

Agenda

MEETING OF THE SAN MARCOS COMMUNITY FOUNDATION

THURSDAY, NOVEMBER 12, 2015 – 7:00 P.M.

**SPECIAL MEETING OF THE
SAN MARCOS COMMUNITY FOUNDATION
GRANT FUNDING COMMITTEE**

**SAN MARCOS ROOM
1 CIVIC CENTER DRIVE
SAN MARCOS, CA 92069**

Cell Phones: As a courtesy to others, please silence your cell phone or pager during the meeting and engage in conversations outside the meeting room.

Americans with Disabilities Act: If you need special assistance to participate in this meeting, please contact the Board Secretary at (760) 744-1050, ext. 3121. Notification 48 hours in advance will enable the City to make reasonable arrangements to ensure accessibility to this meeting. Assisted listening devices are available for the hearing impaired. Please see the Board Secretary if you wish to use this device.

Public Comment: If you wish to address the Board on any agenda item, please complete a “Request to Speak” form. Be sure to indicate which item number you wish to address. Comments are limited to FIVE minutes.

The Oral Communication segment of the agenda is for the purpose of allowing the public to address the Board on any matter NOT listed on the agenda. The Board is prohibited by state law from taking action on items NOT listed on the Agenda. However, they may refer the matter to staff for a future report and recommendation. If you wish to speak under “Oral Communications,” please complete a “Request to Speak” form as noted above.

Agendas: Agenda packets are available for public inspection 72 hours prior to scheduled meetings at the Administration Department located on the second floor of City Hall, 1 Civic Center Drive, San Marcos, during normal business hours.

AGENDA

CALL TO ORDER

ROLL CALL

OLD BUSINESS

1. GRANT AWARD HISTORY. FISCAL YEAR 2015-2016

Recommendation: **NOTE & FILE**

NEW BUSINESS

2. REGULAR GRANT APPLICATION PROPOSALS Consider eight (8) Regular Grant proposals by non-profit organizations requesting funds from the Foundation. Recommend Funding to the SMCF Board.

- (A) **CANINE COMPANIONS FOR INDEPENDENCE** – Request for funding in the amount of \$5,000 to place one highly-skilled dog with a San Marcos resident who has applied for an assistance dog.

Recommendation: **CONSIDER/RECOMMEND**

- (B) **CHARITY WINGS ART & CRAFT CENTER** – Request for funding in the amount of \$4,902 to cover expenses related to the opening of their new location for the Art & Craft Center, as well as 20% of the salary for their part-time Class and Volunteer Coordinator.

Recommendation: **CONSIDER/RECOMMEND**

- (C) **FOUNDATION FOR ANIMAL CARE & EDUCATION (FACE)** – Request for funding in the amount of \$3,000 to provide financial assistance to families with pets requiring emergency veterinary care through their Save-A-Life Program.

Recommendation: **CONSIDER/RECOMMEND**

- (D) **INTERFAITH COMMUNITY SERVICES, INC.** – Request for funding in the amount of \$10,000 to support their overall personnel costs associated with operating the Senior Services Program.

Recommendation: **CONSIDER/RECOMMEND**

- (E) **KID'S COLLEGE** – Request for funding in the amount of \$10,000 to sustain and grow their "Fortissimo" Orchestra Program at Joli Ann Leichtag Elementary School (SMUSD).

Recommendation: **CONSIDER/RECOMMEND**

- (F) **MEALS-ON-WHEELS GREATER SAN DIEGO, INC.** – Request for funding in the amount of \$8,000 to help subsidize the cost of rent at its North County Service Center in San Marcos. Funds will help MOWGSD serve homebound seniors in the City of San Marcos.

Recommendation: **CONSIDER/RECOMMEND**

- (G) **OCEANSIDE MUSEUM OF ART (OMA)** – Request for funding in the amount of \$8,680 for their Art Quest program which increases exposure to the arts in a museum setting for Title I San Marcos students.

Recommendation: **CONSIDER/RECOMMEND**

- (H) **T.E.R.I INC.** – Request for funding in the amount of \$7,560 to purchase signage for T.E.R.I. vans that transport clients throughout the community, increasing recognition of the services T.E.R.I. provides to people with special needs.

Recommendation: **CONSIDER/RECOMMEND**

3. **MINI-GRANT APPLICATION PROPOSALS** Consider four (4) Mini-Grant proposals by nonprofit organizations requesting funds from the Foundation. Approve Resolution GFC 2015-05 for funding of Mini-Grants.

- (A) **KIWANIS CLUB OF SAN MARCOS FOUNDATION** - Request for funding in the amount of \$1,500 to support the annual San Marcos Holiday Parade.

Recommendation: **CONSIDER/APPROVE**

- (B) **MIRACLE BABIES** - Request for funding in the amount of \$1,500 to be used toward care packages for parents of critically ill newborns admitted to the Tri-City Hospital and Palomar Hospital neonatal intensive care units in North County.

Recommendation: **CONSIDER/APPROVE**

- (C) **TOYS FOR JOY / ROCK CHARITABLE FOUNDATION** - Request for funding in the amount of \$1,500 to help with the purchase of groceries for underprivileged families during the holidays. The groceries will be distributed at their event on December 12, 2015, at San Marcos High School.

Recommendation: **CONSIDER/APPROVE**

- (D) **WORDS ALIVE** – Request for funding in the amount of \$1,500 for their Adolescent Book Group (ABG) program's San Marcos locations serving underserved and at risk teens.

Recommendation: **CONSIDER/APPROVE**

CONSENT CALENDAR

4. **WAIVER OF TEXT.** This item is to waive the reading of the text of all Resolutions and Policies adopted at this meeting. Resolutions and Policies shall be **adopted** by title.

Recommendation: **WAIVE**

5. **APPROVAL OF MINUTES.** SMCF Grant Funding Committee Meeting, October 14, 2015.

Recommendation: **CONSIDER/APPROVE**

6. **ORAL COMMUNICATIONS.** Speakers are limited to five minutes. Please complete a "Request to Speak" form and place in basket provided. According to Board policy, **FIFTEEN** minutes has been established during this portion of the Agenda to allow citizens to speak on any matter **NOT** listed. The Board is prohibited by state law from taking action on items **NOT** listed on the Agenda. However, they may refer the matter for a future report and recommendation.

ITEMS FOR THE GOOD OF THE ORDER

7. **NEXT MEETING DATE.**

The next meeting of the SMCF Board of Directors is scheduled for Tuesday, November 17, 2015. The next meeting of the Grant Funding Committee is scheduled for Wednesday, January 13, 2016.

8. MISCELLANEOUS.

9. ADJOURNMENT.

AFFIDAVIT OF POSTING)
STATE OF CALIFORNIA)
COUNTY OF SAN DIEGO) ss.
CITY OF SAN MARCOS)

I, Wendy Kaserman, Secretary of the San Marcos Community Foundation Grant Funding Committee, hereby certify that I caused the posting of this agenda in the glass display case at the north entrance of City Hall on Thursday, November 5, 2015, at 5:00 pm.



Wendy Kaserman, Secretary - SMCF

SAN MARCOS COMMUNITY FOUNDATION
Grant Award History FY2015-2016

Sort Name	Type	Received	Date	Name of Project	Summary of Project
Meals-On-Wheels	Mini	\$ 1,500.00	7/8/2015	Senior Hunger in San Marcos	To purchase food and disposable packaging for meals delivered to homebound seniors living in the City of San Marcos. Serves 181 San Marcos residents.
Solutions for Change, Inc.	Mini	\$ 1,500.00	7/8/2015	Solutions Youth Programs	To help fund their Child Development Specialist who will orchestrate field trips, coordinate childcare, and provide a supportive environment for children from birth through age 18. Serves 24 San Marcos residents.
Casa de Amparo	Regular	\$ 5,000.00	8/18/2015	Residential Services Program	To support their Residential Services Program which improves the quality of life for children and teens who have been removed from their homes due to child abuse or neglect. Serves 85 San Marcos residents.
North County Health Services	Regular	\$ 3,452.57	8/18/2015	Vaccine Refrigeration	To replace a vaccine refrigerator at NCHS San Marcos Pediatrics (shared with NCHS QuickCare) that is out of compliance with Centers for Disease Control Standards. Serves 13,325 San Marcos residents.
The Escondido Creek Conservancy	Mini	\$ 1,498.00	9/9/2015	Elfin Forest Docent Program	To support the costs of uniforms for the organization's volunteer docent program. Serves 28 San Marcos residents.
The Angel's Depot	Mini	\$ 1,500.00	9/9/2015	Senior Emergency Meal Boxes	To support their continued efforts to feed up to 60 seniors living in poverty in San Marcos.
Total Grants Awarded FY15-16 \$ 14,450.57					

Fall Quarter 2015-Funding Recommendation Worksheet

Asset Balance on 6/30/2015:	\$1,231,488
San Marcos- Now and Forever Funds for Current Grantmaking FY 2015-2016:	\$400
Available for Distribution for FY15-16:	\$49,276-\$61,594
Total FY15-16 Distributions Year to Date:	\$14,450.57
Total Remaining Funds for Quarter if Awarding Grants at 4% of Assets Available:	\$9,321
Total Remaining Funds for Quarter if Awarding Grants at 5% of Assets Available:	\$12,401

Sort Name	Requested Amount	Type	Name of Project	Summary of Project
Kiwanis Club of San Marcos Foundation	\$ 1,500.00	Mini	Holiday Parade	To support the annual San Marcos Holiday Parade. Serves 8,000 San Marcos residents.
Miracle Babies	\$ 1,500.00	Mini	Miracle Babies' Family Assistance Program	To help provide care packages for parents of critically ill newborns admitted to the Tri-City Hospital and Palomar Hospital neonatal intensive care units in North County. Serves 60 San Marcos residents.
Rock Charitable Foundation	\$1,500.00	Mini	Toys for Joy	To help with the purchase of groceries for underprivileged families during the holidays. The groceries will be distributed at their event on December 12, 2015, at San Marcos High School. Serves 5,000 San Marcos residents.
Words Alive	\$ 1,500.00	Mini	Adolescent Book Group	To help support their Adolescent Book Group (ABG) program's San Marcos locations serving underserved and at risk teens. Serves 80 San Marcos residents.
Total Mini Grants Requested \$ 6,000.00				
Canine Companions for Independence	\$ 5,000.00	Regular	Graduate Team Training	To place one highly-skilled dog with a San Marcos resident who has applied for an assistance dog. Serves 1 San Marcos resident.

Charity Wings Art & Craft Center	\$ 4,902.00	Regular	Charity Wings Art & Craft Center	To cover expenses related to the opening of their new location for the Art & Craft Center, as well as 20% of the salary for their part-time Class and Volunteer Coordinator. Serves 1,457 San Marcos residents.
Foundation for Animal Care & Education (FACE)	\$ 3,000.00	Regular	Save-A-Life Program	To provide financial assistance to families with pets requiring emergency veterinary care. Serves 15 San Marcos residents.
Interfaith Community Services	\$ 10,000.00	Regular	Senior Services	To support their overall personnel costs associated with operating the Senior Services Program. Serves 300 San Marcos residents.
Kid's College	\$ 10,000.00	Regular	Fortissimo Orchestra Program SMUSD	To sustain and grow their Fortissimo Orchestra Program at Joli Ann Leichtag Elementary School (SMUSD). Serves 100 San Marcos residents.
Meals-On-Wheels	\$ 8,000.00	Regular	Senior Hunger	To help subsidize the cost of rent at their North County Service Center in San Marcos. Serves 165 San Marcos residents.
Oceanside Museum of Art (OMA)	\$ 8,680.00	Regular	ArtQuest	To provide assistance to their Art Quest Program which increases exposure to the arts in a museum setting for Title I San Marcos students. Serves 250 San Marcos residents.
TERI, Inc.	\$ 7,560.00	Regular	Signage for Vans	To purchase signage for T.E.R.I. vans that transport clients throughout the community, increasing recognition of the services T.E.R.I. provides to people with special needs. Serves 137 San Marcos residents.
Total Regular Grants Requested		\$	57,142.00	
Total Grants Requested		\$	63,142.00	



SAN MARCOS COMMUNITY FOUNDATION
Grant Cover Page

(Choose one) ☐ **MINI-GRANT** (Choose one) ☒ **REGULAR GRANT**

Project Name: Graduate Team Training Date Submitted: October 7, 2015		Total # of people served: Impacts the entire community Total # of San Marcos residents served: One Graduate Team	Amount Requested: \$ 5,000.00
Non-Profit Organization Name and Address, Website Canine Companions for Independence 124 Rancho Del Oro, PO Box 4568 Oceanside, CA. 92052 www.cci.org		Contact Person – Name, Title & Phone, email Margaux Dinerman, Development Associate PO Box 4568 Oceanside, CA 92052 760-901-4306 mdinerman@cci.org	
Briefly describe your request for funds (to be expanded upon in narrative for regular grant): Canine Companions for Independence is a non-profit organization that enhances the lives of people with disabilities by providing highly trained assistance dogs and ongoing support to ensure quality partnerships. We respectfully are seeking support to place one highly skilled dog with a resident from San Marcos who has applied for an assistance dog.			
Briefly describe the significance of your request to the San Marcos community: By pairing a Canine Companion to a person with disabilities, the San Marcos Foundation will profoundly change the life of a person with disabilities. Imagine not being able to turn on a light, pick up dropped objects off the floor, or hear an alarm when it sounds. Canine Companion service dogs are trained in over 40 commands that assist a person with disabilities to live a fuller, more independent life. The impact not only serves the person with disabilities, but also impacts the community at large. People with disabilities find that their canine companion assists them in the ability to function more independently at home and when out in the community and serves as a bridge in social settings. Each team raises awareness in the community that people with disabilities can lead productive lives. Through awareness, the community learns tolerance and understanding.			
Please attach the following items. Both Mini-Grant & Regular: 1. Budget for request (use SMCF Budget Worksheet) 2. Annual Operating budget for the organization or unit 3. Federal & State Tax ID numbers 4. Board of Directors listing with affiliations 5. Regular Grants Only: a. 1-2 page narrative b. First 2 pages of Federal 990 c. Most recent year-end Statement or Audit including any management letters associated with Audit. d. Signature of President or Authorized Officer on Application e. Optional: letters of support		Expected date project will begin/end: January 1-December 31, 2016 Date by which funds will be expended: any time Signature of President or Authorized Officer <i>Barbara Barrow</i> October 6, 2015 Name, Title Date Barbara Barrow, Executive Director	
		Submit Via Mail, In Person or Via Email to: San Marcos Community Foundation c/o City of San Marcos 1 Civic Center Drive San Marcos, CA 92069 Email (PDF Format): wkaserman@san-marcos.net	

SAN MARCOS COMMUNITY FOUNDATION
Budget Worksheet

Provide an itemized list of expenses for this project:
(Example – 72 bicycle helmets at \$7.80 each including tax = \$561.60)

PROGRAM SERVICES

Breeding and Puppy Raising	\$ 729.00
Training and Follow up	\$ 1,974.00
Public Information	\$ 751.50
Veterinary Care	\$ 541.50
Total Program Services	\$ 3,906.00

SUPPORT SERVICES

Fund Development	\$ 900.00
General Administration	\$ 194.00
Total Support Services	\$ 1,094.00

Total budget for this PROJECT: \$500,000.00

Grant Request Amount: **\$ 5,000.00**

(Mini-grants not to exceed \$1,500, Regular grants not to exceed \$10,000.)

Is this a challenge grant? No Could it be? No

Please list any other funding sources for this project.

****Indicate if funds are committed (C), conditional (CD), or pending (P).**

\$10,000.00	Thomas C. Ackerman Foundation	(C)
\$ 2,500.00	Youth Development Foundation	(C)
\$ 1,000.00	WD-40 Company Foundation	(C)
\$ 1,000.00	R&L Donner Foundation	(C)
\$ 2,500.00	Joanne Marie and Marcel George Foundation	(C)
\$ 2,500.00	Gary and Mary West Foundation	(C)
\$ 2,500.00	Swift Memorial Healthcare Foundation	(CD) (Ventura County Resident)
\$50,000.00	The Charitable Foundation/Pickford Realty Cares	(C)
\$50,000.00	Disney VoluntEARS	(C)
\$ 3,000.00	Sony Entertainment	(C)
\$ 2,500.00	Connect the Dots	(C)
\$ 1,000.00	San Diego County Credit Union	(C)
\$10,700.00	National Auto Dealers Charitable Foundation	(C)
\$12,500.00	Boing Global Corporate Citizenship	(C)
\$50,000.00	Linden Root Dickenson Foundation	(C)
\$ 1,000.00	CR Bard Foundation	(C)
\$ 2,000.00	Henry Bull Foundation	(C)
\$ 5,000.00	William Gillespie Foundation	(C)
\$10,000.00	David Copley Foundation	(C)
\$ 5,000.00	El Cajon Lions Club	(C)
\$ 1,000.00	WD (Western Digital) Foundation	(C)
\$ 1,000.00	The Gold Diggers	(C)



40 YEARS OF
INDEPENDENCE

**Canine Companions for Independence®
Southwest Regional Center**

2015 Operating Budget

Income

Major Gifts/Solicited Individuals	\$1,517,000
Special Events	\$ 420,000
Foundation Grants	\$ 550,000
Business/Corporate Gifts	\$ 288,500
Direct Marketing (online/mail)	\$ 520,500
United Way/Organizations/Clubs	\$ 160,800
Fees/Proceeds	\$ 500,000
<i>Total Operating Income</i>	<i>\$ 3,956,800</i>

Expenses

Advertising	\$ 1,500
Dues/Subscriptions	\$ 3,500
Personnel	\$ 2,003,000
Equipment	\$ 37,000
Insurance	\$ 19,700
Occupancy	\$ 177,000
Postage & Shipping	\$ 86,900
Professional Fees	\$ 331,200
Marketing	\$ 21,200
Supplies	\$ 120,000
Taxes and Fees	\$ 2,500
Data/Voice Communications	\$ 33,000
Travel & Meeting Expenses	\$ 160,000
National Support Services	\$ 960,300
<i>Total Operating Expenses</i>	<i>\$ 3,956,800</i>

cci.org
800 572-2275



Southwest Training Center
124 Rancho del Oro Drive
Oceanside, CA 92057
760 901-4300

National Headquarters
2965 Dutton Avenue
Santa Rosa, CA 95407
707 577-1700

IRS Department of the Treasury
Internal Revenue Service
P.O. Box 2508
Cincinnati OH 45201

In reply refer to: 0248344558
May 18, 2015 LTR 4168C 0
94-2494324 000000 00
00019040
BOND: TE

CANINE COMPANIONS FOR INDEPENDENCE
2965 DUTTON AVE
SANTA ROSA CA 95407

Employer Identification Number: 94-2494324
Person to Contact: Mr. Burns
Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your May 07, 2015, request for information regarding your tax-exempt status.

Our records indicate that you were recognized as exempt under section 501(c)(3) of the Internal Revenue Code in a determination letter issued in February 1979.

Our records also indicate that you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(vi).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

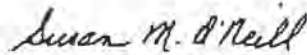
Please refer to our website www.irs.gov/efo for information regarding filing requirements. Specifically, section 6033(j) of the Code provides that failure to file an annual information return for three consecutive years results in revocation of tax-exempt status as of the filing due date of the third return for organizations required to file. We will publish a list of organizations whose tax-exempt status was revoked under section 6033(j) of the Code on our website beginning in early 2011.

0248344558
May 18, 2015 LTR 4168C 0
94-2494324 000000 00
00019041

CANINE COMPANIONS FOR INDEPENDENCE
2965 DUTTON AVE
SANTA ROSA CA 95407

If you have any questions, please call us at the telephone number
shown in the heading of this letter.

Sincerely yours,



Susan M. D'Neill, Department Mgr.
Accounts Management Operations



November 30, 1978

In reply refer to
344:GWH:bv:g

Canine Companions for Independence, Inc.
4945 Grange Road
Santa Rosa, CA 95404

Purpose : Charitable
Form of Organization : Corporation
Accounting Period Ending: December 31
Organization Number :

On the basis of the information submitted and provided your present operations continue unchanged or conform to those proposed in your application, you are exempt from state franchise or income tax under Section 23701d, Revenue and Taxation Code. Any change in operation, character or purpose of the organization must be reported immediately to this office so that we may determine the effect on your exempt status. Any change of name or address also must be reported.

You are required to file Form 199 (Exempt Organization Annual Information Return) or Form 199B (Exempt Organization Annual Information Statement) on or before the 15th day of the 5th month (4 1/2 months) after the close of your accounting period. See annual instructions with forms for requirements.

You are not required to file state franchise or income tax returns unless you have income subject to the unrelated business income tax under Section 23731 of the Code. In this event, you are required to file Form 109 (Exempt Organization Business Income Tax Return) by the 15th day of the 3rd month (2 1/2 months) after the close of your annual accounting period.

If the organization is incorporating, this approval will expire unless incorporation is completed with the Secretary of State within 60 days.

Exemption from federal income or other taxes and other state taxes requires separate applications.

Anderson Scott, Manager
Exempt Organization Section
Telephone (800) 852-0370

cc: J. K. Derham
Secretary of State
Registrar of Charitable Trusts

FTB 4206-ATS (12/77)



**Canine Companions for Independence
2015 Southwest Regional Board**

<i>Bauce, Bill</i> Philanthropist Rancho Santa Fe, California	<i>Moeller, Joe</i> Major League Baseball Scout San Clemente, CA
<i>Cartin, Robert, DVM</i> Business Owner Oceanside, California	<i>Peluso, Jack</i> Financial Advisor San Diego, California
<i>Conlin, Col. Christopher C., USMC (Ret.)</i> Business Professional San Diego, California	<i>Small, Stephanie, LLC</i> Business Owner Phoenix, AZ
<i>Gackstetter, Tim</i> Program Manager/Engineer Canine Companion Graduate San Diego, California	<i>Street, Bob</i> National Board Member Business Owner/Civic Leader Colorado Springs, CO
<i>Gregos, Glen</i> Retired Banker Canine Companions Graduate Woodland Hills, CA	<i>Thiederman, Sondra, PhD.</i> Business Owner San Diego, CA
<i>Haydel, Kim</i> Vice President, Sales Canine Companions Graduate Gardena, California	<i>Ward, Mark</i> Customer Programs Policy Advisor, Utilities Industry Poway, California
<i>Hennessy, Leslie</i> National Board Member Business Executive, Industry Council Colorado Springs, Colorado	<i>Weir, Lance, USMC Reserve Veteran</i> Canine Companions Graduate Carlsbad, California
<i>Hollenstein, Tommy</i> Artist, Canine Companions Graduate Canoga Park, California	<i>Wilson, Margaret</i> Retired Occupational Therapist Coronado, California
<i>Miley, Cynthia</i> Business Executive Hailey, Idaho	

*It is Canine Companions' policy not to disclose individual board member addresses or telephone numbers.
If you would like to contact a board member, we would be happy to facilitate the communication. Our board meets four times a year.*



October 6, 2015

San Marcos Community Foundation
One Civic Center Drive
San Marcos, CA 92069

Dear Ms. Kaserman:

On behalf of Canine Companions for Independence, we are grateful for the opportunity to present this proposal for the **Quarterly Funding Cycle** to the San Marcos Community Foundation. Canine Companions respectfully requests funding in the amount of **\$5,000.00 to support the training and placement of a new Canine Companion for a person with a disability residing in San Marcos, California.** The Canine Companions for Independence Program Manager in Oceanside has confirmed that a San Marcos resident has been selected for the Graduate Team Training Program for the 2015-16 year.

Founded in 1975, CCI pioneered the concept of training assistance dogs to help people with disabilities other than blindness and remains the respected leader in this rapidly growing field. For 40 years, our work has been guided by our valuable mission: ***to enhance the lives of people with disabilities by providing highly trained assistance dogs and ongoing support to ensure quality partnerships.***

A grant from the San Marcos Community Foundation would cover the direct costs involved in breeding, raising and training one dog for placement with a local resident of San Marcos with a disability, and providing follow-up services to the team. The generosity of donors like the San Marcos Foundation and the efficiency of our program enable us to provide our assistance dogs, training and ongoing support services free of charge to the recipients.

We hope you will look favorably on our request and partner with us to dramatically change the life of someone with a disability in San Marcos. Together, we can provide a future graduate the gift of companionship, love, hope and independence. If you should have questions or require additional information, please feel free to contact me directly at (760) 901-4306.

Kind regards,

A handwritten signature in black ink that reads "Margaux Dinerman".

Margaux Dinerman
SW Region Development Associate
Canine Companions for Independence

cci.org
800 572-2275

Follow us



Southwest Training Center
124 Rancho del Oro Drive
Oceanside, CA 92057
760 901-4300

National Headquarters
2965 Dutton Avenue
Santa Rosa, CA 95407
707 577-1700

**2015 Grant Proposal
San Marcos Community Foundation**

Canine Companions for Independence respectfully requests your support to fund the cost of one graduate team from San Marcos for Team Training--a critical component in the process that prepares and provides persons with disabilities a skilled assistance dog. The two-week Team Training takes place at the Southwest Regional Campus in the neighboring community of Oceanside. Once a graduate completes the program, they will return to San Marcos and impact the entire community by living a fuller and more independent life. While our mission is to focus on the individuals with disabilities, the graduate team acts as an ambassador and helps build tolerance, understanding and acceptance within a community. Each time a team is out in public, there is an opportunity for teachable moments; to touch people, educate people both young and old and bring people together in a positive and impactful way. A community that supports all of their citizens through tolerance and understanding is healthier and more cohesive and by supporting a graduate team from San Marcos is a visible reminder that taking care of its citizens makes communities better and stronger.

About Canine Companions for Independence: Canine Companions pioneered the concept of training dogs to assist adults and children living with physical and developmental disabilities. Founded in 1975, our work is driven by an important mission: *to enhance the lives of people with disabilities by providing highly trained assistance dogs and ongoing support to ensure quality partnerships.* Effective, quality services has earned Canine Companions its reputation as the leader and gold standard in the growing assistance dog industry. We are thrilled to be celebrating our 40th Year Anniversary.

The essence of Canine Companions' program involves:

- Breeding, raising and training assistance dogs.
- Strategically matching the dogs with qualified applicants during a two week training program.
- Providing long-term and life time support services to ensure success of every human-canine team.
- Provide a dog free of charge to the graduate.

Need: 11.9% of the civilian non-institutionalized population of the United States has been diagnosed with at least one disability. This includes 10% of adults from ages 18-64, and 4% of children under 18. (2010 US Census) Persons with developmental and physical disabilities often deal with limited mobility and social ostracism. Simple tasks that a non-disabled person may take for granted such as opening a door or picking up a dropped object, for example, can be impossible for some individuals with limited mobility. Moreover, people with disabilities are frequently left behind by a society that averts its eyes from those it finds different. Assistance dogs make an impactful difference in the well-being of children and adults with disabilities through their aptitude to aid with tasks of daily living and improving the emotional quality of the individual's life.

