Donors (17)</u>	** <u>C</u>
\$ <u>10,000</u>	(Name of source) <u>McCarthy Family Foundation</u>	** <u>P</u>
\$ <u>5,000</u>	(Name of source) <u>Stewart J. Rahr Foundation</u>	** <u>P</u>



San Diego County Sheriff's Department

Post Office Box 939062 • San Diego, California 92193-9062



William D. Gore, Sheriff

April 8, 2015

Kimberly Rideout Cardoso, MBA
Director of Major Giving
Palomar Forensic Health Services
960 Canterbury Place, Suite 200
Escondido, CA 92025

Dear Ms. Cardoso:

LETTER OF SUPPORT FOR PALOMAR FORENSIC HEALTH SERVICES

Palomar Forensic Health Services serves the community with distinction by providing vital services to victims of sexual assault and child abuse as well as providing foster child health assessments. Our deputies accompany victims to the Forensic Health facilities where qualified forensic staff set about the important task of collecting evidence and conducting forensic interviews. The staff operates supportively and with compassion. Members of our Department are continually impressed by the professionalism at the facility.

In 2014, Palomar Forensic Health Services provided services to 912 adult and children from our communities. The Sheriff's Department brought 244 of those to the facility, which is the highest referral rate from a single law enforcement agency.

I am proud to support the forensic center and the important work that they perform. I know their work helps our investigators present the best scientific evidence possible to District Attorney Bonnie Dumanis' office so that her prosecutors can hold child molesters and sexual assault defendants accountable for their crimes.

Sincerely,

William D. Gore, Sheriff

WDG:JSD:np



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Jean Larsen

Palomar Health Foundation
President and Chief Philanthropy Officer



October 3, 2016

Ms. Colleen R. Lukoff
President
San Marcos Community Foundation
One Civic Center
San Marcos, CA 92069

Dear Colleen and SMCF Board Members,

First, "thank you", for your past support in helping us start the Fortissimo Orchestral Music Program here in our SMUSD Title I Elementary schools. With your support we are now starting our third year with a goal of increasing our participation from 45 to 100 students, including opening of a second school.

To give you a current overview of our program, plans and impact it is having on our students I am enclosing our current Program Plan (approved by the SMUSD Superintendent and Board) and other information including fund raising status and student/teacher/parent survey results. If you should need any further information for your evaluation please let me know.

Sincerely,

Carole Beeson
Program Director

- Enclosures: (A) Grant Application/Budget Worksheet
(B) Program Plan, Fortissimo Orchestral Music Program (SMUSD)
(C) List of Contributors/Supporters
(D) Letter of Support/501(C)3 Authorization/990 Excerpt/Financial Statement/Board of Directors for Kid's College
(E) Survey Results/Student Testimonials



SAN MARCOS COMMUNITY FOUNDATION
Grant Cover Page

(Choose one) ☐ **MINI-GRANT** (Choose one) ☒ **REGULAR GRANT**

Project Name: Fortissimo Orchestral Music Program for SMUSD Date Submitted: 10/3/16	Total # of people served: 100 Total # of San Marcos residents served: 200	Amount Requested: \$ 5,000
Non-Profit Organization Name and Address, Website Kid's College 570 Rancheros Drive, Suite 270 San Marcos, CA 92069 Web: www.thekidscollege.org		Contact Person – Name, Title & Phone, email Carole Beeson, Program Director (858) 922-7401 Cbeeson21@gmail.com

Briefly describe your request for funds (to be expanded upon in narrative for regular grant):

Requested funds are for the continued implementation and expansion of the Fortissimo Orchestral Music Program in SMUSD Title I elementary schools. The program, a partnership between Kid's College and the SMUSD, is beginning its third year with the goal of doubling our students from 45 to 100, including starting at one additional school. The funds are requested for instructors, instruments, music books, music stands and program management. Please see the enclosed Program Plan, dated July 2016 for a complete overview of the current plan.

Briefly describe the significance of your request to the San Marcos community:

The impact on the participating 3rd, 4th, and 5th graders in low socio-economic circumstances is transformational in terms of improving self-confidence, self-esteem, academic performance and social behavior. In short, they will become better, and productive, citizen as they mature to adulthood.

Please attach the following items.

Both Mini-Grant & Regular:

1. Budget for request (use SMCF Budget Worksheet)
2. Annual Operating budget for the organization or unit
3. Federal & State Tax ID numbers
4. Board of Directors listing with affiliations

5. Regular Grants Only:

Expected date project will begin/end: on-going

Date by which funds will be expended: 12/16

Signature of President or Authorized Officer

Carole Beeson 10-03-16
Name, Title Date

SAN MARCOS COMMUNITY FOUNDATION

Budget Worksheet

Provide an itemized list of expenses for this project:

(example – 72 bicycle helmets at \$7.80 each including tax = \$561.60)

__ Violins (32 @ \$299)_____	\$ 9,568
__ Violas (12 @ \$365)_____	4,380
__ Cellos (6 @\$750)_____	4,500
__ Instrument Maint. _____	4,344
__ Music Books _____	500
__ Program Dirrect. _____	9,000
__ Instructors _____	31,600
__ Music Stands/Etc. _____	2,050
__ Admin (Acct, Etc) _____	6,594
_____	\$ _____
_____	\$ _____

Total budget for this PROJECT: \$ 72,536

Grant Request Amount: \$ 5,000

(Mini-grants not to exceed \$1,500, Regular grants not to exceed \$10,000.)

Is this a challenge grant?

Could it be?

Please list any other funding sources for this project.

****Indicate if funds are committed (C), conditional (CD), or pending (P).**

\$ 10,000 _____	(Name of source) _____	County of San Diego _____	** P
\$ 5,000 _____	(Name of source) _____	Classics for Kids _____	** P
\$ 35,000 _____	(Name of source) _____	Ann Hunter _____	** C
\$ 3,000 _____	(Name of source) _____	Staples Foundation _____	** C

<ul style="list-style-type: none"> a. 1-2 page narrative b. First 2 pages of Federal 990 c. Most recent year-end Statement or Audit including any management letters associated with Audit. d. Signature of President or Authorized Officer on Application e. Optional: letters of support 	<div style="border: 1px solid black; height: 20px; margin-bottom: 10px;"></div> <p>Submit Via Mail, In Person or Via Email to: San Marcos Community Foundation c/o City of San Marcos 1 Civic Center Drive San Marcos, CA 92069 Email (PDF Format): mgordon@san-marcos.net</p>
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FORTISSIMO!

Program Plan
Orchestral Music Program
San Marcos Unified School District
Title 1 K-5

Prepared By:
Kid's College/SMUSD
July, 2016

Table of Contents

I Goals

II Background

III Student/Community Benefits

IV Program Implementation

V Management/Staffing

VI Financial Projections – Estimate of Costs

GOALS:

Goal 1

- Continue the implementation and expansion of the program in the San Marcos Unified School District Title I Elementary Schools modeled after the "El Sistema" program developed in Venezuela and currently conducted in some 90 school districts in the United States.

Goal 2

- Create a transformational experience for students in low socio-economic circumstances at no cost to the students. Based on a foundation of music education guide and teach students in a collaborative team environment resulting in improved self-confidence, self-esteem, academic performance and social behavior.

Goal 3

- Develop partnerships within the community--public and private--including music organizations, universities, colleges and community leaders to support and promote the program.



El Sistema started 36 years ago in Caracas, Venezuela with 11 children gathered together to play music. It now teaches 300,000 children of Venezuela's poorest children with dramatic results, both for the children and their communities.

The results through learning to play music include self-esteem, teamwork, improved academic skills and positive behavior changes.

The founder, Dr. Jose Antonio Abreu, says:

"The huge spiritual world that music produces in itself ends up overcoming material poverty. From the minute a child's taught how to play an instrument he, or she, is no longer poor. He, or she, becomes a child in progress, heading for a professional level, who'll later become a contributing citizen."

This program is now worldwide with some 90 school districts participating in the United States. Southern California has programs in Los Angeles, Riverside, Pasadena, Temecula, and Chula Vista. We have collaborated with the three year old Chula Vista "Opus" project leadership in developing our model.

For a visual overview please google "El Sistema" 60 Minutes segment.

