
SAN MARCOS COMMUNITY FOUNDATION BOARD MEETING AGENDA

Tuesday, February 20, 2018 – 6:00 PM

City Council Chambers

Cell Phones: As a courtesy to others, please silence your cell phone or pager during the meeting and engage in conversations outside the meeting room.

Americans with Disabilities Act: If you need special assistance to participate in this meeting, please contact the Board Secretary at (760) 744-1050, ext. 3116. Notification 48 hours in advance will enable the City to make reasonable arrangements to ensure accessibility to this meeting. Assisted listening devices are available for the hearing impaired. Please see the Board Secretary if you wish to use this device.

Public Comment: If you wish to address the Board on any agenda item, please complete a "Request to Speak" form. Be sure to indicate which item number you wish to address. Comments are limited to FIVE minutes.

The Oral Communication segment of the agenda is for the purpose of allowing the public to address the Board on any matter NOT listed on the agenda. The Board is prohibited by state law from taking action on items NOT listed on the Agenda. However, they may refer the matter to staff for a future report and recommendation. If you wish to speak under "Oral Communications," please complete a "Request to Speak" form as noted above.

Meeting Schedule: Regular San Marcos Community Foundation Board meetings are generally held on the third Tuesday in the month of February, May, August and November. The Agenda's are posted on the City website at: www.san-marcos.net.

Agendas: Agenda packets are available for public inspection 72 hours prior to scheduled meetings at the Administration Department located on the second floor of City Hall, 1 Civic Center Drive, San Marcos, during normal business hours. Any agenda-related writings or documents provided to a majority of the San Marcos Community Foundation after distribution of the agenda packet are available for public inspection at the same time at the Administration Department.

CALL TO ORDER

ROLL CALL

NEW BUSINESS

1. INTRODUCTION OF NEW BOARD MEMBER

2. PRESIDENT'S REPORT

- 2-1-1 San Diego Update



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City of San Marcos
1 Civic Center Drive
San Marcos, CA 92069

- Other updates of note to the Board
Recommendation: NOTE & FILE/DISCUSS/APPROVE

3. FUND STATEMENT AND INVESTMENT UPDATE

Recommendation: NOTE & FILE

4. SMCF GRANT FUNDING COMMITTEE RECOMMENDATION

Quarterly Funding Recommendation to the SMCF Board for Deliberation.

- (a) Quarter Funding Recommendation Worksheet
- (b) Regular/Mini Grant Funding History Fiscal Year 2017/2018
- (c) Resolution 2018-01 – Winter Quarter Grants

Recommendation: CONSIDER/APPROVE

OLD BUSINESS

5. PROMOTIONAL AND FUNDRAISING ACTIVITIES/IDEAS

- 30th Anniversary event
- Other outreach/fundraising opportunities

Recommendation: DISCUSS/APPROVE

CONSENT CALENDAR

6. WAIVER OF TEXT This item is to waive the reading of all text of all Resolutions and Policies adopted at this meeting. Resolutions and Policies shall be adopted by title.

Recommendation: WAIVE

7. APPROVAL OF MINUTES SMCF Board Meeting of December 13, 2017.

Recommendation: CONSIDER/APPROVE

8. ORAL COMMUNICATIONS Speakers are limited to five minutes. Please complete a "Request to Speak" form and place in basket provided. According to Board policy, *FIFTEEN* minutes has been established during this portion of the Agenda to allow citizens to speak on any matter NOT listed. The Board is prohibited by state law from taking action on items NOT listed on the Agenda. However they may refer the matter for a future report and recommendations.

ITEMS FOR THE GOOD OF THE ORDER

9. MISCELLANEOUS

- (a) Art and Culture grant application period is open. Applications are due April 4, 2018.
- (b) Selection of next quarter's Grant Funding Committee (next GFC meeting: Wednesday, March 14, 2018)
- (c) Next Board meeting is Tuesday, May 15, 2018.



DISCOVER LIFE'S POSSIBILITIES

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City of San Marcos
1 Civic Center Drive
San Marcos, CA 92069

10. ADJOURNMENT

AFFIDAVIT OF POSTING

**STATE OF CALIFORNIA)
COUNTY OF SAN DIEGO) ss.
CITY OF SAN MARCOS)**

I, Michael Gordon, hereby certify that I caused the posting of this Agenda in the glass display case at the north entrance of City Hall and on the City website on Friday, February 16, 2018 prior to 5:30 pm.

Michael Gordon, Recording Secretary – SMCF



City of San Marcos

Quarter 2 FY 2017-2018

October 1, 2017 to December 31, 2017

Quarter 2 Summary



327 calls from San Marcos clients

1,533 needs presented

973 referrals provided

- In Quarter 2, October 1, 2017 through December 31, 2017, 2-1-1 San Diego helped 327 clients who resided in San Marcos (zip codes 92069, 92078, 92079, or 92096).
- These clients presented 1,533 needs, which resulted in 973 referrals to services to address these needs.

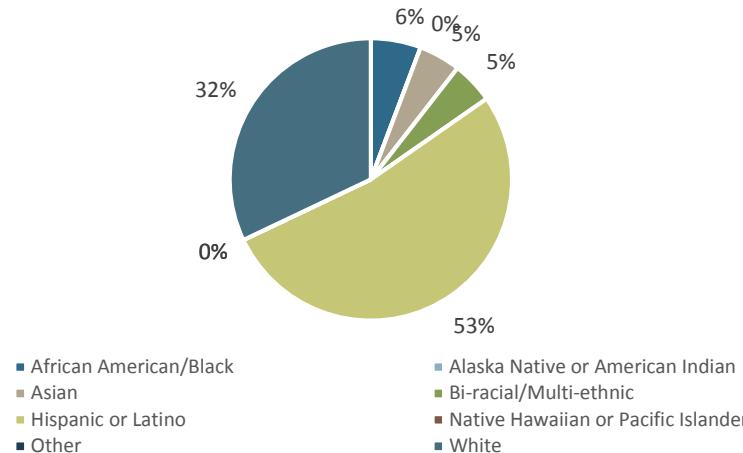
The majority of San Marcos clients are female

Gender

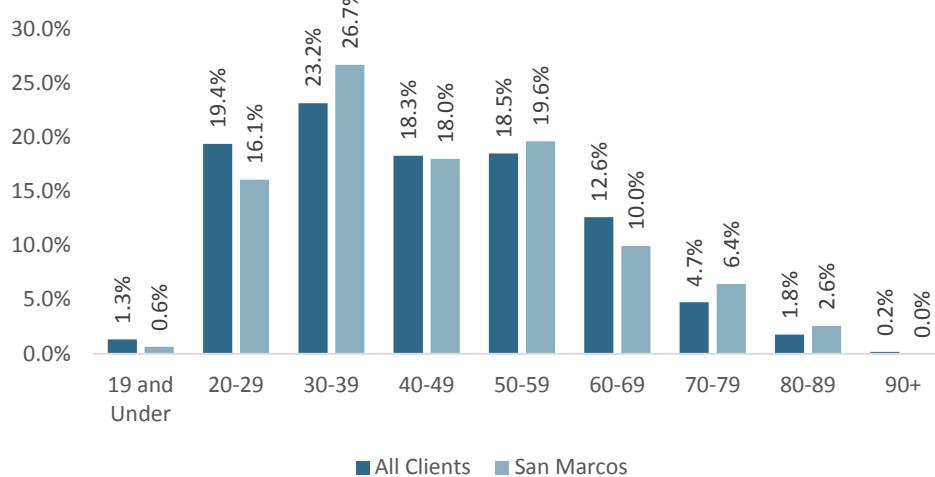


- 75% of clients who called from San Marcos are **women**, which is slightly higher than the total population of 2-1-1 clients (73%).
- Clients from San Marcos represent roughly the same age groups as the total population of 2-1-1 clients, with a slightly larger percentage of clients in the 30 to 39 year old range.
- Over half (53%) of the clients from San Marcos are **Hispanic or Latino**, which is higher than the total population of 2-1-1 clients (44%). Additionally, only 6% of the San Marcos clients are Black/African American, which is much lower than the total population of 2-1-1 clients (15%).

Race/Ethnicity of San Marcos Clients



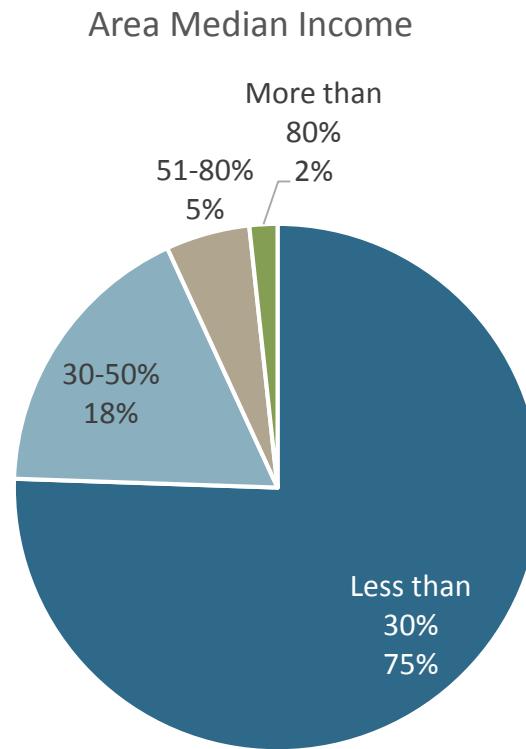
Age Group



All demographic data is out of total known responses.

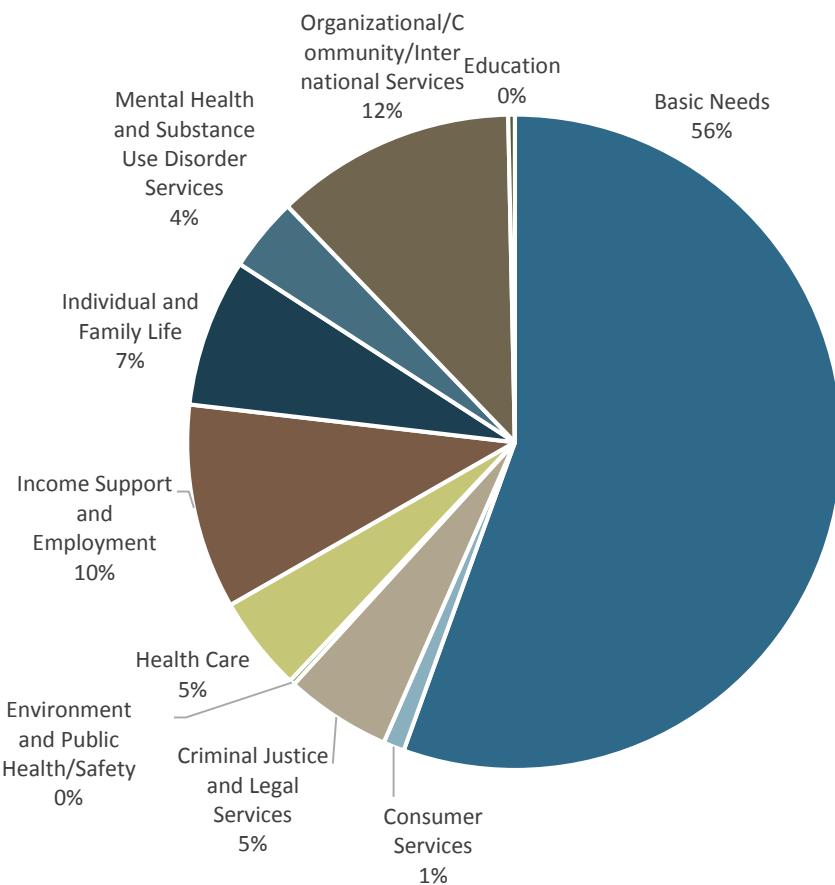
San Marcos clients show incomes much lower than the Area Median Income

- Of those who disclosed their annual household income, the majority of clients from San Marcos have incomes that place them at less than 30% of the Area Median Income (AMI).
- In total for Quarter 2, there were **321 clients with low to moderate incomes** (under 80% of AMI), or whose referrals indicated they were low income.