Project purpose: Funding from the San Marcos Community Foundation will enable Canine Companions to provide one highly trained assistance dog for one resident from San Marcos with disability free of charge, thereby making an immediate, tangible and dramatic impact in the quality of life on this underserved population. Additionally, while the funds we seek only directly impact one team from San Marcos, our goal is to educate residents about the important role that service dogs play in the lives of an individual with a disability. A person who receives a dog from our program gains more confidence and lives a much more independent life. While out in the community of San Marcos, the dog acts as an ice breaker to those who may have little to no direct contact with a person with a disability. Children who may feel uncomfortable seeing a person in a wheelchair is immediately put at ease by seeing a service dog. Once that barrier is broken, the community at large is impacted because they learn tolerance, acceptance and understanding. There is a strong ripple effect from the canine human team that is felt throughout the entire community and each team acts as ambassadors to create a more cohesive and close knit community. Studies indicate that recipients of assistance dogs report that more people approached them (100%), their social interactions increased (87%), and that their number of friends expanded (59%) [Fairman & Huebner, 2001]. Overall, they describe a greater sense of belonging and they feel more socially accepted.

Project: A Graduate Sponsorship supports one student from San Marcos to reside at the Southwest Training Facility in Oceanside during an intensive two week period known as Team Training. During the two week program, students meet six days a week to learn about canine behavior and care, dog handling skills, and the commands that their

future partners already know. Each class is led by Canine Companions professional instructors. The student and his or her family member(s) are taught how to work in partnership with their assistance dog through seminars, quizzes, hands-on instruction, and practice, both at the regional center and with frequent field trips to locations such as shopping malls and restaurants. Staff members match each student with the assistance dog that best meets his or her needs, a skill that receives awed feedback from recipients who can't believe what an apt companion has joined their lives.

The Skilled Companion Graduate Sponsorship includes:

- Two weeks of thorough, professional instruction, monitoring and evaluation.
- Training manuals.
- Training equipment- leashes, collars, assistance dog vests etc.
- Field trips.
- Hands-on training with a dog.
- Private room and accessible bath for each student plus community kitchen and laundry facilities and meals at our Southwest Campus.
- 24-hour caretaker and security.
- "Going home" packet which includes grooming supplies, food bowls, toys and a limited food supply.
- Assistance Dogs International public access certification (upon successful completion of written and practical exams).

The students are administered written and practical tests to measure their level of knowledge and ability to be successful at home with their new assistance dog. In order to receive temporary home and public access with their canine companion, they must pass both tests. Six weeks after they have passed the Team Training, graduates return to the Canine Companions campus for their formal public access tests and certification using the standards of Assistance Dogs International. In total, students will learn the 40 + commands, experience 100+ classroom hours, 17 hours of lectures, 50 practice sessions, 10-12 hours on field trips, 25 hours outside the classroom for study and testing and 1.5 days of final evaluations.

Intended results: With the successful placement of an assistance dog with one person with a disability, Canine Companions intended results include:

- The team will gain enhanced self-confidence, loving companionship, hope, self-esteem and independence.
- The team will be able to take advantage of new opportunities that may not have been feasible prior to receiving an assistance dog.
- The team and family will gain an important new sense of responsibility in providing care and a safe, loving home for their dog.
- The team will make important new social connections with his/her peers and community that result in greater inclusion and disability awareness.
- General awareness of Canine Companions will grow, building a greater community understanding of assistance dogs and of the challenges faced by people with disabilities.

Monitoring and Reporting Progress; Measuring Project Success: Success will be determined by the following monitoring and evaluation tools, used at every stage of the process:


- ✓ Annual veterinary report.
- ✓ Thorough instruction, monitoring and evaluation throughout Team Training.
- ✓ Certification testing 45 days post-graduation and every one to three years thereafter.
- ✓ Regular reports, visits, workshops, phone calls and emails throughout the lifetime of the partnership to ensure ongoing success.

Timeline: This grant would provide a Canine Companions assistance dog for one person from San Marcos on Canine Companions' waiting list who has already passed through the extensive application and interview process. Following successful completion of Team Training, the new teams will graduate in a special public ceremony. The team will return to the Southwest Center 45 days later for public recertification testing and provide regular progress reports as required by Canine Companions. Home visits, workshops, seminars, special events, testing and reunions will be continually offered in addition to phone and email support to enable the team's long-term success. Each team that graduates will remain together between eight to ten years. Imagine the impact this team will have on the countless people they will touch in San Marcos over time. The ripple affects are endless.

SAN MARCOS COMMUNITY FOUNDATION

Grant Cover Page

(Choose one) ☐ MINI-GRANT (Choose one) ☒ REGULAR GRANT

Project Name: Charity Wings Art & Crafts Center	Total # of people served: 2,350	Amount Requested: \$4,902								
Date Submitted: 10/6/15	Total # of San Marcos residents served: 1,457 (62%)									
Non-Profit Organization Name and Address, Website Charity Wings Art & Craft Center 251 North City Drive, Suite 127 San Marcos, CA 92078 www.charitywings.org	Contact Person – Name, Title & Phone, email Elena Lai Etcheverry, Founder/Executive Director elena@charitywings.org Office: 760-591-3010 Mobile 619-850-3777									
<p><u>Briefly</u> describe your request for funds (to be expanded upon in narrative for regular grant):</p> <p>Charity Wings is requesting funding to cover expenses related to the opening of our new location for the Art & Craft Center, as well as 20% of the salary for our part-time Class and Volunteer Coordinator. Specifically:</p> <table border="0"> <tr> <td>Gallery Rails, Cables & Clips for art exhibition displays</td> <td>\$1,859.00</td> </tr> <tr> <td>Liability Insurance for Staff & Volunteers</td> <td>\$ 963.00</td> </tr> <tr> <td>20% Class & Volunteer Coordinator Salary</td> <td>\$2,080.00</td> </tr> <tr> <td>Total:</td> <td>\$4,902.00</td> </tr> </table>			Gallery Rails, Cables & Clips for art exhibition displays	\$1,859.00	Liability Insurance for Staff & Volunteers	\$ 963.00	20% Class & Volunteer Coordinator Salary	\$2,080.00	Total:	\$4,902.00
Gallery Rails, Cables & Clips for art exhibition displays	\$1,859.00									
Liability Insurance for Staff & Volunteers	\$ 963.00									
20% Class & Volunteer Coordinator Salary	\$2,080.00									
Total:	\$4,902.00									
<p><u>Briefly</u> describe the significance of your request to the San Marcos community:</p> <p>Charity Wings Art & Craft Center provides free therapeutic art services and field trips to many local charities including Wounded Warriors, Scout Troops, San Marcos Unified School District, San Marcos Boys and Girls Club, San Marcos Senior Center, CSUSM, local cancer support groups, migrant workers, San Marcos ARC and other adults with disabilities, Fraternity House, Inc., military families, and more! In addition, the general public can take classes or stop in to work on a project.</p> <p>April 2016 marks our 10 year anniversary here in San Marcos. For our new Art & Craft Center location, we chose a home that makes us part of the growing CSUSM campus. (We are now a storefront under the newest dorms.) Our projects, events and classes range from ceramics, pottery, metalsmithing, jewelry making, sewing, knitting/crochet, scrapbooking, to poetry, mixed media, painting (oil and acrylic), and home décor. Help us keep art classes accessible to all. Art transcends all boundaries. Race, gender, culture, socioeconomic status, age, ability. We believe Art and creativity are the foundation of all we do as human beings and that the most therapeutic thing people can do is exercise their imagination.</p>										
<p>Please attach the following items.</p> <p>Both Mini-Grant & Regular:</p> <ol style="list-style-type: none"> Budget for request (use SMCF Budget Worksheet) Annual Operating budget for the organization or unit Federal & State Tax ID numbers Board of Directors listing with affiliations Regular Grants Only: <ol style="list-style-type: none"> 1-2 page narrative First 2 pages of Federal 990 Most recent year-end Statement or Audit including any management letters associated with Audit. Signature of President or Authorized Officer on Application Optional: letters of support 	<p>Expected date project will begin/end: Ongoing</p> <p>Date by which funds will be expended: 6/30/16</p> <hr/> <p>Signature of President or Authorized Officer Elena Lai Etcheverry, Founder/Executive Director 10/6/15</p> <hr/> <p>Name, Title  Date</p> <hr/> <p>Submit Via Mail, In Person or Via Email to: San Marcos Community Foundation c/o City of San Marcos 1 Civic Center Drive San Marcos, CA 92069 Email (PDF Format): wkaserman@san-marcos.net</p>									

Charity Wings 2015-2016 Operating Budget

Income

Grants	\$	10,000.00
Sponsorships/Corporate Donations	\$	12,000.00
Fundraising Events	\$	8,000.00
Individual Donations	\$	6,889.00
Memberships (\$10 -\$25/month)	\$	18,000.00
Birthday Parties/Event Bookings/Non-Member Use	\$	15,000.00
Art Class Fees (sliding Scale)	\$	7,500.00
Total Income	\$	77,389.00

Expense

Direct Program Costs:

Art Center Rental (@\$844/month)	\$	10,128.00
Art Center & Restroom Supplies (@\$650/month)	\$	7,800.00
Art Center Utilities/Phone/Internet (@\$600/month)	\$	7,200.00
Direct Program Subtotal	\$	25,128.00

Direct Staffing:

Communications Manager (PT, 15 hrs/week)	\$	7,800.00
Class & Volunteer Coordinator (PT, 20 hrs/week)	\$	10,400.00
Executive Director (FT, Stipend, 50% Programs)	\$	4,800.00
Payroll Taxes/Workers Comp	\$	8,250.00
Mileage (@ \$0.51 /mile, @400 -450 miles/month)	\$	2,500.00

Direct Staffing Subtotal \$ 33,750.00

One-Time New Location Expenses

Gallery Rails, Cables & Clips	\$	1,859.00
Subtotal	\$	1,859.00

Indirect Costs/Staffing

Office Supplies/Postage (@ \$250/month)	\$	3,000.00
Insurance	\$	963.00
Executive Director (FT, stipend, 50% Admin.)	\$	4,800.00
Administrative Assistant/Bookkeeper	\$	5,200.00
Board of Directors Insurance	\$	689.00
Accountant Fees	\$	2,000.00
Subtotal	\$	16,652.00

Total Expense \$ 77,389.00

Charity Wings is a federally and state recognized 501(C)(3) organization.
All donations are tax-deductible to the fullest extent of the law.

Federal Tax ID # 20-8864245

State Tax ID # 2990288

Charity Wings 2015-2016 Board of Directors

President

Elena Lai Etcheverry
Executive Director, Charity Wings
209 Westlake Dr. #1
San Marcos CA 92069
619-850-3777

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Sarah Han
Administrator, Wejunga Inc.
9442 Hito Ct, San Diego, 92129
858-380-9202

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803 S. Twin Oaks Valley Rd, #107
San Marcos, CA 92078
619-395-6325

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Attorney, Self Employed
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760-809 4260

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828 W. Indianola Ave
Phoenix, AZ 85013
928-970-1312

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677 Weatherstone Way
San Marcos 92078
760-532-2724

Matt Simmons
Vice President of Field Operations/Partner/Owner,
Consultants Collaborative Inc.
963 Stoneridge Way
San Marcos, CA 92078
760-484-8832

Paul Malone
President, EvCon Consulting
640 Via Del Campo
San Marcos, CA 92078
7608022487

Jan Williams
Crafter
2134 Choya Canyon Rd
Escondido, cA 92025

Mission:

Charity Wings is an inspiring place for people of all ages to “Gather, Give Back and Create”; as well as to partner with other charities to give free classes to those who can benefit from the hope, happiness and healing that art can provide.

Program Overview:

Charity Wings Art & Craft Center provides free therapeutic art services to many local charities including Wounded Warriors, Scout Troops, San Marcos Unified Schools, San Marcos Boys and Girls Club, San Marcos Senior Center, San Marcos Historical Society, CSUSM, local cancer support groups, migrant workers, San Marcos ARC and other agencies providing services to adults with disabilities, Fraternity House, Inc., military families, and more! In addition, the general public can take low-cost classes, or stop in to work on a project of their own using our tools and supplies.

Our projects, events and classes range from ceramics, pottery, metalsmithing, jewelry making, sewing, knitting/crochet, scrapbooking, to poetry, mixed media, painting (oil and acrylic), and home décor. Help us keep art classes accessible to all. Art transcends all boundaries. Race, gender, culture, socioeconomic status, age, ability. We believe Art and creativity are the foundation of all we do as human beings and that the most therapeutic thing people can do is exercise their imagination.

We have just opened the doors at our new Art & Craft Center location. We strategically chose a home that makes us part of the growing CSUSM campus. (We are now a storefront under the newest dorms.) We have collaborations with various departments in CSUSM to help at all the community fairs on campus. We host hands-on project making tables at their awareness events such as suicide prevention day, eating disorders awareness day, etc. We are now offering free center memberships to students and we are already seeing more students joining us for our organized classes and events. We also offer internships and volunteer opportunities which the students have been taking advantage of now that we are so visible.

Our prior space was in a warehouse a few blocks away on Industrial Street. Just before our move we did a two month zip code study, collecting zip codes from center attendees. 63% attending listed their zip-code as City of San Marcos (92069, 92096, 92078, and 92079). We expect that % to grow at our new location.

April 2016 marks our 10 year anniversary! It is only through generous community members, sponsor support and local grants that we have been able to grow. We are small, but mighty! Over the last 10 years we have met our mission by hosting hundreds of field trips and crafting events, taking craft opportunities to organizations, teaching classes, donating creative projects and art to charity auctions, and giving free use of our space to organizations for creative fundraising events and presentations. To date Charity Wings volunteers have supported 93 different organizations in raising over \$437,000. Some of our partners have shared letters of support that we attached to this application.

Use of Funds:

Charity Wings Art & Craft Center is requesting \$4,902 in funding for three key areas that will help us best serve the community and invite them in to use their imagination.

1. Gallery display rails to go on each wall with the cables and hooks to build beautiful art installations showcasing local artists. These displays will change periodically throughout the year. We have a new 25 foot art exhibit wall, large floor to ceiling windows and additional space where we would like to install the gallery rails. The estimate for our space to have gallery rails, 100 cables and 100 clips is \$1,859.
2. The next item we are asking the San Marcos Community Foundation to fund is our liability insurance for one year. While not glamorous, it is necessary to keep our doors open and engage volunteers, board, staff and the broader community in art projects at our center. The cost for 2016 is \$963.
3. We would like to use funding from the San Marcos Community Foundation as challenge to other donors and foundations. If you agree to fund 20% of our Class and Volunteer Coordinator's salary, we will work to find four matching donors. This position is crucial to our success. They schedule all classes and recruit volunteers. This is an ongoing 20 hour per week position at \$10/hour. 20% of the salary is \$2,080.

Looking Forward:

Charity Wings' new space just had our soft grand opening in mid-September. We have additional new and exciting news to share along with settling into our new space: In late September we hosted the San Marcos Chamber of Commerce mixer. As of October 1st, we now are able to offer the only ceramic studio in San Marcos that is open to the community. We have been gifted 5 electric wheels and 2 kilns, tools, clay and glazes. There are so many wonderful things that can happen with collaboration and a truly inspiring space like Charity Wings Art & Craft Center.

With the support of the San Marcos Community Foundation, we are looking forward to all the additional creativity we can offer to our nonprofit partners and the community over the coming year! Thank you for your time and consideration. Please come out and see us! We are open seven days a week (closed major holidays) and welcome you to add some creativity to your life.

Charity Wings Optional: letters of support- Letter 1:



Student Health and Counseling Services

*California State University San Marcos
San Marcos, California 92096-0001 USA*

*Tel: 760-750-4915; Fax: 760-750-3181
www.csusm.edu*

October 5, 2015

To Whom It May Concern:

Student Health and Counseling Services, H.O.P.E. and Wellness Center provides health and wellness programming for students at California State University San Marcos. Health promotion and education planning encompasses mental health (stress, anxiety, depression, suicide prevention, alcohol and other drugs, and eating disorders) and physical health. Our focus is on prevention, early intervention, treatment and recovery and stigma reduction.

My partnership and collaborations with Charity Wings has produced many exciting projects that engage and educate students for mental and emotional health. This linkage with Charity Wings has increased our capacity to bring beneficial mental health messages to our students through creative art projects. I sincerely appreciate the linkage to artistic expression that Charity Wings has provided which enables my programs to be not only informative, but fun and memorable.

I have worked with Charity Wings Executive Director and staff for two years, in my role as Mental Health Educator. We have a wonderful working relationship, and I can always count on Charity Wings to responds with amazing ideas, an abundance of materials and enthusiastic volunteers. Charity Wings serves as a community resource for as many as 10 different events during an academic year.

I strongly support Charity Wings in their pursuit of grant funding. This organization is so worthy of support to continue and expand their work. I look forward to collaborations with Charity Wings during 2015-16.

Please do not hesitate to contact me if you need additional information.

Best,

Cheryl Berry, M. Ed.

**Mental Health Educator
Certified Instructor, Mental Health First Aid
Certified Instructor, ASIST
Certified Instructor, Question, Persuade, Refer
California State University San Marcos
Student Health and Counseling Services
Phone: 760-750-4946
Email: cberry@csusm.edu
Website: www.csusm.edu**

The California State University

Bakersfield • Channel Islands • Chico • Dominguez Hills • Fresno • Fullerton • Hayward • Humboldt • Long Beach • Los Angeles • Maritime Academy • Monterey Bay • Northridge • Pomona
Sacramento • San Bernardino • San Diego • San Francisco • San Jose • San Luis Obispo • San Marcos • Sonoma • Stanislaus

Charity Wings Optional: letters of support- Letter 2:



**BOYS & GIRLS CLUB
OF SAN MARCOS**

*Jennifer Loscher Building
and Administrative Offices*

1 Positive Place
San Marcos, CA 92069
Tel. 760.471.2490
Fax 760.471.0673
www.boysgirlsclubsm.org

The Club Teen Center

1 Positive Place
San Marcos, CA 92069
Tel 760.290.3527

Extension Sites

San Marcos Middle School
Woodland Park Middle School
Alvin Dunn Elementary School
San Marcos Elementary School
Copper Creek in San Elijo Hills
San Elijo Middle School

Board of Directors

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Russ Jabara
Gary Levitt
Gary Massa

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Dr. Jan Jackson
Dr. Kevin Holt, Superintendent
San Marcos Unified School District
Shayla D. Sivert, Dean
Palomar College
Jack Griffin, City Manager
City of San Marcos

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Donald Findlay*
Art Harris*
Chuck Lehrer*
Stanley Mahr*
Dr. Jim Sands*

Tish Murry | *Chief Executive Officer*

*Past Chair *Deceased

Wednesday, October 7, 2015

RE: Charity Wings Arts & Craft Center

To Whom It May Concern:

It is my privilege to recommend Charity Wings Art & Craft Center. Charity Wings has been a partner of the Boys & Girls Club of San Marcos for several years. Charity Wings has given Club youth members the opportunity to inspire, create and explore art in ways they otherwise would not have access to. Collaboration between Boys & Girls Club and Charity Wings includes field trips to the Art Center, bringing specialty art classes to the Club, and access to a variety of supplies.

Charity Wings has also extended their support beyond direct services to our youth members. They have provided meeting space, art supplies and creativity for our Auction fundraising committee, helping to increase the productivity of volunteers and bring another element of fun to the cause.

The Boys & Girls Club of San Marcos has benefitted from our partnership with Charity Wings. We look forward to future collaborations as both agencies continue to support the community at large through positive and engaging opportunities. If you have any questions, please feel free to contact me at (760) 471-2490 x303.

Sincerely,

Tish Murry
Chief Executive Officer
Boys & Girls Club of San Marcos

Charity Wings Optional: letters of support- Letter 3:



October 5, 2015

Elena Lai Etcheverry
Founder/Executive Director
Charity Wings Art & Craft Center

Board of Directors 2015

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Tanis Brown

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Jackie Hartley

Dawn Coats

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Robert Caslava

Barbara Krywko

JoEllen Maus

Merry Williams

Contact Us
760-744-9025
sanmarcoshistory@att.net

Website
www.smhistory.org

Visit
Heritage Park

1952 Sycamore Dr.
Walnut Grove Park
San Marcos, CA 92069

Tuesday, Thursday,
Saturday 1—4:30 PM
or by appointment

Dear Elena:

Thank you so much for all the support Charity Wings has given the San Marcos Historical Society and Heritage Park in the last year. The donation of garden beds and the beautiful mural have transformed our garden area from a simple farmhouse kitchen garden into a place for kids to become inspired while they participate in our gardening activities associated with Hands on History at Heritage Park.

We also appreciate your participation in the upcoming Horse Heritage Festival next weekend. Your craft ideas will enhance the theme of the event and provide a fun project for both children and parents at the same time.

Since we've gotten to know each other through our common participation with the San Marcos Arts Council, we've had a chance to brainstorm ideas for future collaborations that can be both culturally and artistically enriching to the San Marcos community. I really appreciate your willingness to participate in so many events that support the spirit of creativity while at the same time helping others.

I believe the move to your new location will provide a better opportunity for you to reach a wider audience and share what Charity Wings is all about. The Historical Society also looks forward to continuing to work with you on joint projects across San Marcos, that bring together both young and old, college students and retirees. The possibilities are unlimited.

Thank you again for your contributions and involvement with the San Marcos Historical Society. I look forward to future projects where we can create wonderful experiences for San Marcos and support the mission and goals of both our organizations.

Best of luck on your grant application. Charity Wings is just another example of what makes San Marcos such a great city to live in!

Sincerely,

Tanis Brown

Tanis Brown
San Marcos Historical Society



SAN MARCOS COMMUNITY FOUNDATION
Grant Cover Page

(Choose one) ☐ MINI-GRANT (Choose one) ☒ REGULAR GRANT

Project Name: Save-A-Life Program Date Submitted: 8/6/15	Total # of people served: 250 Total # of San Marcos residents served: 15	Amount Requested: \$3,000
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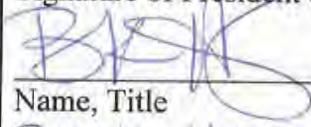
Non-Profit Organization Name and Address, Website Foundation for Animal Care & Education 10455 Sorrento Valley Road #208 San Diego, CA 92121 www.face4pets.org	Contact Person – Name, Title & Phone, email Brooke Haggerty Executive Director 858-450-3223 Brooke@face4pets.org
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Briefly describe your request for funds (to be expanded upon in narrative for regular grant):

Established in 2006, the Foundation for Animal Care and Education (FACE) is a not-for-profit 501(c)(3) public charity whose mission is to enhance and preserve the quality of life of animals by providing access to necessary medical care and education. To date, FACE has provided more than \$1.9 million in financial assistance to more than 1,200 families with pets requiring emergency veterinary care.

Briefly describe the significance of your request to the San Marcos community:

In the past year, FACE provided more than \$20,000 in financial assistance to pets requiring emergency veterinary care in San Marcos pet hospitals. Families requesting assistance from FACE are as varied as their animals and breeds. We have helped senior citizens, military families, single parents, students, widows/widowers, the homeless, low-income families and individuals, and people with disabilities. These people consider their pets members of their family, but simply do not have the resources to afford all or part of the cost of emergency veterinary care. Without the Save-A-Life Program, these pets would either pass away or need to be euthanized to alleviate their suffering.

Please attach the following items. Both Mini-Grant & Regular: 1. Budget for request (use SMCF Budget Worksheet) 2. Annual Operating budget for the organization or unit 3. Federal & State Tax ID numbers 4. Board of Directors listing with affiliations 5. Regular Grants Only: a. 1-2 page narrative b. First 2 pages of Federal 990 c. Most recent year-end Statement or Audit including any management letters associated with Audit. d. Signature of President or Authorized Officer on Application e. Optional: letters of support	Expected date project will begin/end: Date by which funds will be expended:
	Signature of President or Authorized Officer  Name, Title Brooke Haggerty, E.D.
	Date 8/4/15
	Submit Via Mail, In Person or Via Email to: San Marcos Community Foundation c/o City of San Marcos 1 Civic Center Drive San Marcos, CA 92069 Email (PDF Format): wkaserman@san-marcos.net

SAN MARCOS COMMUNITY FOUNDATION
Budget Worksheet

Provide an itemized list of expenses for this project:
(example – 72 bicycle helmets at \$7.80 each including tax = \$561.60)

<u>Emergency Veterinary Care</u>	<u>\$ 465,000</u>
<u> </u>	<u>\$</u>
<u> </u>	<u>\$</u>
<u> </u>	<u>\$</u>
<u> </u>	<u>\$</u>
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<u> </u>	<u>\$</u>
<u> </u>	<u>\$</u>
<u> </u>	<u>\$</u>

Total budget for this PROJECT: \$ 465,000

Grant Request Amount: \$ 3,000
(Mini-grants not to exceed \$1,500, Regular grants not to exceed \$10,000.)

Is this a challenge grant? No

Could it be? No

Please list any other funding sources for this project.