III Student/Community Benefits

Student Benefits:

Learning and playing music in an ensemble environment teaches cooperation, collaboration and discipline. These behaviors translate into improved academic performance and improved social behavior.

An equally important benefit is family engagement including booster clubs, liaison with other parents and deeper engagement in their students' education.



Community Benefits:

Performances by the students, both at school and in the community, strengthen neighborhoods and strengthen bonds between students, parents and other members of the community.

Community service with high school and college students fulfilling their "community service" requirements as coaches.

IV Program Implementation

Phase 1 (January 2015-June 2015)

Establish an orchestral music program at one SMUSD Title I school - GOAL ACHIEVED

- Joli Anne Leichtag

Grade Level - 3rd grade only (25 students)

Frequency - Three days a week (Tues, Wed, Thurs) for two hours after school

Instructors - One professional per 25 students with coaches as assistants

Measurement - Monitor and measure musical, academic and behavioral performance using longitudinal techniques

Performances - Individual school performances for families and combined school performances (2/year) for the community

Phase 2 (September 2015 - June 2016)

One school:

- Joli Anne Leichtag: 3rd and 4th grade - 45 students - Goal Achieved

Phase 3 (September 2016- June 2017)

- Two schools - 3rd, 4th, and 5th grade at Joli Anne Leichtag and San Marcos Elementary 3rd grade

Phase 4 (Schedule to be determined)

Add orchestral program to other Title 1 Elementary Schools- after school, middle and high school curriculums in accordance with SMUSD Strategic Plan

V Management/Staffing

The program will be sponsored and administered by Kid's College and in partnership with the SMUSD. Kid's College will conduct the program within the Policies and Procedures of the SMUSD and the individual schools.

Program Director

Direct, coordinate and oversee all activities required to develop and implement the program, including instructor recruitment/selection, marketing, student/instructor administration, and liaison with all involved parties.

Instructors

Develop music curriculum, instruct students, and coach attitude/behavior.

Coaches

Assist Instructors before, during and after classes and performances as directed by the instructor





VI Financial Projections

Estimates of cost for Phase 3 are based on the Program Implementation Plan and the following assumptions:

- Phase 1 and 2 costs are actual costs:
- * Each school will have 25 students the first year and add 25 students each year for three years.

1/2 Year: $25 \times 1 = 25$

Year 2: $50 \times 1 = 50$

Year 3: $(75 \times 1) + (1 \times 25) = 100$

- * Student/Instructor Ratio: 25/1
- * Program is being conducted within the partnership guidelines contained in the Memo of Understanding of 10/21/14 between Kid's College and SMUSD.
- * Coaches are community service volunteers (Palomar College Music Department, CSUSM)
- * Facility use fees waived by the SMUSD.
- * Kid's College will provide:
 - Program Directors, Instructors, Coaches
 - Promotional/Collateral Material
 - Instruments/Maintenance
 - Website

Estimates of Cost

	1/15-6/15 Phase 1		9/15-6/16 Phase 2		9/16-6/17 Phase 3	
	No.	Actual Cost	No.	Actual Cost	No.	Cost
Schools	1		1		2	
Students	25		50		100	
Violins/Bows/ Cases	16	\$4,784	16	\$4,784	32	\$9,568
Violas/Bows/ Cases	6	2,190	6	2,190	12	4,380
Cellos/Bows/ Cases	3	2,250	3	2,250	6	4,500
Instrument Maint.	25	1,250	50	2,172	100	4,344
Music Books	25	250	25	250	50	500
Program Director	1	3,000	1	6,000	1	9,000
Music Instructors	1	6,715	2	16,840	4	31,600
Coaches	1	N/C	2	N/C	4	N/C
Music Stands/ T-Shirts	25	875	25	875	50	2,050
Admin (Accounting, Payroll, Insurance)		2,080		3,536		6,594
Total		\$23,394		\$38,897		72,536

Unit Cost:

Instructors: \$40/Hr

Violins: \$299

Violas: \$365

Cellos: \$750

Instrument Repair/Tuning: \$50/Unit 1st year; 10% of
Cost After

Music Books: \$10

Music Stands: \$35

FORTISSIMO
SAN MARCOS UNIFIED SCHOOL DISTRICT
ORCHESTRAL PROGRAM
TITLE I ELEMENTARY SCHOOLS
October 1, 2016

CONTRIBUTORS/SUPPORTERS:

- San Marcos Unified School District Superintendent/Board (Authorized program/advocates and provides logistical support)
- San Diego Youth Symphony (Advisors and the loan of any string instrument needed as well as training our teaches and consulting—instruments valued at \$12,000)
- Classics for Kids Foundation (\$5,000 matching grant received in Jan. 2014 for our own instruments)(\$2,000 matching grant in 2015)
- Supervisor Bill Horn Community Reinvestment grant (\$5,000match grant for instruments) received June 2014
- San Marcos Community Foundation (\$5,000 donation)(\$2,000 in 2015)
- Hitzke Development Corporation (\$500 donation)
- Altman Nursery (\$200 donation)
- San Marcos Kiwanis Club (Hosted a \$200 Kick off Luncheon)
- Cal State University San Marcos Center/Artes (Advisors and coaches)
- Palomar College Music Department (Music students will receive credit for serving as coaches)
- San Marcos Historical Society hosted fundraiser
- Kid's College (Program development)
- Stone Brewery fund raiser support - \$300
- San Marcos Arts Council \$750
- Greg and Betty Evans Family \$1,400
- Dr. Ingrid Sharpf \$250
- Mission Federal Credit Union \$2,500
- Ann Hunter (Hunter Industries) - \$10,000
- Jim Desmond - \$250
- Charlie/Jane McGee - \$2,000

- Kiwanis Lake San Marcos - \$500
- Steve/DeeDee Beeson - \$200
- David/Laura Collins - \$250
- James Meade - \$250
- Larry/Linda Loughnane - \$100
- Pinkas Family Foundation - \$5,000
- San Marcos Rotary Club - \$250
- Roberto Mendoza (Parent) - \$20
- Belem & Gael Medina (Parents) - \$44
- Aaron Eighmey Memorial Foundation - \$2,300
- Sunwest Bank - \$2,000

2016:

- Ann Hunter (Hunter Industries) - \$20,000 (1/16)
- Supervisor Bill Horn Community Reinvestment grant - \$5,000
- Jim Desmond - \$100
- Mission Federal Credit Union - \$1,500
- Aaron Eighmey Memorial Foundation - \$1,000
- Ann Moore Corley - \$300
- Susan Halfaker - \$300
- Lusardi - \$1,000
- Ann Hunter (Hunter Industries) - \$20,000 (7/16)
- Don/Lone Beeson - \$100
- Staples Foundation - \$3,000

September 27, 2016

Ms Colleen R. Lukoff
President
San Marcos Community Foundation
One Civic Center
San Marcos, CA 92069

Dear Colleen and Members of the Board,

First, I would like to again thank you, and your Board Members, for their past support of the Fortissimo Orchestra Music Program in the SMUSD. Your grants in 2014 and 2015 for instruments and operating expenses were significant in getting the program started. This year Kid's College, through their continued management and funding of the program, plans to double the program size from 45 to 100 students by opening a second Title I elementary school. The requested \$5,000 grant would be a significant step in making this happen and accelerating our goal of eventually providing the program to all of our elementary schools.

I think you will agree after reviewing the enclosed Program Plan and supplemental material that the Program is meeting it's goals and, most importantly, positively impacting the lives of these young students from low socio-economic circumstances.

It is my continued hope that our community, businesses, and foundations will continue to stand alongside the San Marcos Unified School District and assist us in providing this transformational program to our most disadvantaged students.