Housing and utilities are most common needs

Overview of First Level Needs



Second Level Needs for Top 3 First Level Needs

First and Second Level Needs	Percent of First Level Need
Basic Needs	100%
Housing/Shelter	41%
Utilities	39%
Food	14%
Transportation	3%
Material Goods	2%
Organizational/Community/International Services	100%
Information Services	89%
Community Groups and Government/Administrative Offices	3%
Donor Services	2%
Community Economic Development and Finance	2%
Occupational/Professional Associations	2%
Organizational Development and Management Services	1%
Military Service	1%
Disaster Services	1%
Income Support and Employment	100%
Public Assistance Programs	79%
Employment	10%
Temporary Financial Assistance	8%
Social Insurance Programs	3%

San Marcos clients received 973 referrals this quarter

Top 10 Service Referrals

Referral Name	# of Referrals
Enrollment and Navigation Services, 2-1-1 San Diego	72
Home Energy Bill Assistance Program, San Diego Office, Campesinos Unidos Inc of San Diego	62
ACCESS Customer Service Center Self Service, Self Sufficiency Programs, Health and Human Services Agency, County of San Diego	48
Neighbor to Neighbor, Escondido, Salvation Army Sierra Del Mar Division, Escondido Corps	46
EFSP Electricity Bill Payment Assistance, Unions United, United Way of San Diego County	22
Neighbor to Neighbor, Centre City, Salvation Army Sierra Del Mar Division, Centre City Corps	21
County of San Diego Housing Resource Directory, Housing and Community Development Services, County of San Diego	19
Food Pantry, Gleaning Field Foundation	18
Family Services, Escondido, Salvation Army Sierra Del Mar Division, Escondido Corps	16
GoSection8, GoSection8	13
ESG Rapid Re-Housing, Interfaith Community Services	13
Modest Needs Foundation, Modest Needs Foundation	13

YTD Summary

	Quarter 1	Quarter 2	Quarter 3	Quarter 4	YTD
Clients	423	327			750
Low Income	421	321			742
Needs	806	1,533			2,339
Referrals	506	973			1,479

- Starting August 1, 2017, 2-1-1 San Diego moved to a new client data collection platform. The new system captures client data in a more robust way to better identify a client's current situation. The process for documenting needs therefore has changed, and more needs are identified per client than before.
- Though the total number of needs increased between Q1 and Q2, this does not necessarily mean the demand for services is more than it was before. The overall needs of the community can be determined by looking at the share of needs by category while also taking into account the number of clients.
- This new longitudinal client database will begin to provide more in-depth data and information about client needs and community trends.



4950 Murphy Canyon Road
San Diego, CA 92123
(858) 279-2740 tel
(858) 279-6105 fax
www.jcfsandiego.org

DATE: February 7, 2018

DELIVER TO: Laura Rocha, Marina Crandall and Michael Gordon

Email: irocha@san-marcos.net; mcrandall@san-marcos.net;
mgordon@san-marcos.net;

FROM: JCF Finance Department

OF PAGES: 3, including cover

SUBJECT: *San Marcos Community Foundation (SANM) and
S.M. Community Found – Now & Forever (SANMA)*

MESSAGE: Fund Activity Reports for January 2018

If you have any questions, please feel free to contact us at finance@jcfsandiego.org.

San Marcos Community Foundation

Beginning Balance: 1,257,616.17

Apply Date Descr.	Expense/DR	Income/CR
01/31/2018 Interest	0.00	2,697.88
01/31/2018 Dividends	0.00	37,315.77
01/31/2018 Realized Gain	0.00	211.75
01/31/2018 UnRealized Gain	0.00	8,705.57
01/31/2018 UnRealized Gain	0.00	9,026.27
01/31/2018 Custodial Fee	55.67	0.00
01/31/2018 Consultant Fee	47.79	0.00
01/31/2018 Foundation Fee	471.41	0.00
	574.87	57,957.24

San Marcos Community Foundation

Ending Balance: 1,314,998.54

S.M. Community Found - Now & Forever	Beginning Balance:	4,799.35
Apply Date Descr.	Expense/DR	Income/CR
-----	-----	-----
01/31/2018 Interest	0.00	13.10
01/31/2018 Dividends	0.00	148.83
01/31/2018 Realized Gain	0.00	0.24
01/31/2018 UnRealized Gain	0.00	67.37
01/31/2018 Custodial Fee	0.24	0.00
01/31/2018 Consultant Fee	0.18	0.00
01/31/2018 Foundation Fee	1.80	0.00
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	2.22	229.54
S.M. Community Found - Now & Forever	Ending Balance:	5,026.67

Jewish Community Foundation of San Diego

Asset Allocation & Performance

As of December 31, 2017

	Market Value (\$)	Month	Performance(%)								
			Quarter To Date	Year To Date	Fiscal YTD	1 Year	3 Years	5 Years	Since Inception	Inception Period	
Endowment Pool	110,395,050	1.0	3.4	16.1	7.1	16.1	6.6	7.0	6.0	9y 6m	
<i>Endowment Pool Policy Index</i>		1.2	3.7	15.1	7.5	15.1	6.2	6.6	5.2		
Long Term Pool	43,628,870	1.2	3.4	16.3	6.9	16.3	6.8	7.0	6.7	14y 6m	
<i>Long Term Pool Policy Index</i>		1.1	3.8	16.8	7.9	16.8	6.5	6.3	6.4		
Long Term Index Pool	24,238,021	1.1	3.7	16.6	7.5	16.6	7.1	--	5.9	3y 6m	
<i>Index Pool Policy Index</i>		1.2	3.8	16.4	7.7	16.4	7.1	--	5.8		
Mid Term Pool	37,252,178	0.6	1.8	7.9	3.4	7.9	3.5	3.2	5.0	14y 6m	
<i>Mid Term Pool Policy Index</i>		0.7	2.1	10.5	4.6	10.5	3.5	2.5	5.0		
Short Term Pool	46,854,057	0.1	0.2	0.6	0.3	0.6	0.4	0.4	1.4	14y 6m	
<i>Short Term Pool Policy Index</i>		0.1	0.3	0.9	0.5	0.9	0.4	0.3	1.3		
Impact Investment Pool	2,669,825	1.0	4.1	--	5.0	--	--	--	5.2	0y 5m	
<i>Impact Investing Pool Policy Index</i>		1.2	3.8	--	7.7	--	--	--	5.7		
Total Assets	265,038,000										

Jewish Community Foundation of San Diego
Monthly Pool Summary

As of December 31, 2017

Asset Allocation vs. Policy Targets

Endowment Pool			
Asset Class	Actual	Target	Over/Under Target
Equity	59.8%	55.0%	+4.8%
Fixed Income	12.1%	10.0%	+2.1%
Real Assets	6.0%	5.0%	+1.0%
Multi-Strategy	21.4%	30.0%	-8.6%
Cash	0.7%	0.0%	+0.7%

Long Term Pool			
Asset Class	Actual	Target	Over/Under Target
Equity	58.5%	58.5%	0.0%
Fixed Income	38.0%	38.0%	0.0%
Real Assets	3.5%	3.5%	0.0%
Multi-Strategy	0.0%	0.0%	0.0%
Cash	0.0%	0.0%	0.0%

Mid Term Pool			
Asset Class	Actual	Target	Over/Under Target
Equity	21.4%	20.0%	+1.4%
Fixed Income	73.0%	75.0%	-2.0%
Real Assets	5.3%	5.0%	+0.3%
Cash	0.3%	0.0%	+0.3%

Long Term Index Pool			
Asset Class	Actual	Target	Over/Under Target
Equity	64.9%	65.0%	-0.1%
Fixed Income	35.1%	35.0%	+0.1%
Cash	0.0%	0.0%	0.0%

Impact Investment Pool			
Asset Class	Actual	Target	Over/Under Target
US Public Equities	52.9%	40.0%	+12.9%
Int'l Equities	8.6%	10.0%	-1.2%
Israeli Equities	5.1%	5.0%	+0.1%
Private Equity	0.0%	10.0%	-10.0%
Public Debt	28.0%	20.0%	+8.0%
Israeli Debt	5.2%	5.0%	+0.2%
Private Debt	0.0%	10.0%	-10.0%

Short Term Pool			
Asset Class	Actual	Target	Over/Under Target
Cash	100.0%	100.0%	0.0%

Jewish Community Foundation of San Diego - Endowment

Asset Allocation & Performance (Net of Fees)

As of December 31, 2017

	Allocation			Performance(%)							
	Market Value (\$)	%	Month	Quarter To Date	Year To Date	1 Year	3 Years	5 Years	7 Years	Since Inception	Inception Period
Total Portfolio	110,395,050	100.0	1.0	3.4	16.1	16.1	6.6	7.0	6.1	6.0	9y 6m
Endowment Pool Policy Index			1.2	3.7	15.1	15.1	6.2	6.6	6.0	5.2	
CPI + 5%			0.3	1.1	7.2	7.2	6.7	6.5	6.8	6.3	
Total Equity	65,986,985	59.8	1.5	4.8	23.5	23.5	9.6	11.3	8.3	6.7	9y 5m
MSCI AC World IMI (Net)			1.6	5.7	23.9	23.9	9.5	11.0	8.8	6.8	
Global Equity	32,596,378	29.5									
Harding Loevner Global Equity (HLMVX)	11,503,202	10.4	1.7	6.7	32.2	32.2	12.5	12.6	10.0	12.7	5y 6m
MSCI AC World Index (Net)			1.6	5.7	24.0	24.0	9.3	10.8	8.7	11.7	
Dodge & Cox Global Stock (DODWX)	10,820,425	9.8	2.9	3.4	21.5	21.5	9.4	13.3	10.4	14.7	5y 6m
MSCI AC World Index Value (Net)			1.7	4.8	18.3	18.3	7.7	9.5	7.7	10.5	
Walter Scott Global Stock (DGLRX)	10,272,751	9.3	0.8	6.0	24.3	24.3	9.7	10.0	9.5	11.1	5y 6m
MSCI AC World Index Growth (Net)			1.5	6.6	30.0	30.0	10.9	12.1	9.7	12.8	
Long/Short Equity	4,743,240	4.3									
Titan Global Equity[CE]	4,743,240	4.3	-1.8	-1.4	7.5	7.5	1.9	5.4	4.1	5.6	5y 6m
HFRI Equity Hedge (Total) Index			1.3	3.5	13.5	13.5	5.8	6.6	4.5	7.0	
Large Cap Equity	10,369,211	9.4									
Wellington (Vanguard) Dividend Growth (VDIGX)	10,369,211	9.4	1.4	5.6	19.3	19.3	9.6	14.1	12.9	13.5	5y 6m
S&P 500			1.1	6.6	21.8	21.8	11.4	15.8	13.8	15.5	
SMID Cap Equity	2,999,997	2.7									
William Blair (WSMDX)	2,999,997	2.7	-0.3	5.6	28.9	28.9	13.0	17.3	14.0	14.8	4y 6m
Russell 2500 Growth Index			0.3	6.3	24.5	24.5	10.9	15.5	13.0	13.6	
Russell 2500 Index			0.3	5.2	16.8	16.8	10.1	14.3	12.2	12.4	
Small Cap Equity	3,594,255	3.3									
Integrity Small-Cap Value (VSVIX)	3,594,255	3.3	0.6	5.6	12.4	12.4	9.3	14.6	11.9	15.0	5y 6m
Russell 2000 Value Index			-1.0	2.0	7.8	7.8	9.5	13.0	10.8	13.5	
Russell 2000 Index			-0.4	3.3	14.6	14.6	10.0	14.1	11.6	14.2	