****Indicate if funds are committed (C), conditional (CD), or pending (P).**

<u>\$90,300</u>	<u>Private Donations</u>	<u>**P</u>
<u>\$290,900</u>	<u>Fundraising Events</u>	<u>**P</u>
<u>\$10,000</u>	<u>Petco Foundation</u>	<u>**C</u>
<u>\$3,000</u>	<u>San Diego County District 3</u>	<u>**C</u>

**Foundation for Animal Care and Education
Budget Overview: 2015 P&L**

January - December 2015

	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Total
Income													
Appeal Income													
Holiday appeal	\$5,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$95,000.00	\$100,000.00
Save-A-Life	3,333.33	3,333.33	3,333.33	3,333.33	3,333.33	3,333.33	3,333.33	3,333.33	3,333.34	3,333.34	3,333.34	3,333.34	40,000.00
Special Case Appeals	0.00	5,000.00	0.00	0.00	5,000.00	0.00	0.00	5,000.00	0.00	0.00	0.00	0.00	15,000.00
Tree of Life	1,291.66	1,291.66	1,291.66	1,291.66	1,291.67	1,291.67	1,291.67	1,291.67	1,291.67	1,291.67	1,291.67	1,291.67	15,500.00
Tribute Wall	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	300.00
Total Appeal Income	9,649.99	9,649.99	4,649.99	4,649.99	9,650.00	4,650.00	4,650.00	9,650.00	4,650.01	4,650.01	4,650.01	99,650.01	170,800.00
Bags&Baubles													
Bags & Baubles - Donations	0.00	0.00	0.00	2,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,500.00
Bags & Baubles - Raffle tickets	300.00	200.00	1,000.00	7,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	9,000.00
Bags & Baubles - Registration	700.00	800.00	1,000.00	1,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,000.00
Bags & Baubles - Sales	0.00	0.00	0.00	55,500.00	2,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	57,500.00
Bags & Baubles - Sponsorships	1,000.00	1,000.00	10,000.00	42,000.00	6,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	60,000.00
Total Bags&Baubles	2,000.00	2,000.00	12,000.00	109,000.00	8,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	133,000.00
Consignment Program	916.00	916.00	916.00	916.00	917.00	917.00	917.00	917.00	917.00	917.00	917.00	917.00	11,000.00
Doggie Dash/Sweat4Pets/Yappy Hour	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,000.00	0.00	0.00	0.00	10,000.00
Fall Event - Lerach/VSH Ceremony	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,000.00	7,900.00	0.00	0.00	0.00	10,900.00
Golf Tournament													
Tournament - Auction	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Tournament - Donations	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	44,000.00	0.00	44,000.00
Tournament - Dream Ticket/Raffle	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	15,000.00	0.00	15,000.00
Tournament - Registration	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,000.00	0.00	4,000.00
Tournament - Sponsorships	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,000.00	10,000.00	2,000.00	0.00	13,000.00
Total Golf Tournament	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,000.00	22,000.00	20,000.00	0.00	50,000.00
Support													
Board of Directors													
Administrative	1,525.00	1,525.00	1,525.00	1,525.00	1,525.00	1,525.00	1,525.00	1,525.00	1,525.00	1,525.00	1,525.00	1,525.00	18,300.00
Appeals	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	100,000.00	100,000.00

INTERNAL REVENUE SERVICE
P. O. BOX 2508
CINCINNATI, OH 45201

DEPARTMENT OF THE TREASURY

Date: JAN 03 2008

FOUNDATION FOR ANIMAL CARE &
EDUCATION
C/O G FRANK LABONTE
10435 SORRENTO VALLEY RD
SAN DIEGO, CA 92121

Employer Identification Number:
20-5333261

DLN:

17053166000037

Contact Person:

LOUIS F JOHNSON

Contact Telephone Number:

(877) 829-5500

ID# 95135

Accounting Period Ending:

December 31

Public Charity Status:

170(b)(1)(A)(vi)

Form 990 Required:

YES

Effective Date of Exemption:

July 26, 2006

Contribution Deductibility:

YES

Advance Ruling Ending Date:

December 31, 2010

Addendum Applies:

NO

RECEIVED
JAN 14 2008

BY:.....

r Applicant:

We are pleased to inform you that upon review of your application for tax exempt status we have determined that you are exempt from Federal income tax under section 501(c)(3) of the Internal Revenue Code. Contributions to you are deductible under section 170 of the Code. You are also qualified to receive tax deductible bequests, devises, transfers or gifts under section 2055, 2106 or 2522 of the Code. Because this letter could help resolve any questions regarding your exempt status, you should keep it in your permanent records.

Organizations exempt under section 501(c)(3) of the Code are further classified as either public charities or private foundations. During your advance ruling period, you will be treated as a public charity. Your advance ruling period begins with the effective date of your exemption and ends with advance ruling ending date shown in the heading of the letter.

Shortly before the end of your advance ruling period, we will send you Form 8734, Support Schedule for Advance Ruling Period. You will have 90 days after the end of your advance ruling period to return the completed form. We will then notify you, in writing, about your public charity status.

Please see enclosed Publication 4221-PC, Compliance Guide for 501(c)(3) Public Charities, for some helpful information about your responsibilities as an exempt organization.

If you distribute funds to other organizations, your records must show whether

Letter 1045 (DO/CG)


FOUNDATION FOR ANIMAL CARE &

they are exempt under section 501(c)(3). In cases where the recipient organization is not exempt under section 501(c)(3), you must have evidence the funds will be used for section 501(c)(3) purposes.

If you distribute funds to individuals, you should keep case histories showing the recipient's name and address; the purpose of the award; the manner of selection; and the relationship of the recipient to any of your officers, directors, trustees, members, or major contributors.

We have sent a copy of this letter to your representative as indicated in your power of attorney.

Sincerely,



Robert Choi
Director, Exempt Organizations
Rulings and Agreements

Enclosures: Publication 4221-PC
Statute Extension

Letter 1045 (DO/CG)



STATE OF CALIFORNIA
FRANCHISE TAX BOARD
PO BOX 1286
RANCHO CORDOVA CA 95741-1286

In reply refer to
755:G :SIK

October 4, 2007

FOUNDATION FOR ANIMAL CARE & EDUCATION
10435 SORRENTO VALLEY RD
SAN DIEGO CA 92121

Purpose : CHARITABLE
Code Section : 23701d
Form of Organization : Corporation
Accounting Period Ending: December 31
Organization Number : 2890998

You are exempt from state franchise or income tax under the section of the Revenue and Taxation Code indicated above.

This decision is based on information you submitted and assumes that your present operations continue unchanged or conform to those proposed in your application. Any change in operation, character, or purpose of the organization must be reported immediately to this office so that we may determine the effect on your exempt status. Any change of name or address must also be reported.

In the event of a change in relevant statutory, administrative, judicial case law, a change in federal interpretation of federal law in cases where our opinion is based upon such an interpretation, or a change in the material facts or circumstances relating to your application upon which this opinion is based, this opinion may no longer be applicable. It is your responsibility to be aware of these changes should they occur. This paragraph constitutes written advice, other than a chief counsel ruling, within the meaning of Revenue and Taxation Code Section 21012(a)(2).

You may be required to file Form 199 (Exempt Organization Annual Information Return) on or before the 15th day of the 5th month (4 1/2 months) after the close of your accounting period. Please see annual instructions with forms for requirements.

You are not required to file state franchise or income tax returns unless you have income subject to the unrelated business income tax under Section 23731 of the Code. In this event, you are required to

October 4, 2007
FOUNDATION FOR ANIMAL CARE & EDUCATION
ENTITY ID : 2890998
Page 2

file Form 109 (Exempt Organization Business Income Tax Return) by the 15th day of the 5th month (4 1/2 months) after the close of your annual accounting period.

Please note that an exemption from federal income or other taxes and other state taxes requires separate applications.

THIS EXEMPTION IS GRANTED ON THE EXPRESS CONDITION THAT THE ORGANIZATION WILL SECURE FEDERAL EXEMPT STATUS WITH THE INTERNAL REVENUE SERVICE. THE ORGANIZATION IS REQUIRED TO FURNISH A COPY OF THE FINAL DETERMINATION LETTER TO THE FRANCHISE TAX BOARD WITHIN 9 MONTHS FROM THE DATE OF THIS LETTER.

A copy of this letter has been sent to the Registry of Charitable Trusts.

M SIKICH
EXEMPT ORGANIZATIONS
BUSINESS ENTITIES SECTION
TELEPHONE (916) 845-4092
FAX NUMBER (916) 843-0187

EO :
CC :BRIAN WHITE

COPY

FACE Foundation

Board of Directors & Executive Leadership



CINI GANNON ROBB, Chair/President

Mrs. Robb is a resident of Rancho Santa Fe. Her passion is animals. Her animal family includes 20 birds, two cats, and seven Dachshunds. She has been a long supporter of Best Friends Animal Sanctuary, SPCALA and various other animal organizations. She has served on the FACE board since its inception and believes passionately in its commitment to "saving pets and helping families." She also works actively in the field of addiction and has served on the Board of Directors of the Betty Ford Center for the past twelve years. She is married to Ira, who supports her in all her endeavors.



HOWARD FINKELSTEIN, Vice Chair

Mr. Finkelstein graduated from the Temple University School of Law in 1976, worked as a Law Clerk for the United States District Court in Philadelphia, and then was an Assistant United States Attorney for three years. In 1981, he moved to San Diego and worked for two prominent law firms until becoming the founding partner of Finkelstein & Krinsk. He has guest lectured at Harvard Law School and the University of San Diego School of Law. Mr. Finkelstein is a founding member of FACE, and also serves on the Board of the Operation for Hope Foundation to promote awareness of domestic violence. He and his wife, Lorin LeGrant, enjoy time with their Miniature Schnauzer, "Cooper."



HEIDI ARAMBULA, Secretary

Mrs. Arambula graduated from Temple University School of Public Health in 1997. During graduate school she also worked as an outreach counselor for The Wistar Institute on the University of Pennsylvania campus helping patients and their families find clinical trials and information on their life threatening diseases or disorders. In 1999, she moved to San Diego and started working for a local pharmaceutical company. When she first moved to San Diego she volunteered with Temple Solel as a youth group leader and currently volunteers with the Jewish Family Services as a Big Pal for the last three years. She has three children with fur: Maxwell, Mr. Peabody and Ralph all of which are rescues.



GREGORY BELLMAN, Treasurer

Gregory W. Bellman, CPA is a Partner at CEA, LLP, a CPA and consulting firm that provides audit and tax services, located in Carlsbad. Greg graduated from the University of California, Los Angeles with a Bachelor of Arts in Economics, and worked in the software industry for several years before joining CEA in 1999. Greg also serves on the Board of Senior Mutt Match, a 501(c)(3) charity whose mission is to promote the adoption of older shelter and rescue dogs. When not at work, Greg can be found playing basketball, strumming his guitar, or running around town with his rescue dogs, Mazzy and Fish.



LUCIE BERREBY GREENBAUM, Director

Lucie Berreby is passionate about animal welfare and works diligently to save the lives of people and animals around the world. She is a long time vegan and is the Greenbaum Foundation's Director of Animal Welfare Issues. She also assists with global human trafficking issues and other projects in countries where her unique managerial and linguistic skills are in need. Lucie can frequently be found volunteering in the waters of Cutting Edge K9 Rehab. She has a Bachelor's degree in Languages from Concordia University and a Graduate degree in translation from McGill University.

FACE Foundation

Board of Directors & Executive Leadership



JOHN HART, DVM, Director

Dr. John Hart received his Doctor of Veterinary Medicine degree from Auburn University, College of Veterinary Medicine in 1988. He completed a one-year internship at the Animal Medical Center in New York City, and followed with a two-year residency in Internal Medicine. He continued there as a Staff Internist and Service Chief. Dr. Hart joined the staff at Veterinary Specialty Hospital of San Diego in 1994. He has published scientific articles and textbook chapters on Internal Medicine and has collaborated in several clinical studies across the country. He lectures frequently both nationally and internationally, and is an adjunct clinical professor at the College of Veterinary Medicine at Western University.



KEITH RICHTER, DVM, Director

Dr. Keith Richter is a graduate of Cornell University, College of Veterinary Medicine. After completing his internship and residency, he served on the Internal Medicine staff of Angell Memorial Animal Hospital in Boston and as Clinical Assistant Professor of Medicine at Tufts University School of Veterinary Medicine. His career followed as a professor at the Cornell University College of Veterinary Medicine. He has authored several scientific articles and lectures frequently at national and international scientific meetings and veterinary colleges. Dr. Richter is a founding member of the FACE Foundation and of the Veterinary Specialty Hospital of San Diego, where he has been the director since 1990.



DORI SLATER VANCE, DVM, Director

Dori Slater Vance's lifelong passion for all animals led her to her career in veterinary medicine. She is a cum laude graduate of the University of California, Davis, and spent nearly 20 years in the veterinary field. She was an influential advisory committee member to the SPCALA as they built their no-kill shelter in Long Beach, and has worked on the design of number animal shelters. Dori and her husband Jack have two Australian Shepherds, six rescue cats, and a rescue tortoise! In her free time she loves to garden, cook, and considers herself a life-long learner, with particular interests in animal behavior, pet therapy, holistic medicine, and photography.



BROOKE HAGGERTY, Executive Director

Brooke has over ten years of experience in the animal welfare/animal rights sector. She holds a Master's degree in Human Behavior (she wrote her thesis on Personality Traits and Attitudes toward Animal Welfare), a B.A. in English, a Certification in Non-Profit Management, and spent a semester at Oxford University studying International Relations. Prior to her involvement with FACE, she spent five years in the animal rights and advocacy sector with the Animal Protection and Rescue League. She is a repeated attendee of the F.A.R.M. Animal Rights Conference, and sits on the Advisory Board for National University's College of Letters and Sciences. Brooke is a long-time vegetarian, and has one beloved rescue senior cat named Bertha.



10455 Sorrento Valley Road, Suite 208 • San Diego, California 92121
t 858.450.FACE (3223) • f 858.457.FACE (3223) • www.face4pets.org

August 4, 2015

**Board Chair
President**
Cini Robb

Vice Chair
Howard D. Finkelstein

Secretary
Heidi Arambula

Treasurer
Greg Bellman

Board of Directors
Heidi Arambula
Greg Bellman
Lucie Berreby
Howard D. Finkelstein
John Hart, DVM
Keith P. Richter, DVM
Cini Robb
Dori Vance, DVM

Advisory Committee
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Lucie Berreby
Seth Ganz, DVM
Gina Jordan
Wendy Khentigan, MD
Sandie Lampe
Lindsay Mineo
Jennifer Morel
Anne Perry
Cini Robb
Ira Robb
Susan Roll
Larry Spitcaufsky
Dori Vance, DVM

Executive Director
Brooke Haggerty

FACE Foundation is a
501(c)(3) Charitable
Organization
EIN: 20-5333261

San Marcos Community Foundation
San Marcos City Hall
1 Civic Center Drive
San Marcos, CA, 92069

Dear San Marcos Community Foundation,

The Foundation for Animal Care and Education (FACE) is a not-for-profit 501(c)(3) public charity whose mission is to enhance and preserve animals' quality of life by providing access to necessary medical care and education. With a mission of "Saving Pets and Helping Families," it is our hope that FACE Foundation will be considered for a grant from the San Marcos Community Foundation.

Emergency veterinary care can range from hundreds to thousands of dollars. In the veterinary community, payment in full is required before a pet is treated. When an emergency occurs, pet parents with limited financial resources are faced with the devastating decision of euthanizing their pet to alleviate their suffering simply because they cannot afford the cost of their emergency or critical veterinary care. Imagine a young parent having to explain to his or her children that their beloved pet won't be returning home, not because the pet's life wouldn't have been saved with treatment, but because they could not afford to pay for the emergency care required. Or, imagine an elderly person having to lose his or her only companion simply because they cannot afford a life-saving treatment on their fixed income.

I'd like to share with you a story of one of FACE's many success stories. Ginger is a sweet, happy dachshund that loves her humans. When Ginger's owners found out she was diagnosed with a vertebral disease, they were absolutely heartbroken and overwhelmed. A single mother living with her disabled son, the cost of the surgery needed to save Ginger was not feasible for them. However, losing Ginger, who is her son's therapy dog, was also not an option. They put everything they had towards helping Ginger, but it still was not enough to cover the cost of her emergency surgery. That's when they turned to the FACE Foundation for help. With a grant from FACE, Ginger was able to get the surgery that she desperately needed and is now happy to be back at home with her family.

To date, FACE has provided more than \$1.9 million in financial assistance to over 1,200 families with pets in need of emergency veterinary care. In the past year, FACE has contributed more than \$20,000 to assist pets in San Marcos pet hospitals. To help us continue to serve families and their pets in San Marcos, we are requesting a grant in the amount of \$3,000 to help pay for life-saving surgeries for pets in need. 100% of the grant would go directly toward critical care for pets through the Save-A-Life Program.

We hope that the San Marcos Community Foundation will be a partner in helping FACE save even more lives. Thank you for your time and consideration and for everything you do to support our community.

For the animals,


Brooke Haggerty, Executive Director

History of the FACE Foundation

Established in 2006, the Foundation for Animal Care and Education (FACE) is a not-for-profit 501(c)(3) public charity whose mission is to enhance and preserve the quality of life of animals by providing access to necessary medical care and education. FACE was founded by a group of board-certified veterinarians and concerned community members who witnessed pets with treatable conditions lose their lives because of the financial constraints of their owners. What started out as a beautiful vision to stop the surrender and euthanasia of beloved family pets, has become a supportive center where families in crisis can get a helping hand to save their pets' lives.

Statement of Need

Each year, many animals are brought to their veterinarian with life-threatening conditions. Sadly, many owners cannot afford the critical care their beloved pets so desperately need to survive. They are left with one choice—euthanasia. Labeled as “economic euthanasia,” this tragedy occurs every day, but has been overlooked by the humane community for years. Veterinarians are not required to report the number of pets euthanized for financial reasons, which has kept this issue effectively out of the public’s eye. FACE is changing this by bringing light to the issue and raising money to effect real change and save lives. As the only nonprofit of our kind in San Diego County, the need for our services and support is growing rapidly.

According to the San Diego Animal Welfare Coalition’s most recent shelter statistics (from July 2012 to June 2013), over 6,000 ill/injured pets were relinquished to county shelters by pet owners, and 2,879 animals specifically categorized as “treatable” were euthanized. These alarming totals do not include the number of treatable pets euthanized in veterinary hospitals - a number that veterinarians do not have to report. These numbers demonstrate that there is an enormous need for assistance in saving these pets with critical yet treatable conditions.

Mission and Goals

The FACE Foundation’s mission is to enhance and preserve the quality of life of animals by providing access to necessary medical care and education. It is our goal to keep pets and their families together and avoid the unnecessary heartbreak of losing a beloved family member.

Project Summary: FACE’s Save-A-Life Program

The Save-A-Life program is the primary focus of the FACE Foundation. Families requesting assistance from FACE are as varied as their animals and breeds. We have helped senior citizens, military families, single parents, students, widows/widowers, the homeless, low-income families and individuals, and people with disabilities. These people consider their pets members of their family, but simply do not have the resources to afford all or part of the cost of emergency veterinary care. Without the Save-A-Life Program, these pets would either pass away or need to be euthanized to alleviate their suffering.

The Save-A-Life Vet Network is a collaborative effort between the FACE Foundation and veterinary hospitals. Based on established criteria, FACE provides financial grants to animal owners who are unable to partially or fully cover the cost of their pet’s emergency or critical care. Through this program, FACE gives funding directly to local veterinary hospital partners who generously discount their prices by at least 25% for qualified cases.

Since its inception, FACE has contributed more than \$1.9 million to save the lives of over 1,200 pets. In the past year, FACE provided more than \$20,000 in financial assistance to pets requiring emergency veterinary care in San Marcos pet hospitals.

Objectives and Outcomes

In 2015, we intend to grant \$465,000 to save at least 300 more family pets that are facing euthanasia simply because their owners are unable to afford the entire cost of their care. We plan to achieve this through the following objectives:

- Increase our network of Save-A-Life partners by reaching out to local veterinary hospitals
- Expand the Save-A-Life program to other communities in Southern California
- Increase awareness of our mission by growing our social media presence
- Increase funding for services through foundation and corporate grants
- Increase funding for services through additional fundraising events

Evaluation

Success of the Save-A-Life program is determined by the number of lives that have been saved. To date, we have helped to save over 1,200 lives with the help of more than 100 veterinary hospital partners. In 2014, FACE cases had a success rate of 95%.

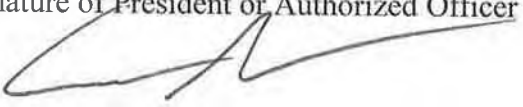
Program Budget

FACE has projected a total budget of \$465,000 in animal care grants for the Save-A-Life program in 2015. 100% of this budget is directly allocated to life-saving treatments and surgeries for pets in need. The Save-A-Life program budget accounts for 63% of FACE's total annual budget projected for 2015.



SAN MARCOS COMMUNITY FOUNDATION
Grant Cover Page

(Choose one) ☐ MINI-GRANT (Choose one) ☒ REGULAR GRANT

Project Name: Senior Services Date Submitted: 10/7/2015	Total # of people served: 900 Total # of San Marcos residents served: 300	Amount Requested: \$10,000
Non-Profit Organization Name and Address, Website Interfaith Community Services, Inc. 550 W. Washington Ave. Escondido, CA 92025 www.interfaithservices.org	Contact Person – Name, Title & Phone, email Caitlin Kosec, Grants and Communications Manager 760-489-6380 ext. 260 ckosec@interfaithservices.org	
Briefly describe your request for funds (to be expanded upon in narrative for regular grant): The overarching goal of Interfaith's Senior Services program is to build community among seniors while simultaneously enhancing the wellness and food security of North County seniors as they age. Interfaith offers the following programs and services that enable seniors residing in North County to live healthy, thriving and independent lives: Senior Connections food truck, housing, emergency financial support, minor home repairs, nutrition assistance, and social services. Over the past year, Interfaith's Senior Services has provided services to over 900 North County seniors.		
Briefly describe the significance of your request to the San Marcos community: Increased funding from the San Marcos Community Foundation will enable Interfaith to provide support to San Marcos seniors through its Senior Services Program. This funding opportunity will be used to support the overall personnel costs associated with operating the programs senior emergency account, minor home repairs, nutritional assistance and corresponding case managed social services for approximately 300 vulnerable San Marcos seniors over the next year.		
Please attach the following items. Both Mini-Grant & Regular: 1. Budget for request (use SMCF Budget Worksheet) 2. Annual Operating budget for the organization or unit 3. Federal & State Tax ID numbers 4. Board of Directors listing with affiliations 5. Regular Grants Only: a. 1-2 page narrative b. First 2 pages of Federal 990 c. Most recent year-end Statement or Audit including any management letters associated with Audit. d. Signature of President or Authorized Officer on Application e. Optional: letters of support	Expected date project will begin/end: 12/1/2015 Date by which funds will be expended: 11/30/2016	
	Signature of President or Authorized Officer  Greg Anglea, Executive Director 10/7/2015 Name, Title Date	
	Submit Via Mail, In Person or Via Email to: San Marcos Community Foundation c/o City of San Marcos 1 Civic Center Drive San Marcos, CA 92069 Email (PDF Format): wkaserman@san-marcos.net	

SAN MARCOS COMMUNITY FOUNDATION

Budget Worksheet

Provide an itemized list of expenses for this project:

Personnel Salaries	\$200,856
Taxes & Benefits	\$52,100
Senior Rental Assistance	\$6,000
Senior Supportive Services	\$10,500
Senior Food, pantry supplies	\$5,200
Occupancy - Rent	\$20,799
Gas & Electric	\$6,120
Other Utilities	\$1,200
IT Support	\$2,100
Property & Liability Ins.	\$600
Postage & Shipping	\$200
Office Supplies	\$720
Computer Software	\$135
Copier Expense	\$1,440
Rent - Office equip/Furniture	\$540
Mileage Reimbursement	\$9,660
Seminars, Retreats, Training	\$900
Advertising & Promotion	\$300
Telephone	\$5,220
Telephone Cellular	\$3,060
Printing & Publications	\$1,000

Total Expenses

Total budget for this PROJECT: \$328,650

Grant Request Amount: \$10,000

(Mini-grants not to exceed \$1,500, Regular grants not to exceed \$10,000.)

Is this a challenge grant?

No

Could it be?

Yes

Please list any other funding sources for this project.

****Indicate if funds are committed (C), conditional (CD), or pending (P).**

\$14,633 City of Vista – Project CARE grant	**C
\$52,248 San Diego County – Senior Minor Home Repair grant	** C
\$193,500 Rancho Santa Fe Foundation	** P
\$7,500 Foundation for Senior Wellbeing	**P

INTERFAITH COMMUNITY SERVICES				
FY 2016 BUDGET				
(Excludes Inkind)				
In \$				
Revenues	FY 2016 Budget	FY 2015 Forecast	Fav / (Unfav)	%
Government Grants and Contracts	7,531,933	5,722,362	1,809,571	32%
Contributions and Private Grants	3,000,000	2,739,253	260,747	10%
Rental Income	394,800	394,584	216	0%
Interest income	228,500	217,016	11,484	5%
Other Income	114,553	105,826	8,727	8%
Total Revenues	11,269,786	9,179,041	2,090,745	23%
Expenses				
Personnel & Related	7,450,407	5,890,994	(1,559,413)	(26%)
Program Services	1,861,281	1,396,229	(465,052)	(33%)
Occupancy Expense	920,096	927,165	7,069	1%
Professional Fees	256,956	199,784	(57,172)	(29%)
Business Insurance	74,930	69,657	(5,273)	(8%)
Interest Expense	146,700	79,690	(67,010)	(84%)
Depreciation Expense	504,232	447,699	(56,533)	(13%)
Other Expenses	639,248	559,040	(80,208)	(14%)
Total Expenses	11,853,850	9,570,258	(2,283,592)	(24%)
Gain/(Loss) from Operations	(584,065)	(391,217)	(192,848)	(49%)



Department of the Treasury
Internal Revenue Service

P.O. Box 2508, Room 4010
Cincinnati OH 45201

In reply refer to: 4077550286
June 03, 2013 LTR 4168C 0
95-3837714 000000 00

00032869
BODC: TE

INTERFAITH COMMUNITY SERVICES INC
550 W WASHINGTON AVENUE
ESCONDIDO CA 92025-1643



005682

Employer Identification Number: 95-3837714
Person to Contact: Vaida Singleton
Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your Mar. 08, 2013, request for information regarding your tax-exempt status.

Our records indicate that you were recognized as exempt under section 501(c)(3) of the Internal Revenue Code in a determination letter issued in February 1984.

Our records also indicate that you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(vi).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

Please refer to our website www.irs.gov/eo for information regarding filing requirements. Specifically, section 6033(j) of the Code provides that failure to file an annual information return for three consecutive years results in revocation of tax-exempt status as of the filing due date of the third return for organizations required to file. We will publish a list of organizations whose tax-exempt status was revoked under section 6033(j) of the Code on our website beginning in early 2011.

4077550286
June 03, 2013 LTR 4168C 0
95-3837714 000000 00
00032870

INTERFAITH COMMUNITY SERVICES INC
550 W WASHINGTON AVENUE
ESCONDIDO CA 92025-1643

If you have any questions, please call us at the telephone number
shown in the heading of this letter.

Sincerely yours,

Cindy Thomas

Cindy Thomas
Manager, EO Determinations



Entity Status Letter

Date: 11/13/2013

ESL ID: 6041986171

According to our records, the following entity information is true and accurate as of the date of this letter.

Entity ID: 1120020

Entity Name: INTERFAITH COMMUNITY SERVICES, INC.

- ☒ 1. The entity is in good standing with the Franchise Tax Board.
- ☐ 2. The entity is **not** in good standing with the Franchise Tax Board.
- ☒ 3. The entity is currently exempt from tax under Revenue and Taxation Code (R&TC) Section 23701 d.
- ☐ 4. We do not have current information about the entity.