Sincerely,



Kevin Holt, Ed.D

Superintendent, San Marcos Unified School District



SAN MARCOS COMMUNITY FOUNDATION
Grant Cover Page

(Choose one) ☐ **MINI-GRANT** (Choose one) ☒ **REGULAR GRANT**

Project Name: Alzheimer's San Diego: Addressing Alzheimer's and Dementia within San Marcos Community Date Submitted: 10/5/16	Total # of people served: 30,000 Total # of San Marcos residents served: 835	Amount Requested: \$10,000
Non-Profit Organization Name and Address, Website Alzheimer's San Diego 6632 Convoy Court http://www.alzsd.org/	Contact Person – Name, Title & Phone, email Jessica Empeno, MSW Vice President Programs and Family Services jempeno@alzsd.org (858) 966-3305	
<p><u>Briefly describe your request for funds (to be expanded upon in narrative for regular grant):</u> Alzheimer's San Diego is a dynamic, local nonprofit organization committed to supporting all individuals affected by Alzheimer's and dementia in San Diego County. As the only dementia-focused agency in the County, Alzheimer's San Diego is a powerful, local resource within communities like San Marcos to provide innovative, easy to access, specialized support services, educational programs, community support and discussion groups and a volunteer respite program. For San Marcos residents, Alzheimer's San Diego will pilot an innovative, education workshop; Safety and Independence, the first of its kind in North County. This exclusive educational workshop provides attendees current information on the risk of wandering, GPS technology, and simple home modifications to reduce the risk of injuries, falls and medication errors to ensure safety and quality of life for all individuals affected by Alzheimer's and dementia within the San Marcos community.</p>		
<p><u>Briefly describe the significance of your request to the San Marcos community:</u> According to the San Diego Public Health Report, North Inland Region has the second highest prevalence rate of residents living with Alzheimer's or other related dementia diagnoses within the County, illustrating the crucial need for Alzheimer's San Diego's dementia specific services. With one in six residents having a diagnosis of Alzheimer's or dementia it is imperative that San Marcos residents have access to innovative new programs like the Safety and Independence Workshop and specialized programming including educational classes, access to Alzheimer's experts, support and discussion groups, and respite volunteers to serve the growing community need.</p>		
<p>Please attach the following items. Both Mini-Grant & Regular:</p> <ol style="list-style-type: none">1. Budget for request (use SMCF Budget Worksheet)2. Annual Operating budget for the organization or unit3. Federal & State Tax ID numbers4. Board of Directors listing with affiliations5. Regular Grants Only:<ol style="list-style-type: none">a. 1-2 page narrativeb. First 2 pages of Federal 990c. Most recent year-end Statement or Audit including any management letters associated with Audit.d. Signature of President or Authorized Officer on Applicatione. Optional: letters of support		<p>Expected date project will begin/end: 01/01/2017 Date by which funds will be expended: 12/31/2017</p> <hr/> <p>Signature of President or Authorized Officer Name, Title Date</p> <hr/> <p>Submit Via Mail, In Person or Via Email to: San Marcos Community Foundation c/o City of San Marcos 1 Civic Center Drive San Marcos, CA 92069 Email (PDF Format): mgordon@san-marcos.net</p>

Alzheimer's disease is a life-altering degenerative brain disease that slowly deteriorates an individual's memories, cognition, and thinking skills. Alzheimer's and other related dementias are progressive; resulting in drastic changes to one's personality and behaviors and is fatal. While tremendous and valiant efforts are being made within medical research there is no cure or treatment for this disease which can last from 2 to 20 years. Over 62,000 San Diego County residents are living with Alzheimer's or other related dementias and it is ranked the third leading cause of death within the County. Research shows that one in six individuals with Alzheimer's resides in San Marcos and North Inland Region giving it the second highest prevalence rate within San Diego County. By 2030, the number of individuals with a diagnosis of Alzheimer's or other related dementia is expected to increase by 41.8%, solidifying dementia as a serious health epidemic. This fatal disease wreaks havoc on individuals and families in communities like San Marcos, leaving them with lots of questions and limited access to resources. This is where Alzheimer's San Diego can help.

Alzheimer's San Diego is the only local nonprofit organization committed to supporting all individuals affected by dementia, including those with a diagnosis, family members, caregivers and professionals in San Diego County. Alzheimer's San Diego offers community members a multitude of dementia-specific resources to understand the effects of dementia in addition to offering Alzheimer's expert support. Clinical social workers will provide personalized care and guidance either by phone, in-person or over email to offer continual support throughout the disease progression. Within communities like San Marcos, Alzheimer's San Diego offers innovative, one of a kind programming including access to community education classes, support and discussion groups, and a volunteer respite program.

Due to the levels of emotional, physical, and social strain placed on families, Alzheimer's San Diego created ALZ Companions to provide in-home support from highly qualified and trained volunteers. Alzheimer's San Diego offers families respite volunteers to visit in-home and offer companionship to those with a diagnosis for up to 4 hours per week. Besides offering important social engagement opportunities for the client, this gives the family member or primary caregivers a much needed break to rest, relax and recharge. With visits taking place in the client's home, Alzheimer's San Diego is able to cater the experience to each family's needs, providing another level of specialized care.

In addition, many family members and caregivers find it helpful to seek emotional support from one of Alzheimer's San Diego's 37 community Support and Discussion Groups to help process the drastic changes taking place in their lives. Alzheimer's San Diego is currently offering two Support and Discussion Groups in San Marcos, catering to both English and Spanish speakers in addition to offering free respite care to caregivers at specific locations. By attending a Support and Discussion Group led by Alzheimer's San Diego's trained facilitators, community members

can receive the much needed emotional and social support with others who have common experiences in a safe space to grieve, process and grow.

Due to the decline in physical and cognitive abilities associated with dementia, family members are often concerned about the safety and independence of day-to-day life for those living with dementia. With a few simple alterations at home, family members can add years of independence and quality of life for those with a diagnosis. Offered for the first time in North County, Alzheimer's San Diego will pilot an innovative Safety and Independence Workshop to further community members' education in regard to home safety. The Safety and Independence Workshop, led by Alzheimer's San Diego experts, will begin a dialogue with families about how to reduce the risk of wandering incidents and review important home safety tips to reduce injuries, falls, hospitalizations and medication errors for individuals with Alzheimer's or dementia.

Considering six out of ten individuals with dementia will wander, it is imperative for Alzheimer's San Diego to provide San Marcos families the latest information on GPS technology in addition to wandering prevention techniques. At this exciting event, five complimentary, one year enrollments to MedicAlert San Diego will be offered. MedicAlert San Diego, offered in partnership with the MedicAlert Foundation, is a 24 hour emergency response service that provides immediate assistance to those who may wander or who are at risk of a medical emergency. This service offers families the security and satisfaction in knowing the individual with Alzheimer's and dementia will receive quick, medical assistance if necessary.

By having open and supported conversations early and often, individuals and families affected by dementia can continue to make gradual adjustments and receive ongoing support from Alzheimer's San Diego to help ensure access to continual professional guidance and resources which are desperately needed in North Inland Region. With the San Marcos Community Foundation, Alzheimer's San Diego will enhance the supports available to San Marcos residents, ensuring that the community has a one of a kind education with specialized engagement to support and guide individuals and family members through the life-changing event of Alzheimer's and dementia.

Alzheimers San Diego
FY17 Budget
July 1, 2016 through June 30, 2017

Alzheimer's San Diego

**FY17 BUDGET
TOTAL**

INCOME

4000 · Contributed Support	\$350,000
4012 · Major Gifts	\$250,000
4100 · Planned Gifts	\$50,000
4200 · Grants	\$476,702
4321 · Corporate Sponsorships	\$220,500
4300 · Earned Revenues - Other	\$1,081,796
Total Income	\$2,428,998

EXPENSE

Total 6000 · Personnel Related Expenses	\$1,412,472
Total 6200 · Contract Service Expenses	\$301,558
Total 6300 · Postage, Printing and other Supplies	\$179,300
Total 6400 · Facility and Equipment Expenses	\$164,365
Total 6510 · Other Types of Expenses	\$371,303
Total Expense	\$2,428,998

INTERNAL REVENUE SERVICE
P. O. BOX 2508
CINCINNATI, OH 45201

DEPARTMENT OF THE TREASURY

Date: JAN 20 2016

ALZHEIMERS SAN DIEGO
6632 CONVOY COURT
SAN DIEGO, CA 92111

Employer Identification Number:
47-5534541
DLN:
17053331316045
Contact Person:
JODI L GARUCCIO ID# 31481
Contact Telephone Number:
(877) 829-5500
Accounting Period Ending:
June 30
Public Charity Status:
170(b)(1)(A)(vi)
Form 990/990-EZ/990-N Required:
Yes
Effective Date of Exemption:
November 9, 2015
Contribution Deductibility:
Yes
Addendum Applies:
No

Dear Applicant:

We're pleased to tell you we determined you're exempt from federal income tax under Internal Revenue Code (IRC) Section 501(c)(3). Donors can deduct contributions they make to you under IRC Section 170. You're also qualified to receive tax deductible bequests, devises, transfers or gifts under Section 2055, 2106, or 2522. This letter could help resolve questions on your exempt status. Please keep it for your records.