Jewish Community Foundation of San Diego - Endowment

Asset Allocation & Performance (Net of Fees)

As of December 31, 2017

	Allocation			Performance(%)							
	Market Value (\$)	%	Month	Quarter To Date	Year To Date	1 Year	3 Years	5 Years	7 Years	Since Inception	Inception Period
International Developed	4,842,393	4.4									
DFA International Small Company (DFISX)	4,842,393	4.4	2.7	4.6	29.8	29.8	13.3	11.7	8.3	13.3	5y 6m
MSCI EAFE Small Cap (Net)			2.7	6.1	33.0	33.0	14.2	12.9	9.2	14.4	
Emerging Markets Equity	6,474,250	5.9									
Touchstone Sands Cptl Emerg Mkts (TSEGX)	3,240,703	2.9	1.7	4.6	38.5	38.5	8.6	--	--	22.9	1y 7m
MSCI Emerging Markets (Net)			3.6	7.4	37.3	37.3	9.1	4.3	2.6	28.7	
Wells Fargo Emerging Markets Equity (EQIIX)	3,233,548	2.9	4.1	5.6	25.0	25.0	5.9	4.1	--	18.9	1y 7m
MSCI Emerging Markets (Net)			3.6	7.4	37.3	37.3	9.1	4.3	2.6	28.7	
Private Equity	367,259	0.3									
Glouston Capital Partners[CE]	367,259	0.3	0.0	0.0	1.4	1.4	3.0	7.7	--	9.0	5y 6m
Total Fixed Income	13,365,976	12.1	0.4	0.5	3.8	3.8	1.8	1.7	3.6	5.1	9y 6m
Blmbg. Barc. Global Aggregate			0.3	1.1	7.4	7.4	2.0	0.8	2.0	2.9	
Dreyfus/Standish Global Fixed Income (SDGIX)	3,388,062	3.1	0.3	0.6	4.3	4.3	2.1	2.8	3.9	2.7	2y 6m
Blmbg. Barc. Global Aggregate Index (Hedged)			0.2	0.8	3.0	3.0	2.7	3.1	3.8	3.4	
WellsCap Core Bond (MBFIX)	9,233,268	8.4	0.4	--	--	--	--	--	--	0.4	0y 1m
Blmbg. Barc. U.S. Aggregate			0.5	0.4	3.5	3.5	2.2	2.1	3.2	0.5	
Golub Capital[CE]	744,646	0.7	0.0	0.0	2.6	2.6	--	--	--	3.9	1y 6m
Total Real Asset	6,652,993	6.0	1.4	1.9	9.6	9.6	1.2	-5.4	-4.6	2.5	8y 8m
Real Assets Custom Benchmark			1.8	3.0	6.1	6.1	1.2	-0.4	0.6	4.8	
Principal Diversified Real Asset (PDRDX)	5,023,406	4.6	1.8	2.5	10.2	10.2	0.7	2.0	2.6	0.7	3y
Bloomberg Commodity Index Total Return			3.0	4.7	1.7	1.7	-5.0	-8.5	-8.1	-5.0	
Apollo Natural Resources II L.P.[CE]	616,945	0.6	0.0	0.0	6.3	6.3	--	--	--	24.7	1y 6m
WHI Real Estate Partners IV[CE]	1,012,643	0.9	0.0	0.0	--	--	--	--	--	0.0	0y 2m

Jewish Community Foundation of San Diego - Endowment

Asset Allocation & Performance (Net of Fees)

As of December 31, 2017

	Allocation			Performance(%)							
	Market Value (\$)	%	Month	Quarter To Date	Year To Date	1 Year	3 Years	5 Years	7 Years	Since Inception	Inception Period
Total Multi-Strategy	23,612,553	21.4	0.1	1.8	6.8	6.8	2.9	4.1	3.5	2.5	9y 6m
HFRI FOF: Conservative Index			0.5	1.1	4.1	4.1	2.1	3.4	2.5	1.1	
Magnitude International Class A{CE}	19,950,540	18.1	-0.1	1.9	7.5	7.5	3.4	4.5	4.9	4.8	5y 4m
BlackRock Tempus	3,662,013	3.3	0.9	1.4	4.3	4.3	1.7	3.1	4.4	3.8	5y 4m
Cash	776,543	0.7	--	--	--	--	--	--	--	--	21y 4m

- Totals might not sum due to rounding
- Performance for periods longer than one year is annualized
- Inception period starts with the first full month of available performance
- Performance and market value estimates denoted with {CE} (current estimate)
- Private Equity returns are updated on a quarterly basis. MTD and QTD performance will not be available
- The Policy Index consists of 10% Barclays Global Aggregate Index, 30% HFRI FOF: Conservative Index, 55% MSCI AC World IMI Index and 5% Real Assets Custom Benchmark

Jewish Community Foundation of San Diego - Long Term

Asset Allocation & Performance (Net of Fees)

As of December 31, 2017

	Allocation				Performance(%)						
	Market Value (\$)	%	Month	Quarter To Date	Year To Date	1 Year	3 Years	5 Years	7 Years	Since Inception	Inception Period
Total Portfolio	43,628,870	100.0	1.2	3.4	16.3	16.3	6.8	7.0	6.2	6.7	14y 6m
Long Term Pool Policy Index			1.1	3.8	16.8	16.8	6.5	6.3	5.8	6.4	
CPI + 5%			0.3	1.1	7.2	7.2	6.7	6.5	6.8	7.2	
Total Equity	25,526,718	58.5	1.7	5.4	25.2	25.2	10.3	11.7	8.6	7.9	14y 5m
MSCI AC World IMI (Net)			1.6	5.7	23.9	23.9	9.5	11.0	8.8	8.7	
Global Equity	13,972,460	32.0									
Harding Loevner Global Equity (HLMVX)	5,091,495	11.7	1.7	6.7	32.2	32.2	12.5	12.6	10.0	12.7	5y 6m
MSCI AC World Index (Net)			1.6	5.7	24.0	24.0	9.3	10.8	8.7	11.7	
Dodge & Cox Global Stock (DODWX)	4,439,538	10.2	2.9	3.4	21.5	21.5	9.4	13.3	10.4	14.7	5y 6m
MSCI AC World Index Value (Net)			1.7	4.8	18.3	18.3	7.7	9.5	7.7	10.5	
Walter Scott Global Stock (DGLRX)	4,441,427	10.2	0.8	6.0	24.3	24.3	9.7	10.0	9.5	11.1	5y 6m
MSCI AC World Index Growth (Net)			1.5	6.6	30.0	30.0	10.9	12.1	9.7	12.8	
Large Cap Equity	4,435,401	10.2									
Wellington (Vanguard) Dividend Growth (VDIGX)	4,435,401	10.2	1.4	5.6	19.3	19.3	9.6	14.1	12.9	13.6	5y 6m
S&P 500			1.1	6.6	21.8	21.8	11.4	15.8	13.8	15.5	
SMID Cap Equity	1,294,386	3.0									
William Blair (WSMDX)	1,294,386	3.0	-0.3	5.6	28.9	28.9	12.9	17.3	14.0	14.8	4y 6m
Russell 2500 Growth Index			0.3	6.3	24.5	24.5	10.9	15.5	13.0	13.6	
Russell 2500 Index			0.3	5.2	16.8	16.8	10.1	14.3	12.2	12.4	
Small Cap Equity	1,361,238	3.1									
Integrity Small-Cap Value (VSVIX)	1,361,238	3.1	0.6	5.6	12.4	12.4	9.3	14.6	11.9	15.0	5y 6m
Russell 2000 Value Index			-1.0	2.0	7.8	7.8	9.5	13.0	10.8	13.5	
Russell 2000 Index			-0.4	3.3	14.6	14.6	10.0	14.1	11.6	14.2	
International Developed	1,902,627	4.4									
DFA International Small Company (DFISX)	1,902,627	4.4	2.7	4.6	30.3	30.3	13.4	11.8	8.4	13.4	5y 6m
MSCI EAFE Small Cap (Net)			2.7	6.1	33.0	33.0	14.2	12.9	9.2	14.4	

Jewish Community Foundation of San Diego - Long Term Asset Allocation & Performance (Net of Fees)

As of December 31, 2017

	Allocation			Performance(%)							
	Market Value (\$)	%	Month	Quarter To Date	Year To Date	1 Year	3 Years	5 Years	7 Years	Since Inception	Inception Period
Emerging Markets Equity	2,560,605	5.9									
Touchstone Sands Cptl Emerg Mkts Gr Inst (TSEGX)	1,280,586	2.9	1.7	4.6	38.5	38.5	8.6	--	--	22.9	1y 7m
MSCI Emerging Markets (Net)			3.6	7.4	37.3	37.3	9.1	4.3	2.6	28.7	
Wells Fargo Emerging Equity Markets (EQIIX)	1,280,019	2.9	4.1	5.6	25.0	25.0	5.9	4.1	--	18.9	1y 7m
MSCI Emerging Markets (Net)			3.6	7.4	37.3	37.3	9.1	4.3	2.6	28.7	
Total Fixed Income	16,577,046	38.0	0.4	0.5	4.3	4.3	2.0	1.8	3.5	5.0	14y 6m
Blmbg. Barc. Global Aggregate			0.3	1.1	7.4	7.4	2.0	0.8	2.0	3.9	
Dreyfus/Standish Global Fixed Income (SDGIX)	3,981,468	9.1	0.3	0.6	4.3	4.3	2.1	2.8	3.9	2.7	2y 6m
Blmbg. Barc. Global Aggregate Index (Hedged)			0.2	0.8	3.0	3.0	2.7	3.1	3.8	3.4	
Blackrock Strategic Income (BSIIX)	2,418,383	5.5	0.6	0.9	4.9	4.9	2.7	3.1	3.5	4.8	1y 3m
Blmbg. Barc. U.S. Aggregate			0.5	0.4	3.5	3.5	2.2	2.1	3.2	0.4	
DoubleLine Core Plus Fixed Income (DBLFX)	4,828,141	11.1	0.4	0.5	4.7	4.7	3.1	3.0	4.9	1.8	1y 3m
Blmbg. Barc. U.S. Aggregate			0.5	0.4	3.5	3.5	2.2	2.1	3.2	0.4	
WellsCap Core Bond (MBFIX)	4,848,551	11.1	0.4	--	--	--	--	--	--	0.4	0y 1m
Blmbg. Barc. U.S. Aggregate			0.5	0.4	3.5	3.5	2.2	2.1	3.2	0.5	
Israel Bonds	500,502	1.1	-0.2	-0.2	1.2	1.2	2.2	2.6	3.0	3.9	14y
Total Real Assets	1,525,107	3.5	1.8	2.5	10.2	10.2	0.7	-5.7	-4.9	2.2	8y 8m
Real Assets Custom Benchmark			1.8	3.0	6.1	6.1	1.2	-0.4	0.6	4.8	
Principal Diversified Real Asset (PDRDX)	1,525,107	3.5	1.8	2.5	10.2	10.2	0.7	2.0	2.6	0.7	3y
Bloomberg Commodity Index Total Return			3.0	4.7	1.7	1.7	-5.0	-8.5	-8.1	-5.0	
Cash	--	0.0	--	--	--	--	--	--	--	--	21y 4m