The above information does not necessarily reflect:

- The entity's status with any other agency of the State of California, or other government agency.
- If the entity's powers, rights, and privileges were suspended or forfeited at any time in the past, or the entity did business in California at a time when it was not qualified or not registered to do business in California:
 - The status or voidability of any contracts made in California by the entity at a time when the entity was suspended or forfeited (R&TC Sections 23304.1, 23304.5, 23305a, 23305.1).
 - For entities revived under R&TC Section 23305b, any time limitations on the revivor or limitation of the functions that can be performed by the entity.

Internet and Telephone Assistance

Website: **ftb.ca.gov**

Telephone: 800.852.5711 from within the United States
916.845.6500 from outside the United States

TTY/TDD: 800.822.6268 for persons with hearing or speech impairments

Bill Baker Retired
Laurie Burt Retired
Rabbi David Castiglione Rabbi, Temple Adat Shalom
CHAIR Christine Carrick Owner, Youngdale Manufacturing
Rev. Meg Decker Reverend, Trinity Church
David Dollins Retired
Gene Evenskaas Retired
Michael Friedrichs Attorney, White and Bright
VICE CHAIR Silas Harrington Attorney, Tax Law
Jeff Jones Union Bank
George Liggins Retired
Jesse Longacre Retired
TREASURER Gary Luoto Retired

Manny Martinez Financial Planner at Martinez, Winter & DeLaRosa
Mike Meziere Owner, Meziere Enterprises
Paul Polito Partner, Polito Eppich, CPA and Business Advisors
Jinda Schatz Retired
Tim Sharon Retired

Secretary Stephen Smith Attorney/Partner, Lewis Brisbois Bisgaard & Smith LLP
Jeff Vistica Financial Planner, Vistica Wealth Advisors
Chris Weigel-Schwan Retired

Current Needs of Vulnerable North County Seniors

As seniors age, their sense of “social capital,”-connection, trust, and participation to those around them, decreases and they tend to feel isolated and alone. Decreased social capital may also affect nutritional intake as well, which may in turn, cause or aggravate health issues. Studies have revealed that, those seniors who have a greater sense of social capital live healthier, happier lives. According to a recent study conducted by the University of California, San Francisco (UCSF), isolated seniors are more likely to experience life-threatening health issues. The study also found that seniors 60-years-old and older who reported feelings of loneliness and isolation, saw a 45% increase in their risk for death. Isolated seniors also had a 59% greater risk of mental and physical decline than their more social counterparts. Moreover, in 2012, a San Diego County HHSA report estimated that 84,000 San Diegans will be 85 years and older by 2030.

As the senior population in San Diego County continues to rapidly increase, the need for accessible resources and services specifically geared to the senior population is in high demand. Interfaith Community Services’ (Interfaith) Senior Services program works to effectively respond to these growing needs by providing a variety of support and services to seniors throughout San Diego’s North County region. Interfaith’s comprehensive services empower low-income, frail and disabled seniors to live independently.

Senior Services Program

Interfaith Community Services is extremely grateful for the previous support from the San Marcos Community Foundation, increased funding enabled Interfaith’s Senior Services to provide services to 164 isolated, frail, and vulnerable seniors from February until August 2015. Of those 164 seniors served, 59 were San Marcos residents. Although previous support enabled Interfaith to successfully provide services to vulnerable seniors, there is still an existing funding gap in regard to the overall personnel costs associated with operating the Senior Services program. Increased funding from the San Marcos Community Foundation will enable Interfaith to provide support to at least 300 San Marcos seniors through its Senior Services Program over the next year. This funding opportunity will be used to support the overall personnel costs associated with operating the programs senior emergency account, minor home repairs, nutritional assistance and supportive services for vulnerable, isolated, and frail seniors over the next year.

Interfaith is uniquely positioned to effectively meet the needs of the target population as a result of the existing organization’s capacity, comprehensive social services, and existing presence in the North County region. Interfaith Community Services was founded in 1979 by a handful of diverse faith communities to address the needs of low-income, homeless, and under-served neighbors in North San Diego County. By creating Interfaith they were able to collaborate to make a bigger impact on the needs of people in our community. As participation grew, Interfaith evolved into a broad continuum of programs and services that provide the tools and resources people in crisis need to stabilize and rebuild their lives.

These programs are organized into five clusters: Nutrition and Basic Needs, Housing, Employment, Self-Sufficiency and Support as well as Behavioral Health and Recovery. Through these priority areas, Interfaith provides numerous programs covering a broad spectrum of support. Programs are designed to overlap so that each client receives as many services as necessary to improve their independence and self-sufficiency. With more than 300 member faith centers, and more than 130 dedicated staff, Interfaith served over 16,000 unique individuals last year alone.

Interfaith's Senior Services Program offers the following supportive services to vulnerable North County seniors:

Minor Home Repairs: Staff, volunteers, and local business groups assist in completing free minor home repairs for qualified seniors. These repairs make it easier and safer for caregivers to manage daily caregiving activities. Services include such repairs as: leaky faucets, repairing screen doors and windows, and installing grab bars and smoke detectors. Over the past year, 319 vulnerable seniors have received minor home repairs and modifications, including 77 San Marcos residents.

Information and Referrals: Staff and volunteers provide information and referrals to seniors to help them navigate the maze of health and social services, enabling seniors to access the services they need to remain in their homes.

Senior Emergency Fund: Funds provided by a local foundation are utilized to empower low-income seniors to return to stability after experiencing an unexpected financial setback or crisis. Over the past year, 26 seniors were provided with emergency support to prevent homelessness, assist in relocation, cover medical co-pays, purchase medical equipment, and pay for needed auto repairs.

Senior Connections Program: The Senior Connections program seeks to improve the nutritional security of vulnerable seniors by providing seniors with easily accessible and nutritious lunches through a food truck. In partnership with local mobile homes and faith centers, lunches are served in community-based locations and include senior outreach and support services including; socialization, informational presentations and performers, and connections to social service resources. Lunches and accompanying activities are held Monday through Friday every week at five mobile home parks and faith center sites along the Rte. 78 corridor, including three sites within San Marcos. In partnership with Rancho Santa Fe Foundation and Dreams for Change, Interfaith provided supportive services, as well as information and referrals, to 1,186 seniors between November 2014 and August 2015. Through the Senior Connections program's three San Marcos sites, Interfaith proudly served 581 San Marcos senior community members.

The overarching goal of Interfaith's Senior Services program is to enhance the wellness, self-sufficiency, and food security of North County seniors as they age in place. Funding from the San Marcos Community Foundation, will enable Interfaith to close an existing funding gap for personnel services associated with operating the Senior Services program. Specifically, funding will be used to support personnel costs associated with operating the Senior Services program's variety of senior services including its senior emergency account, minor home repairs, nutritional assistance, information and referrals, as well as supportive services. This grant is expected to help improve the lives and wellbeing of at least 300 vulnerable San Marcos seniors over the next year.

Program Evaluation Process

Through monthly surveys and assessments, Interfaith tracks the effectiveness of programs and outreach efforts. Interfaith will internally evaluate and share results of its long-term effectiveness in supporting the needs of underserved seniors in North County. Our internal evaluation process includes pre-and post-service results, as well as participant feedback to determine the effectiveness of our programs. Similarly, results will be shared through communications to the public which include, Interfaith's newsletter, website, blog, and social media pages. The success of this grant's outcome will be evaluated in the form of a detailed report to the San Marcos Community Foundation, which will clearly state how the funds were expended, along with an evaluation of the program effectiveness.



SAN MARCOS COMMUNITY FOUNDATION
Grant Cover Page

(Choose one) ☐ **MINI-GRANT** (Choose one) ☒ **REGULAR GRANT**

Project Name: Fortissimo Orchestra Program SMUSD Date Submitted: 9/30/15	Total # of people served: 50 Total # of San Marcos residents served: 100	Amount Requested: \$ 10,000
Non-Profit Organization Name and Address, Website Kid's College 570 Rancheros Drive, Suite 270 San Marcos, CA 92069 www.thekidscollge.org		Contact Person – Name, Title & Phone, email Carole Beeson, Program Director cbeeson21@gmail.com 858-922-7401
Briefly describe your request for funds (to be expanded upon in narrative for regular grant): Funds are requested to sustain and grow the "Fortissimo" Orchestra Program at Joli Ann Leichtag Elementary School (SMUSD) which started in January 2015 with 25 3rd grade students. These students are continuing at the 4th grade and a new 3rd class is scheduled to begin. Requested Grant Funds will be used for instructors, instruments and program management. Please see the enclosed Program Plan for details.		
Briefly describe the significance of your request to the San Marcos community: This program as a model and forerunner of an orchestral program in all of the SMUSD Title I schools and beyond is demonstrating that it is transformational for students in low socio-economic circumstance by measured improvement academically, behaviorally, and socially. Our first class has brought the students, parents and community together with both participation and direct program support. As in other similar programs world-wide these young students will become better citizens as they grow to adulthood.		
Please attach the following items. Both Mini-Grant & Regular: 1. Budget for request (use SMCF Budget Worksheet) 2. Annual Operating budget for the organization or unit 3. Federal & State Tax ID numbers 4. Board of Directors listing with affiliations 5. Signature of President or Authorized Officer on Application- <i>If using a fiscal sponsor, the signature must come from the President or an Authorized Officer of that organization.</i> 6. Regular Grants Only: a. 1-2 page narrative b. First 2 pages of Federal 990 c. Most recent year-end Statement or Audit including any management letters associated with Audit. d. Optional: letters of support		Expected date project will begin/end: <u>7/1/15-6/30/16</u> Date by which funds will be expended: <u>6/16</u> Signature of President or Authorized Officer <div style="border-bottom: 1px solid black; display: inline-block; width: 200px;"></div> <u>9/30/15</u> Name, Title <u>Program Director</u> Date
		Submit Via Mail, In Person or Via Email to: San Marcos Community Foundation c/o City of San Marcos 1 Civic Center Drive San Marcos, CA 92069 Email (PDF Format): wkaserman@san-marcos.net

SAN MARCOS COMMUNITY FOUNDATION
Budget Worksheet

Provide an itemized list of expenses for this project:
(example – 72 bicycle helmets at \$7.80 each including tax = \$561.60)

<u>25 Instruments (violins, violas, cellos)</u>	<u>\$ 9,224</u>
<u>Instrument Maintenance</u>	<u>\$ 2,172</u>
<u>Music Books</u>	<u>\$ 250</u>
<u>Program Director</u>	<u>\$ 6,000</u>
<u>Instructors</u>	<u>\$ 16,840</u>
<u>Music Stands</u>	<u>\$ 875</u>
<u>Admin (Payroll, accounting, insurance)</u>	<u>\$ 3,336</u>
<u> </u>	<u>\$</u>
<u> </u>	<u>\$</u>
<u> </u>	<u>\$</u>
<u> </u>	<u>\$</u>
<u> </u>	<u>\$</u>

Total budget for this PROJECT: \$ 38,897

Grant Request Amount: \$ 10,000
(Mini-grants not to exceed \$1,500, Regular grants not to exceed \$10,000.)

Is this a challenge grant?

Could it be?

Please list any other funding sources for this project.

**Indicate if funds are committed (C), conditional (CD), or pending (P).

		Program
\$ 5,000	(Name of source) <u>SD County Community Reinvestment</u>	<u>P</u>
\$ 5,000	(Name of source) <u>Classics for Kids Foundation</u>	<u>** P</u>
\$ 5,000	(Name of source) <u>Yardsons</u>	<u>** P</u>
\$ 5,000	(Name of source) <u>Sunwest Bank</u>	<u>** P</u>
\$ 10,000	<u>Mission Federal Credit</u>	<u>P</u>

Expenses

August

Expected Revenue in August	\$	3,300.00	Revenue from JA BizTown Summer
	\$	3,500.00	Beginning of Fall I Session Revenue
rent & utilities			Paid
Salaries & Taxes	\$	9,600.00	
Room Fees	\$	1,538.40	VUSD Room Fees - Have not been invoiced
Instructor July Camps Payment	\$	3,816.37	Instructors - July camps
Web Registration System	\$	335.00	
Bank Charges	\$	150.00	
Cox monthly	\$	80.00	
Tech / Phone	\$	140.00	
Miscellaneous	\$	100.00	
Total August	\$	15,759.77	
Total at end of August	\$	2,222.02	

September

Expected Revenue in September	\$	55,000.00	Fall I and Special Programs Revenue
rent & utilities	\$	330.00	
Salaries & Taxes	\$	9,600.00	
Web Updates	\$	200.00	new sliders and info for Fall
Web Registration System	\$	335.00	
Instructor Orientation	\$	150.00	
Materials	\$	500.00	
Bank Charges	\$	150.00	
Cox monthly	\$	80.00	
Tech / Phone	\$	140.00	
Miscellaneous	\$	100.00	
Total September Expenses	\$	11,585.00	
Total at end of September	\$	45,637.02	

October

Expected Revenue in October	\$	15,000.00	Fall I and Special Programs Revenue
rent & utilities	\$	330.00	
Salaries & Taxes	\$	9,600.00	
Web Registration System	\$	335.00	
On-Boarding New Instructors	\$	575.00	includes fingerprinting
Instructor Pay for September	\$	7,750.00	
Bank Charges	\$	400.00	
Cox monthly	\$	80.00	
Tech / Phone	\$	140.00	
Miscellaneous	\$	250.00	
Total October Expenses	\$	19,460.00	
Total at end of October	\$	41,177.02	

Notes:

Fortissimo Orchestra Program

Revenue	April	May	June	July	August	September	October	November	December	Total	Notes
Actual	\$ 2,179.70	\$ 2,763.20	\$ 3,693.32	\$ 364.00	\$ 2,050.00						
Projected From the District											
Projected Fundraising											
Total Actual & Projected	\$ 2,179.70	\$ 2,763.20	\$ 3,693.32	\$ 364.00	\$ 2,050.00					\$ 29,422.22	
Revenue											
Expenses											
Actual Expenses											
Fingerprinting											
Printing											
Personnel Costs	\$ 2,263.20	\$ 2,091.00	\$ 1,992.60	\$ 1,182.00	\$ 1,207.00	\$ 690.00					Personnel Costs paid in the following month (i.e. December hours paid in January)
Kid's College Personnel Time	\$ 50.00	\$ 50.00	\$ 100.00	\$ 50.00	\$ 50.00	\$ 30.00					
Materials											
LEGOLAND Performance	\$ 300.00										
Tickets											
WebFront End / Logo				\$ 183.17							
Other Fortissimo				\$ 1,415.17	\$ 1,257.00	\$ 720.00				\$ 16,785.81	
Total Actual Expenses	\$ 2,613.20	\$ 2,141.00	\$ 2,092.60	\$ 1,415.17	\$ 1,257.00	\$ 720.00					
Projected Expenses											
Printing							\$ 250.00				
Personnel Costs							\$ 1,500.00	\$ 2,000.00	\$ 2,000.00		Personnel Costs paid in the following month (i.e. December hours paid in January)
Kid's College Personnel Time							\$ 150.00	\$ 50.00	\$ 150.00		
Materials							\$ 1,000.00				
WebFront End / Logo											
Other Fortissimo							\$ 2,900.00	\$ 2,050.00	\$ 2,150.00	\$ 4,950.00	
Total Projected Expenses	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,900.00	\$ 2,050.00	\$ 2,150.00	\$ 21,735.81	
Total Actual & Projected	\$ 2,613.20	\$ 2,141.00	\$ 2,092.60	\$ 1,415.17	\$ 1,257.00	\$ 720.00	\$ 2,900.00	\$ 2,050.00	\$ 2,150.00	\$ 21,735.81	
Expenses											
Net	\$ (433.50)	\$ 622.20	\$ 1,600.72	\$ (1,051.17)	\$ 793.00	\$ (720.00)	\$ (2,900.00)	\$ (2,050.00)	\$ (2,150.00)	\$ 5,536.41	
Rolling	\$ 11,391.66	\$ 12,013.86	\$ 13,614.58	\$ 12,563.41	\$ 13,356.41	\$ 12,636.41	\$ 9,736.41	\$ 7,686.41	\$ 5,536.41		

INTERNAL REVENUE SERVICE
P. O. BOX 2508
CINCINNATI, OH 45201

DEPARTMENT OF THE TREASURY

Date: SEP 27 2006

KIDS COLLEGE
18010 CALLE ESTEPONA
SAN DIEGO, CA 92126

Employer Identification Number:

33-0933622

DLN:

17053217704006

Contact Person:

DAN W BERRY

ID# 31122

Contact Telephone Number:

(877) 829-5500

Public Charity Status:

170(b)(1)(A)(vi)

Dear Applicant:

Our letter dated July 2002, stated you would be exempt from Federal income tax under section 501(c)(3) of the Internal Revenue Code, and you would be treated as a public charity, rather than as a private foundation, during an advance ruling period.

Based on the information you submitted, you are classified as a public charity under the Code section listed in the heading of this letter. Since your exempt status was not under consideration, you continue to be classified as an organization exempt from Federal income tax under section 501(c)(3) of the Code.

Publication 557, Tax-Exempt Status for Your Organization, provides detailed information about your rights and responsibilities as an exempt organization. You may request a copy by calling the toll-free number for forms, (800) 829-3676. Information is also available on our Internet Web Site at www.irs.gov.

If you have general questions about exempt organizations, please call our toll-free number shown in the heading.

Please keep this letter in your permanent records.

Sincerely yours



Lois G. Lerner
Director, Exempt Organizations
Rulings and Agreements

Letter 1050 (DO/CG)



STATE OF CALIFORNIA
FRANCHISE TAX BOARD
PO BOX 1286
RANCHO CORDOVA CA 95741-1286

In reply refer to
755:G :SIK

June 6, 2002

KID'S COLLEGE
CAROLE T BEESON
18010 CALLE ESTEPONA
SAN DIEGO CA 92128-1553

Purpose : CHARITABLE, EDUCATIONAL
Code Section : 23701d
Form of Organization : Corporation
Accounting Period Ending: June 30
Organization Number : 2288505

You are exempt from state franchise or income tax under the section of the Revenue and Taxation Code indicated above.

This decision is based on information you submitted and assumes that your present operations continue unchanged or conform to those proposed in your application. Any change in operation, character, or purpose of the organization must be reported immediately to this office so that we may determine the effect on your exempt status. Any change of name or address must also be reported.

In the event of a change in relevant statutory, administrative, judicial case law, a change in federal interpretation of federal law in cases where our opinion is based upon such an interpretation, or a change in the material facts or circumstances relating to your application upon which this opinion is based, this opinion may no longer be applicable. It is your responsibility to be aware of these changes should they occur. This paragraph constitutes written advice, other than a chief counsel ruling, within the meaning of Revenue and Taxation Code Section 21012(a)(2).

You may be required to file Form 199 (Exempt Organization Annual Information Return) on or before the 15th day of the 5th month (4 1/2 months) after the close of your accounting period. Please see annual instructions with forms for requirements.

You are not required to file state franchise or income tax returns unless you have income subject to the unrelated business income tax

June 6, 2002
KID'S COLLEGE
ENTITY ID : 2288505
Page 2

under Section 23731 of the Code. In this event, you are required to file Form 109 (Exempt Organization Business Income Tax Return) by the 15th day of the 5th month (4 1/2 months) after the close of your annual accounting period.

Please note that an exemption from federal income or other taxes and other state taxes requires separate applications.

A copy of this letter has been sent to the Registry of Charitable Trusts.

M SIKICH
EXEMPT ORGANIZATIONS
BUSINESS ENTITIES SECTION
TELEPHONE (916) 845-4092
FAX NUMBER (916) 845-0800

EO :



**KID'S COLLEGE
BOARD OF DIRECTORS
SEPTEMBER 1, 2015**

Chairman of the Board: Joe Longo – Management Consultant, Businessman

Board Secretary: Tami Noorzay – Art Instructor

Board Members:

Carole Beeson – Founder/Program Director

Glenda Cuevas – Principal (Oceanside High School)

Joanne Tawfilis – Commissioner/Public Institution



September 30, 2015

Colleen Lukoff
Chair
San Marcos Community Foundation
1 Civic Drive
San Marcos, CA 92069

Dear Colleen and Board Members,

As we submit this Grant Application for your continued support of the Fortissimo Orchestra Program we do want to thank you, and your Board, for your support last year – it really allowed us to start the program. As I think you know, the program has been very successful with the 3rd grade class of 25 at Joli Ann Leichtag excelling and performing at a level that has been truly transformational for the students and their parents – grades are up, behavior has improved and attitudes have become more positive toward school. Also very encouraging has been the return of all (100%) of the students as 4th graders with a waiting list clamoring to join Fortissimo as the new 3rd grade beginner orchestra.

Our Fortissimo Program is the first step in bringing an expanded and more robust music education program into the SMUSD. With Kevin Holt's leadership and the School Boards support this program is designed to expand into all of the Title I Elementary Schools in the SMUSD and then into all of our schools, including Middle and High schools.

We, of course, hope you will give our application your favorable consideration as we continue with wonderful community support to create a musical renaissance in the SMUSD. If you should need additional information please call (or e-mail).

Best Regards,

Carole Beeson
Carole Beeson
Program Director



September 20, 2015

Colleen Lukoff
San Marcos Community Foundation
1 Civic Drive
San Marcos, CA 92069

Dear Ms. Lukoff,

Please consider increasing the San Marcos Community Foundation's support of the Fortissimo after-school strings program. Under the leadership of Carole Beeson, Fortissimo launched in January and achieved remarkable results in just a few months.

We have been advising and consulting with Carole and San Marcos Superintendent Kevin Holt since the summer of 2013 on the design and implementation of Fortissimo. Since that time, San Marcos Unified has passed a Visual and Performing Arts Strategic Plan and community support for arts education is growing. Fortissimo plays an important role in returning music education to the schools.

SDYS has been engaged in running programs similar to Fortissimo in other San Diego County communities since 2010. This transition from a start-up program to year two is a critical testing time. Will the families and musicians return? Will the community maintain and increase its support? Will the full potential for rebuilding music education be realized?

Thus far, Fortissimo is proving itself. 100% of the musicians have returned for the new school year. This is a testament to the quality of instruction and successful engagement with parents. Now it is up to the San Marcos community to meet these families enthusiasm with the necessary support to continue the program.

When communities do rally behind an after school program like Fortissimo, the ripple effect can be immense. In Chula Vista where we run our very similar Community Opus Project, the school district just invested \$5 million dollars to return arts education to all of its 45 campuses and 29,000 students. It takes a program like Fortissimo to build community commitment to providing arts education for all children while the school system rebuilds its capacity to deliver such a promise.

I urge the San Marcos Community Foundation to reinvest in Fortissimo. Not only will you support the children currently enrolled in Fortissimo. You will add weight and importance to the goal of bringing music education to all children of San Marcos.

Sincerely,

A handwritten signature in dark ink, appearing to read "Dalouge Smith", followed by a long horizontal flourish.

Dalouge Smith
President and CEO

CC: Colleen Lukoff, Carole Beeson, Kevin Holt, San Marcos Unified School District, San Marcos Community Foundation, San Diego Youth Symphony and Conservatory

August 18, 2015

San Marcos Community Foundation

Dear Colleen Lukoff and Foundation Members,

I am writing this letter in support of Fortissimo and the San Marcos Unified School District's goal to develop, implement and conduct a youth orchestral music program in San Marcos' disadvantaged elementary schools modeled after "El Sistema", which originated in Venezuela.

At the heart of El Sistema is a simple idea: using the classical music ensemble experience to promote positive social and academic change in youth.

In order to make this program possible, we will need the resources to fund music instructors and purchase string instruments, music stands, and method books.

We are excited by their first few months of existence and are well aware of the impact your first grant made in their ability to begin. We hope, since they have proven their success with the first group, you will continue to support them. Our district is financially committed currently, but it is my plan to be able to fund them in another year.

In the meantime, it is my hope that our community, businesses and foundations will stand alongside Fortissimo and The Kid's College and assist us in providing this transformational program to our most disadvantaged students.