Organizations exempt under IRC Section 501(c)(3) are further classified as either public charities or private foundations. We determined you're a public charity under the IRC Section listed at the top of this letter.

If we indicated at the top of this letter that you're required to file Form 990/990-EZ/990-N, our records show you're required to file an annual information return (Form 990 or Form 990-EZ) or electronic notice (Form 990-N, the e-Postcard). If you don't file a required return or notice for three consecutive years, your exempt status will be automatically revoked.

If we indicated at the top of this letter that an addendum applies, the enclosed addendum is an integral part of this letter.

For important information about your responsibilities as a tax-exempt organization, go to www.irs.gov/charities. Enter "4221-PC" in the search bar to view Publication 4221-PC, Compliance Guide for 501(c)(3) Public Charities, which describes your recordkeeping, reporting, and disclosure requirements.

ALZHEIMERS SAN DIEGO

We sent a copy of this letter to your representative as indicated in your power of attorney.

Sincerely,

A handwritten signature in dark ink, appearing to read 'J. Cooper', with a stylized, sweeping flourish extending to the right.

Jeffrey I. Cooper
Director, Exempt Organizations
Rulings and Agreements



State of California

Franchise Tax Board

PO Box 1286

Rancho Cordova CA 95741-1286

Date: 04.04.16

In reply refer to: 760:GRW:F120

PAUL J. DOSTART, ESQ
4180 LA JOLLA VILLAGE DR, STE 530
LA JOLLA CA 92037

Regarding:

Account Number:
Taxpayer's Name:

3841875
ALZHEIMER'S SAN DIEGO

See the enclosed document(s).



State of California
Franchise Tax Board

PO Box 1286
Rancho Cordova CA 95741-1286

ALZHEIMER'S SAN DIEGO
6632 CONVOY CT
SAN DIEGO CA 92111

Date: 04.04.16
Case: 30820602506309890
Case Unit: 30820602506309893
In reply refer to: 760:GRW:F120

Regarding:	Tax-Exempt Status
Organization's Name:	ALZHEIMER'S SAN DIEGO
CCN:	3841875
Purpose:	Charitable
R&TC Section:	23701d
Form of Organization:	Incorporated
Accounting Period Ending:	12/31
Tax-Exempt Status Effective:	11/09/2015

Exempt Acknowledgement Letter

We have received your federal determination letter that shows tax exemption under Internal Revenue Code (IRC) Section 501(c)(3).

Under California law, Revenue and Taxation Code (R&TC) Section 23701 provides that an organization is exempt from taxes imposed under Part 11 upon submission of the federal determination letter approving the organization's tax-exempt status.

Generally, the effective date of an organization's California tax-exempt status is the same date as the federal tax-exempt status.

To retain tax-exempt status, the organization must be organized and operating for nonprofit purposes within the provisions of the above R&TC section. An inactive organization is not entitled to tax-exempt status.

In order for us to determine any effect on the tax-exempt status, the organization must immediately report to us any change in:

- Operation
- Character
- Purpose
- Name
- Address

For filing requirements, refer to FTB Pub.1068, *Exempt Organizations - Filing Requirements and Filing Fees*. Go to **ftb.ca.gov** and search for **1068**.

This exemption is for state franchise or income tax purposes only. For information regarding sales tax exemption, contact the State Board of Equalization at 800.400.7115 or go to their website at **boe.ca.gov**.

George R. Walker
Telephone: 916.845.4171
Fax: 916.845.9501

cc: PAUL J. DOSTART, ESQ



Board of Directors

Herb Schnall (Chair)

Retired CFO, Tribune Publishing

Marcea Lloyd (Vice Chair)

Former SVP and General Counsel, Amylin

Derrick Walsh (Treasurer)

SVP and Chief Accounting Officer, BofI Federal Bank

Marty Levin (Secretary)

Retired Newscaster, KNSD

Dennis Schoville

Attorney at Law, Dennis A. Schoville, APC

Bill Smith

Vice President, Wells Fargo Wealth Advisors

Doug Sawyer

Retired CEO, United Way of San Diego

Latest 990 for Alzheimer's San Diego

The board of the San Diego chapter of the Alzheimer's Association announced on 12/3/15 that it decided to separate from the National Alzheimer's Association.

Alzheimer's San Diego, a new, locally-operated organization was formed in order to best serve those affected by Alzheimer's and dementia in San Diego. Since a full year has not yet passed since the formation of the new organization, no taxes have been filed. However, the organization has past tax records to demonstrate past performance, if applicable.

Most Recent Audit for Alzheimer's San Diego

The board of the San Diego chapter of the Alzheimer's Association announced on 12/3/15 that it decided to separate from the National Alzheimer's Association. Alzheimer's San Diego, a new, locally-operated organization was formed in order to best serve those affected by Alzheimer's and dementia in San Diego. Since a full year has not yet passed since the formation of the new organization, no audit has been conducted. However, the organization has contracted to audit in October.



SAN MARCOS COMMUNITY FOUNDATION
Grant Cover Page

(Choose one) ☐ **MINI-GRANT** (Choose one) ☒ **REGULAR GRANT**

Project Name: Youth Mentoring Date Submitted: 10/04/2016	Total # of people served: 350 Total # of San Marcos residents served: 30	Amount Requested: \$8,000
Non-Profit Organization Name and Address, Website Solutions for Change, Inc. 722 W. California Avenue Vista, CA 92083 solutionsforchange.org		Contact Person – Name, Title & Phone, email Tammy Megison Executive Vice President (760) 941-6545 ext. 304 tammy@solutionsforchange.org
<p><u>Briefly</u> describe your request for funds (to be expanded upon in narrative for regular grant):</p> <p>Solutions for Change requests funding to support a budding <i>youth mentoring program</i> for formerly homeless youth. Solutions for Change has formed a partnership with the National Mentoring Resource Center to add trauma-informed youth mentoring to our array of services. These funds would help offset the cost of this program, including the hiring of a new Youth Services Director, and supplies and marketing materials. The Resource Center is already working to create custom guides and workbooks for the mentors and the youth.</p>		
<p><u>Briefly</u> describe the significance of your request to the San Marcos community:</p> <p>Family homelessness is a too-often-forgotten aspect of the larger homeless problem that confronts virtually every community, and San Marcos is sadly not immune to this plight. Nationally, regionally, and locally the plight of homeless children and their parents is almost invisible, despite that fact that staggeringly large numbers of people—and futures—are at risk. These children, and their parents require extensive social service intervention and generate huge costs as they ceaselessly cycle from the streets to emergency rooms, temporary shelters, mental health facilities, and other “assistance” that is not a permanent solution. People who could be an asset to society are a burden. The children, without the security of a home or the benefit of a consistent education, become innocent victims.</p>		
<p>Please attach the following items.</p> <p>Both Mini-Grant & Regular:</p> <ol style="list-style-type: none">1. Budget for request (use SMCF Budget Worksheet)2. Annual Operating budget for the organization or unit3. Federal & State Tax ID numbers4. Board of Directors listing with affiliations <p>5. Regular Grants Only:</p> <ol style="list-style-type: none">a. 1-2 page narrativeb. First 2 pages of Federal 990c. Most recent year-end Statement or Audit including any management letters associated with Audit.d. Signature of President or Authorized Officer on Applicatione. Optional: letters of support		<p>Expected date project will begin/end: 1/1/2017</p> <p>Date by which funds will be expended: 12/31/2017</p> <hr/> <p>Signature of President or Authorized Officer</p> <div style="display: flex; justify-content: space-between; align-items: center;"><div style="text-align: right;">10/4/2016</div></div> <div style="display: flex; justify-content: space-between;"><p>Name, Title</p><p>Date</p></div> <p>Tammy Megison, Executive Vice President</p> <hr/> <p>Submit Via Mail, In Person or Via Email to:</p> <p>San Marcos Community Foundation c/o City of San Marcos 1 Civic Center Drive San Marcos, CA 92069 Email (PDF Format): mgordon@san-marcos.net</p>

SAN MARCOS COMMUNITY FOUNDATION
Budget Worksheet

Provide an itemized list of expenses for this project:
(example – 72 bicycle helmets at \$7.80 each including tax = \$561.60)

<u>Manager of Youth Services – Part Time, 20 hours/week</u>	<u>\$18,554</u>
<u>Case Manager – Program Liaison, Part Time 8-10 hours/week</u>	<u>\$10,400</u>
<u>Payroll Expense (25%) – taxes, benefits, insurance</u>	<u>\$7,238</u>
<u>Supplies – office supplies, training supplies</u>	<u>\$3,600</u>
<u>Marketing Materials/Advertising</u>	<u>\$4,750</u>

Total budget for this PROJECT:	<u>\$44,542</u>
---------------------------------------	------------------------

Grant Request Amount: (Mini-grants not to exceed \$1,500, Regular grants not to exceed \$10,000.)	<u>\$8,000</u>
---	-----------------------

Is this a challenge grant? No

Could it be? N/A

Please list any other funding sources for this project.