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- The Policy Index consists of 38% Barclays Global Aggregate Index, 58.5% MSCI AC World IMI Index and 3.5% Real Assets Custom Benchmark

Jewish Community Foundation of San Diego - Index Pool

Asset Allocation & Performance (Net of Fees)

As of December 31, 2017

	Allocation			Performance(%)							
	Market Value (\$)	%	Month	Quarter To Date	Year To Date	1 Year	3 Years	5 Years	7 Years	Since Inception	Inception Period
Total Portfolio	24,238,021	100.0	1.1	3.7	16.6	16.6	7.1	--	--	5.9	3y 6m
Index Pool Policy Index			1.2	3.8	16.4	16.4	7.1	--	--	5.8	
Equity	15,735,956	64.9	1.5	5.5	24.2	24.2	9.7	--	--	7.7	3y 6m
<i>MSCI AC World IMI (Net)</i>			1.6	5.7	23.9	23.9	9.5	11.0	8.8	7.4	
Vanguard FTSE All-Wld ex-US (VFWAX)	7,889,882	32.6	1.9	4.7	27.2	27.2	8.3	6.9	--	4.2	3y 6m
<i>MSCI AC World IMI (Net)</i>			1.6	5.7	23.9	23.9	9.5	11.0	8.8	7.4	
Vanguard Total Stock Market (VTSAX)	7,846,074	32.4	1.0	6.3	21.2	21.2	11.1	15.6	13.5	11.1	3y 6m
<i>MSCI AC World IMI (Net)</i>			1.6	5.7	23.9	23.9	9.5	11.0	8.8	7.4	
Fixed Income	8,502,064	35.1	0.4	0.4	3.6	3.6	2.2	--	--	2.8	3y 6m
<i>Blmbg. Barc. U.S. Aggregate</i>			0.5	0.4	3.5	3.5	2.2	2.1	3.2	2.5	
Vanguard Total Bond Market (VBTLX)	8,502,064	35.1	0.4	0.4	3.6	3.6	2.2	2.0	3.1	2.4	3y 6m
<i>Blmbg. Barc. U.S. Aggregate</i>			0.5	0.4	3.5	3.5	2.2	2.1	3.2	2.5	
Cash	--	0.0	0.0	0.0	0.0	0.0	0.0	--	--	--	3y 6m

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- Private Equity returns are updated on a quarterly basis. MTD and QTD performance will not be available
- The Policy Index consists of 35% Barclays Aggregate Index and 65% MSCI AC World IMI Index

Jewish Community Foundation of San Diego - Mid Term

Asset Allocation & Performance (Net of Fees)

As of December 31, 2017

	Allocation				Performance(%)							
	Market Value (\$)	%	Month	Quarter To Date	Year To Date	1 Year	3 Years	5 Years	7 Years	Since Inception	Inception Period	
Total Portfolio	37,252,178	100.0	0.6	1.8	7.9	7.9	3.5	3.2	4.0	5.0	14y 6m	
Mid Term Pool Policy Index			0.7	2.1	10.5	10.5	3.5	2.5	3.9	5.0		
Total Equity	7,971,934	21.4	1.5	5.7	24.4	24.4	9.6	11.7	9.3	8.1	14y 5m	
MSCI AC World IMI (Net)			1.6	5.7	23.9	23.9	9.5	11.0	8.8	8.7		
Global Equity	4,818,250	12.9										
Harding Loevner Global Equity (HLMVX)	2,764,042	7.4	1.7	6.6	32.2	32.2	12.5	12.6	10.0	12.5	5y 4m	
MSCI AC World Index (Net)			1.6	5.7	24.0	24.0	9.3	10.8	8.7	11.3		
Tweedy Browne Worldwide High Dividend (TBHDX)	2,054,209	5.5	1.5	4.6	22.1	22.1	5.7	6.8	7.2	7.3	5y 4m	
MSCI World Value (Net)			1.4	4.6	17.1	17.1	7.8	10.5	8.7	11.1		
MSCI World (Net)			1.4	5.5	22.4	22.4	9.3	11.6	9.6	12.0		
Large Cap Equity	3,153,684	8.5										
Wellington (Vanguard) Dividend Growth (VDIGX)	3,153,684	8.5	1.4	5.6	19.3	19.3	9.6	14.1	12.9	13.5	5y 4m	
S&P 500			1.1	6.6	21.8	21.8	11.4	15.8	13.8	15.2		
Total Fixed Income	27,194,749	73.0	0.2	0.7	3.5	3.5	2.0	1.5	3.2	4.5	14y 6m	
Blmbg. Barc. Global Aggregate			0.3	1.1	7.4	7.4	2.0	0.8	2.0	3.9		
Dreyfus/Standish Global Fixed Income (SDGIX)	3,561,020	9.6	0.3	0.6	4.3	4.3	2.1	2.8	3.9	2.7	2y 6m	
Blmbg. Barc. U.S. Aggregate			0.5	0.4	3.5	3.5	2.2	2.1	3.2	2.7		
Wellington Global Total Return	5,981,469	16.1	-0.5	1.5	1.5	1.5	1.0	0.4	1.8	0.7	5y 3m	
Citigroup 3 Month T-Bill			0.1	0.3	0.8	0.8	0.4	0.2	0.2	0.2		
Baird Aggregate Bond (BAGIX)	9,125,423	24.5	0.5	0.4	4.2	4.2	2.7	2.7	4.2	3.2	1y 10m	
Blmbg. Barc. U.S. Aggregate			0.5	0.4	3.5	3.5	2.2	2.1	3.2	2.2		
WellsCap Core Bond (MBFIX)	8,526,838	22.9	0.4	--	--	--	--	--	--	0.4	0y 1m	
Blmbg. Barc. U.S. Aggregate			0.5	0.4	3.5	3.5	2.2	2.1	3.2	0.5		
Total Real Assets	1,976,807	5.3	1.8	2.5	10.2	10.2	0.7	-5.7	--	-6.3	5y 4m	
Real Assets Custom Benchmark			1.8	3.0	6.1	6.1	1.2	-0.4	0.6	-0.1		
Principal Diversified Real Asset (PDRDX)	1,976,807	5.3	1.8	2.5	10.2	10.2	0.7	2.0	2.6	0.7	3y	
Bloomberg Commodity Index Total Return			3.0	4.7	1.7	1.7	-5.0	-8.5	-8.1	-5.0		
Cash	108,688	0.3	0.0	0.0	0.1	0.1	0.1	-0.1	-0.1	0.0	13y 7m	

Jewish Community Foundation of San Diego - Mid Term

Asset Allocation & Performance (Net of Fees)

As of December 31, 2017

- Totals might not sum due to rounding
- Performance for periods longer than one year is annualized
- Inception period starts with the first full month of available performance
- Performance and market value estimates denoted with {CE} (current estimate)
- Private Equity returns are updated on a quarterly basis. MTD and QTD performance will not be available
- The Policy Index consists of 75% Barclays Global Aggregate Index, 20% MSCI AC World IMI Index and 5% Real Assets Custom Benchmark

Jewish Community Foundation of San Diego - Short Term

Asset Allocation & Performance (Net of Fees)

As of December 31, 2017

	Allocation				Performance(%)						
	Market Value (\$)	%	Month	Quarter To Date	Year To Date	1 Year	3 Years	5 Years	7 Years	Since Inception	Inception Period
Total Portfolio	46,854,057	100.0	0.1	0.2	0.6	0.6	0.4	0.4	0.3	1.4	14y 6m
Short Term Pool Policy Index			0.1	0.3	0.9	0.9	0.4	0.3	0.2	1.3	
Money Market	30,152,769	64.4									
Money Market	24,687,068	52.7	0.1	0.2	0.7	0.7	0.3	0.2	0.1	1.2	14y 6m
UBS Money Market	5,465,701	11.7	0.1	0.2	0.6	0.6	0.3	--	--	0.2	4y 3m
CDs	16,701,287	35.6									
CD's	16,701,287	35.6	0.0	0.1	0.6	0.6	0.6	0.5	0.5	0.7	8y 11m

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- Performance for periods longer than one year is annualized
- Inception period starts with the first full month of available performance
- Performance and market value estimates denoted with {CE} (current estimate)
- Private Equity returns are updated on a quarterly basis. MTD and QTD performance will not be available
- The Policy Index consists of 100% BofA Merrill Lynch US 3 Month T-Bill Index

Jewish Community Foundation of San Diego - Impact Investment

Asset Allocation & Performance (Net of Fees)