Sincerely,



Kevin Holt, Ed.D Superintendent

Governing Board: Beckie Garrett Pam Lindamood Janet McClean Jay Petrek Randy Walton

Kevin D. Holt, Ed.D. Superintendent

FORTISSIMO
SAN MARCOS UNIFIED SCHOOL DISTRICT
ORCHESTRAL PROGRAM
TITLE I ELEMENTARY SCHOOLS
September 1, 2015

CONTRIBUTORS/SUPPORTERS:

- San Marcos Unified School District Superintendent/Board (Authorized program/advocates and provides logistical support)
- San Diego Youth Symphony (Advisors and the loan of any string instrument needed as well as training our teaches and consulting—instruments valued at \$12,000)
- Classics for Kids Foundation (\$5,000 matching grant received in Jan. 2014 for our own instruments)
- Supervisor Bill Horn Community Reinvestment grant (\$5,000match grant for instruments) received June 2014
- San Marcos Community Foundation (\$5,000 donation)
- Hitzke Development Corporation (\$500 donation)
- Altman Nursery (\$200 donation)
- San Marcos Kiwanis Club (Hosted a \$200 Kick off Luncheon)
- Cal State University San Marcos Center/Artes (Advisors and coaches)
- Palomar College Music Department (Music students will receive credit for serving as coaches)
- San Marcos Historical Society hosted fundraiser
- Kid's College (Program development)
- Stone Brewery fund raiser support - \$300
- San Marcos Arts Council \$750
- Greg and Betty Evans Family \$1,400
- Dr. Ingrid Sharpf \$250
- Mission Federal Credit Union \$2,500
- Ann Hunter (Hunter Industries) - \$10,000
- Jim Desmond - \$250
- Charlie/Jane McGee - \$2,000
- Kiwanis Lake San Marcos - \$500
- Steve/DeeDee Beeson - \$200

- David/Laura Collins - \$250
- James Meade - \$250
- Larry/Linda Loughnane - \$100
- Pinkas Family Foundation - \$5,000
- San Marcos Rotary Club - \$250
- Roberto Mendoza (Parent) - \$20
- Belem & Gael Medina (Parents) - \$44
- Aaron Eighmey Memorial Foundation - \$2,300
- Sunwest Bank - \$2,000

SAN MARCOS COMMUNITY FOUNDATION
Grant Cover Page

(Choose one) ☐ MINI-GRANT (Choose one) ☒ REGULAR GRANT

Project Name: Senior Hunger	Total # of people served: 3,023	Amount Requested: \$8,000
Date Submitted: 10-5-15	Total # of San Marcos residents served: 165	
Non-Profit Organization Name and Address, Website Meals-on-Wheels Greater San Diego, Inc. 2254 San Diego Avenue, #200 San Diego, Ca 92110 www.meals-on-wheels.org	Contact Person – Name, Title & Phone, email Heidi Kone – Development Manager – Grants 619-278-4012 hkone@meals-on-wheels.org	
<p><u>Briefly</u> describe your request for funds (to be expanded upon in narrative for regular grant):</p> <p>Meals-on-Wheels Greater San Diego, Inc. (MOWGSD) is requesting \$8,000 in funding to help subsidize the cost of rent at its North County Service Center located at 930 Boardwalk Street, Unit C, San Marcos, Ca 92078. Savings in operating funds will help MOWGSD serve the growing number of homebound seniors in the City of San Marcos. Expected meal delivery and corresponding services is forecasted to increase from 20,046 to 23,854 in 2016 (19% increase).</p>		
<p><u>Briefly</u> describe the significance of your request to the San Marcos community:</p> <p>As of today's date, MOWGSD is serving 165 unduplicated homebound seniors in the City of San Marcos (92069, 92078, 92079, 92096) with a total of 18,025 meals and 13,446 beverages. MOWGSD forecasted a 19% increase in the number of meals served and/or 20,046 meals by the end of 2015. Based on the current service numbers in the San Marcos areas, MOWGSD is on track to meet these numbers by the end of December 2015. Of all clients currently being served, 52% are over the age of 85 and approximately 40% are considered extremely low-income, 47% low income, and 13% moderate income (Department of Housing and Urban Development income guidelines for all cities in San Diego County). MOWGSD expects another 19% increase in demand for its services which would equate to the delivery of 23,854 meals and corresponding services in the City of San Marcos by the end of 2016.</p>		
<p>Please attach the following items.</p> <p><u>Both Mini-Grant & Regular:</u></p> <ol style="list-style-type: none"> 1. Budget for request (use SMCF Budget Worksheet) 2. Annual Operating budget for the organization or unit 3. Federal & State Tax ID numbers 4. Board of Directors listing with affiliations <p><u>5. Regular Grants Only:</u></p> <ol style="list-style-type: none"> a. 1-2 page narrative b. First 2 pages of Federal 990 c. Most recent year-end Statement or Audit including any management letters associated with Audit. d. Signature of President or Authorized Officer on Application e. Optional: letters of support 		
<p>Expected date project will begin/end: 10/1/15</p> <p>Date by which funds will be expended: 9/30/16</p>		
<p>Signature of President or Authorized Officer</p> <p><i>Shirley Case, Pres & CEO</i> 10-5-15</p> <p>Name, Title Date</p>		
<p>Submit Via Mail, In Person or Via Email to:</p> <p>San Marcos Community Foundation c/o City of San Marcos 1 Civic Center Drive San Marcos, CA 92069 Email (PDF Format): wkaserman@san-marcos.net</p>		

GFC 11/12/15 Item 2(F) Page 2 of 30

MEALS-ON-WHEELS GREATER SAN DIEGO, INC.

FISCAL YEAR 2016 BUDGET*Final Approved*

A/C #	Line Item	2016 TOTALS
4300	Program service fees	\$ 1,703,581
4000	Contributions	1,157,250
4003	Gifts in Kind*	334,813
4050	Bequests	-
4100	Private Grants	464,500
4200	Government Grants	78,230
4900	Community Outreach	220,000
4910	Investment Income*	164,000
4750	Cause Marketing	18,000
4800	Special Events	420,225
4940	Other Income	10,595
	TOTAL REVENUE	\$ 4,571,193
5000	Salary & wage expense	\$ 1,780,612
5100	Employee benefits	213,547
5200	Pension expense	-
5300	Payroll taxes	160,892
5400	Workers compensation	101,121
5600	Fee for services (non-employee)	130,430
5500	Staff & Board development	5,500
	TOTAL HUMAN RESOURCES	2,392,101
7000	Food & Packaging	\$ 957,655
	TOTAL FOOD	\$ 957,655
6000	Supplies	34,760
6050	Contracts & leases	96,079
6100	Telecommunications	30,783
6200	Postage & shipping	66,229
6300	Occupancy	208,447
6400	Printing & copying	73,541
6500	Travel	72,566
6605	Donor development	7,500
6650	Volunteer program	9,112
6700	Advertising & marketing	9,697
6800	Equipment < \$1000	2,000
6900	Repair & maintenance	60,410
6920	Special Events	113,405
6925	Gifts in Kind Expense	334,813
6930	General Insurance	52,795
6950	Bank Charges	27,239
6980	Bad Debt Acct.	21,850
7200	Projects Materials & Supplies	-
	TOTAL OPERATING	\$ 1,221,226
	TOTAL EXPENSE	\$ 4,570,983
	NET REV + /< -> EXP	\$ 211

AMENDMENT TO LEASE

THIS AMENDMENT, is made this 10th day of DEC., 2014 by and between WCSU INC. ("Lessor") and MEALS ON WHEELS OF GREATER SAN DIEGO INC. ("Lessee").

WITNESSETH:

WHEREAS, Lessor and Lessee are parties to that certain Lease dated 12-15-97 for the premises located at 930 BROADWAY #2 SAN MARCO, CALIF. in the state of California at the rental and upon the terms and conditions therein set forth, and

WHEREAS, Lessor and Lessee are desirous of amending said Lease in the manner set forth below:

1. The term of said Lease shall be extended for 2 YEAR commencing 1-15-15 and ending on 1-14-16.
2. Effective 1-15-14, the base rent for the premises shall increase to REMAIN THE SAME (\$ 8500.00) per month.

WHEREAS, Lessor and Lessee are in agreement that all of the terms, covenants, provisions and agreements of the Lease dated 12-15-97 shall remain in full force and effect.

IN WITNESS WHEREOF, this agreement to Lease has been duly executed by the parties hereto

ACCEPTED AND AGREED

"LESSOR"

"LESSEE"

by WCSU INC.
[Signature]
Title: MANAGER
Date: 12-10-14

by DEBBIE CASE - MEALS ON WHEELS
[Signature]
Title: PRESIDENT & CEO
Date: 12-15-14

Meals-on-Wheels Greater San Diego, Inc.

Federal Tax I.D. No. 952660509

State Tax I.D. No. 0602451

Name	Committee	Home Address	Company	Title
Belmer, Ryan	Audit Chair	8537 Mapleton Ct San Diego, CA 92127	UBS Financial Services Inc.	First VP Investments Portfolio Manager
Bernal, Amy			Intuit	PM, Event Technology
Browning-Baity, Clara	Finance Committee Member	9439 Gold Coast Dr., #1 San Diego, CA 92126	N/A	Retired Registered Dietitian
Dathe, Stephanie	Marketing & RDC Chair	3043 Meadow Grove Drive San Diego, CA 92110	Encompass	Event Planner
Dethloff, Tyson	Finance Chair	1246 Trieste Dr San Diego, CA 92107	Allenbrooke Insurance Services, Inc.	Vice President
English, John	Marketing & RDC Member	3409 Addison Street San Diego, CA 92106	NuVasive, Inc.	Director, Legal Affairs
Ives, Gail	Chair	3096 Evergreen St San Diego, CA 92110	Union Bank	Sr. Vice President
North, Tom	Marketing & RDC Member	11223 Corte Playa Madera San Diego, CA 92124	North Properties	Realtor
Pavao, Peter	Board Development Chair	1750 Plum St., San Diego, CA 92106	SDG & E	Technical Analysis Manager
Pieper, Kristi	Secretary & Board Development Member	5937 La Jolla Corona Dr La Jolla, CA 92037	Five K Family Trust	Property Manager
Porter, Nanci	Services Chair & Vice Chair	1711 Calle de Cinco La Jolla, CA 92037	Talent Port Consulting	Founder
Ramirez, Diana Robinson, Jennifer	Marketing & RDC Committee Member	3609 Wawona Dr. San Diego, CA 92106	Care Innovations Mission Healthcare	Vice President. Marketing Director

Rodriguez, Tom	Services Committee Member	710 Gretchen Rd Chula Vista, CA 91910	The Men's Wearhouse	General Manager
Thomas, Peter	Finance Committee Member	11098 Via Temprano San Diego, CA 92124	Retired	Physician
Valone, Sandy				
Alumni Council (non-voting members)			Company	Title
Baddour, Daralyne			Daralyne Baddour, CPA	CPA
Burzynski, Bill		4660 Sunburst Rd. Carlsbad, CA 92008	Bank of the West	Vice President
Gramling, Gary		1150 J St., #506 San Diego, CA 92101	In-Depth Real Estate Services CO.	President
Hage, Bonnie		1125 Savoy St San Diego, CA 92107	Philanthropist	
Katsell, Noah		5268 Pearlman Way San Diego, CA 92130	DLA Piper	Partner
Levin, Jason			Dos Gringos	Founder/President
McMahon, Kevin		912 Rawhide Court Bonita, CA 91902	McMahon Steel	Vice President/CFO
Morse, Karen		485 Zuni Dr. Del Mar, CA 92014	N/A	Retired Pharmacist
Stirling, Jason		12856 Luiseno St Poway, CA 92064	Pilisbury Law	Senior Associate
Stratton, Cindi		2944 Bayside Walk San Diego, CA 92109	Stratton & Green	Partner
Wichard, Christine		2660 St. Tropez Pl. La Jolla, CA 92037	N/A	Retired
Woods, Hon. Margie G.		3582 Garrison St. San Diego, CA 92106	San Diego Superior Court	Judge
Trustee Emeritus (non-voting members)				
Hermann, John		707 Orange Ave. #B Coronado, CA 92118	N/A	Retired Real Estate
Kronemyer, Nancy		7717 Ludington Pl. La Jolla, CA 92037	N/A	N/A

Ledford, Joy			3336 Curtis San Diego, CA 92106		
Staff				Company	Title
Case, Debbie			3183 Turnberry Way Jamul, Ca 91935	MOWGSD	President/CEO

Objectives and Challenges due to the Tremendous Demand for 2015 and 2016 - According to the San Diego County Senior Health Report prepared by the County of San Diego Health and Human Services Agency (June 2015), the number of seniors aged 65 and older living in San Diego is expected to double between 2010 and 2030. The most significant factor in this growth is the fact that seniors over the age of 85 will be the fastest growing population. This corresponds with the San Diego Association of Governments (SANDAG) most recent statistics for 2015 which shows a 21% growth for seniors aged 60 to 84 years and a 47% growth for seniors aged 85 years and older. ***As a result of the changing demographics in San Diego County, MOWGSD has experienced a 32% growth over the last 6 years and 15% of that growth was experienced in 2014. The North County Service Center alone has experienced a 33% increase in the last 12 months. The organization is projecting a 19% increase overall in demand for its services by the end of 2015 and another 19% increase in 2016.***

Based on the changing demographics, MOWGSD's biggest challenge is expanding services and building organizational capacity to meet the growing demand for its services. This challenge requires growth in funding and infrastructure. Philanthropic giving in San Diego County is not keeping pace or fully recognizing the significant challenges that occur with an aging population. The goal is to build the capacity of the entire organization in order to make the biggest social impact.

Mission Statement - MOWGSD's mission is to support the independence and well-being of seniors by providing the delivery of affordable fresh meals to homebound seniors throughout San Diego County. In addition to meal delivery, MOWGSD volunteers are specially trained to provide other important services that include a wellness check with each delivery, referrals to other providers when necessary, and daily social interaction with each senior to promote their physical, emotional, and cognitive health. Of all seniors served, 84% are considered extremely low to moderate income (according to the Department of Housing and Urban Development for all cities in San Diego County). As a result, ***MOWGSD subsidizes 60% of the costs for all services provided, regardless of a senior's ability to pay. Further subsidies are provided for seniors who are experiencing severe financial difficulties.***

Why Fund - In 2014 for the North County specifically, MOWGSD served 921 unduplicated homebound seniors with 116,793 meals accompanied by regular wellness checks and social interaction with a caring volunteer. The forecasted growth by the San Diego Association of Governments (SANDAG) for 2015 was an increase of approximately 7% in the number of seniors living in the East, West, and the Central areas of North County. Compareably, by 2020, the population of older adults over 65 will have grown in the Central areas of North County by 47%, the North County West by 30% and the North County East by 10%. The North County areas will experience some of the most substantial growth in terms of older adults in all of San Diego County.

According to the Robert Wood Johnson Foundation, approximately 70% of Americans who reach age 65 will need some form of long-term service and support. Currently, less than 8% of Americans have long-term care insurance due to high cost and 67% of individuals age 65 and older do not have sufficient financial assets to pay for even one year of nursing home services (Long-Term Care: What Are the Issues? Feb 2014. www.rwjf.org). As a result, the long-term care services delivery system is moving toward a home-and community-based alternative. ***MOWGSD's program is a critical support service for the aging population who choose to age in their home or have to remain in their home due to the inability to afford long-term care.***

Sustainability Plan - MOWGSD has incorporated additional delivery models to expand services while also creating new initiatives to maintain and develop adequate funding to accomplish the organization's social mission. They include the following:

Rural Initiative - Currently there is limited or no access to senior nutrition programs in the rural and unincorporated areas of San Diego County. As a result, MOWGSD expanded its meal delivery service to include 3,049 sq. miles of these remote communities and partnered with Feeding America and the San Diego Food Bank to provide a twice monthly supply of fresh fruit and vegetables and a monthly supply of shelf-stable foods at no cost to seniors using the MOWGSD delivery service personnel.

Contracts With Health Plans - MOWGSD recently contracted with three Health Plans to provide home-delivered meals for low-income seniors and disabled individuals who are a high risk of hospital readmission due to age, disability, and lack of care in the home. MOWGSD continues to work closely with health organizations as a support network for the elderly.

New Models Of Care – A unique "Walk-In" concept was initiated in the new El Cajon Service Center located in the retail space of the senior-affordable Solterra Housing Complex and the Senior Center at the Norman Parks Center in Chula Vista. This delivery model allows seniors and the surrounding neighborhood to easily access daily food essentials.

The Fresh Initiative - The Fresh Initiative is a project with multiple goals which include improving the MOWGSD property at 2254 San Diego Avenue in Old Town San Diego while simultaneously transforming the ineffective and costly landscape and space into a productive on-site urban garden. The harvest of the gardens will be utilized in meals prepared by MOWGSD for homebound seniors. In addition, the project will incorporate on-site educational programs designed to foster community engagement and attract funding.

Mergers – MOWGSD has recently acquired senior clients from Rancho Bernardo Senior Services and Sharp Coronado Hospital. The meal delivery model will expand to these clients to include the transport of fresh meals daily for everyday of the week accompanied by daily wellness checks with referrals and engagement with seniors in their home on a daily basis.

MOWGSD continues to recruit, train, and maintain a strong base of committed volunteers which allows the organization to save over \$2,000,000 annually in operating expenses. MOWGSD also continues to be the only organization in San Diego County that delivers meals to seniors for every day of the year, including holidays, and provides services to all areas of San Diego County, including the 3,049 square miles of rural areas.

City of San Marcos - As stated above, the North County will experience the most significant growth in seniors than any other area in San Diego County. For the City of San Marcos, MOWGSD is forecasting another 19% increase in demand for its services with other cities in the North County following the same growth pattern. MOWGSD is looking to its North County partners in particular, to support the growth and the corresponding needs of homebound seniors in their areas. ***Funding of \$8,000 will be utilized to subsidize the rent at the North County Service Center, allowing MOWGSD to reduce operating expenses and serve an additional 19% for 2016 which would equate to the delivery of 23,854 meals and corresponding services to homebound seniors in the City of San Marcos.***



SAN MARCOS COMMUNITY FOUNDATION
Grant Cover Page

(Choose one) ☐ **MINI-GRANT** (Choose one) ☒ **REGULAR GRANT**

Project Name: ArtQuest Date Submitted: September 29, 2015	Total # of people served: 3,000 Total # of San Marcos residents served: 250	Amount Requested: \$8,680
Non-Profit Organization Name and Address, Website Oceanside Museum of Art (OMA) 704 Pier View Way Oceanside, CA 92054 www.oma-online.org	Contact Person – Name, Title & Phone, email Sandra Chanis, Interim Executive Director (760) 435-3721 (Office) (760) 712-7841 (Cell) sandra@oma-online.org	
<p><u>Briefly</u> describe your request for funds (to be expanded upon in narrative for regular grant):</p> <p>Oceanside Museum of Art (OMA) is excited to have major contemporary exhibitions in 2016 by such world renowned artists as Ruben Ochoa, Russell Forester, and Irving Gill. It is our intention in 2016 to engage 3000 students from Title I schools through our ArtQuest Program. We endeavor to increase the exposure to the arts in a museum setting for the north County San Diego community. OMA respectfully requests partnership funding to expand ArtQuest into San Marcos schools. OMA expects to engage 250 students who attend San Marcos schools in the Art Quest Program this year.</p>		
<p><u>Briefly</u> describe the significance of your request to the San Marcos community:</p> <p>San Marcos is a migrant and military community with little exposure to the arts in their schools. OMA's ArtQuest Program is designed to engage students at a museum to increase exposure, awareness, and connection to the arts. OMA has enjoyed 5 years of success in the ArtQuest Program in Oceanside, Carlsbad, and Vista (with a focus on Title I schools). Providing arts in the school curriculum has been shown to increase academic performance, critical thinking, and self-confidence. OMA would like to include students from the San Marcos School District in this endeavor.</p>		
<p>Please attach the following items.</p> <p><u>Both</u> Mini-Grant & Regular:</p> <ol style="list-style-type: none">1. Budget for request (use SMCF Budget Worksheet)2. Annual Operating budget for the organization or unit		<p>Expected date project will begin/end: 12/1/2015</p> <p>Date by which funds will be expended: 9/30/2016</p>

<p>3. Federal & State Tax ID numbers</p> <p>4. Board of Directors listing with affiliations</p> <p>5. Regular Grants Only:</p> <p>a. 1-2 page narrative</p> <p>b. First 2 pages of Federal 990</p> <p>c. Most recent year-end Statement or Audit including any management letters associated with Audit.</p> <p>d. Signature of President or Authorized Officer on Application</p> <p>e. Optional: letters of support</p>	<p><i>Sandra Chanis</i> Signature of President or Authorized Officer</p> <p><u>Sandra Chanis, Interim ED</u> <u>9/29/2015</u> Name, Title Date</p> <hr/> <p>Submit Via Mail, In Person or Via Email to: San Marcos Community Foundation c/o City of San Marcos 1 Civic Center Drive San Marcos, CA 92069 Email (PDF Format): wkaserman@san-marcos.net</p>
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OMA's Arts education program was launched five years ago during the 2010/11 school year. OMA's 'ArtQuest' goals are to provide fifth grade students exposure to OMA, to give them a personal connection to the arts through a museum visit and experience success in a creative activity. With encouragement and financial support from the community, ArtQuest has grown to serve every 5th grade class, over 1,700 students, in the Oceanside Unified School District, including elementary schools on Camp Pendleton, as well as students from Carlsbad Unified School District. The majority of the children served by this program have never been to a museum and have had little art instruction or exposure. Due to the severe lack of arts education in local public schools OMA has made it a priority over the past 5 years to facilitate free art education for its local youth.

Fully 68% of schools in San Diego County have Title 1 designation along with a high level of racial/ethnic diversity among students of low socio-economic backgrounds. OMA has designed a year of exhibitions supported by application technology geared toward inclusiveness to engage these students in art and museums. OMA will secure the artworks, plan the exhibitions, research the pieces, tailor the educational offerings, supply the verified information for the technological and website Application, provide the Application to support outreach to engage 3,000 students from Title 1 schools in the museum along with a live docent. OMA has reached out to the San Marcos Superintendent of schools and will engage up to 250 San Marcos fifth graders in Title I and other elementary schools into the Art Quest Program. OMA has scheduled exhibits of excellence and merit to engage these students who would otherwise eschew attending places for art.

Background and import: Recent publications show a marked discomfort among people of color participating in museum exhibits and educational offerings. OMA seeks to change that paradigm with our 2016-17 schedule of exhibits, supporting technology, publications, engagement and education by explicitly addressing engagement of students of color, students of low socio-economic background, and military families in museum showings. OMA will be completely inclusive in audience, programming, artists included in exhibits, and governance. Engagement of students who learn in Title I schools expands the audience for the arts.

The goal is to educate students regarding the intrinsic value of art while imparting an understanding of each work of art. Engaging students in the primary grades instills a comfort with museums, art works, and other cultures. OMA's education department will work closely with 5th grade teachers in participating schools to engage students with OMA to close knowledge and opportunity gaps and give all children a strong start in learning. Specifically this program will teach them to appreciate art, discuss, think critically, listen and learn, and explore works of art through themes.

OMA phone/tablet applications that provides both online and in-museum access to exhibits, providing background on the artist, art work, influences, and enable a virtual tour of the museum that enhances knowledge transfer. Use of an iPad to scan the bar code next to the art work will bring up a wealth of information for student edification and ensure the piece of work comes to life. With background and context, students begin to understand an artist's viewpoint and integrate it into their worldview.

OMA is intentional about engaging students who would otherwise not be exposed to a museum and the arts. Nationally, museums reach millions of parents and children each year as trusted and welcoming spaces where children "make discoveries, deepen common interests, expand words and knowledge, and connect their natural curiosity to the wider world" (IMLS, 2015). Learning is self-directed, experiential, content-rich and promotes executive function skills that shape a child's success in school and life. OMA will create experiences and interactions to build brains and fuel a love for learning.

The 2016 Art Quest program features a pre-visit PowerPoint presentation for teachers to introduce ArtsQuest and the museum to the students. This visit prepares students for the museum experience with an introduction to the museum and relevant arts standards, as well as museum etiquette. Teachers receive CA State Content Standards-based pre- and post-visit curriculum materials and project suggestions to prepare students for the museum visit and deepen student learning after their visit to OMA.

The students in each class brought to OMA participate in an interactive tour and discussion on a major exhibition with OMA's staff and volunteer educators. During this visit students experience hands-on exposure to relevant art media. Students are encouraged to make their experience relevant to their own lives by creating art of their own inspired by the current educational topic and OMA exhibitions. At the conclusion of the visit students receive free passes for a second visit to the museum with their families, as well as a drawing pad and customized 'OMA' drawing pencil to take and use at home.

OMA will engage with the 5th grade teachers at Joli Ann Leichtag, San Marcos, Alvin Dunn, Knob Hill, and Richland Elementary schools. As this program gains success in San Marcos, we will work to engage the other six elementary schools. In this first year, our goal is to reach 250 students.

About OMA...

The Oceanside Museum of Art (OMA) is celebrating 20-years on the North Coastal region of San Diego County. OMA is known for its community educational programs and special events for youth, young professionals, adults and seniors in its 9,500 square foot gallery. With over 25,000 visitors annually, OMA is a bastion of culture strategically located between the museums of Balboa Park and Orange County. OMA has become known for its vanguard artistic and educational programming, its strong commitment to local artists, and the presentation of over 150 exhibitions of national and international interest.

Each year, OMA holds over 50 events including a monthly community Art Walk, lectures, panel discussions, youth art camps, art classes, performances and more. OMA serves visitors from five Southern California Counties (San Diego, Orange, Riverside, Los Angeles and San Bernardino), with the majority from San Diego County. Fully 18% of visitors are tourists from more distant locations. OMA serves a diverse demographic with 1,400 members, free admission to students and the military, as well as reduced admission to seniors.

OMA has achieved a stellar reputation through building strong collaborative and programmatic partnerships with artists and arts organizations throughout the arts community of the region. OMA's leadership regards one of its primary priorities over the coming years to function as an important and catalytic arts organization, as a "beacon of culture" for the region and collaborative leader in building the appreciation for and support of the arts.

Need for OMA

In San Diego County, there are no art museums of note north of the City and nearly one-third of the County population resides in the North Regions. There are 99 elementary schools in the North Regions of San Diego County and we have found our niche in bringing 5th graders into the museum to expose them to arts and culture. Expanding the Art Quest program to include San Marcos Elementary schools will increase student participation by 250 fifth graders, and engage a wider audience into the arts. As art is one of those interest areas eliminated in public school education, it is incumbent on OMA to provide opportunity to learn, observe, and participate in the visual arts.

SAN MARCOS COMMUNITY FOUNDATION

Budget Worksheet

Provide an itemized list of expenses for this project:
(example – 72 bicycle helmets at \$7.80 each including tax = \$561.60)

<u>Education Director at 10% FTE</u>	<u>\$ 3,600.00</u>
<u>250 Canvas Art Bags at \$.99 each</u>	<u>\$ 247.50</u>
<u>250 sets art pencils at \$1.95 each set</u>	<u>\$ 487.50</u>
<u>250 Sketch/Watercolor Pads</u>	<u>\$ 737.50</u>
<u>250 Marker Sets</u>	<u>\$ 612.50</u>
<u>Busing costs</u>	<u>\$ 3,000.00</u>

NOTE: The request is only for art bags/education for students in San Marcos Schools to participate. Total project reach is estimated at 3,000 students this year.

<u>_____</u>	<u>\$ _____</u>
<u>_____</u>	<u>\$ _____</u>
<u>_____</u>	<u>\$ _____</u>
<u>_____</u>	<u>\$ _____</u>
<u>_____</u>	<u>\$ _____</u>
<u>_____</u>	<u>\$ _____</u>

Total budget for this PROJECT: **\$40,000.00**

Grant Request Amount: **\$ 8,685.00**
(Mini-grants not to exceed \$1,500, Regular grants not to exceed \$10,000.)

Is this a challenge grant? No. Could it be? No.

Please list any other funding sources for this project.