****Indicate if funds are committed (C), conditional (CD), or pending (P).**

<u>\$25,000</u>	<u>Welk Family Foundation</u>	<u>** C</u>
<u>\$2,500</u>	<u>National Mentoring Resource Center</u>	<u>** C</u>
<u>\$9,000</u>	<u>Country Friends</u>	<u>** P</u>
<u>\$5,000</u>	<u>Diane and Bruce Halle Foundation</u>	<u>** P</u>
<u>\$3,000</u>	<u>Boys and Girls Foundation</u>	<u>** P</u>

Solutions for Change Organization Budget 2016

Income

Fundraising	\$700,000
Foundations	\$650,000
Public Funds	\$319,100
Donations	\$400,000
Developer Fee	\$136,000
Property Management	\$125,106
Rent	\$550,000
Laundry & Vending	\$25,000
Damages & Cleaning Fees	\$2,000
NSF & Late Charges	\$1,200
Vacancy	(\$12,535)
Social Enterprise	\$55,000
Total Income	\$2,950,871

Expenses

Salaries	\$1,210,708
Benefits	\$72,000
Payroll Taxes	\$103,035
Workers Comp	\$52,552
Meetings, Training & Travel	\$25,000
Advertising	\$90,000
Fundraising Expense	\$325,000
Professional Fees	\$145,000
Property and Liability Insurance	\$90,000
Rent	\$121,500
Repairs/Maintenance	\$131,000
Telephone/Communications	\$55,000
Utilities	\$190,000
Supplies	\$95,000
Dues/Subscriptions	\$2,500
IT	\$30,000
Payroll Expense	\$5,400
Interest	\$134,090
Taxes, license, permits & fees	\$37,500
Total Expenses	\$2,915,285

Sale 1148 Melrose net	\$208,683
Pledges Receivable	\$307,400
Other Costs:	
Replacement Reserves	(\$40,333)
Principal Payments	(\$303,416)
A/P 2015	(\$137,815)
Flexible Subsidy	(\$70,105)
Total	\$0

Non-cash Expenses:

Depreciation	\$517,505
Amortization	\$1,500

OGDEN UT 84201-0029

In reply refer to: 4077550286
July 22, 2014 LTR 4168C 0
33-0902617 000000 00
00029243
BODC: TE

SOLUTIONS FOR CHANGE INC
% MICHAEL C MEGISON
722 W CALIFORNIA AVE
VISTA CA 92083-3565



003156

Employer Identification Number: 33-0902617
Person to Contact: MS SINGLETON
Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your June 05, 2014, request for information regarding your tax-exempt status.

Our records indicate that you were recognized as exempt under section 501(c)(3) of the Internal Revenue Code in a determination letter issued in JUNE 2000.

Our records also indicate that you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(vi).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

Please refer to our website www.irs.gov/eo for information regarding filing requirements. Specifically, section 6033(j) of the Code provides that failure to file an annual information return for three consecutive years results in revocation of tax-exempt status as of the filing due date of the third return for organizations required to file. We will publish a list of organizations whose tax-exempt status was revoked under section 6033(j) of the Code on our website beginning in early 2011.

July 18, 2000
NORTH COUNTY SOLUTIONS FOR CHANGE, INC.
ENTITY ID : 2048058
Page 2

under Section 23731 of the Code. In this event, you are required to file Form 109 (Exempt Organization Business Income Tax Return) by the 15th day of the 5th month (4 1/2 months) after the close of your annual accounting period.


Please note that an exemption from federal income or other taxes and other state taxes requires separate applications.


A copy of this letter has been sent to the Registry of Charitable Trusts.

J AMAYA
EXEMPT ORGANIZATION SECTION
PROCESSING SERVICES BUREAU
TELEPHONE (916) 845-6644

EO :
CC :LAWRENCE J KAPLAN

OGDEN UT 84201-0029

003156.318241.149844.7057 1 AT 0.406 536



SOLUTIONS FOR CHANGE INC
% MICHAEL C MEGISON
722 W CALIFORNIA AVE
VISTA CA 92083-3565

003156

CUT OUT AND RETURN THE VOUCHER AT THE BOTTOM OF THIS PAGE IF YOU ARE MAKING A PAYMENT,
EVEN IF YOU ALSO HAVE AN INQUIRY.

The IRS address must appear in the window.
BODCD-TE 4077550286

Use for payments

Letter Number: LTR4168C
Letter Date : 2014-07-22
Tax Period : 000000

INTERNAL REVENUE SERVICE

OGDEN UT 84201-0029




330902617

SOLUTIONS FOR CHANGE INC
% MICHAEL C MEGISON
722 W CALIFORNIA AVE
VISTA CA 92083-3565

330902617 NI NORT 00 2 000000 670 000000000000



STATE OF CALIFORNIA
FRANCHISE TAX BOARD
PO BOX 1286
RANCHO CORDOVA CA 95741-1286

In reply refer to
755:G :JCA

July 18, 2000

NORTH COUNTY SOLUTIONS FOR CHANGE INC
245 BLOCKTON RD
VISTA CA 92083-7671

Purpose : CHARITABLE
Code Section : 23701d
Form of Organization : Corporation
Accounting Period Ending: December 31
Organization Number : 2048058

You are exempt from state franchise or income tax under the section of the Revenue and Taxation Code indicated above.

This decision is based on information you submitted and assumes that your present operations continue unchanged or conform to those proposed in your application. Any change in operation, character, or purpose of the organization must be reported immediately to this office so that we may determine the effect on your exempt status. Any change of name or address must also be reported.

In the event of a change in relevant statutory, administrative, judicial case law, a change in federal interpretation of federal law in cases where our opinion is based upon such an interpretation, or a change in the material facts or circumstances relating to your application upon which this opinion is based, this opinion may no longer be applicable. It is your responsibility to be aware of these changes should they occur. This paragraph constitutes written advice, other than a chief counsel ruling, within the meaning of Revenue and Taxation Code Section 21012(a)(2).

You may be required to file Form 199 (Exempt Organization Annual Information Return) on or before the 15th day of the 5th month (4 1/2 months) after the close of your accounting period. Please see annual instructions with forms for requirements.

You are not required to file state franchise or income tax returns unless you have income subject to the unrelated business income tax



2016 Board of Directors

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Managing Director, Life Sciences
12520 High Bluff Drive, Suite 275
San Diego, CA, 92130
davidhcrean@gmail.com
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(858) 245-4905

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Vistage, Chair
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Mark.fingerlin@vistagechair.com
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Premierehire, President
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Retired Teacher and Special Education
Administrator
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(760) 758-4100

Jerry Watson-Director
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(619) 287-0484

Lenna Wright-Director
District Representative for Congressman Issa
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760-599-5000

Bret Schanzenbach-Director
Vista Chamber of Commerce
bret@vistachamber.org
760-726-1122



Solutions for Change

Solutions for Change

Regular Grant Request to the San Marcos
Community Foundation



We feel that our mission of solving family homelessness is in close alignment with your goal “to enrich the quality of life for the community of San Marcos.” With this proposal, we request \$8,000 to support for the most vulnerable members of the North County community – homeless children.

Background

Solutions for Change is a local nonprofit with 17 years of experience solving family homelessness in North San Diego County – an effort that has led more than 800 families and 2,000 children out of homelessness since 1999. We do this through a 1,000-day partnership with our homeless families which blends affordable housing, educational opportunities, employment training and health-related solutions to solve family homelessness *permanently*.