As of December 31, 2017

	Allocation			Performance(%)							
	Market Value (\$)	%	Month	Quarter To Date	Year To Date	1 Year	3 Years	5 Years	7 Years	Since Inception	Inception Period
Impact Investment Pool	2,669,825	100.0	1.0	4.1	--	--	--	--	--	5.2	0y 5m
Impact Investing Pool Policy Index			1.2	3.8	--	--	--	--	--	5.7	
Total Equity	1,781,256	66.7	1.3	6.4	--	--	--	--	--	8.8	0y 5m
MSCI AC World IMI (Net)			1.6	5.7	23.9	23.9	9.5	11.0	8.8	8.4	
US Public Equities	1,413,491	52.9	1.3	7.0	--	--	--	--	--	9.5	0y 5m
S&P 500			1.1	6.6	21.8	21.8	11.4	15.8	13.8	9.2	
Aperio/JLens	1,413,491	52.9	1.3	7.0	--	--	--	--	--	9.5	0y 5m
S&P 500			1.1	6.6	21.8	21.8	11.4	15.8	13.8	9.2	
International Equities	230,826	8.6	0.8	3.1	--	--	--	--	--	5.2	0y 5m
MSCI EAFE ESG Leaders Index			1.1	3.5	24.0	24.0	8.4	8.8	7.1	5.8	
Pax MSCI EAFE	230,826	8.6	0.8	3.1	--	--	--	--	--	5.2	0y 5m
MSCI EAFE ESG Leaders Index			1.1	3.5	24.0	24.0	8.4	8.8	7.1	5.8	
Israeli Equities	136,938	5.1	3.0	3.6	--	--	--	--	--	0.7	0y 5m
BlueStar Israel Global Index TR Net			2.9	3.9	15.3	15.3	2.7	--	--	0.8	
VanEck Bluestar ETF (ISRA)	136,938	5.1	3.0	3.6	--	--	--	--	--	0.7	0y 5m
BlueStar Israel Global Index TR Net			2.9	3.9	15.3	15.3	2.7	--	--	0.8	
Total Fixed Income	888,569	33.3	0.2	0.1	--	--	--	--	--	-0.3	0y 5m
Blmbg. Barc. U.S. Aggregate			0.5	0.4	3.5	3.5	2.2	2.1	3.2	0.8	
Public Debt	748,569	28.0	0.2	0.1	--	--	--	--	--	-0.3	0y 5m
Blmbg. Barc. Intermed. U.S. Government/Credit			0.1	-0.2	2.1	2.1	1.8	1.5	2.4	-0.1	
Breckenridge	748,569	28.0	0.2	0.1	--	--	--	--	--	-0.3	0y 5m
Blmbg. Barc. Intermed. U.S. Government/Credit			0.1	-0.2	2.1	2.1	1.8	1.5	2.4	-0.1	
Israeli Debt	140,000	5.2	0.0	0.0	--	--	--	--	--	0.0	0y 4m
Israel Bonds	140,000	5.2	0.0	0.0	--	--	--	--	--	0.0	0y 4m

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Jewish Community Foundation of San Diego - Impact Investment

Asset Allocation & Performance (Net of Fees)

As of December 31, 2017

- The Policy Index consists of 65% MSCI AC World IMI Index and 35% Bloomberg Barclays U.S. Aggregate Index

Disclosures

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Disclosures

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Winter Quarter 2017-2018: Funding Recommendation Worksheet

Asset Balance on 6/30/2017:	\$1,221,875
Total Available for Distribution for FY17-18:	\$48,873-\$61,093
Total FY17-18 Distributions Year to Date:	\$31,228.22
Total Funds Available for Quarter if Awarding Grants at 4% of Assets:	\$6,622
Total Funds Available for Quarter if Awarding Grants at 5% of Assets:	\$12,732

Name	Requested Amount	Type	Name of Project	Summary of Project	GFC Funding Recommendation
Casa de Amparo	\$5,000.00	Regular	Residential Services	To fund their Residential Services program program which provides 24-hour trauma informed care for youth in the foster care system. Serves 100 San Marcos area residents. (Casa de Amparo is in the unincorporated County)	\$3,500.00
Trauma Intervention Programs of San Diego, Inc.	\$5,000.00	Regular	Crisis Intervention	To fund their training academy that will be used to help provide emotional and practical support to residents in crisis immediately following a traumatic event. Serves 368 San Marcos residents.	\$3,500.00
Just in Time for Foster Youth	\$2,400.00	Regular	College Bound	To provide 8 San Marcos transition age foster youth with dorm and school supplies for their educational pursuits at CSUSM. Serves 8 San Marcos residents.	\$2,400.00
Restorative Justice Mediation Program	\$10,000.00	Regular	Training San Marcos Educators in Restorative Practices in the School Environment	To continue funding the Discipline that Restores teacher training program in four San Marcos schools. Serves 1,164 San Marcos residents.	\$0.00
Total Grants Requested:	\$22,400.00			Total Amount Recommended:	\$9,400.00

SAN MARCOS COMMUNITY FOUNDATION
Grant Award History FY2017-2018

Name	Type	Amount	Date	Name of Project	Summary of Project
REINS (Riding Emphasizing Individual Needs & Strengths)	Mini	\$1,500.00	7/12/2017	Scholarships	To give scholarships to 5 students who are unable to afford the full tuition. Will serve 5 students. REINS serves 15 San Marcos residents.
Mission Hills High School Cross Country Boosters (GBEF - Grizzly Booster Education Foundation as fiscal intermediary)	Mini	\$1,000.00	8/15/2017	Mission Hills Cross Country	To help fund the upcoming cross country invitationals for the 2017 season. Serves 50 San Marcos residents
North County Health Services	Regular	\$2,828.22	8/15/2017	Vaccine refrigerator	To purchase a new VFC-rated vaccine refrigerator at the San Marcos Health Center. Serves 32,369 San Marcos residents.
Interfaith Community Services	Regular	\$5,000.00	8/15/2017	North County Senior Connections	To provide programmatic support for the North County Senior Connections program. Serves 150 San Marcos residents
Community Resource Center	Mini	\$1,500.00	10/11/2017	CRC Holiday Baskets	To help fund the annual holiday baskets program that provides a free shopping experience to 1,500 low income households who are at risk of homelessness, hunger, or are in crisis. Served 420 San Marcos residents in 2016.
Friends of Richland (Richland FOR Club)	Mini	\$250.00	10/11/2017	Makerspace Lab	To fund a MakerSpace Lab to hold STEAM supplies and strengthen the STEAM experience at Richland Elementary. Serves 850 San Marcos Residents.
Coastal Roots Farm	Mini	\$1,500.00	10/11/2017	Produce Educational Materials	To help fund the creation of a bilingual vegetable identification and recipe sheet at its pay-what-you-can farm stand at Vista Community Clinic. Serves up to 400 San Marcos residents.
Junior Achievement of San Diego County	Mini	\$1,000.00	11/8/2017	BizTown Programs at San Marcos Elementary	To provide 30 students from San Marcos Elementary School the opportunity to participate in their BizTown program. Serves 30 San Marcos students.
Muscular Dystrophy Association	Mini	\$1,000.00	11/8/2017	Summer Camp	To help subsidize a free weeklong summer camp program for children with muscular dystrophy. Serves 28 San Marcos residents.

Palomar Health Foundation	Mini	\$1,000.00	11/8/2017	Forensic Health Services	To provide funding assistance for programmatic needs of Forensic Health Services, which serves victims of physical and/or sexual abuse. Served 21 San Marcos residents from January to June.
Palomar College Foundation	Regular	\$1,500.00	12/13/2017	Hungry for Knowledge	To assist in providing operating expenses for the first year of a new on-campus food and nutrition center for needy students. Serves 500 San Marcos residents.
Kid's College	Regular	\$1,750.00	12/13/2017	Fortissimo Orchestral Music Program for SMUSD	To fund the continued implementation and expansion of the Fortissimo Orchestral Music Program at SMUSD Title I elementary schools. Serves 125 San Marcos students.
San Diego Food Bank	Regular	\$1,750.00	12/13/2017	Produce for North County	To purchase 25,000 pounds of produce for low-income families living in North San Diego County. Serves 50,000 duplicated San Marcos residents.
Community Resource Center	Regular	\$1,750.00	12/13/2017	Homelessness Prevention and Intervention Program	To provide supportive services for those that are experiencing homelessness, at risk of being homeless, or may have been a victim of domestic violence. Serves 350 San Marcos residents.
Fraternity House	Regular	\$1,500.00	12/13/2017	Fraternity House Transportation	To help fund its Project MEND program, which connects its residents to programs, services, and activities outside the facility. Serves 11 San Marcos residents.
Council for Supplier Diversity	Regular	\$2,000.00	12/13/2017	Young Entrepreneur Academy	To help build future DBE suppliers by teaching underserved communities how to identify, plan, and start their own businesses. Serves 15-20 San Marcos residents.
Mission Hills High School Track and Field (GBEF Track and Field as fiscal intermediary)	Mini	\$1,400.00	2/14/2018	MHHS Track and Field	To fund upcoming track and field expenses, including fees for invitationals and the replacement of aging equipment. Serves 150 San Marcos residents.

New West Ballet	Mini	\$1,500.00	2/14/2018	The Last Unicorn	To do outreach performances, school demonstrations, and provide educational materials. Serves 10,000 San Marcos residents.
Healthy Adventures Foundation	Mini	\$1,500.00	2/14/2018	Healthy Lifestyle Program	To fund a 10-month pilot program for healthy lifestyle and parenting education programs. Serves 20 San Marcos residents.
Total Grants Awarded FY17-18		\$31,228.22			



**SAN MARCOS COMMUNITY FOUNDATION
Grant Cover Page**

(Choose one) **MINI-GRANT** (Choose one) **REGULAR GRANT**

Project Name: Residential Services Date Submitted: 12/20/2017	Total # of people served: 100 Total # of San Marcos residents served: 100	Amount Requested: \$5,000
Non-Profit Organization Name and Address, Website Casa de Amparo 325 Buena Creek Road, San Marcos, CA 92069 http://www.casadeamparo.org		Contact Person – Name, Title & Phone, email Amy Oden, Director of Program Development 760-566-3558, aoden@casadeamparo.org

Briefly describe your request for funds (to be expanded upon in narrative for regular grant):

Casa de Amparo is respectfully requesting funds from the San Marcos Community Foundation for Residential Services which provides 24-hour trauma informed care for youth in the foster care system who have been removed from their homes due to child abuse or neglect. The program includes specialized services for pregnant and parenting foster youth and their babies. Residential Services provides safe shelter, clothing, nutritious food, physical and mental health care, therapeutic services, education assistance and life skills training to ensure each resident receives the tools to succeed. The program can accommodate up to 50 youth simultaneously and supports over 100 residents annually. The goal of the programs is to assist residents to overcome the effects of abuse and neglect so they can enter adulthood as healthy, safe, productive members of the local community.

Briefly describe the significance of your request to the San Marcos community:

Residential Services provides the most vulnerable children in the San Marcos community with the opportunity to overcome the traumatic events they have experienced and grow into healthy young adults. All youth in these programs are residents of San Marcos and are active members of the community through school, work and recreation. All of Casa de Amparo's programs, including Residential Services, treat and prevent child abuse and neglect in our community with the goal of ending generational cycles of abuse and creating a community where children are provided the opportunity to thrive. By assisting children as they overcome the trauma of abuse, we are able to prepare them academically, emotionally and developmentally to excel as young adults.

Please attach the following items.

Both Mini-Grant & Regular:

1. Budget for request (use SMCF Budget Worksheet)
2. Annual Operating budget for the organization or unit
3. Federal & State Tax ID numbers
4. Board of Directors listing with affiliations

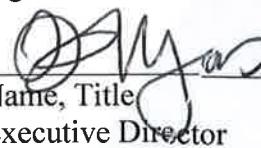
5. Regular Grants Only:

- a. 1-2 page narrative
- b. First 2 pages of Federal 990
- c. Most recent year-end Statement or Audit including any management letters associated with Audit.
- d. Signature of President or Authorized Officer on Application
- e. Optional: letters of support

Expected date project will begin/end: 1/1/2018-6/30/2018

Date by which funds will be expended: 6/30/2018

Signature of President, or Authorized Officer


Name, Title _____ Date _____
Executive Director 12/2017

Submit Via Mail, In Person or Via Email to:
San Marcos Community Foundation
c/o City of San Marcos
1 Civic Center Drive
San Marcos, CA 92069
Email (PDF Format): mgordon@san-marcos.net

Casa de Amparo
Regular Grant Narrative
December 2017

Established in 1978, Casa de Amparo provides supportive services to San Diego County residents who have been affected by child abuse and neglect. For almost 40 years the organization has adhered to its mission: to support those affected by and at risk of child abuse and neglect through a range of programs and services that promote healing, growth and healthy relationships. Casa de Amparo's goals are to break the generational cycle of family violence, prevent behaviors which endanger children and implement trauma-informed programs that further the mission of the organization. Each year Casa de Amparo supports over 1,000 children and 950 families through the following programs.