****Indicate if funds are committed (C), conditional (CD), or pending (P).**

<u>\$ 15,000</u>	<u>(Name of source) County of San Diego</u>	<u>**</u>	<u>P</u>
<u>\$ 10,000</u>	<u>(Name of source) Foster Family Foundation</u>	<u>**</u>	<u>P</u>
<u>\$ 5,000</u>	<u>(Name of source) Ackerman Foundation</u>	<u>**</u>	<u>P</u>
<u>\$ 3,000</u>	<u>(Name of source) The Country Friends</u>	<u>**</u>	<u>P</u>

2015 Budget

account not used in QuickBooks so far in 2014

	Ordinary Income/Expense	<u>TOTAL</u>
	Income	
	40300 · POS Income	0.00
	41000 · Contributed Income	
	41050 · Art Sales	12,000.00
	41060 · Annual Campaign	18,000.00
	41070 · Auction & Raffles	85,000.00
used for general donations	41100 · Contributed Income - Other	360,000.00
	41150 · Donation Box	1,000.00
	41160 · Grants	210,000.00
	41180 · Memorial	0.00
	42000 · Sponsor - Event	80,000.00
	42160 · Sponsor - Program and Exhibit	80,000.00
only used for audit adjustment	41000 · Contributed Income - Other	2,000.00
	Total 41000 · Contributed Income	848,000.00
	43000 · Earned Income	
	43040 · Admissions & Fees	
	43060 · Artists Entry Fees	3,500.00
	43070 · Facility Rental	15,000.00
	43100 · Major Travel-contracted agency	18,000.00
	43150 · Museum Admissions	23,500.00
	43160 · Ticket Sales	112,000.00
	43170 · Tuition	0.00
	Total 43040 · Admissions & Fees	172,000.00
	43180 · Merchandise Sales (Net)	
mostly used this acct instead of CoGS	42050* · Merchandise Cost	-29,500.00
	42060* · Merchandise Income	61,600.00
	Total 43180 · Merchandise Sales (Net)	32,100.00
	Total 43000 · Earned Income	204,096.00
	43000* · Membership Income	
	43050* · Artist Alliance	5,000.00
	43060* · Basic	82,000.00
	43070* · Business	8,000.00
	43080* · Founder	10,000.00
	43090* · Millenium	49,000.00
	Total 43000* · Membership Income	154,000.00
	44000 · Other Income	
	46000 · Interest	15,000.00
	48000 · Miscellaneous Income	2,000.00
	49000 · Rent in-kind - building	120,000.00
	Total 44000 · Other Income	137,000.00
	Total Income	1,343,100.00
	Cost of Goods Sold	
	50000 · Cost of Goods Sold	

	50100 · POS Inventory Adjustments	0.00
	50200 · Purchases - Resale Items	0.00
is this for different use than 42050?	50000 · Cost of Goods Sold - Other	0.00
	Total 50000 · Cost of Goods Sold	18,000.00
	Total COGS	0.00
	Gross Profit	1,325,100.00

Expense

Freight and Shipping Costs

60000 · Contracts

60030 · Computer Software	3,000.00
60040 · Custodial	12,500.00
60050 · Elevator	4,000.00
60060 · Entertainment	1,000.00
60070 · Equipment Maintenance	1,000.00
60080 · HVAC	0.00
60100 · Security	6,000.00

Total 60000 · Contracts **27,500.00**

61000 · Depreciation Expense **158,527.00**

62000 · General & Administrative

62010 · Professional Development	2,000.00
62020 · Advertising	3,500.00
62030 · Bank Charges	2,500.00
62040 · Credit Card Discount	8,000.00
62050 · Dues & Subscriptions	3,500.00
62060 · Exhibit/Program Supplies	24,000.00
62070 · Office Supplies	6,000.00
62080 · Other	
62090 · Furniture/Equipment	1,500.00
62100 · Lodging	7,000.00
62110 · Transportation	9,000.00

Total 62080 · Other **17,500.00**

62120 · Postage **9,000.00**

62130 · Printing **25,000.00**

62140 · Shipping **4,000.00**

62000 · General & Administrative - Other **1,000.00**

Total 62000 · General & Administrative **106,000.00**

63000 · Insurance

63100 · Directors & Officers	1,000.00
63200 · Fine Arts Insurance	4,000.00
63300 · Liability	16,000.00
63400 · Workmans Comp.	11,000.00

Total 63000 · Insurance **32,000.00**

65000 · Other Expenses

65400 · Food & Beverage	56,000.00
65500 · Interest Expense	0.00
65600 · Miscellaneous Expense	2,000.00

65700 · Special Event Expenses	54,500.00
65800 · Taxes - Federal, State	0.00
Total 65000 · Other Expenses	112,500.00
67000 · Professional Fees	
67010 · Audit	12,000.00
67020 · Accounting	18,000.00
67050 · Artist's Fee	10,000.00
67070 · Contractor	48,000.00
67080 · Curator	20,000.00
67090 · Grant Writing Consultant	5,000.00
67100 · Honoraria	2,000.00
67400 · Musician's Fee	6,000.00
67500 · Permits & Fees	2,000.00
67600 · Photography	600.00
67700 · Professional Fees-Other	5,000.00
67800 · Teaching	1,500.00
Total 67000 · Professional Fees	130,100.00
68000 · Rental - building	120,000.00
69000 · Rentals	
69100 · Exhibit Rental	
69200 · Rental - Fundraising	4,000.00
69400 · Rental - Program	3,500.00
Total 69000 · Rentals	7,500.00
70000 · Salaries	
70100 · Administration	0.00
70200 · Benefits 403(b)	0.00
70500 · Hourly	0.00
70600 · Ins - Health	0.00
70700 · Payroll Expenses	0.00
70900 · Accrued Vacation	0.00
Total 70000 · Salaries	487,100.00
72000 · Utilities & Maintenance	
72010 · Water	3,000.00
72020 · Gas & Electric	31,000.00
72030 · Repairs & Maintenance	3,500.00
72040 · Telephone	5,500.00
72050 · Web Site	4,500.00
Total 72000 · Utilities & Maintenance	47,500.00
Total Expense	1,228,727.00
Net Ordinary Income	96,373.00

Net Operating Income	(Minus Depreciation: \$158,527)	256,900
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INTERNAL REVENUE SERVICE
P. O. BOX 2508
CINCINNATI, OH 45201

DEPARTMENT OF THE TREASURY

Date: JUN 27 2002

OCEANSIDE MUSEUM OF ART
704 PIER VIEW WAY
OCEANSIDE, CA 92054-0000

Employer Identification Number:
33-0653905
DLN:
17053089780092
Contact Person:
MICHAEL A LUDWIG ID# 31470
Contact Telephone Number:
(877) 829-5500
Our Letter Dated:
December 1997
Addendum Applies:
No

Dear Applicant:

This modifies our letter of the above date in which we stated that you would be treated as an organization that is not a private foundation until the expiration of your advance ruling period.

Your exempt status under section 501(a) of the Internal Revenue Code as an organization described in section 501(c)(3) is still in effect. Based on the information you submitted, we have determined that you are not a private foundation within the meaning of section 509(a) of the Code because you are an organization of the type described in section 509(a)(1) and 170(b)(1)(A)(vi).

Grantors and contributors may rely on this determination unless the Internal Revenue Service publishes notice to the contrary. However, if you lose your section 509(a)(1) status, a grantor or contributor may not rely on this determination if he or she was in part responsible for, or was aware of, the act or failure to act, or the substantial or material change on the part of the organization that resulted in your loss of such status, or if he or she acquired knowledge that the Internal Revenue Service had given notice that you would no longer be classified as a section 509(a)(1) organization.

You are required to make your annual information return, Form 990 or Form 990-EZ, available for public inspection for three years after the later of the due date of the return or the date the return is filed. You are also required to make available for public inspection your exemption application, any supporting documents, and your exemption letter. Copies of these documents are also required to be provided to any individual upon written or in person request without charge other than reasonable fees for copying and postage. You may fulfill this requirement by placing these documents on the Internet. Penalties may be imposed for failure to comply with these requirements. Additional information is available in Publication 557, Tax-Exempt Status for Your Organization, or you may call our toll free number shown above.

If we have indicated in the heading of this letter that an addendum applies, the addendum enclosed is an integral part of this letter.

Letter 1050 (DO/CG)



Entity Status Letter

Date: 9/23/2015

ESL ID: 3589302993

According to our records, the following entity information is true and accurate as of the date of this letter.

Entity ID: 1754895

Entity Name: OCEANSIDE MUSEUM OF ART

- ☒ 1. The entity is in good standing with the Franchise Tax Board.
- ☐ 2. The entity is **not** in good standing with the Franchise Tax Board.
- ☒ 3. The entity is currently exempt from tax under Revenue and Taxation Code (R&TC) Section 23701 d.
- ☐ 4. We do not have current information about the entity.

The above information does not necessarily reflect:

- The entity's status with any other agency of the State of California, or other government agency.
- If the entity's powers, rights, and privileges were suspended or forfeited at any time in the past, or the entity did business in California at a time when it was not qualified or not registered to do business in California:
 - The status or voidability of any contracts made in California by the entity at a time when the entity was suspended or forfeited (R&TC Sections 23304.1, 23304.5, 23305a, 23305.1).
 - For entities revived under R&TC Section 23305b, any time limitations on the revivor or limitation of the functions that can be performed by the entity.

Internet and Telephone Assistance

Website: **ftb.ca.gov**

Telephone: 800.852.5711 from within the United States
916.845.6500 from outside the United States

TTY/TDD: 800.822.6268 for persons with hearing or speech impairments

October 16, 2015

To Whom It May Concern:

I am pleased to write this letter of support for the fifth-grade students of the San Marcos Unified School District (SMUSD) to participate in the ArtQuest program at the Oceanside Museum of Art (OMA) – an organization that seeks to celebrate art through engagement, education, and innovation.

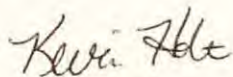
At the San Marcos Unified School District, we feel that the arts enhance and balance the curriculum and provide students with opportunities to propose and solve problems. I believe that ArtQuest, an outstanding art education program emphasizing the elements and principals of art, as well as Visual and Performing Arts standards, will greatly benefit our students.

Upon arriving at OMA, SMUSD students will be given a docent tour through current museum exhibitions, investigate each work of art, and have the opportunity to ask questions. They will be able to work on a creative project that allows them to use their imagination based on what they have seen and learned. In addition to receiving art supplies to take home, students will also receive a free Family Pass to OMA so that they may return with their families. Overall, each of our students will leave the museum with an expanded view of the professional creative process

Since I firmly believe that culturally enriching field trips that promote critical thinking are a vital part of a child's education, I strongly urge you to consider funding this proposal for the betterment of the students at San Marcos Unified School District.

Thank you for your consideration.

Sincerely,



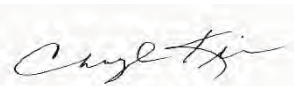
Kevin D. Holt, Ed.D.

KDH: alr

SAN MARCOS COMMUNITY FOUNDATION
Grant Cover Page



(Choose one) ☐ **MINI-GRANT** (Choose one) ☒ **REGULAR GRANT**

Project Name: Signage for Vans Date Submitted: 9/25/2015	Total # of people served: 615 Total # of San Marcos residents served: 137	Amount Requested: \$ 7,560
Non-Profit Organization Name and Address, Website T.E.R.I., Inc. 251 Airport Road Oceanside, CA 92058	Contact Person – Name, Title & Phone, email Barry Friedman, Director of Philanthropy (760) 721-1706 barryf@teriinc.org	
<p><u>Briefly</u> describe your request for funds (to be expanded upon in narrative for regular grant):</p> <p>TERI respectfully requests partnership to purchase signage for TERI vans that travel through the community bringing clients to and from the programs. Signage is part of our marketing and public relations plan and will elevate TERI's visibility to increase recognition of the exemplar services provided to a growing community of people with special needs as well denote recognition of the San Marcos Community Foundation as a sponsor.</p>		
<p><u>Briefly</u> describe the significance of your request to the San Marcos community:</p> <p>Nationwide, and in the San Marcos community, a child is diagnosed with autism every 29 seconds. In fact, one in 68 children will receive a diagnosis, and 12.8% of children have some special need. In 2013, there were 20,003 students in San Marcos schools which translates to, that 295 students with autism, and 2,561 children with some level of special need. These children will require lifelong services and supports to engage with and participate in the fabric of our San Marcos community.</p> <p>Significance to the community is multifocal: 1) San Marcos is home to the Campus of Life, an innovative project that is the first of its kind to transforms the lived experience of people with special needs; 2) the project will inform of local resources and expertise to assist with child and family need; 3) the project provides contact information to special programs that will support the student and his/her family.</p>		
Please attach the following items. Both Mini-Grant & Regular: <ol style="list-style-type: none"> 1. Budget for request (use SMCF Budget Worksheet) 2. Annual Operating budget for the organization or unit 3. Federal & State Tax ID numbers 4. Board of Directors listing with affiliations 5. Regular Grants Only: <ol style="list-style-type: none"> a. 1-2 page narrative b. First 2 pages of Federal 990 	Expected date project will begin/end: 12/1/2015 Date by which funds will be expended: 3/1/2016 <div style="text-align: center; margin-top: 20px;">  Signature of President or Authorized Officer </div>	

c. Most recent year-end Statement or Audit including any management letters associated with Audit.	Cheryl Kilmer, CEO _____ <u>9/24/2015</u> Name, Title Date
d. Signature of President or Authorized Officer on Application e. Optional: letters of support	Submit Via Mail, In Person or Via Email to: San Marcos Community Foundation c/o City of San Marcos 1 Civic Center Drive San Marcos, CA 92069 Email (PDF Format): wkaserman@san-marcos.net

Thank you for past support from the San Marcos Community Foundation. TERI continues making tremendous strides in redefining quality of life for children and adults with autism and other developmental disabilities. Your past gifts leveraged support from additional local donors who also recognize how critical these services and supports are to our community.

It is a rare day at TERI that something extraordinary does not happen. We are located in a strong community with an indomitable spirit, and we are growing along with the North County Region. I invite your further partnership in supporting acquisition of signage for TERI vans which transport clients throughout the community. This signage will reflect your sponsorship, and will provide contact information for families in need to reach out and engage with TERI.

Signage Project

TERI operates a fleet of 45 vehicles to transport clients with special needs to and from home, and between our 17 program sites. Getting people with special needs out into the community is mission-centered, and in the best interest of the client, their family, and the community. TERI vehicles travel some 135,000 miles annually across the community. Monday through Saturday TERI vans can be found traveling to the Campus of Life, Carlo House, the Country School, and other locations in San Marcos. TERI must produce signage for these vans that advertises our mission, identifies and brands the agency as well as advertises availability of services to the community. We have received bids for \$1,200 per vehicle to design and place signs on 6 company vehicles, and request \$7,560 toward completion of this project.

It is important TERI achieve this project this year as we move forward constructing the Campus of Life. TERI has a large presence in San Marcos, and as the Campus is completed, all operations (with the exception of the 12 residential programs) will be transferred to the Campus of Life at 555 Deer Springs Road, within the sphere of influence of San Marcos.

About TERI...

TERI has built an unparalleled reputation during more than three decades as a national leader providing innovative care and supportive services to children and adults with autism and developmental disabilities and their families. Our history shows ongoing innovation through design and delivery of supports that positively impact significantly disabled people. TERI has a \$16.1 million budget and over 400 employees, and provides a full continuum of lifespan services across San Diego, South Riverside, and Orange counties to more than 600 individuals, creating new options for quality of life that can be replicated on a national and international scope.

TERI supports individuals with all developmental disabilities and is recognized for success with students and adults with severe behavioral issues. In fact, we have never exited a student or adult for behavioral issues. Our services include two nonpublic schools serving 105 children, plus the Center for the Arts & Adult Education serving 195 adults; Family Support Services serving 315 people, and residential serving 72 adults. Other programs supporting all clients across the lifespan include Fit for Life, Culinary and Agriculture; Therapy & Recreation; Therapeutic Equestrian; Life Quality Planning and Special Needs Life Coaching (international). A Transportation fleet ensures each program participant arrives at their destination.

TERI's Campus of Life construction continues progress: the U. S. Military Innovative Readiness Training (IRT) Program has committed to building the Campus over the next five years (year one is complete); major gifts are being acquired and negotiated; and construction and community improvements will follow over the next two years. TERI committed to moving to San Marcos in 2002 and we look forward to operating this landmark campus for years to come!

SAN MARCOS COMMUNITY FOUNDATION

Budget Worksheet

Provide an itemized list of expenses for this project:
(example – 72 bicycle helmets at \$7.80 each including tax = \$561.60)

<u>Signs for 6 Vehicles @ \$1,260 each (Requested)</u>	\$ <u>15,000</u>
<u>Signs for 30 Mini Bus @ \$455</u>	\$ <u>13,650</u>
<u>Signs for 9 Passenger Vans @ \$262.50</u>	\$ <u>2,362.50</u>
<u> </u>	\$ <u> </u>
<u> </u>	\$ <u> </u>
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<u> </u>	\$ <u> </u>
<u> </u>	\$ <u> </u>

Total budget for this PROJECT: \$ **32,672.50**

Grant Request Amount: \$ **7,560**
(Mini-grants not to exceed \$1,500, Regular grants not to exceed \$10,000.)

Is this a challenge grant? No. Could it be? No.

Please list any other funding sources for this project.

**Indicate if funds are committed (C), conditional (CD), or pending (P).

\$ <u>2,000</u>	(Name of source) <u>In Kind Sign Company</u>	** <u>C</u>
\$ <u>3,000</u>	(Name of source) <u>Simon Strauss</u>	** <u>P</u>
\$ <u>2,500</u>	(Name of source) <u>Angel Society</u>	** <u>P</u>
\$ <u>15,000</u>	(Name of source) <u>Community Enhancement</u>	** <u>P</u>

TERI INC
Annual Budget
Fiscal Year July 1, 2015 through June 30, 2016

Consolidated

	<u>Total</u>
Revenues	
Residential	5,680,534
Day Programs	11,682,286
Fundraising/Donations	1,021,925
Other Income	<u>545,435</u>
Total Revenues	<u>18,930,180</u>
Expenses	
Wages	11,311,251
Benefits	2,171,780
Administrative	686,319
Program Expenses	<u>4,760,831</u>
Total Expenses	<u>18,930,180</u>
Revenues Over/(Under) Expenses	<u><u>0</u></u>

CINCINNATI OH 45999-0038

In reply refer to: 0248467584
Aug. 05, 2013 LTR 4168C 0
95-3532129 000000 00
00018382
BODC: TE

T E R I INC
251 AIRPORT RD
OCEANSIDE CA 92058



009697

Employer Identification Number: 95-3532129
Person to Contact: Mrs. Scheper
Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your July 25, 2013, request for information regarding your tax-exempt status.

Our records indicate that you were recognized as exempt under section 501(c)(3) of the Internal Revenue Code in a determination letter issued in September 1996.

Our records also indicate that you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(vi).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

Please refer to our website www.irs.gov/eo for information regarding filing requirements. Specifically, section 6033(j) of the Code provides that failure to file an annual information return for three consecutive years results in revocation of tax-exempt status as of the filing due date of the third return for organizations required to file. We will publish a list of organizations whose tax-exempt status was revoked under section 6033(j) of the Code on our website beginning in early 2011.

0248467584
Aug. 05, 2013 LTR 4168C 0
95-3532129 000000 00
00018383

T E R I INC
251 AIRPORT RD
OCEANSIDE CA 92058

If you have any questions, please call us at the telephone number
shown in the heading of this letter.

Sincerely yours,

Richard McKee

Richard McKee, Department Manager
Accounts Management Operations

C1000431



August 21, 1980

In reply refer to
344:RX:1b:g

T.E.R.I., Inc.
c/o Cheryl Crouse and/or
Phyllis McGrath
5599 Coral Reef Ave.
La Jolla, CA 92037

Purpose : Charitable
Form of Organization : Corporation
Accounting Period Ending: June 30
Organization Number :

On the basis of the information submitted and provided your present operations continue unchanged or conform to those proposed in your application, you are exempt from state franchise or income tax under Section 23701d, Revenue and Taxation Code. Any change in operation, character or purpose of the organization must be reported immediately to this office so that we may determine the effect on your exempt status. Any change of name or address also must be reported.

You are required to file Form 199 (Exempt Organization Annual Information Return) or Form 199B (Exempt Organization Annual Information Statement) on or before the 15th day of the 5th month (4 1/2 months) after the close of your accounting period. See annual instructions with forms for requirements.

You are not required to file state franchise or income tax returns unless you have income subject to the unrelated business income tax under Section 23731 of the Code. In this event, you are required to file Form 109 (Exempt Organization Business Income Tax Return) by the 15th day of the 3rd month (2 1/2 months) after the close of your annual accounting period.

If the organization is incorporating, this approval will expire unless incorporation is completed with the Secretary of State within 60 days.

Exemption from federal income or other taxes and other state taxes requires separate applications.

Robert Lute, Manager
Exempt Organization Section
Telephone (800) 852-5711

cc: Secretary of State
Registrar of Charitable Trusts

FTB 4206-ATS (7-78)

[Secretary of State](#)[Administration](#)[Elections](#)[Business Programs](#)[Political Reform](#)[Archives](#)[Registries](#)**Business Entities (BE)****Online Services**

- [Business Search](#)
- [Disclosure Search](#)
- [E-File Statements](#)
- [Processing Times](#)

Main Page**Service Options****Name Availability****Forms, Samples & Fees****Annual/Biennial Statements****Filing Tips****Information Requests**

(certificates, copies & status reports)

Service of Process**FAQs****Contact Information****Resources**

- [Business Resources](#)
- [Tax Information](#)
- [Starting A Business](#)
- [International Business Relations Program](#)

Customer Alert

(misleading business solicitations)

Business Entity Detail

Data is updated weekly and is current as of Friday, December 10, 2010. It is not a complete or certified record of the entity.

Entity Name:	T.E.R.I., INC.
Entity Number:	C1000431
Date Filed:	08/21/1980
Status:	ACTIVE
Jurisdiction:	CALIFORNIA
Entity Address:	251 AIRPORT RD
Entity City, State, Zip:	OCEANSIDE CA 92058
Agent for Service of Process:	CHERYL KILMER
Agent Address:	251 AIRPORT RD
Agent City, State, Zip:	OCEANSIDE CA 92058

* Indicates the information is not contained in the California Secretary of State's database.

- If the status of the corporation is "Surrender," the agent for service of process is automatically revoked. Please refer to California Corporations Code [section 2114](#) for information relating to service upon corporations that have surrendered.
- For information on checking or reserving a name, refer to [Name Availability](#).
- For information on ordering certificates, copies of documents and/or status reports or to request a more extensive search, refer to [Information Requests](#).
- For help with searching an entity name, refer to [Search Tips](#).
- For descriptions of the various fields and status types, refer to [Field Descriptions and Status Definitions](#).

[Modify Search](#) [New Search](#) [Printer Friendly](#) [Back to Search Results](#)

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CERTIFICATE OF GOOD STANDING



VOUNTEER LEADERSHIP ROSTER

Board of Directors

Cheryl Kilmer

Chair, President
TERI
CEO & Founder
San Diego County
Board Term 2
years, exp. 2017

Martha Morrissey

Board Member
Promising Futures
Executive Director
San Diego County
Board Term 2 years,
exp. 2017

William Mara

Secretary/Treasurer
TERI
Chief Operating Officer
San Diego County
Board Term 2 years

Judy Remele

Board Member
Educator
San Diego County
Board Term 2
years, exp. 2017

Coni Cassiero

Board Member
Family Member of Individual
With DD
Yavapai County, AZ
Board Term 2 years, exp 2017

Board of Overseers

Karen Angel – Owner, Panache & Company Salon

Alan Cseresznyak – Senior Vice President, Toyota Material Handling, U.S.A., Inc. & Chief Information Officer –
Toyota Material Handling North America, Inc.

Salah Hassenain – Chairman and CEO, SMH Entertainment Inc.

Dan Tatar – President, The ADK Group

Ray Raub – CEO, Modern Builders Supply, Inc.

Tom Harding – President & Founder, Agrisystems International

James E. Grant , honorary member- President, Grant General Contractors



SAN MARCOS COMMUNITY FOUNDATION

ITEM #2 Regular Grant Application Proposals

**Copies of the most recent 990 and year-end
Statement or Audit submitted with the
regular grant applications are on file in the
City of San Marcos Finance Department.**

SMCF Resolution No. GFC 2015-05

**A RESOLUTION OF THE SAN MARCOS COMMUNITY FOUNDATION
GRANT FUNDING COMMITTEE AUTHORIZING THE AWARD OF GRANT
MONIES TO CERTAIN NON-PROFIT ORGANIZATIONS**

WHEREAS, the San Marcos Community Foundation Grant Funding Committee is authorized, pursuant to the San Marcos Community Foundation adopted articles and bylaws, and Resolution 06-82 which puts into place The Grant and Fund Raising Guidelines and Procedures Manual setting forth the Basic Guidelines and Procedures established as of January 2, 2007, to entertain proposals for non-profit activities from qualified public and charitable groups; and

WHEREAS, there were four new proposals received by the San Marcos Community Foundation Grant Funding Committee prior to the November 4, 2015, Mini-Grant submittal deadline established by the San Marcos Community Foundation 2015 schedule of meetings; and

WHEREAS, the San Marcos Community Foundation Grant Funding Committee did, at its November 12, 2015, meeting, consider such proposals for Mini Grants in a public meeting duly advertised and held in the manner required by law; and

NOW, THEREFORE, BE IT RESOLVED, that the San Marcos Community Foundation Grant Funding Committee does hereby authorize funding of the following Mini Grant proposals in the amounts specified:

<u>REQUESTING ORGANIZATION</u>	<u>GRANT AWARD</u>
Kiwanis Club of San Marcos Foundation	\$1,500.00
Miracle Babies	\$1,500.00
Toys for Joy/Rock Charitable Foundation	\$1,500.00
Words Alive	\$1,500.00

BE IT FURTHER RESOLVED, that actual award of the above Mini Grants shall be contingent upon satisfactory compliance with all preconditions to funding specified.

BE IT FURTHER RESOLVED, that the San Marcos Community Foundation Grant Funding Committee's decision is based upon its determination that each of the above-referenced requests meets applicable legal requirements for funding as a non-profit activity and conforms to Foundation policies pertaining to grant awards.

SMCF Resolution GFC 2015-05
November 12, 2015
Page Two

PASSED AND ADOPTED by the San Marcos Community Foundation Grant Funding Committee, at a regular meeting thereof, this 12th day November, 2015, by the following roll call vote:

AYES: BOARD MEMBERS:
NOES: BOARD MEMBERS:
ABSENT: BOARD MEMBERS:

APPROVED:

Colleen Lukoff, Presiding Officer

ATTEST:

Wendy Kaserman, Board Secretary

Dated:



SAN MARCOS COMMUNITY FOUNDATION
Grant Cover Page

(Choose one) ☒ **MINI-GRANT** (Choose one) ☐ **REGULAR GRANT**

Project Name: Holiday Parade Date Submitted: 10/7/2015	Total # of people served: 10,000 Total # of San Marcos residents served: 8,000	Amount Requested: \$1,500
Non-Profit Organization Name and Address, Website Kiwanis Club of San Marcos Foundation P. O. Box 493 San Marcos, CA 92079		Contact Person – Name, Title & Phone, email Kate Kovrig, Treasurer (619) 246-3976 kkovrig@wd40.com

Briefly describe your request for funds (to be expanded upon in narrative for regular grant):

The Kiwanis Club of San Marcos respectfully requests partnership support for the San Marcos Holiday Parade. For 19 years the Club has designed and delivered this event, the only privately-funded holiday parade in our County. Each year, the Club raises the funds needed to deliver a high-quality event heralding the beginning of the holiday season for the children in and around San Marcos. This year, we need additional help and turn to the SMCF as a community partner in order to stage and deliver a high quality, engaging, and fun event for City residents. Each year we give out approximately 3,500 to 4,500 toys, books, and handouts to parade goers, many of whom do not receive any other gift due to the family economic circumstance. This year we will be able to hand out books to every child in attendance. This has been the case throughout the years, where socioeconomically deprived children look forward to this day of joy and possibilities.