A homeless child is often the latest in a multi-generational cycle of poverty. We welcome a partnership that would help us *break this tragic cycle* by targeting the physical, psychological and emotional damage that often results from the circumstances under which they’ve lived. Our programs emphasize personal growth, bring families back together, and help individuals learn how to give back to their community as neighbors, employees, and volunteers. Communities cannot thrive with children, mothers, and fathers who do not have a safe and stable place to call home. In treating causative factors, Solutions also helps to prevent future families from ending up without a home.

The Solutions model is built on three pillars—Solutions University, Solutions Enterprises, and Solutions in the Community. Solutions University is a 1000-day partnership with a family to provide access to the skills, knowledge, and resources they need to gain and maintain physical, mental, and financial health.

Solutions Enterprises is a unique blend of experiential learning and revenue generating businesses. Our current portfolio consists of Solutions Farms, and our real estate enterprises. Each enterprise offers opportunities for residents to learn marketable, real-world skills, and gain knowledge of how the business world operates.

Meanwhile, Solutions in the Community allows resident families to give back through participation in events and charitable efforts. For many, this is their first such experience. They understand that they have responsibilities to others, and benefit from knowing that others feel that same responsibility and concern toward them.

Youth Mentoring Program

In accordance with The National Center on Family Homelessness recommendations, Solutions for Change seeks to add trauma-informed youth mentoring to our toolkit of services to this vulnerable population. The youth and adolescents that enter the doors of Solutions for Change often require additional support in order to mitigate the stress that they have endured and set them on a course for success. Many of these youth are also in desperate need of a male role model.

With this need in mind, Solutions for Change has partnered with the National Mentoring Resource Center to build a robust and high-quality mentoring program for the youth of our community. Studies show that youth mentoring consistently produces positive improvements in confidence, social and academic competence, connection with others, integrity, and compassion for others. The Resource Center is creating custom guides and workbooks for the mentors and youth, which will include trauma-informed training. Solutions will also hire a Youth Services Director to oversee the program, and existing staff will receive extensive training on how to effectively mentor youth in this demographic. Solutions will also develop an advisory team to provide further guidance to the program.

At Solutions, we look at things differently. Our focus is assisting the whole individual and solving the problem. We know homelessness is not just about nutrition; not just about mental health; and, not just about having a roof over one's head. It is a multitude of causal factors that have led our families to this point, and it will be a targeted response to these factors that will lead them permanently out of homelessness.

If you agree that our goals are aligned, we would welcome the opportunity to partner, once more, with the San Marcos Community Foundation to benefit the homeless families of San Marcos. Solutions for Change is grateful to the San Marcos Community Foundation for its past support and its consideration of this request. We welcome any inquiries and look forward to a successful, ongoing partnership benefitting families in need and all of San Marcos.

SAN MARCOS COMMUNITY FOUNDATION
Grant Cover Page



(Choose one) ☐ **MINI-GRANT** (Choose one) ☒ **REGULAR GRANT**

Project Name: Teacher Training in Restorative Practices Date Submitted: October 5, 2016	Total # of people served: 1,164 Total # of San Marcos residents served: 1,164	Amount Requested: \$ 10,000.00
Non-Profit Organization Name and Address, Website Restorative Justice Mediation Program 9747 Businesspark Ave., Suite 215 San Diego, CA 92131 www.sdrjmp.org		Contact Person – Name, Title & Phone, email Mary Acosta, Program Manager 619-280-1993 macosta@sdrjmp.org
<p><u>Briefly</u> describe your request for funds (to be expanded upon in narrative for regular grant):</p> <p>RJMP is requesting funds for the training of 40 elementary/middle/high school teachers and administrators from 4 San Marcos schools in restorative practices, specifically the <i>Discipline That Restores</i> (DTR) program. In addition to providing training to teachers, selected schools will be accompanied in their implementation of the program and 2 teachers from the school district will be trained and certified as DTR trainers to prepare other educators in the process. An educational trip to a Fresno school successfully implementing the <i>Discipline That Restores</i> program will be conducted with up to 6 personnel from selected San Marcos schools.</p> <p>DTR is a step-by-step classroom discipline process designed to increase cooperation, mutual respect and responsibility among students and teachers. Using restorative justice skills and strategies, the DTR program trains educators and administrators in the DTR process, helping them to create a more positive learning environment while actively reducing suspensions and expulsions, including those due to “willful defiance.” The DTR curriculum was developed by Ron and Roxanne Claassen over 20 years ago, and is taught at Fresno Pacific University. RJMP has offered an abridged version of the curriculum to San Diego educators and has already trained dozens in the DTR process. The training and follow up consultations will be provided by certified DTR trainers.</p>		

Briefly describe the significance of your request to the San Marcos community:

Restorative practices such as those taught in the Discipline that Restores curriculum, have been shown to lower school suspensions and expulsions significantly, and empower students and teachers to develop constructive ways to resolve conflicts and reduce disciplinary problems. Research has shown a direct link between youth experiencing suspensions or expulsion from school and their future involvement with the criminal justice system. We hope to interrupt this "*school to prison pipeline*" for at-risk youth, especially for minority students, by preparing teachers and their students to address the conflicts that lead to suspensions and expulsions.

Funding for this project will contribute to the improvement of student/teacher relations and teacher/school relations by holding the parties accountable, and address harms and conflicts in restorative ways. San Marcos schools will experience reduced disciplinary problems and rates of suspensions & expulsions. For schools with already low rates, the training program will provide another effective tool to ensure that they maintain their low rates. Students will commit fewer behavioral and criminal offenses in and out of school. San Marcos teachers will benefit from classroom management skills learned in the DTR program and strategy, contributing to stronger campus communities.

Please attach the following items.

Both Mini-Grant & Regular:

1. Budget for request (use SMCF Budget Worksheet)
2. Annual Operating budget for the organization or unit
3. Federal & State Tax ID numbers
4. Board of Directors listing with affiliations

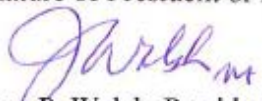
5. Regular Grants Only:

- a. 1-2 page narrative
- b. First 2 pages of Federal 990
- c. Most recent year-end Statement or Audit including any management letters associated with Audit.
- d. Signature of President or Authorized Officer on Application
- e. Optional: letters of support

Expected date project will begin/end: 12/1/2016-11/30/2017

Date by which funds will be expended:
11/30/2017

Signature of President or Authorized Officer


James P. Walsh, President
Name, Title

Oct. 4, 2016
Date

Submit Via Mail, In Person or Via Email to:
San Marcos Community Foundation
c/o City of San Marcos
1 Civic Center Drive
San Marcos, CA 92069
Email (PDF Format): mgordon@san-marcos.net

1. Budget for Request

SAN MARCOS COMMUNITY FOUNDATION

Budget Worksheet

Provide an itemized list of expenses for this project:

<u>Item</u>	<u>Amount</u>
1. DTR Trainer stipends, 2 classes at \$1500 each plus follow up at \$400 each	\$3,800.00
2. Supplies- 40 sets of books, posters, cards at \$40/ set including tax & shipping	\$1,600.00
3. DTR Trainer travel stipends, 4 follow up sessions at \$25 each	\$ 100.00
4. RJMP Training Coordinator (10%)	\$3,120.00
5. RJMP Program Manager (4%)	\$2,780.00
6. Train the Trainer certification process (2 persons) with FPU and DTR authors	\$1,500.00
7. Educational learning trip to Fresno School implementing DTR, 6 persons	\$ 910.00

Total budget for this PROJECT: **\$13,810.00**

Grant Request Amount: **\$10,000.00**

Is this a challenge grant? NO Could it be? NO

Please list any other funding sources for this project.