- **Residential Services** provides licensed residential care and intensive case management to female foster youth, ages 12 to 18, who have been removed from their homes due to abuse and neglect. The program provides specialized licensed residential care to pregnant and parenting girls involved in the foster care system, as well as their babies. Casa de Amparo is the only provider of this service in San Diego County.
- The **Child Development Center** offers daily support and therapeutic preschool for families and children, 18 months to 5 years of age, and evidence-based parent education and in-home support for at-risk, low-income families.
- **New Directions** transitional housing program helps young adults, ages 18-25, and their families, transition from the foster care system to independence through intensive case management and support services designed to foster self-sufficiency.
- **Family Visitation** provides supervised, neutral visits for parents and children that have been separated and are working toward healthy reunification, if appropriate.
- **Young Parent Network** addresses the needs of pregnant and parenting young adults struggling with the emotional, financial and personal demands of being a parent.
- **Counseling Services** includes assessments, crisis intervention and individual, group and family counseling for all programs listed above.

Casa de Amparo is respectfully requesting \$5,000 from the San Marcos Community Foundation to offset expenses associated with Residential Services, our most underfunded programs. The program annually serves approximately 100 youth. Residential Services began in 1978 and has continuously supported children and teens in the foster care system requiring therapeutic residential and clinical care, including care for are medically fragile foster youth. The program also provides care for pregnant and parenting girls in the foster care system and their babies. Casa de Amparo is the only provider of this service in San Diego County. Residential Services ensures that youth have access to an environment where they have the fullest range of healthy childhood experiences to assist them in overcoming the trauma of abuse. Support from the San Marcos Community Foundation will benefit the individualized treatment for residents affected by child abuse and neglect in San Marcos by ensuring they receive the highest level of care through the following services.

- Integrated medical services supervised by an on-site Nurse. The Program's Health Care Staff treat wounds caused by abuse, coordinate medical, dental, optical and specialty health care appointments, provide medical care for children with special health care needs (e.g. diabetes, oxygen dependency, Cerebral Palsy, or chronic disease) and treat residents whose conditions cannot be addressed in other residential homes.
- Therapeutic activities incorporating arts, life skills, cooking, cultural events, sports and outdoor activities located on-site and throughout the local community. Casa Kids typically have not had adequate exposure to educational and enriching activities found throughout the County; these therapeutic activities focus on their potential to develop emotionally happy and healthy social lives.
- On-site, individualized tutoring for residents experiencing educational challenges. On average, Casa Kids are approximately two grade levels behind their peers. On-site tutoring includes literacy building, homework assistance, social interaction and time management skill building.

- Bi-weekly Life Skills Group provides real life education and therapy covering daily responsibilities of adulthood, substance abuse, decision-making, coping skills, handling stress, social skills and building self-esteem. Licensed Clinicians and Case Managers incorporate issues that Casa Kids will face when they leave the foster care system, such as job readiness, money management, and obtaining a drivers license.
- For pregnant and parenting youth, weekly Parenting Group helps equip new mothers with skills and resources to nurture their children and ensure a safe home environment and family unit. The Group utilizes the evidence-based practice Nurturing Parenting.
- Nutrition education emphasizes the importance of a healthy diet and exercise for a well-balanced lifestyle. Casa Kids assist the Nutritional Residential Counselor in selecting recipes and creating healthy meals.

Casa de Amparo has been providing services at the Casa Kids Campus in San Marcos for over five years. Our three residential cottages, counseling offices, library, medical services center, outdoor learning areas, arts and recreation rooms, sports court, picnic areas and garden provide youth access to a safe community which they can call home. Child-friendly interiors, sustainable landscaping and design add to a comforting, efficient environment for children receiving residential care. The Campus improves and enhances our ability to support additional children and meet the evolving needs of youth by integrating education, physical wellness, mental and behavioral health and life skills for residents. During the previous fiscal year, July 1, 2016–June 30, 2017, Residential Services served 109 youth providing over 10,401 bed nights.

Casa de Amparo utilizes Social Solutions Efforts to Outcomes software to record client and program outcome indicators in a secure, password protected database. This system is customized by our IT and Database Administrator to meet the individualized tracking and reporting needs of Residential Services. Data entry is completed by direct care and clinical staff and outcome, participation and demographic reports are reviewed monthly by Program Managers. These reports are then reviewed quarterly by the Director of Programs, Director of Quality Assurance and Quality Assurance Committee of the Board of Directors in an effort to ensure best practice delivery of services and to monitor anticipated outcomes. Program evaluation is also completed through client surveys which pose questions about various aspects of the program in an effort to incorporate client feedback in service delivery and program enhancement. Survey results are presented to the Quality Assurance Committee quarterly.

Casa de Amparo monitors each resident's progress using the County's Functional Assessment Rating Scale (CFARS) measuring physical, emotional and academic development. The CFARS is completed by children and clinicians within 30 days of entering the program, every six months after and at discharge. Based on information gathered, the actual outcomes for residents upon discharge are:

- 70% to show improvement in relationships
- 70% to show improvement in adult daily living activities
- 70% to show improvement in safety
- 70% to show improvement in health.

Through partnerships with the San Marcos Community Foundation and our local community, Casa de Amparo can continue to help end child abuse and neglect. With support from the Foundation, the future of San Marcos can be one where children are safe, nurtured and provided with the opportunity to thrive. Casa de Amparo appreciates the Foundation's thoughtful consideration of this request and looks forward to partnering with the Foundation to directly benefit San Marcos and the community's most vulnerable youth.

SAN MARCOS COMMUNITY FOUNDATION
Budget Worksheet

Provide an itemized list of expenses for this project:

Residential Services has an operational budget shortfall of \$597,477 (please see the attached annual operating budget for the organization).

Casa de Amparo
Residential Services
FY 2017-2018

Revenues

Contracts	<u>3,445,050</u>
Total Revenues	3,445,050

Expenditures

Personnel	2,259,230
Employee Benefits	681,869
Professional Services	35,887
Supplies	147,210
Postage, Printing, and Shipping	400
Equipment Expense	16,614
Occupancy	176,245
Telephone	16,800
Transportation	58,731
Training, Meetings, Other	12,068
Advertising & Promotion	4,175
Program Expense	110,956
Depreciation	170,343
Administrative Costs	<u>351,999</u>
Total Expenditures	4,042,527

Amount Unfunded	<u>(597,477)</u>
-----------------	------------------

Total budget for this PROJECT: \$4,042,527

Grant Request Amount: \$ 5,000

(Mini-grants not to exceed \$1,500, Regular grants not to exceed \$10,000.)

Is this a challenge grant? **No** Could it be? **No**

Please list any other funding sources for this project.

**Indicate if funds are committed (C), conditional (CD), or pending (P).

\$10,000-Day for Change (C)

\$2,000-Cubic Corporation (C)
\$2,500-The Heller Foundation of San Diego (C)
\$10,000-McCarthy Family Foundation (C)
\$3,250-Fox Foundation (C)
\$10,000-C.J. & Dot Stafford Memorial Trust (C)
\$10,000-Maurice J. Masserini Trust (C)
\$15,000-In-N-Out Burger Foundation (C)
\$25,000-San Diego Women's Foundation (P)



Casa de Amparo FY 2017-2018 Annual Operating Budget

Operational Revenues	
Contributions	1,757,838
Contracts	6,309,103
Miscellaneous Income	<u>118,538</u>
Total Operational Revenues	<u>8,185,479</u>
 Total Revenues	 8,185,479
Operational Expenditures	
Personnel	4,320,958
Employee Benefits	1,161,491
Professional Services	112,220
Supplies	196,559
Telephone	54,699
Postage & Shipping	2,607
Occupancy	1,025,701
Printing	12,885
Transportation	136,359
Training, Meetings, Other	42,289
Advertising & Promotion	12,947
Program Expense	337,383
Equipment Expense	62,880
Casa Fund Raising Expense	186,560
Miscellaneous	<u>19,008</u>
Total Operational Expenditures	<u>7,684,546</u>
 Non-Operational Expenditures	 <u>500,933</u>
Total Non-Operational Expenditures	<u>500,933</u>
 Total Expenditures	 8,185,479
Net Income/(Loss)	<u>0</u>

Serving all of San Diego County with locations in Oceanside and San Marcos

325 Buena Creek Road, San Marcos, CA 92069

Phone: 760-754-5500 • Fax: 760-566-3569 • www.casadeamparo.org

Casa de Amparo is a 501 (c)(3) nonprofit organization. Federal Tax I.D. #95-3315571

CINCINNATI OH 45999-0038

In reply refer to: 0248222025
Mar. 18, 2016 LTR 4168C 0
95-3315571 000000 00
Input Op: 0248222025 00024581
BODC: TE

CASA DE AMPARO
% ELIZABETH PORTER
325 BUENA CREEK RD
SAN MARCOS CA 92069-9679



025542

Employer ID Number: 95-3315571
Form 990 required: yes

Dear Taxpayer:

We issued you a determination letter in August 1979, recognizing you as tax-exempt under Internal Revenue Code (IRC) Section 501(c) (3).

Our records also indicate you're not a private foundation as defined under IRC Section 509(a) because you're described in IRC Sections 509(a)(1) and 170(b)(1)(A)(vi).

Donors can deduct contributions they make to you as provided in IRC Section 170. You're also qualified to receive tax deductible bequests, legacies, devises, transfers, or gifts under IRC Sections 2055, 2106, and 2522.

In the heading of this letter, we indicated whether you must file an annual information return. If a return is required, you must file Form 990, 990-EZ, 990-N, or 990-PF by the 15th day of the fifth month after the end of your annual accounting period. IRC Section 6033(j) provides that, if you don't file a required annual information return or notice for three consecutive years, your exempt status will be automatically revoked on the filing due date of the third required return or notice.

For tax forms, instructions, and publications, visit www.irs.gov or call 1-800-TAX-FORM (1-800-829-3676).

If you have questions, call 1-877-829-5500 between 8 a.m. and 5 p.m., local time, Monday through Friday (Alaska and Hawaii follow Pacific Time).

Sincerely yours,

Doris Kenwright, Operation Mgr.
Accounts Management Operations 1



FRANCHISE TAX BOARD

SACRAMENTO, CALIFORNIA 95867

Telephone: (800) 852-5711

March 26, 1979

In reply refer to
344: R:bp:g

Casa De Amparo
4070 Mission Road, Suite 220
San Luis Rey, CA 92068

Purpose : Charitable
Form of Organization : Corporation
Accounting Period Ending: December 31
Organization Number : 0881516

On the basis of the information submitted and provided your present operations continue unchanged or conform to those proposed in your application, you are exempt from state franchise or income tax under Section 2370d, Revenue and Taxation Code. Any change in operation, character or purpose of the organization must be reported immediately to this office so that we may determine the effect on your exempt status. Any change of name or address also must be reported.