This, our 20th year delivering the Parade, our 40th year as a Club supporting San Marcos, and our 100th year of Kiwanis, promises to be the biggest and best parade yet: increased attendance, increased exhibitors, and an increased draw from surrounding communities. With your partnership, the Kiwanis club of San Marcos will make the 2015 San Marcos Holiday Parade one to be remembered.

Briefly describe the significance of your request to the San Marcos community:

Significance of this request to the San Marcos community is tremendous: approximately 10,000 people line the parade route to see friends, family, and exciting floats, bands, and dancers. This community-wide event is the kick-off to the holiday season encouraging all religious, sport, equestrian, dance, nonprofit and business participation. We ensure elected officials and other dignitaries are represented and can interact with the community. Fire, Sheriff, Palomar College, San Marcos and Mission Hills High Schools, Boys & Girls Club, Cub and Boy Scouts, Brownie and Girl Scouts, Ballet Folklorico and other dance troupes return year-after-year to perform in front of the residents. This event is the single-best community builder this City has, and we hope to be able to present this event for another 20 years!

<p>Please attach the following items.</p> <p>Both Mini-Grant & Regular:</p> <ol style="list-style-type: none"> 1. Budget for request (use SMCF Budget Worksheet) 2. Annual Operating budget for the organization or unit 3. Federal & State Tax ID numbers 4. Board of Directors listing with affiliations 5. Regular Grants Only: <ol style="list-style-type: none"> a. 1-2 page narrative b. First 2 pages of Federal 990 c. Most recent year-end Statement or Audit including any management letters associated with Audit. d. Signature of President or Authorized Officer on Application e. Optional: letters of support 	<p>Expected date project will begin/end:</p> <p>Date by which funds will be expended:</p> <hr/> <p>Signature of President or Authorized Officer</p> <p><u>Kate Kovrig</u> <u>10/7/2015</u></p> <p>Name, Title Date</p> <p><i>Kate Kovrig</i></p> <hr/> <p>Submit Via Mail, In Person or Via Email to:</p> <p>San Marcos Community Foundation c/o City of San Marcos 1 Civic Center Drive San Marcos, CA 92069 Email (PDF Format): wkaserman@san-marcos.net</p>

SAN MARCOS COMMUNITY FOUNDATION

Budget Worksheet

Provide an itemized list of expenses for this project:
(example – 72 bicycle helmets at \$7.80 each including tax = \$561.60)

Office supplies (tape, paper, printer ink, paper clips,)	\$ 250.00
Participant Trophies	\$ 600.00
Postage/Mailings	\$ 250.00
3 Speaker Stands for announcing	\$ 1,200.00
Stipend for Parade Assistance (SM Seniors)	\$ 1,200.00
Porta Potties	\$ 2,000.00
Bands	\$ 2,000.00
Books	\$ 5,000.00
	\$
	\$
	\$

Total budget for this PROJECT:

\$ 12,500.00

Grant Request Amount:

\$ 1,500.00

(Mini-grants not to exceed \$1,500, Regular grants not to exceed \$10,000.)

Is this a challenge grant? No

Could it be? No

Please list any other funding sources for this project.

****Indicate if funds are committed (C), conditional (CD), or pending (P).**

\$ 1,500	(Name of source) WalMart (Books/stuffed animals)	** (P)
\$ 5,000	(Name of source) County of San Diego	** (C)
\$ 2,000	(Name of source) Molina Foundation - in kind	** (C)
\$ 2,500	(Name of source) Kiwanis Foundation and individual donations	** (P)

INTERNAL REVENUE SERVICE
P. O. BOX 2508
CINCINNATI, OH 45201

DEPARTMENT OF THE TREASURY

Date **SEP 28 2006**

KIWANIS CLUB OF SAN MARCOS
FOUNDATION
PO BOX 493
SAN MARCOS, CA 92079

Employer Identification Number:
41-2143050
DLN:
17053249100036
Contact Person:
JOAN C KISER ID# 31217
Contact Telephone Number:
(877) 829-5500
Accounting Period Ending:
May 31
Public Charity Status:
170(b)(1)(A)(vi)
Form 990 Required:
Yes
Effective Date of Exemption:
June 22, 2004
Contribution Deductibility:
Yes

Dear Applicant:

We are pleased to inform you that upon review of your application for tax exempt status we have determined that you are exempt from Federal income tax under section 501(c)(3) of the Internal Revenue Code. Contributions to you are deductible under section 170 of the Code. You are also qualified to receive tax deductible bequests, devises, transfers or gifts under section 2055, 2106 or 2522 of the Code. Because this letter could help resolve any questions regarding your exempt status, you should keep it in your permanent records.

Organizations exempt under section 501(c)(3) of the Code are further classified as either public charities or private foundations. We determined that you are a public charity under the Code section(s) listed in the heading of this letter.

Please see enclosed Information for Exempt Organizations Under Section 501(c)(3) for some helpful information about your responsibilities as an exempt organization.

If you distribute funds to other organizations, your records must show whether they are exempt under section 501(c)(3). In cases where the recipient organization is not exempt under section 501(c)(3), you must have evidence the funds will be used for section 501(c)(3) purposes.

If you distribute funds to individuals, you should keep case histories showing the recipient's name and address; the purpose of the award; the manner of selection; and the relationship of the recipient to any of your officers, directors, trustees, members, or major contributors.

Letter 947 (DO/CG)

KIWANIS CLUB OF SAN MARCOS

We have sent a copy of this letter to your representative as indicated in your power of attorney.

Sincerely,

Lois G. Lerner
Director, Exempt Organizations
Rulings and Agreements

Enclosures: Information for Organizations Exempt Under Section 501(c)(3)

Letter 947 (DO/CG)



STATE OF CALIFORNIA
FRANCHISE TAX BOARD
PO BOX 942857
SACRAMENTO CA 94257-0540

Entity Status Letter

Date: 10/8/2015

ESL ID: 6676168399

According to our records, the following entity information is true and accurate as of the date of this letter.

Entity ID: 2658658

Entity Name: KIWANIS CLUB OF SAN MARCOS FOUNDATION

- ☒ 1. The entity is in good standing with the Franchise Tax Board.
- ☐ 2. The entity is **not** in good standing with the Franchise Tax Board.
- ☐ 3. The entity is currently exempt from tax under Revenue and Taxation Code (R&TC) Section 23701.
- ☐ 4. We do not have current information about the entity.

The above information does not necessarily reflect:

- The entity's status with any other agency of the State of California, or other government agency.
- If the entity's powers, rights, and privileges were suspended or forfeited at any time in the past, or the entity did business in California at a time when it was not qualified or not registered to do business in California:
 - The status or voidability of any contracts made in California by the entity at a time when the entity was suspended or forfeited (R&TC Sections 23304.1, 23304.5, 23305a, 23305.1).
 - For entities revived under R&TC Section 23305b, any time limitations on the revivor or limitation of the functions that can be performed by the entity.

Internet and Telephone Assistance

Website: **ftb.ca.gov**

Telephone: 800.852.5711 from within the United States
916.845.6500 from outside the United States

TTY/TDD: 800.822.6268 for persons with hearing or speech impairments

Information copy. Do not send to IRS.

Form **990-N**
Department of the Treasury
Internal Revenue Service

Electronic Notice (e-Postcard)
for Tax-Exempt Organizations not Required To File Form 990 or
990-EZ

OMB No. 1545-
2085

2013

Open to Public
Inspection

A For the 2013 calendar year, or tax year beginning 6/1/2013, and ending 5/31/2014.

B Check if applicable

☐ Terminated, Out of
Business

☒ Gross receipts are
normally \$50,000 or less

C Name of organization: KIWANIS CLUB OF SAN MARCOS
FOUNDATION
d/b/a:

PO Box 493
San Marcos, CA, US, 92079

D Employer
Identification
Number
41-2143050

F Name of Principal Officer: Terri Williams

E Website:
kiwanisclubofsanmarcos.org

PO Box 493
San Marcos, CA, US, 92079

Privacy Act and Paperwork Reduction Act Notice. We ask for the information on this form to carry out the Internal Revenue laws of the United States. You are required to give us the information. We need it to ensure that you are complying with these laws.

The organization is not required to provide the information requested on a form that is subject to the Paperwork Reduction Act unless the form displays a valid OMB control number. Books or records relating to a form or its instructions must be retained as long as their contents may become material in the administration of any Internal Revenue law. The rules governing the confidentiality of the Form 990-N is covered in Code section 6104.

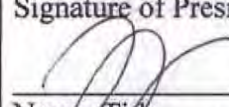
The time needed to complete and file this form and related schedules will vary depending on individual circumstances. The estimated average times is 15 minutes.

Note: This image is provided for your records only. Do NOT mail this page to the IRS. The IRS will not accept this filing via paper. You must file your Form 990-N (e-Postcard) electronically.



SAN MARCOS COMMUNITY FOUNDATION
Grant Cover Page

(Choose one) ☒ **MINI-GRANT** (Choose one) ☐ **REGULAR GRANT**

Project Name: Miracle Babies' Family Assistance Program Date Submitted: 10/5/15	Total # of people served: 60 Total # of San Marcos residents served: 60	Amount Requested: \$1,500
Non-Profit Organization Name and Address, Website Miracle Babies 8745 Aero Drive Suite 111, San Diego, CA 92123 www.miraclebabies.org		Contact Person – Name, Title & Phone, email Joelle Felton Lackey Executive Director jfelton@miraclebabies.org
<p><u>Briefly</u> describe your request for funds (to be expanded upon in narrative for regular grant):</p> <p>We respectfully request \$1,500 to be used towards care packages for parents of critically ill newborns admitted to the Tri-City Hospital and Palomar Hospital neonatal intensive care units in North County San Diego. The funds will cover 60 NICU care packages at \$25 each and will include a NICU guide with useful information and inspirational stories, a bonding blanket, a list of community resources, and other essential items that help comfort and support parents as they care for their baby in the NICU.</p>		
<p><u>Briefly</u> describe the significance of your request to the San Marcos community:</p> <p>Having a newborn in the NICU is an emotionally and financially draining time for families. Miracle Babies seeks to buffer the significant challenges families face while caring for their vulnerable baby in the NICU by providing essential support and inspiration directly to families. Each year nearly 1,000 babies are admitted to the NICUs at Tri-City Hospital and Palomar Hospital, both of which serve the San Marcos community. With the help of the San Marcos Community Foundation, Miracle Babies can move closer to its goal of distributing care packages to at least half of those families—helping parents navigate and overcome the constant uncertainty and hardship inherent in the NICU experience.</p>		
<p>Please attach the following items.</p> <p>Both Mini-Grant & Regular:</p> <ol style="list-style-type: none">1. Budget for request (use SMCF Budget Worksheet)2. Annual Operating budget for the organization or unit3. Federal & State Tax ID numbers4. Board of Directors listing with affiliations <p>5. Regular Grants Only:</p> <ol style="list-style-type: none">a. 1-2 page narrativeb. First 2 pages of Federal 990c. Most recent year-end Statement or Audit including any management letters associated with Audit.d. Signature of President or Authorized Officer on Applicatione. Optional: letters of support		<p>Expected date project will begin/end: 1/1/16</p> <p>Date by which funds will be expended: 3/31/16</p> <p>Signature of President or Authorized Officer</p> <div style="text-align: center;"> Name, Title Date <i>Joelle Lackey, Executive Director</i> 10/5/15</div> <p>Submit Via Mail, In Person or Via Email to: San Marcos Community Foundation c/o City of San Marcos 1 Civic Center Drive San Marcos, CA 92069 Email (PDF Format): wkaserman@san-marcos.net</p>

SAN MARCOS COMMUNITY FOUNDATION
Budget Worksheet

Provide an itemized list of expenses for this project:
(example – 72 bicycle helmets at \$7.80 each including tax = \$561.60)

500 hand lotions at \$2.00 each including tax _____	\$ <u>1,000</u>
500 bonding blankets at \$3.50 each including tax _____	\$ <u>1,750</u>
500 bags at \$2.50 each including tax _____	\$ <u>1,250</u>
500 Miracle Babies bracelets at \$0.50 each including tax _____	\$ <u>250</u>
500 water bottles at \$5.50 each including tax _____	\$ <u>2,750</u>
500 packs of nursing pads at \$6.00 each including tax _____	\$ <u>3,000</u>
500 pairs of socks at \$3.00 each including tax _____	\$ <u>1,500</u>
500 packs of mints at \$0.50 each including tax _____	\$ <u>250</u>
500 lip balms at \$1.50 each including tax _____	\$ <u>750</u>
_____	\$ _____
_____	\$ _____
_____	\$ _____

Total budget for this PROJECT: **\$ 12,500**

Grant Request Amount: **\$ 1,500**

(Mini-grants not to exceed \$1,500, Regular grants not to exceed \$10,000.)

Is this a challenge grant? No Could it be? Yes

Please list any other funding sources for this project.

****Indicate if funds are committed (C), conditional (CD), or pending (P).**

\$ <u>5,000</u> _____ (Name of source) <u>Allocation from Fundraisers</u> _____	** <u>(C)</u>
\$ <u>1,000</u> _____ (Name of source) <u>Sundt</u> _____	** <u>(C)</u>
\$ <u>2,000</u> _____ (Name of source) <u>Cushman</u> _____	** <u>(P)</u>
\$ <u>3,500</u> _____ (Name of source) <u>WD-40</u> _____	** <u>(P)</u>

	REVENUE %	1%	79%	20%	0%	\$	1.00
	EXPENSE %	37%	49%	9%	5%	\$	1.00
	Total Program	Total Special Events	Total Fundraising	Mgt. & General	Annual Budget		
Income							
40000 · DIRECT PUBLIC SUPPORT							
40100 · Contributions							
40110 · EE Matching Programs					\$	-	
40120 · Grants			45,000		\$	45,000.00	
40130 · Corporate Contributions			35,000		\$	35,000.00	
40210 · Individuals	4,900	-	29,750	350	\$	35,000.00	
40400 · Subscriptions			12,000		\$	12,000.00	
Total 40100 · Contributions	4,900	-	121,750	350	\$	127,000.00	
Total 40000 · DIRECT PUBLIC SUPPORT	4,900	-	121,750	350	\$	127,000.00	
42000 · SPECIAL EVENTS							
42100 · Sponsorships							
42110 · Corporate Sponsorships		120,000			\$	120,000.00	
42120 · Event Donations		60,000			\$	60,000.00	
42140 · Team Sponsorships		65,000			\$	65,000.00	
Total 42100 · Sponsorships	-	245,000	-	-	\$	245,000.00	
42210 · Event Booth Rental		2,500			\$	2,500.00	
42220 · Event Tickets		100,000			\$	100,000.00	
42230 · Games/Chinese Auction		3,000			\$	3,000.00	
42240 · Live Auction		50,000			\$	50,000.00	
42250 · Raise the Paddle		50,000			\$	50,000.00	
42260 · Silent Auction		20,000			\$	20,000.00	
42300 · 3rd Party Fundraisers		-			\$	-	
42390 · Other		-			\$	-	
42300 · 3rd Party Fundraisers – Other		10,000			\$	10,000.00	
Total 42300 · 3rd Party Fundraisers		10,000	-	-	\$	10,000.00	
Total 42000 · SPECIAL EVENTS		480,500			\$	480,500.00	
43000 · Temp Restricted Released							
48000 · PROMOTIONAL MERCHANDISE							
48010 · Promotional Merchandise							
Total 48000 · PROMOTIONAL MERCH	-	-	-	-	\$	-	
49000 · Interest Income					\$	-	
Total Income	4,900	480,500	121,750	350	\$	607,500.00	
Expense							
60100 · PROGRAM EXPENSES							
Total 60100 · PROGRAM EXPENSES	175,200				\$	175,200.00	
70000 · OPERATIONS							
60190 · Payroll & Related							
Total 60190 · Payroll & Related	20,178	63,519	36,503	21,503	\$	141,704.00	
71100 · Accounting Fees							
Total 71100 · Accounting Fees	4,063	6,684	1,179	1,179	\$	13,105.00	
71200 · Bank Charges							
Total 71200 · Bank Charges	1,022	3,432	81	81	\$	4,616.38	
71250 · Board Meetings/Development					\$	-	
71300 · Donor & Volunteer Apprectn	83	331			\$	413.24	
71500 · Equipment Costs							
Total 71500 · Equipment Costs	930	1,530	270	270	\$	3,000.00	
72100 · Facilities							

72110 · Rent	3,157	14,102	1,894	1,894	\$	21,048.00
72170 · Utilities	300	1,340	180	180	\$	2,000.00
Total 72100 · Facilities	3,457	15,442	2,074	2,074	\$	23,048.00
72300 · Insurance						
60130 · Insurance - Liability	525	2,345	315	315	\$	3,500.00
72310 · D&O	240	1,073	144	144	\$	1,601.00
Total 72300 · Insurance	765	3,418	459	459	\$	5,101.00
72400 · Legal & Professional Fees						
72430 · Legal Fees						
Total 72400 · Legal & Professional Fees	-	-	-	-	\$	-
73000 · Marketing						
60235 · Marketing/Web Hosting	19	84	11	11	\$	125.00
73010 · Electronic Media	5	24	3	3	\$	35.21
73020 · Marketing Materials	1,275	5,695	765	765	\$	8,500.00
73040 · Public Relations	3,600	16,080	2,160	2,160	\$	24,000.00
73050 · Website Costs	375	1,675	225	225	\$	2,500.00
73000 · Marketing - Other					\$	-
Total 73000 · Marketing	5,274	23,557	3,164	3,164	\$	35,160.21
78500 · Computer & Internet	225	1,005	135	135	\$	1,500.00
73500 · Meals & Entertainment			-	-	\$	-
74000 · Meetings & Hospitality			125	125	\$	250.00
74500 · Postage, Mailing Service	225	1,005	135	135	\$	1,500.00
74600 · Office Supplies	525	2,345	315	315	\$	3,500.00
75000 · Printing and Copying	-	-	-	-	\$	-
76500 · Supplies	-	-	-	-	\$	-
77000 · Telecommunications	306	1,367	184	184	\$	2,040.00
78100 · Travel Expenses	-	-	-	-	\$	-
78130 · Parking	-	-	-	-	\$	-
Total 78100 · Travel Expenses	-	-	-	-	\$	-
Total 70000 · OPERATIONS	37,053.10	123,634.26	44,625.24	29,625.24	\$	234,937.83
65000 · DEVELOPMENT						
Total 65000 · DEVELOPMENT	15,000	-	8,500	-	\$	23,500.00
80000 · EVENTS						
Total 80000 · EVENTS	-	173,900	-	-	\$	173,900.00
66000 · COST of MERCH SOLD						
66010 · MB Merchandise						
Total 66000 · COST of MERCH SOLD	-	-	-	-	\$	-
Total Expense	227,253	297,534	53,125	29,625	\$	607,537.83
Net Ordinary Income	(222,353)	182,966	68,625	(29,275)	\$	(37.83)

INTERNAL REVENUE SERVICE
P. O. BOX 2508
CINCINNATI, OH 45201

DEPARTMENT OF THE TREASURY

Date: FEB - 5 2010

MIRACLE BABIES
501 W BROADWAY STE 510
SAN DIEGO, CA 92101

Employer Identification Number:
71-1001702
DLN:
17053259313039
Contact Person:
MS K WILMER ID# 52405
Contact Telephone Number:
(877) 829-5500
Accounting Period Ending:
December 31
Public Charity Status:
509(a)(2)
Form 990 Required:
Yes
Effective Date of Exemption:
January 23, 2008
Contribution Deductibility:
Yes
Addendum Applies:
No

Dear Applicant:

We are pleased to inform you that upon review of your application for tax exempt status we have determined that you are exempt from Federal income tax under section 501(c)(3) of the Internal Revenue Code. Contributions to you are deductible under section 170 of the Code. You are also qualified to receive tax deductible bequests, devises, transfers or gifts under section 2055, 2106 or 2522 of the Code. Because this letter could help resolve any questions regarding your exempt status, you should keep it in your permanent records.

Organizations exempt under section 501(c)(3) of the Code are further classified as either public charities or private foundations. We determined that you are a public charity under the Code section(s) listed in the heading of this letter.

Please see enclosed Publication 4221-PC, Compliance Guide for 501(c)(3) Public Charities, for some helpful information about your responsibilities as an exempt organization.

Letter 947 (DO/CG)

MIRACLE BABIES

Sincerely,

A handwritten signature in cursive script that reads "Robert Choi".

Robert Choi
Director, Exempt Organizations
Rulings and Agreements

Enclosure: Publication 4221-PC

Letter 947 (DO/CG)



STATE OF CALIFORNIA
FRANCHISE TAX BOARD
PO BOX 1286
RANCHO CORDOVA CA 95741-1286

In reply refer to
755:AFF:ARJ

June 14, 2010

MIRACLE BABIES
501 W BROADWAY STE 510
SAN DIEGO CA 92101-8595

Purpose : CHARITABLE
Code Section : 23701d
Form of Organization : Corporation
Accounting Period Ending: December 31
Organization Number : 2594415

EXEMPT ACKNOWLEDGEMENT LETTER

This letter acknowledges that the Franchise Tax Board (FTB) has received your federal determination letter that shows exemption under Internal Revenue Code (IRC) Section 501(c)(3). Under California law, Revenue and Taxation Code (R&TC) Section 23701d(c)(1) provides that an organization is exempt from taxes imposed under Part 11 upon submission of the federal determination letter approving the organization's tax-exempt status pursuant to Section 501(c)(3) of the IRC.

The effective date of your organization's California tax-exempt status is 01/23/2008.

R&TC Section 23701d(c)(1) further provides that the effective date of an organization's California tax-exempt status is the same date as the federal tax-exempt status under IRC Section 501(c)(3).

Under R&TC Section 23701d(c), any change to your organization's operation, character, or purpose that has occurred since the federal exemption was originally granted must be reported immediately to this office.

June 14, 2010
MIRACLE BABIES
ENTITY ID : 2594415
Page 2

Additionally, organizations are required to be organized and operating for nonprofit purposes to retain California tax-exempt status.

For filing requirements, see FTB Pub. 1068, Exempt Organizations - Requirements for Filing Returns and Paying Filing Fees. Go to our website at ftb.ca.gov and search for 1068.

Note: This exemption is for state franchise or income tax purposes only. For information regarding sales tax exemption, contact the State Board of Equalization at 800.400.7115, or go to their website at boe.ca.gov.

A JENKINS
EXEMPT ORGANIZATIONS
BUSINESS ENTITIES SECTION
TELEPHONE (916) 845-4605
FAX NUMBER (916) 845-9029

RTF:
CC :COLLEEN WALSH

COPY



Health. Respect. Hope.

Board of Trustees

Sean Daneshmand, M.D.
Founder
San Diego Perinatal Center

Marjan Mortazavi, Esq.
Bankruptcy Legal Group

Micaiah Kenney
CareFusion now part of BD

Mark A Gough
Maison d'Erte

Kim O'Hara
Microsoft

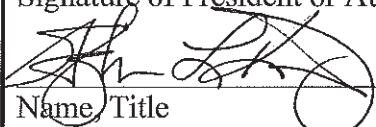
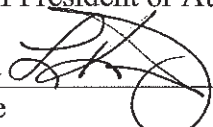
Lance Stern
SWELL

Berenice Zamaro
Union Bank



SAN MARCOS COMMUNITY FOUNDATION
Grant Cover Page

(Choose one) ☒ **MINI-GRANT** (Choose one) ☐ **REGULAR GRANT**

Project Name: Toys for Joy Date Submitted: 11/3/15	Total # of people served: 5,000 Total # of San Marcos residents served: 5,000	Amount Requested: \$ 1,500
Non-Profit Organization Name and Address, Website Toys for Joy / <i>Rock Charitable Foundation</i> 2277 Rosecrans Street San Diego, CA 92106 www.toys-for-joy.org		Contact Person – Name, Title & Phone, email Michele Stephens Toys for Joy Development 858-997-4878 michele.stephens@toys-for-joy.org
<p><u>Briefly</u> describe your request for funds (to be expanded upon in narrative for regular grant):</p> <p>The funds will help purchase groceries for underprivileged families during the holidays to be distributed at our event on December 12, 2015 at San Marcos High School. Toys for Joy, now in its 19th year in San Diego and second year in San Marcos, is expecting over 5,000 children and their families at this location. Each child is given a free toy and the family receives free groceries, free lunch and a day of family fun activities. Last year over 17,000 toys and 15,100 bags of groceries were given away at three locations in San Diego.</p>		
<p><u>Briefly</u> describe the significance of your request to the San Marcos community:</p> <p>Many children, right here in San Marcos, will not know the joy of receiving a gift during the holidays. Toys for Joy wants to insure that these children not only receive a toy, but that their families will also have groceries and be given a full day of fun during the holiday season.</p>		
<p>Please attach the following items.</p> <p>Both Mini-Grant & Regular:</p> <ol style="list-style-type: none">1. Budget for request (use SMCF Budget Worksheet)2. Annual Operating budget for the organization or unit3. Federal & State Tax ID numbers4. Board of Directors listing with affiliations <p>5. Regular Grants Only:</p> <ol style="list-style-type: none">a. 1-2 page narrativeb. First 2 pages of Federal 990c. Most recent year-end Statement or Audit including any management letters associated with Audit.d. Signature of President or Authorized Officer on Applicatione. Optional: letters of support		<p>Expected date project will begin/end: 12/12/15</p> <p>Date by which funds will be expended: 12/12/15</p> <p>Signature of President or Authorized Officer</p> <div style="display: flex; align-items: center; justify-content: space-between;"><div style="text-align: center;"> _____ Name/Title</div><div style="text-align: center;"> _____ Date</div></div> <p>Submit Via Mail, In Person or Via Email to: San Marcos Community Foundation c/o City of San Marcos 1 Civic Center Drive San Marcos, CA 92069 Email (PDF Format): wkaserman@san-marcos.net</p>



November 4, 2015

San Marcos Community Foundation
C/o City of San Marcos
1 Civic Center Drive
San Marcos, CA 92069

To Whom It May Concern:

Attached is the application for the San Marcos Community Foundation Mini Grant for Toys for Joy with required items including:

- I. Toys for Joy 2015 Budget
- II. Annual Operating Budget for Organization
- III. Federal ID is **20-5143406** and CA State ID is **2838232**
- IV. Board of Directors listing

Should you have any questions please feel free to contact me at 858-997-4878. Thank-you for your consideration of this request.