****Indicate if funds are committed (C), conditional (CD), or pending (P).**

1. \$3,810.00 Catholic Campaign for Human Development, ** C

2. Annual Operating Budget

Restorative Justice Mediation Program			
2016 OPERATING BUDGET			
	<i>2016 Budget</i>	<i>In-kind Support</i>	<i>Budget plus In-Kind Support</i>
Ordinary Revenue/Expense			
Revenue*			
Donations, Grants, Training Revenue	149,086	113,950.00	263,036
Total Revenue:	149,086	113,950.00	263,036
Expense			
Operating expenses, payroll, travel, training	148,149	113,950.00	262,099
Total Expense:	148,149	113,950.00	262,099
Surplus(Deficit):	937	0	937

3. Federal and State Tax ID numbers

Organization Name: Victim Offender Reconciliation Program of San Diego County, Inc., DBA Restorative Justice Mediation Program

Federal Tax ID#: 33-0570564

State Tax ID #: 24-4122-8

4. Board of Directors

**Restorative Justice Mediation Program
Board of Directors
2015-2017**

Jim Walsh

Board President

Restorative Justice Program Director
Office for Social Ministry
Roman Catholic Diocese of San Diego
San Diego

John Cox

Board Secretary/Treasurer

Founder
Cox, Oakes & Associates, Ltd. Law Firm
Cox Financial Group, Ltd
San Diego

John McGinnis

Member

Co-founder
Del Mar Pacific Construction
San Diego

Daniela Reali

Member

Deputy Public Defender
San Diego County Public Defender's Office
San Diego

Greg Potenziani

Member

5. (a) Narrative

There is a strong link between students being suspended from school and the likelihood of dropping out of school. Youth who drop out of school are eight times more likely to be incarcerated.ⁱ Restorative Justice Practices can help disrupt this “school-to-prison pipeline.”

As a non-profit organization working with justice system-involved youth for over 23 years in San Diego County communities, including San Marcos, the Restorative Justice Mediation Program (RJMP) is vested in helping youth, especially those at risk of involvement with the justice system, to learn appropriate and healthy ways of dealing with conflict and staying in school. Schools that use restorative ways of handling student discipline experience fewer suspensions and expulsions and increased graduation rates.ⁱⁱ RJMP would like to partner with the San Marcos Community Foundation to offer San Marcos schools struggling with student misbehavior and suspensions, training in restorative practices in the classroom to combat these problems.

The School to Prison Pipeline (ibid.)

The metaphor “school-to-prison pipeline” is used to describe the increasing patterns of contact students have with the juvenile and adult criminal justice systems as a result of the practices implemented by educational institutions, specifically zero tolerance policies and the use of police in schools.

Exclusionary disciplinary policies that remove students from the school environment increase the probability of a youth coming into contact with the incarceration system. Punishing a disruptive student by taking a student out of the learning environment is counterproductive. It fails to address the problems a child is facing at school or at home. In fact, research indicates that a single suspension in 9th grade equates to a 32 percent risk of the student dropping out of school.ⁱⁱⁱ San Marcos schools are not exempt from discipline, suspension and expulsion problems. District Accountability Report Cards of several San Marcos schools indicate a higher average of suspensions than the district average, and in some, the state average.

Research is increasingly examining the connections between school failure and later contact with the criminal justice system for minorities. Once a child drops out, he or she is eight times more likely to be incarcerated than youth who graduate from high school. Studies have found that 68% of all males in state and federal prison do not have a high school diploma.

To address and help dismantle the school to prison pipeline, a growing number of California school districts have adopted restorative justice practices as an alternative to traditional responses to student misbehavior in schools. With Assembly Bill 420 recently signed into law limiting suspensions and expulsions for the reason of “willful defiance”, the State of California is now strongly encouraging schools and districts to launch restorative justice based discipline.

Last year, RJMP brought to San Diego County schools a model for addressing the problem called *Discipline That Restores* (DTR). DTR is a step-by-step classroom discipline curriculum developed by leaders in the field of restorative justice and schools. Using restorative justice principles and strategies, the DTR program trains educators in a restorative discipline process, helping them to create a more positive learning environment while actively reducing suspensions and expulsions,

including those due to “willful defiance.” Several schools in Fresno and other northern California school districts have successfully implemented the model. This past year RJMP conducted training to dozens of San Diego County teachers, administrators and other school personnel in DTR with positive results. (See section 5)

School districts that have adopted *Discipline That Restores* have reported a stronger campus community, reduced bullying and fights, and a significant reduction in suspensions and expulsions. Students feel safer, teachers feel safer, and with reduced conflict and tension in the classroom, the learning environment becomes much more positive and productive. In San Diego, one school district that adopted restorative practices such as those used in DTR, experienced a 60% drop in expulsions across the district between the 2013/2014 and 2014/2015 school years.

RJMP is requesting funding from the San Marcos Community Foundation to help fund the training and support of 40 elementary/middle/high school teachers from four San Marcos schools (of the San Marcos Unified School District or Charter Schools) in the *Discipline that Restores* (DTR) program. Follow up sessions will be provided with newly trained teachers to support and accompany them in their implementation of the program. Two designated educators from the district will also be trained and certified as DTR trainers to be able to replicate the curriculum in San Marcos schools. Additionally, an educational trip will be arranged for selected school personnel to travel to a Fresno school successfully implementing DTR in order to gain first-hand knowledge about best practices and challenges, and to interact with school staff.

To date, RJMP has received expressions of interest from several SMUSD and Charter schools to participate in this training opportunity. (See section 5) With 40 teachers being trained and one administrator per school participating in implementation meetings and/or educational trip, 44 school personnel will be directly served. The activities of the grant will directly affect the classrooms of the 40 teachers participating, who, at an average of 28 students per classroom, would positively impact 1,120 San Marcos students each year. The total amount of San Marcos residents served during the grant period would be 1,164.

The total budget for this project is \$13,810. Funding from the San Marcos Community Foundation is being requested in the amount of \$10,000. RJMP has committed funding in the amount of \$3,810 from a grant received from the Catholic Campaign for Human Development, a department of the US Conference of Catholic Bishops, to support the DTR project in San Marcos. With full funding, RJMP will be able to serve dozens of San Marcos teachers, impacting over a thousand San Marcos school aged youth this coming year, helping to support positive school climates and fostering healthy resilient students.

ⁱ See https://en.wikipedia.org/wiki/School-to-prison_pipeline for more information on this topic

ⁱⁱ See “Restorative Justice in US Schools: A Research Review”, www.WestEd.org

ⁱⁱⁱ “Sent Home and Put Off-Track”, Robert Balfanz, Vaughan Byrnes, and Joanna Fox, Johns Hopkins University, 2012.

SAN MARCOS COMMUNITY FOUNDATION

Budget Worksheet- Revised for 20 teachers, no trip, no training trainers

Provide an itemized list of expenses for this project:

<u>Item</u>	<u>Amount</u>
1. DTR Trainer stipends, 1 class at \$1500 plus follow up consultations at \$400	\$1,900.00
2. Supplies- 20 sets of books, posters, cards at \$40/ set including tax & shipping	\$800.00
3. DTR Trainer travel stipends, 4 follow up sessions at \$25 each	\$100.00
4. RJMP Training Coordinator (7%)	\$2,184.00
5. RJMP Program Manager (2%)	<u>\$1,391.00</u>

Total budget for this PROJECT: \$6,375.00

Grant Request Amount: **\$5,000.00**

Is this a challenge grant? NO Could it be? NO

Please list any other funding sources for this project.

******Indicate if funds are committed (C), conditional (CD), or pending (P).

1. \$1,375.00, Catholic Campaign for Human Development, ****C**

SAN MARCOS COMMUNITY FOUNDATION
Grant Award History FY2016-2017

Organization	Type	Award	Date	Name of Project	Summary of Project
Luminary Arts Corporation	Mini	\$1,500.00	8/10/2016	Elementary Arts Education Classroom Instruction	To provide elementary arts education classroom instruction program at three San Marcos elementary schools. Serves 2,100 San Marcos residents.
Riding Emphasizing Individual Needs & Strengths (REINS)	Mini	\$500.00	8/10/2016	Therapeutic Horsemanship Program	To provide a scholarship for a student to ride in the Therapeutic Horsemanship Program. Serves 1 San Marcos resident.
Rancho Santa Fe Foundation	Regular	\$2,800.00	8/16/2016	North County Senior Connections	To help fund the North County Senior Connections program to provide access to food for vulnerable seniors. May serve up to 1,327 San Marcos residents.
North County Health Services	Regular	\$4,700.00	8/16/2016	ECG Machine	To purchase a new electrocardiograph (ECG) machine at its San Marcos Health Center. Serves 13,521 San Marcos residents.
Cal State University San Marcos Foundation	Regular	\$2,500.00	8/16/2016	The Alliance to Accelerate Excellence in Education at CSUSM: Roadshows and Coaching Cadres	To offer college readiness assemblies to 8th grade students and train current CSUSM students to support graduating San Marcos high school seniors transitioning to college. Serves 2,900 San Marcos residents
San Marcos Historical Society	Mini	\$894.00	10/13/2016	Ongoing Preservation Initiative	To purchase collection management software and training CDs. The group serves over 1,000 San Marcos residents.
Mission Hills Link Crew (San Marcos Unified School District as the fiscal sponsor)	Mini	\$1,500.00	11/9/2016	Mission Hills Link Crew	To purchase 150 t-shirts for the Mission Hills High School Link Crew. Serves 150 San Marcos residents.
Total Grants Awarded FY16-17		\$14,394.00			