You are required to file Form 199 (Exempt Organization Annual Information Return) or Form 199B (Exempt Organization Annual Information Statement) on or before the 15th day of the 5th month (4 1/2 months) after the close of your accounting period. See annual instructions with forms for requirements.

You are not required to file state franchise or income tax returns unless you have income subject to the unrelated business income tax under Section 2373l of the Code. In this event, you are required to file Form 109 (Exempt Organization Business Income Tax Return) by the 15th day of the 3rd month (2 1/2 months) after the close of your annual accounting period.

If the organization is incorporating, this approval will expire unless incorporation is completed with the Secretary of State within 60 days.

Exemption from federal income or other taxes and other state taxes requires separate applications.

This exemption effective as of January 15, 1979.

This letter supersedes our letter dated March 23, 1979, and is issued to show an effective date.

Anderson Scott
Exempt Organization Section

cc: Registrar of Charitable Trusts



**Casa de Amparo
2017-2018 Board of Directors Roster**

100% of Casa de Amparo's Board of Directors contributes to the organization, including annual and capital gifts.

Chair of the Board

John Ayala (3/11-12/19)
Financial Advisor, LPL Financial

Vice-Chair

Kayleen Huffman (10/13-12/19)
CFO, Bassett Home Furnishings

Immediate Past Chair

Marilou Dela Rosa (10/09-12/18)
Owner, Access Care Culture of Caring

Treasurer

Richard Berwick (10/13-12/19)
Senior Director of Strategic Investments

Secretary

Sharon Stein (6/93-12/17)
Member of the Board of Directors, Stein Family Foundation

Executive Director

Tamara Fleck-Myers, LMFT

Members of the Board

Mary Ann Bosanac (11/13-12/19)
Realtor

Liese Cornwell (5/17-12/19)
CFO, Bryan C. Doonan MD, Inc.

Shannon Gonzalez (10/13-12/19)
Finance Director, Noble Environmental Technologies

Jim Grant (8/12-12/18)
President, J.E. Grant General Contractors

Peggy Keers (2/15-12/17)
Vice President, Human Resources

Tim Lesmeister (12/15-12/18)
V.P. Marketing, WD-40 Company

Michael Platis (3/07-12/18)
Project Manager

Francesca San Diego (12/12-12/18)
Business Consultant

Debbie Slattery (3/06-12/18)
Branch Manager & Vice President, California Bank & Trust

Jerry Stein (12/03-12/18)
Member of the Board of Directors, Stein Family Foundation



SAN MARCOS COMMUNITY FOUNDATION
Grant Cover Page

(Choose one) **MINI-GRANT** (Choose one) **REGULAR GRANT**

Project Name: Crisis Intervention Date Submitted: 01/02/2018	Total # of people served: 9,902 Total # of San Marcos residents served: 368 (<i>TIP is available to serve the whole community and entire populace including emergency response departments.</i>)	Amount Requested: \$5,000
Non-Profit Organization Name and Address, Website Trauma Intervention Programs of San Diego, Inc. 4140 Oceanside Blvd. Suite 159-321 Oceanside, CA 92056 www.TIPSanDiego.org	Contact Person – Name, Title & Phone, email Sher DeWeese Executive Director 760.518.5430 info@tipsandiego.org	

Briefly describe your request for funds (to be expanded upon in narrative for regular grant):

Trauma Intervention Programs (TIP) of San Diego, Inc. provides emotional and practical support to citizens in crisis immediately following a tragic event. Specially trained citizen volunteers provide care and support to residents who have been traumatized by a personal tragedy and/or are in a state of crisis. Often survivors are alone, in shock and dismay following a sudden tragedy. TIP volunteers offer crisis intervention 365 days a year and arrive on location within an average of twenty minutes of a request from partnering agencies in the services areas: fire, law enforcement, hospital personnel and the medical examiner's office. Funds requested will be used to host a training academy for new volunteers in the City of San Marcos, whom will also serve the residents of the San Marcos Community.

Briefly describe the significance of your request to the San Marcos community:

TIP offers immediate practical and emotional support to individuals experiencing a traumatic event. Establishing a respected position with the emergency response system, trained volunteer citizens of the community helping other citizens in crisis. For 32 years, TIP has demonstrated a simple cost effective change can deliver a profound impact on the capacity of public safety to serve both citizens and emergency responders. As of October 2017, TIP has partnered with San Marcos Fire Department to offer crisis intervention services to the residents of the San Marcos Community. With this new partnership, TIP seeks to help build the volunteer team within San Marcos.

Please attach the following items. Both Mini-Grant & Regular: 1. Budget for request (use SMCF Budget Worksheet) 2. Annual Operating budget for the organization or unit 3. Federal & State Tax ID numbers 4. Board of Directors listing with affiliations 5. Regular Grants Only: a. 1-2 page narrative b. First 2 pages of Federal 990	Expected date project will begin/end: October, 2018 Date by which funds will be expended: October, 2018
	Signature of President or Authorized Officer Sher DeWeese, Executive Director
	01-02-18

- c. Most recent year-end Statement or Audit including any management letters associated with Audit.
- d. Signature of President or Authorized Officer on Application
- e. Optional: letters of support

Submit Via Mail, In Person or Via Email to:
San Marcos Community Foundation
c/o City of San Marcos
1 Civic Center Drive
San Marcos, CA 92069
Email (PDF Format): mgordon@san-marcos.net

SAN MARCOS COMMUNITY FOUNDATION

Budget Worksheet

Provide an itemized list of expenses for this project:
(example – 72 bicycle helmets at \$7.80 each including tax = \$561.60)

National Trainers Fee (4 Trainers)	\$ 700
National Trainers Travel Expenses	\$ 2,300
Supplies Food/Beverage	\$ 500
Supplies 3-Month Seminar	\$ 500
Supplies Training Manuals (Units 25)	\$ 500
Supplies Room Rental (10 days)	\$ 1500
Volunteer Kits Background Checks (Units 25)	\$ 750
Volunteer Kits Safety Vests (Units 25)	\$ 2500
Volunteer Kits Car Visors (Units 25)	\$ 500
Volunteer Kits Identification Badges (Units 25)	\$ 375
Volunteer Kits Crisis Intervention Resources (Units 25)	\$ 2500
Total budget for this PROJECT:	\$ 12,625

Grant Request Amount: **\$ 5,000**
(Mini-grants not to exceed \$1,500, Regular grants not to exceed \$10,000.)

Is this a challenge grant? No Could it be? N/A

Please list any other funding sources for this project.

**Indicate if funds are committed (C), conditional (CD), or pending (P).

Currently, no funding has been established to host a training academy in the City of San Marcos as it is a new partnership with Trauma Intervention Programs of San Diego, Inc.

Operating Budget FY 2017-18

Revenue/Income

Income

Donations-Board Dues	500
Donations-Client/Other	4,500
Interest	-
Total Donations	5,000.00

Fundraising Income

Adopt a Volunteer	1,500
Special Events	10,000
Total Fundraising	11,500

Grants

Corporate and Business Grants	-
Fallbrook Grant	9,000
Foundation and Trust Grants	
Grants-Other	31,000
Total Grants	40,000

Program Revenue

Agency Revenues	162,298
TIP Gear	100
Miscellaneous	
Training Academies	3,000
Total Program Revenue	165,398

Total Income:

221,898

Expenses

Bank Service Charges

Contract Services

Accounting Fees	7,500
IT Services	
Partner Agency Relations	1,000
Payroll Service-Admin	1,000
Payroll Service-Program	2,700
Professional Fees-Legal/Services	250

Donor Relations

Dues and Subscriptions

Dues and Subscriptions	500
TIP National	

Equipment and Maintenance	
Office/Computer Equipment	200
Equipment Repairs	500
Fundraising	
Adopt a Volunteer	750
HOS/Compassion in Action	7,000
Events	1,000
Grant Expenses	100
TIP Gear	50
All Other-Filing Fees	300
Insurance	
Liability Insurance	3,400
Workers' Compensation	2,200
Marketing/Advertising/Expos	3,500
Meetings Expenses	
Board Meetings	750
CE Meetings	4,000
Conferences	3,000
Staff Meetings	750
Team Leader Meetings	250
Miscellaneous	250
Office Supplies	
Administration	400
Program	350
Payroll	
Crises Team Leader	40,000
Executive Director	50,000
Garnishments	-
Marketing/Grants	20,000
Office Manager/Accounting	11,700
Outreach Coordinator	12,000
Postage	
Administration	150
Program	250
Printing and Reproduction	700
Rent	
PO Box Rental	200
Storage Space	1,200
Resource Materials	6,000
Staff Appreciation	500
Taxes	
Payroll Tax-Program	6,000

Payroll Tax-Admin	1,320
Sales Tax	
State Income tax	
Telephone/Cell Phones	8,000
To Be Determined	
Training Expense	
Academy	5,000
Honariums	
Staff Development	200
Volunteer Training	200
Training Expense-Other	-
Staff Counseling	1,500
Volunteer Appreciation	
Volunteer & Staff Appreciation	2,500
Web Site and Data Base	2,000
Total Expenditures:	212,320
Revenues to Expenditures	9,578.00

Note Operating Budget and Project Budget are the same

Internal Revenue Service

Department of the Treasury

P. O. Box 2508
Cincinnati, OH 45201

Date: March 11, 2003

Trauma Intervention Programs of San Diego County, Inc.
2560 Orion Way
Carlsbad, CA 92008-7240

Person to Contact:

Tonya Martin 31-07387
Customer Service Representative

Toll Free Telephone Number:

8:00 a.m. to 6:30 p.m. EST
877-829-5500

Fax Number:
513-263-3756

Federal Identification Number:
33-0492484

Dear Sir or Madam:

This is in response to your request of March 11, 2003, regarding your organization's tax exempt status.

Our records indicate that a determination letter issued in June 1992 granting your organization exemption from federal income tax under section 501(c)(3) of the Internal Revenue Code. That letter is still in effect.

Based on information subsequently submitted, we classified your organization as one that is not a private foundation within the meaning of section 509(a) of the Code because it is an organization described in sections 509(a)(1) and 170(b)(1)(A)(vi).

This classification was based on the assumption that your organization's operations would continue as stated in the application. If your organization's sources of support, or its character, method of operations, or purposes have changed, please let us know so we can consider the effect of the change on the exempt status and foundation status of your organization.

Your organization is required to file Form 990, Return of Organization Exempt from Income Tax, only if its gross receipts each year are normally more than \$25,000. If a return is required, it must be filed by the 15th day of the fifth month after the end of the organization's annual accounting period. The law imposes a penalty of \$20 a day, up to a maximum of \$10,000, when a return is filed late, unless there is reasonable cause for the delay.

All exempt organizations (unless specifically excluded) are liable for taxes under the Federal Insurance Contributions Act (social security taxes) on remuneration of \$100 or more paid to each employee during a calendar year. Your organization is not liable for the tax imposed under the Federal Unemployment Tax Act (FUTA).