Sincerely,

A handwritten signature in black ink that reads "Michele I. Stephens".

Michele Stephens
Toys for Joy Volunteer Development Director
michele.stephens@toys-for-joy.org

San Diego Rock Church
Board of Directors Roster

Miles McPherson, Sr. Pastor & President
San Diego Rock Church

Kevin Mannoia, Vice President
Azusa Pacific University, Professor of Ministry

Richard Dresselhaus, Secretary & Treasurer
Retired Pastor

John Kratzer, Board Member
JMIR Realty, President & CEO

Mark Strauss, Board Member
Bethel Seminary, Professor

Obed Martinez, Board Member
Destiny Church, Lead Pastor

Tony Young, Board Member
Rise San Diego, Founder & President

Estimated 5,000 attendees and 600 volunteers**Forecast****Actual****Cash Donations**

Budget: Seed Money	\$30,250.00	\$30,250.00
Donation: MoGiv	\$0.00	\$0.00
Donation: Fundraisers	\$0.00	\$0.00
Donation: Businesses	\$0.00	\$15,000.00
Donation: Grants	\$0.00	\$0.00

Total Cash Donations

30250

30250

Toy Donations

Toy Donations - Internal	\$85,000.00	\$0.00
Bike Donations	\$2,000.00	\$0.00

Total Toy Donations

\$87,000.00

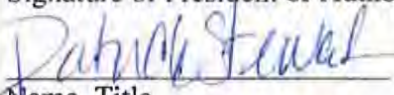
Expenses

Leadership T-Shirts	\$850.00	
Misc. Supplies	\$200.00	
Banners	\$2,000.00	
Zip Ties	\$40.00	
Event Insurance (COI)	\$0.00	
Family Stage Decorations	\$500.00	
Family Area Activity Booths	\$2,295.00	
Inflatables	\$550.00	
Coloring Station (MetroPCS)	\$200.00	\$0.00
Food Permit Fees	\$173.00	
Hot Dogs (6,000)	\$960.00	
Buns (6,000)	\$660.00	
Chips (5,000)	\$2,250.00	
Tin Foil (1 ft per hotdog)	\$100.00	
Ketchup Packets (1,200)	\$80.00	
Mustard Packets (800)	\$70.00	
Tin Foil Trays (cooked dogs) 1 box	\$40.00	
Paper Towels (2 cases)	\$75.00	
Cooking tools / supplies	\$40.00	
Water (Guest) 142 Case	\$870.46	
Fire Extinguisher	\$20.00	
Tarp for under food prep area	\$120.00	
BBQ Grill Rental (2)	\$400.00	
Food Bags (500)	\$0.00	\$0.00
Groceries (2,500)	\$3,125.00	
Clickers (8)	\$50.00	
Miles A Minute Cards	\$0.00	\$0.00
Stroller Wristbands (1,400)	\$200.00	\$79.60

Guest Handout (1.500)	\$150.00	
Canopies	\$2,000.00	
Tables & Chairs	\$800.00	
Truck Rental (Moving Items to & From Event)	\$450.12	
Crowd Control Supplies (ie. Racks, Snow Fence)	\$5,300.00	
Port-a-Potties	\$2,000.00	
Toilet Paper (3 cases)	\$150.00	
Trash Containers & Supplies	\$500.00	
Dumpsters (1)	\$1,000.00	
Community Invite Cards (1KEnglish/ 2KSpanish)	\$700.00	
Internal Get Involved Cards	\$250.00	
Get Involved Cards - Bulletin Insert	\$99.00	
Fundraising Supplies: Gift Tags & Posters	\$200.00	
Graphic Design for all Marketing/Promo Items	\$0.00	\$0.00
Website Hosting, Design and Changes	\$0.00	\$0.00
Traffic Signs and Control Supplies	\$750.00	
City Traffic Controllers	\$2,000.00	
Volunteer Parking	\$500.00	
Event Site Rental	\$8,000.00	
Special Event Application Fee	\$45.00	\$75.00
Stickers (XX Gold, XX Red)	\$500.00	
Pens	\$30.00	
Sanitizer (1)	\$50.00	
Tissues (1 case - 30 boxes)	\$30.58	
PR Contractor	\$5,125.00	\$5,125.00
Bookmark (English)	\$100.00	
Bookmark (Spanish)	\$200.00	
Candy Canes 5,000	\$330.00	\$252.71
Commitment Cards	\$100.00	
Resource Guide	\$200.00	
Clipboards	\$50.00	
Performance Stages	\$3,200.00	
Audio, Lighting and Generators	\$2,000.00	
16 Channel Radios	\$1,200.00	
Medical Bag	\$101.25	
Event Security - Event Day	\$700.00	
Restroom Tokens	\$25.00	
Special Needs Room Cost	\$300.00	
Toy Purchase - Mattel	\$2,200.00	
Toy Room Supplies	\$125.00	
Toy Collection Boxes	\$300.00	\$0.00
Toy Room Decorations	\$500.00	
Toy Storage (6 Months Prior to Event)	\$750.00	
Volunteer Badge Printing	\$100.00	
Volunteer Landyards	\$300.00	
Friday Night Volunteer Food (Pizza)	\$400.00	
Volunteer Check-in Supplies (Pens, Markers Etc)	\$75.00	
Team Go-Boxes (Supplies)	\$400.00	
Volunteer Snacks (800)	\$500.00	
Volunteer Water (1,800) bottles is 43 Cases @ 6.13 Case is \$263.59	\$318.76	

Total Expenses	\$60,973.17	\$5,532.31
Total Cash Expenses We Paid		\$5,532.31
Total Cash Donations		\$30,250.00
Toys for Joy Event Balance		\$24,717.69
Total Toy Donations	\$87,000.00	
Total In-Kind & Discounts		\$0.00
Total Cash Donations	\$60,973.17	
Total Fundraising Efforts	147973.17	\$0.00



Project Name: Adolescent Book Group	Total # of people served: 80	Amount Requested: \$1,500
Date Submitted: 10/21/15	Total # of San Marcos residents served: 80	
Non-Profit Organization Name and Address, Website Words Alive 5222 Santa Fe Street Suite 219 San Diego, CA 92109 www.wordsalive.org	Contact Person – Name, Title & Phone, email Nicole Daniel Development Director 858-274-9643 nicole@wordsalive.org	
<p><u>Briefly</u> describe your request for funds (to be expanded upon in narrative for regular grant):</p> <p>We kindly request project support for our Adolescent Book Group (ABG) program's San Marcos locations; Breaking Cycle and North County Technology & Science Academy (NCTSA.) Words Alive's mission is to open opportunities for life success by inspiring a commitment to reading. These funds will help us fulfill that mission as we administer a book club style reading opportunity to 80 Juvenile Court and Community School students within a specially selected, Common Core-aligned curriculum that covers content area and/or themes pertinent to the students' life experience.</p>		
<p><u>Briefly</u> describe the significance of your request to the San Marcos community:</p> <p>Words Alive's ABG program fosters a connection to reading with 410 of San Diego County's underserved and at risk teens and operates in 16 San Diego County Office of Education Juvenile Court and Community Schools classrooms. We provide materials and volunteer facilitators to engage students in open dialogue in monthly discussions sessions designed to connect with the teens, build confidence, vocabulary, and critical thinking skills, and help them relate their real life situations to literature through reading and sharing. In addition, our writing component encourages students to explore written responses to books and grow accustomed to the expository writing required in California High School Exit Exams. By providing an outlet in reading, discussion, and writing, we address not only the barriers to academic success of these students, but also the social and emotional growth that oftentimes suffers as a result the life circumstances they've experienced.</p>		
<p>Please attach the following items.</p> <p>Both Mini-Grant & Regular:</p> <ol style="list-style-type: none"> 1. Budget for request (use SMCF Budget Worksheet) 2. Annual Operating budget for the organization or unit 3. Federal & State Tax ID numbers 4. Board of Directors listing with affiliations 5. Regular Grants Only: <ol style="list-style-type: none"> a. 1-2 page narrative b. First 2 pages of Federal 990 c. Most recent year-end Statement or Audit including any management letters associated with Audit. d. Signature of President or Authorized Officer on Application e. Optional: letters of support 		<p>Expected date project will begin/end: 7/1/15</p> <p>Date by which funds will be expended: 6/30/15</p> <p>Signature of President or Authorized Officer</p> <p> 10/28/15</p> <p>Name, Title Date</p> <p>Patrick Stewart, Executive Director</p> <p>Submit Via Mail, In Person or Via Email to: San Marcos Community Foundation c/o City of San Marcos 1 Civic Center Drive San Marcos, CA 92069 Email (PDF Format): wkaserman@san-marcos.net</p>

SAN MARCOS COMMUNITY FOUNDATION **Budget Worksheet**

Provide an itemized list of expenses for this project:
 (example – 72 bicycle helmets at \$7.80 each including tax = \$561.60)

*Program support for 80 ABG students in San Marcos JCCS schools,
 Breaking Cycle and North County Technology & Science Academy (NCTSA,) \$18.75 each. This includes curriculum development and program evaluation; partner site management; volunteer recruitment, training, management; and the purchase of books and supplies..* \$1,500

Total budget for this PROJECT: **\$ 1,500**

(The total budget for the Words Alive, SD Countywide program is \$54,329 for 410 students - 80 of which are in San Marcos: Budget attached)

Grant Request Amount:: **\$ 1,500**

(Mini-grants not to exceed \$1,500, Regular grants not to exceed \$10,000.)

Is this a challenge grant? No

Please list any other funding sources for this project.

****Indicate if funds are committed (C), conditional (CD), or pending (P).**

These funds are for restricted use by the Words Alive, SD county wide ABG program.

\$	2,500	(Name of source)	Nordson Corporation Foundation	** C
\$	2,000	(Name of source)	WD-40 Foundation	** C
\$	2,000	(Name of source)	La Jolla Kiwanis Club	** C
\$	8,000	(Name of source)	The Kenneth T. & Eileen L. Norris Foundation	** P

**Words Alive
Teen Intervention Program Budget**

Expenses

Salaries	32,636
Payroll Taxes	2,508
Office	1,735
Mileage	1,500
Book Purchases	15,500
Program Supplies	155
Program Development	70
Volunteer Recognition	225
Total Expenses	54,329

Words Alive
vs. Actuals: Word Alive Dept Budget
July 2015 - June 2016

DRAFT FY 16

Income

40000 Unrestricted Contributions

40010 Donations

40011 Foundation Gifts \$ 335,150.00

40012 Individual Donations \$ 191,429.12

40013 Corporate Contributions \$ 45,469.42

Total 40010 Donations

40030 In-Kind Gift

Total 40000 Unrestricted Contributions

40100 Restricted Grants

40110 Program

40120 Scholarships \$ 41,000.00

Total 40100 Restricted Grants

40200 Grants (Net Assets) Released

40210 Program Grants Released \$ 9,000.00

40220 Scholarships Released

Total 40200 Grants (Net Assets) Released

40400 Special Events

40411 Event Sponsorship \$ 36,000.00

40412 Table Sponsorship \$ 42,500.00

40413 Tickets \$ 17,250.00

40414 Raffle \$ 12,000.00

40415 Silent Auction \$ 13,000.00

40416 Vendor Proceeds \$ 5,000.00

40420 Restaurant Fundraiser (deleted)

Total 40400 Special Events

42000 Program Services \$ -

42110 Neighborhood Housing \$ 5,600.00

42200 Rolling Readers

Total 42000 Program Services

43000 Interest

Total Income \$ 753,398.54

Gross Profit

Expenses

60000 Employee Compensation

60100 Salaries

60110 Salaried \$ 413,560.00

Total 60100 Salaries

60200 Payroll Taxes \$ 38,213.00

60300 Benefits

60310 Healthcare		
60311 Insurance Premium	\$	17,916.00
60312 Employee Contribution	\$	(1,971.00)
60313 Healthcare Allowance	\$	4,800.00
Total 60310 Healthcare		
60320 Dental	\$	5,431.72
60330 Vision	\$	593.28
60340 403 (b)	\$	1,296.00
Total 60300 Benefits		
60400 Employee Recognition	\$	2,300.00
60500 Payroll Processing Fees	\$	3,888.00
60600 Workers Compensation	\$	2,500.00
60800 Independent Contractors		
60820 Finance	\$	6,240.00
60830 Grant Writer	\$	6,600.00
NEW FLP program delivery	\$	3,850.00
Total 60800 Independent Contractors		
Total 60000 Employee Compensation		
61000 Admin		
61010 Credit Card Processing Fees	\$	2,000.00
61030 Dues & Subscriptions	\$	820.00
61040 Finance Charges & Bank Fees	\$	525.00
61060 Insurance	\$	2,780.00
61070 IT		
61071 Computer Supplies	\$	1,600.00
61073 Computer SaaS	\$	4,404.00
61074 Internet & Telephone	\$	3,228.00
61076 IT Support	\$	2,100.00
Total 61070 IT		
61080 Marketing		
61081 Advertising	\$	1,600.00
61082 Graphic Design	\$	1,500.00
61083 Printing & Reproduction	\$	9,613.00
61094 Author		
61095 Promotional Items	\$	1,000.00
Total 61080 Marketing		
61090 Meals	\$	1,200.00
61100 Office		
61101 Office Supplies	\$	4,300.00
61102 Office Equipment Rental	\$	4,490.00
Total 61100 Office		
61110 Postage	\$	4,896.00
61120 Professional Development		
61121 Conferences	\$	360.00
61122 Seminars	\$	400.00
61123 Retreat Facilitator	\$	2,000.00
Total 61120 Professional Development		

61130 Professional Fees	\$	200.00
61131 Accounting	\$	4,000.00
61132 Legal	\$	2,000.00
61133 Consulting	\$	2,000.00
Total 61130 Professional Fees		
61140 Rent		
61141 Office	\$	10,200.00
61142 Event Venue	\$	33,225.00
Total 61140 Rent		
61150 Repairs & Maintenance	\$	4,280.00
61160 Transportation		
61161 Mileage	\$	7,800.00
61162 Parking		
Total 61160 Transportation		
61170 Travel		
61171 Plane & Train	\$	2,000.00
Total 61170 Travel		
61180 Utilities	\$	420.00
Total 61000 Admin		
62000 Programs		
62100 Book Purchases	\$	29,341.00
62200 Program Supplies	\$	6,430.00
62300 Program Development/Evaluation	\$	35,000.00
62400 Scholarship Disbursements	\$	36,000.00
62500 Volunteer Management	\$	1,878.00
62600 Event Supplies	\$	2,600.00
Total 62000 Programs		
63000 Contingency (2%)	\$	21,942.51
Total Expenses	\$	753,359.51
Net Operating Income		
Other Expenses		
Other Miscellaneous Expense		
Total Other Expenses		
Net Other Income		
Net Income	\$	39.03

Thursday, May 21, 2015 11:12:17 AM PDT GMT-7 - Accrual Basis



Department of the Treasury
Internal Revenue Service

P.O. Box 2508
Cincinnati OH 45201

In reply refer to: 0248364799
Sep. 14, 2012 LTR 4168C E0
33-0857381 000000 00
00019958
BODC: TE

WORDS ALIVE
% LESLYE W LYONS
5111 SANTE FE ST STE 219
SAN DIEGO CA 92109



028696

Employer Identification Number: 33-0857381
Person to Contact: Mrs. K Hopton
Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your Sep. 05, 2012, request for information regarding your tax-exempt status.

Our records indicate that you were recognized as exempt under section 501(c)(3) of the Internal Revenue Code in a determination letter issued in July 1999.

Our records also indicate that you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(vi).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

Please refer to our website www.irs.gov/eo for information regarding filing requirements. Specifically, section 6033(j) of the Code provides that failure to file an annual information return for three consecutive years results in revocation of tax-exempt status as of the filing due date of the third return for organizations required to file. We will publish a list of organizations whose tax-exempt status was revoked under section 6033(j) of the Code on our website beginning in early 2011.



STATE OF CALIFORNIA
FRANCHISE TAX BOARD
PO BOX 1286
RANCHO CORDOVA CA 95741-1286

In reply refer to
755:G :EMM

May 10, 1999

WORDS ALIVE
4995 MURPHY CANYON RD #304
SAN DIEGO CA 92123

Purpose : CHARITABLE
Code Section : 2370ld
Form of Organization : Corporation
Accounting Period Ending: December 31

You are exempt from state franchise or income tax under the section of the Revenue and Taxation Code indicated above.

This decision is based on information you submitted and assumes that your present operations continue unchanged or conform to those proposed in your application. Any change in operation, character, or purpose of the organization must be reported immediately to this office so that we may determine the effect on your exempt status. Any change of name or address also must be reported.

In the event of a change in relevant statutory, administrative, judicial case law, a change in federal interpretation of federal law in cases where our opinion is based upon such an interpretation, or a change in the material facts or circumstances relating to your application upon which this opinion is based, this opinion may no longer be applicable. It is your responsibility to be aware of these changes should they occur. This paragraph constitutes written advice, other than a chief counsel ruling, within the meaning of Revenue and Taxation Code Section 21012 (a)(2).

You may be required to file Form 199 (Exempt Organization Annual Information Return) on or before the 15th day of the 5th month (4 1/2 months) after the close of your accounting period. See annual instructions with forms for requirements.

You are not required to file state franchise or income tax returns unless you have income subject to the unrelated business income tax under Section 23731 of the Code. In this event, you are required to file Form 109 (Exempt Organization Business Income Tax Return) by the

May 10, 1999
WORDS ALIVE
Page 2

15th day of the 5th month (4 1/2 months) after the close of your annual accounting period.

If the organization is incorporating, this approval will expire unless incorporation is completed with the Secretary of State within 60 days.

Exemption from federal income or other taxes and other state taxes requires separate applications.

A copy of this letter has been sent to the Office of the Secretary of State and to the Registry of Charitable Trusts.

E DIALA
EXEMPT ORGANIZATION SECTION
PROCESSING SERVICES BUREAU
Telephone (916) 845-4186

EO :
CC :LESLYE W. LYONS

COPY



BOARD OF DIRECTORS 2015

BOARD MEMBER	AFFILIATION	Began Service
Rick Seidenwurm, Chair	Attorney, Community Volunteer	2013
Andrea MacDonald, Vice Chair	Community Volunteer	2013
Ellen Mitgang, Past Chair	Community Volunteer	2009
Linda Cipriani, Secretary	Attorney, Community Volunteer	2013
Danny Cung, Treasurer	Investment Strategist, Christopher Weil & Company, Inc.	2014
Lynne Bath	Executive Leader, Amazing Quest	2015
Orville Brown	Senior Research Scientist, Ferro Corporation	2014
Jeffrey Goldman	Publisher, Santa Monica Press	2014
Kay Gurtin	Vice President, Gurtin Fixed Income	2011
Kristina Houck	Reporter, Mainstreet Media	2014
Jodi Kennedy	Associate Producer, KFMB News 8	2013
Christina La Page	District Manager, Wells Fargo Bank	2014
Mike Skerlos	Senior Legal Counsel, Government Technologies Division of Qualcomm Incorporated	2015
Dana Vandersip	Vice President of Development, Make-A-Wish Foundation of San Diego	2011
Leslye Winkelman Lyons, M.S.W., Board Emeritus and Words Alive Founder	Community Volunteer	1999

Words Alive Board of Director terms are two years and members are allowed to serve multiple consecutive terms. 100% of the Words Alive Board of Directors support the organization financially.

**MINUTES
SAN MARCOS COMMUNITY FOUNDATION
GRANT FUNDING COMMITTEE
SAN MARCOS ROOM
1 CIVIC CENTER DRIVE
SAN MARCOS, CA 92069**

**MEETING OF THE GRANT FUNDING COMMITTEE
OCTOBER 14, 2015 – 6:00 PM**

CALL TO ORDER BOARD PRESIDENT LUKOFF called the meeting to order at 6:05 p.m.

ROLL CALL

PRESENT: BOARD MEMBERS: LUKOFF, NAJERA, WASCO

ABSENT: BOARD MEMBERS: NONE

ALSO PRESENT Recording Secretary, Wendy Kaserman and City Staff Michael Gordon and Julia Covert.

OLD BUSINESS

1. **GRANT AWARD HISTORY** Fiscal year 2015-2016
Noted and filed.

NEW BUSINESS

2. **REGULAR GRANT APPLICATION PROPOSALS**

- (A) **CANINE COMPANIONS FOR INDEPENDENCE**

The Committee discussed the request from Canine Companions for Independence for \$5,000 in funding to place one highly-skilled dog with a San Marcos resident. The Committee was concerned that the funding would only benefit one San Marcos resident and may consider recommending a lower amount than requested. BOARD PRESIDENT LUKOFF will make a site visit and will report back to the Committee at its November meeting.

- (B) **CHARITY WINGS ART & CRAFT CENTER**

The Committee discussed the request from Charity Wings Art & Craft Center for \$4,902 in funding to cover expenses related to the opening of their new location, as well as 20% of the salary for their part-time Class and Volunteer Coordinator. BOARD MEMBER NAJERA will follow up with this organization and will report back to the Committee at its November meeting.

- (C) **FOUNDATION FOR ANIMAL CARE & EDUCATION (FACE)**

The Committee discussed the request from Foundation for Animal Care & Education (FACE) for \$3,000 in funding to provide financial assistance to families with pets requiring emergency veterinary care through their Save-A-Life Program. The Committee felt this request did not meet the criterion for funding.

(D) INTERFAITH COMMUNITY SERVICES, INC.

The Committee discussed the request from Interfaith Community Services, Inc., for funding in the amount of \$10,000 to support their overall personnel costs associated with operating the Senior Services Program. The Committee considered the fact that this organization has received funding on multiple occasions from the Foundation. Due to limited resources available for grant making and the other grant requests received, the committee may not recommend funding of this application.

(E) KID'S COLLEGE

The Committee discussed the request from Kid's College for funding in the amount of \$10,000 to sustain and grow their "Fortissimo" Orchestra Program at Joli Ann Leichtag Elementary School (SMUSD). BOARD MEMBER WASCO will follow up with this organization and will report back to the Committee at its November meeting.

(F) MEALS-ON-WHEELS GREATER SAN DIEGO, INC.

The Committee discussed the request from Meals-on-Wheels Greater San Diego, Inc. for funding in the amount of \$8,000 to help subsidize the cost of rent at its North County Service Center in San Marcos. The Committee agreed that a site visit was unnecessary.

(G) OCEANSIDE MUSEUM OF ART (OMA)

The Committee discussed the request from Oceanside Museum of Art (OMA) for funding in the amount of \$8,680 for their Art Quest program which increases exposure to the arts in a museum setting for Title I San Marcos students. RECORDING SECRETARY KASERMAN confirmed that the San Marcos School District is, in fact, planning to partner with OMA on this program and will be providing a letter of support to OMA. After discussion, the Committee may not recommend funding of this grant request.

(H) T.E.R.I INC.

The Committee discussed the request from T.E.R.I. Inc. for funding in the amount of \$7,560 to purchase signage for T.E.R.I vans that transport clients through the community. The Committee felt this request did not meet the grant criteria.

3. MINI-GRANT APPLICATION PROPOSALS

A. KIWANIS CLUB OF SAN MARCOS FOUNDATION

The Committee discussed the request from the Kiwanis Club for for \$1,500 in funding to support the annual San Marcos Holiday Parade.

B. MIRACLE BABIES

The Committee discussed the request from Miracle Babies for \$1,500 in funding to be used toward care packages for parents of critically ill newborns admitted to the Tri-City Hospital and Palomar Hospital neonatal intensive care units in North County. BOARD PRESIDENT LUKOFF will follow up with this organization and report back to the Committee at its November 12, 2015, meeting.

C. POSITIVE ACTION COMMUNITY THEATRE (PACT)

The Committee discussed the request from Positive Action Community Theatre for \$1,500 in funding to support their theatre/life skills workshops for students with autism at the Country School in San Marcos.

BOARD MEMBER NAJERA MOTIONED TO MOVE CONSIDERATION OF THE REQUESTS FROM KIWANIS CLUB OF SAN MARCOS FOUNDATION AND MIRACLE BABIES TO THE NOVEMBER 12, 2015, GRANT FUNDING COMMITTEE MEETING AGENDA FOR CONSIDERATION ALONG WITH THE REGULAR GRANTS; AND TO DECLINE THE REQUEST FROM POSITIVE ACTION COMMUNITY THEATRE (PACT). BOARD MEMBER WASCO SECONDED THE MOTION. THE MOTION PASSED BY UNANIMOUS VOICE VOTE.

AYES: LUKOFF, NAJERA, WASCO

NOES: NONE

ABSTENTION: NONE

ABSENT: NONE

4. REQUEST FROM SAN MARCOS HIGH SCHOOL BOOSTERS TO APPLY LAST YEAR'S GRANT TO THIS YEAR'S COSTS.

BOARD MEMBER NAJERA MOTIONED TO ACCEPT REQUEST FROM SAN MARCOS HIGH SCHOOL BOOSTERS TO APPLY LAST YEAR'S GRANT TO THIS YEAR'S COSTS. BOARD MEMBER WASCO SECONDED THE MOTION. THE MOTION PASSED BY UNANIMOUS VOICE VOTE.

AYES: LUKOFF, NAJERA, WASCO

NOES: NONE

ABSTENTION: NONE

ABSENT: NONE

CONSENT CALENDAR

MOTIONED BY BOARD MEMBER NAJERA AND SECONDED BY BOARD MEMBER WASCO TO APPROVE THE CONSENT CALENDAR. MOTION PASSED BY UNANIMOUS VOICE VOTE.

AYES: LUKOFF, NAJERA, WASCO

NOES: NONE

ABSTENTION: NONE

ABSENT: NONE

5. **WAIVER OF TEXT** – Waived.
6. **APPROVAL OF MINUTES** – Approved - SMCF Grant Funding Committee Meeting minutes of September 9, 2015.
7. **ORAL COMMUNICATIONS** - No members of the public requested to speak.

ITEMS FOR THE GOOD OF THE ORDER

8. **NEXT MEETING DATE** – The next Grant Funding Committee meeting is scheduled for Thursday, November 12, 2015. The next meeting of the SMCF Board of Directors is scheduled for Tuesday, November 17, 2015.
9. **MISCELLANEOUS**
10. **ADJOURNMENT**

MOTIONED BY BOARD MEMBER WASCO AND SECONDED BY BOARD MEMBER NAJERA TO ADJOURN THE MEETING. MOTION PASSED BY UNANIMOUS VOICE VOTE.

Meeting adjourned at 6:45 PM.

Colleen Lukoff, Board President

ATTEST:

Wendy Kaserman, Recording Secretary