SMCF Resolution No 2016-10

**A RESOLUTION OF THE SAN MARCOS COMMUNITY FOUNDATION
BOARD OF DIRECTORS AUTHORIZING THE AWARD OF GRANT
MONIES TO CERTAIN NON-PROFIT ORGANIZATION APPLICANTS**

-- FALL QUARTER 2016--

WHEREAS, the San Marcos Community Foundation Board of Directors is authorized, pursuant to its adopted articles and bylaws, to entertain proposals for non-profit activities from qualified public and charitable groups; and

WHEREAS, a total of six (6) proposals were received by the Foundation prior to the submittal deadline established for the 2016 Fall quarter; and

WHEREAS, the Board of Directors did, at its quarterly meeting on November 15, 2016, consider such proposals and oral arguments pertaining to such proposals in a public meeting duly advertised and held in the manner required by law.

NOW, THEREFORE, BE IT RESOLVED, that the San Marcos Community Foundation Board of Directors does hereby authorize funding of the following grant proposals in the amounts specified:

<u>REQUESTING ORGANIZATION</u>	<u>GRANT AWARD</u>
Canine Companions for Independence	\$0
Palomar Health Foundation	\$1,000
The Kid's College	\$0
Alzheimer's San Diego	\$5,000
Solutions for Change	\$0
Restorative Justice Mediation Program	\$5,000

BE IT FURTHER RESOLVED, that actual award of the above grants shall be contingent upon satisfactory compliance with all preconditions to funding specified.

BE IT FURTHER RESOLVED, that the Board's decision is based upon its determination that the above-referenced requests meet applicable legal requirements for funding as a non-profit activity and conform to Foundation policies pertaining to grant awards.

PASSED AND ADOPTED by the San Marcos Community Foundation Board of Directors, at a regular meeting thereof, this 15th day of November, 2016, by the following roll call vote:

AYES: BOARD MEMBERS:

NOES: BOARD MEMBERS:

ABSENT: BOARD MEMBERS:

APPROVED:

Colleen Lukoff, President

ATTEST:

Michael Gordon, Secretary

SMCF Resolution 2016-10

November 15, 2016

Page 2

I certify that the foregoing Resolution was duly adopted by the San Marcos Community Foundation Board of Directors on November 15, 2016.

**MINUTES
SAN MARCOS COMMUNITY FOUNDATION
COUNCIL CHAMBER
1 CIVIC CENTER DRIVE
SAN MARCOS, CA 92069**

AUGUST 16, 2016 MEETING

CALL TO ORDER: BOARD PRESIDENT LUKOFF called the meeting to order at 6:00 PM.

PLEDGE OF ALLEGIANCE: BOARD MEMBER WASCO led the Pledge of Allegiance.

ROLL CALL:

PRESENT: BOARD MEMBERS: CONFREY, LUKOFF, MONAHAN, NUTTALL, WASCO
WILLIAMS

ABSENT: BURTON

ALSO PRESENT: Board Secretary Michael Gordon and city staff Sandra Gallegos

ORAL COMMUNICATIONS:

Aaron Andrews of California State Senator Joel Anderson's office invited the Board members to a Community Coffee Townhall on Thursday, September 15th at 6:00 pm at the San Marcos Community Center.

1. PRESIDENT'S REPORT

- San Diego Grantmakers 40th Anniversary Event
President Lukoff reported that she and other board members attended the anniversary celebration. Each member of the San Diego Grantmakers was encouraged to invite representatives from their grantee organizations. Representatives from Cal State San Marcos, Fraternity House, Charity Wings and Kids College attended.

President Lukoff stated that the University of San Diego will be doing an evaluation of the Zero8hundred program, which is a program for military personnel that help them transition from military to civilian life. In the first 18 months of the program, 101 members have gone through the program.

- 2-1-1 San Diego Update
President Lukoff reviewed the fourth quarter summary for April 2016 to June 2016.

2. FUND STATEMENT AND ACTIVITY REPORT

Board Secretary Gordon reviewed the fund statement and activity report for the quarter ending in 6/30/16.

3. ARTS GRANT CHANGE REQUEST

Board Secretary Gordon stated that Cal State University San Marcos Foundation is asking for a modification of its Arts and Culture grant award for an Arts & Lectures Signature Event by Dr. Alfredo Quinones-Hinojosa. Due to a scheduling conflict, Dr. Quinones-Hinojosa is not able to give the lecture and so the Arts & Lectures Signature Event will feature a different speaker, Dr. Lydia Villa-Komaroff.

BOARD VICE PRESIDENT WILLIAMS MOVED TO APPROVE THE MODIFICATION TO THE ARTS AND CULTURE GRANT AWARD. BOARD MEMBER WASCO SECONDED. THE MOTION PASSED BY UNANIMOUS VOICE VOTE.

4. SMCF GRANT FUNDING COMMITTEE RECOMMENDATION

Commissioner Nuttall introduced the request from North County Health Services to purchase a new electrocardiograph machine. Board Vice President Williams spoke about the request from Rancho Santa Fe Foundation to help fund the North County Senior Connections program to provide access to food for vulnerable seniors. Board member Wasco spoke about the request from Cal State San Marcos Foundation to offer college readiness assemblies to 8th grade students and train current CSUSM students to support graduating San Marcos high school seniors transitioning to college.

BOARD MEMBER WASCO MOVED TO APPROVE RESOLUTION NO. 2016-09 – APPROVING FUNDING FOR RANCHO SANTA FE FOUNDATION IN THE AMOUNT OF \$2,800.00, NORTH COUNTY HEALTH SERVICES IN THE AMOUNT OF \$4,700.00, AND CALIFORNIA STATE UNIVERSITY SAN MARCOS FOUNDATION IN THE AMOUNT OF \$2,500.00. BOARD MEMBER NUTTAL SECONDED. THE MOTION PASSED BY UNANIMOUS VOICE VOTE.

OLD BUSINESS

5. PROMOTIONAL AND FUNDRAISING ACTIVITIES/IDEAS

Board Member Monahan spoke about promotional and fundraising activities/ideas to make the Foundation a larger presence in the community. She talked about putting together a powerpoint presentation and table runner that includes images of grantees and the foundation's logo.

CONSENT CALENDAR

BOARD VICE PRESIDENT WILLIAMS MOVED TO APPROVE THE CONSENT CALENDAR. BOARD MEMBER MONAHAN SECONDED. THE MOTION PASSED BY UNANIMOUS VOICE VOTE.

6. WAIVER OF TEXT – Waived

7. APPROVAL OF MINUTES SMCF Board Meeting May 17, 2016 – Approved

8. ORAL COMMUNICATIONS

Board member Wasco announced he is moving out of San Marcos and will no longer be able to serve on the board.

ITEMS FOR THE GOOD OF THE ORDER

9. MISCELLANEOUS

(a) Selection of next quarter's Grant Funding Committee – Board President Lukoff is the next Chair of the Grant Funding Committee. Other members will be Board members Confrey and Monahan. Board member Nuttall is the alternate.

10. ADJOURNMENT

BOARD MEMBER WASCO MOVED TO ADJOURN THE MEETING, SECONDED BY BOARD MEMBER NUTTALL. MOTION PASSED BY UNANIMOUS VOICE VOTE.

Meeting adjourned at 7:02 pm.

COLLEEN LUKOFF, PRESIDENT
SAN MARCOS COMMUNITY FOUNDATION

ATTEST:

MICHAEL GORDON, BOARD SECRETARY
CITY OF SAN MARCOS