Organizations that are not private foundations are not subject to the excise taxes under Chapter 42 of the Code. However, these organizations are not automatically exempt from other federal excise taxes.

Donors may deduct contributions to your organization as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to your organization or for its use are deductible for federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

Trauma Intervention Programs of San Diego County, Inc.
33-0492484

Your organization is not required to file federal income tax returns unless it is subject to the tax on unrelated business income under section 511 of the Code. If your organization is subject to this tax, it must file an income tax return on the Form 990-T, Exempt Organization Business Income Tax Return. In this letter, we are not determining whether any of your organization's present or proposed activities are unrelated trade or business as defined in section 513 of the Code.

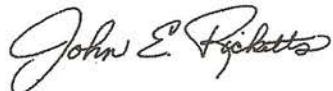
The law requires you to make your organization's annual return available for public inspection without charge for three years after the due date of the return. You are also required to make available for public inspection a copy of your organization's exemption application, any supporting documents and the exemption letter to any individual who requests such documents in person or in writing. You can charge only a reasonable fee for reproduction and actual postage costs for the copied materials. The law does not require you to provide copies of public inspection documents that are widely available, such as by posting them on the Internet (World Wide Web). You may be liable for a penalty of \$20 a day for each day you do not make these documents available for public inspection (up to a maximum of \$10,000 in the case of an annual return).

Because this letter could help resolve any questions about your organization's exempt status and foundation status, you should keep it with the organization's permanent records.

If you have any questions, please call us at the telephone number shown in the heading of this letter.

This letter affirms your organization's exempt status.

Sincerely,

A handwritten signature in black ink, appearing to read "John E. Ricketts".

John E. Ricketts, Director, TE/GE
Customer Account Services



STATE OF CALIFORNIA
FRANCHISE TAX BOARD
PO BOX 942857
SACRAMENTO CA 94257-0540

Entity Status Letter

Date:

ESL ID:

According to our records, the following entity information is true and accurate as of the date of this letter.

Entity ID:

Entity Name:

1. The entity is in good standing with the Franchise Tax Board.
2. The entity is **not** in good standing with the Franchise Tax Board.
3. The entity is currently exempt from tax under Revenue and Taxation Code (R&TC) Section 23701
4. We do not have current information about the entity.

The above information does not necessarily reflect:

- The entity's status with any other agency of the State of California, or other government agency.
- If the entity's powers, rights, and privileges were suspended or forfeited at any time in the past, or the entity did business in California at a time when it was not qualified or not registered to do business in California:
 - The status or voidability of any contracts made in California by the entity at a time when the entity was suspended or forfeited (R&TC Sections 23304.1, 23304.5, 23305a, 23305.1).
 - For entities revived under R&TC Section 23305b, any time limitations on the revivor or limitation of the functions that can be performed by the entity.

Internet and Telephone Assistance

Website: ftb.ca.gov

Telephone: 800.852.5711 from within the United States
916.845.6500 from outside the United States

TTY/TDD: 800.822.6268 for persons with hearing or speech impairments



Board of Directors

Mickey Williams, President
Carlsbad Police Department

Annie Donner, Vice President
Oceanside Unified School District

Dale Stewart, Secretary
Oceanside Fire Department

Darlene Karinen, Treasurer
Retired, Encinitas Fire Protection District

Dr. Mickey Stonier, Board Member
Pastor, The Rock Church

Janet DiPrinzio, Board Member
Retired TIP Volunteer

Lorraine Hutchinson, Board Member
Retired, San Diego Fire-Rescue Department

Leonard Cosby, Board Member
Oceanside Police Department

Rob Sills, Board Member
San Diego Sheriff's Department

Daryn Drum, Board Member
Heartland Fire & Rescue

Terms of Service:
Board of Directors' Officers serve a term of two years.
Other board members serve at their discretion.

Narrative

Trauma Intervention Programs (TIP) of San Diego, Inc. provides emotional and practical support to citizens in crisis immediately following a tragic event. Specially trained citizen volunteers provide care and support to residents who have been traumatized by a personal tragedy and/or are in a state of crisis. Often survivors are alone, in shock and dismay following a sudden tragedy. TIP volunteers offer crisis intervention 365 days a year and arrive on location within an average of twenty minutes of a request from partnering agencies in the services areas: fire, law enforcement, hospital personnel and the medical examiner's office. Our mission: Our citizen volunteers will provide emotional first aid to survivors of tragedy in order to ease their immediate suffering and facilitate their healing and long-term recovery.

Utilizing a TIP volunteer on scene ensures that the citizen(s) will have his/her individual needs met by the emergency response system and prevents the occurrence of a "second injury" to the person(s) who is already in a state of emotional shock. Second injuries occur when the victim perceives the "system" as deliberately causing more grief and pain, most often by leaving them alone and confused with unanswered questions. Volunteers are trained to respond to a variety of tragedies to offer support.

TIP enables first responders the opportunity to produce a new dimension to services provided daily. The addition of the TIP volunteer can offer a human dimension being a "non-uniform authority" to the scene of crisis. This addition enables it to provide what many emergency scenes need: compassionate support. TIP has created a simple innovation within the public safety system to help improve services to the community. Also benefiting emergency responders decreasing stress in an already demanding job and improving the emergency response system to be more efficient.

When an individual undergoes a traumatic event, he/she may experience a number of symptoms ranging from memory loss, mental fog, anxiety, stress, physical sickness, confusion, shock, and depression. After a crisis, a person may feel alone and confused and may not be able to function normally; many are in a state of denial and everyday tasks seem difficult and insurmountable. Often, an individual's recovery from trauma is facilitated by the availability of positive social support (Forbes & Roger, 1999). Being able to provide the comfort and care to each individual during a chaotic and painful time ensures that the family members have their individual needs met and can have the immediate support they need at the "golden hour" of a crisis. TIP volunteers are there to assist during this critical and desperate time. The emotional support offered by TIP volunteers provides a buffer to extreme distress and isolation from the system. By providing TIP services to the community, citizens obtain a chance for increased mental health care and decreased likelihood of severe post-traumatic stress symptoms.



A constant goal of the program is to maintain an adequate volunteer base by continually recruiting residents. Each year TIP recruits and trains new volunteers through an intense 50-hour academy. Once recruiting and screening potential volunteers are aligned, funds will be allocated to secure a proper location, acquire materials and schedule TIP national trainers. Included in this goal is to host training academies within the next calendar year. TIP volunteers retire their services due to the emotional work completed on a daily basis which shows training is a necessary essential component to TIP operations and a continuous process. The main objectives is to expand volunteer numbers to handle the increasing number of daily requests from our partnering agencies and maintain a substantial volunteer base for every day large critical incidents.

Trauma does not discriminate and can affect anyone at a moment's notice. In the past three years, the demand for TIP has increased by 40%. These goals will assist in providing emotional and practical support to citizens in crisis, involve community members in compassionate community service, and relieve emergency responders of supporting the emotional needs of clients after tragedy strikes.

Within the last year, TIP has served crisis intervention to 4,504 citizens and assisted 5,398 emergency responders. TIP volunteers have provided 95,000 volunteer hours, which is the equivalent of 46 full-time staff providing crisis intervention. Throughout our history, the program has shown success in supporting the community, citizens and emergency responders by increasing the area of service and number of volunteers; proving there is a need for TIP services. As of October 2017, TIP has partnered with San Marcos Fire Department to offer these services to all residents of the City of San Marcos who have experience a trauma. With this new partnership, TIP will be working to build the volunteer team within the city of San Marcos to offer services.

SAN MARCOS COMMUNITY FOUNDATION

Grant Cover Page



(Choose one) MINI-GRANT (Choose one) REGULAR GRANT

Project Name: College Bound Date Submitted: 1/3/18	Total # of people served:70 Total # of San Marcos residents served: 15-20 students	Amount Requested: \$2,400.00
Non-Profit Organization Name and Address, Website Just In Time For Foster Youth P.O. Box 81292 San Diego, CA 92138 www.jitfosteryouth.org	Contact Person – Name, Title & Phone, email Don Wells, Executive Director 858-663-2081 don@jitfosteryouth.org	
<p><u>Briefly describe your request for funds (to be expanded upon in narrative for regular grant):</u></p> <p>Just in Time (JIT) requests a \$2,400.00 grant from the San Marcos Community Foundation to provide eight San Marcos transition age former foster youth with dorm and school supplies for their educational pursuits at Cal State San Marcos. These resources will be provided along with a caring and committed JIT College Bound Coach (volunteer) to provide the encouragement, support and attention that will eventually help lead to graduation.</p> <p><u>Briefly describe the significance of your request to the San Marcos community:</u> San Marcos foster youth leaving the child welfare system are faced with devastating odds. 40-50% of foster youth become homeless within 18 months of emancipation, 50% experience high rates of unemployment within five years and 25% of former foster youth will spend time in jail within the first two years of emancipation. For the only 10% of former foster youth, that beat these odds, and enter college only 3-5% graduate. Just in Time's College Bound service helps residents of San Marcos, and those who attend Cal State San Marcos, by becoming the family they need to succeed in their educational and life goals so they are able to give back to their community.</p>		
<p>Please attach the following items.</p> <p><u>Both Mini-Grant & Regular:</u></p> <ol style="list-style-type: none"> 1. Budget for request (use SMCF Budget Worksheet) 2. Annual Operating budget for the organization or unit 3. Federal & State Tax ID numbers 4. Board of Directors listing with affiliations <p>5. Regular Grants Only:</p> <ol style="list-style-type: none"> a. 1-2 page narrative b. First 2 pages of Federal 990 c. Most recent year-end Statement or Audit including any management letters associated with Audit. d. Signature of President or Authorized Officer on Application e. Optional: letters of support 	<p>Expected date project will begin/end:</p> <p>Date by which funds will be expended:</p> <p>Signature of President or Authorized Officer</p> <p> <u>Don Wells</u> <u>Executive Director</u> <u>12/28/17</u></p> <p>Name, Title Date</p> <p>Submit Via Mail, In Person or Via Email to: San Marcos Community Foundation c/o City of San Marcos 1 Civic Center Drive San Marcos, CA 92069 Email (PDF Format): mgordon@san-marcos.net</p>	

SAN MARCOS COMMUNITY FOUNDATION
Budget Worksheet

Just In Time For Foster Youth's College Bound Program

55-70 Youth Awards

<u>Laptops, Printers, Books, Dorm Set Up, School Supplies</u>	\$ 66,500
<u>Year Round Support: Youth Laptops, Tuition Fees Assistance, Books, Computer Repairs/Software for Youth</u>	\$ 13,850
<u>Learning to Succeed Support: Transportation, rental/housing, and food support, income supplements</u>	\$ 65,820
<u>College Bound Event/Year Long Events</u>	\$ 32,000
<u>Graduate Scholarships</u>	\$ 18,000
<u>Program Coordinator</u>	\$ 60,742
<u>Administrative Costs</u>	\$ 2,447
 Total Budget for the PROJECT	 \$ 259,359

Grant Request Amount \$ 2,400.00

(Mini-grants not to exceed \$1,500, Regular grants not to exceed \$10,000.)

Is this a challenge grant? **NO** Could it be? **Possibly**

Please list any other funding sources for this project.

**Indicate if funds are committed (C), conditional (CD), or pending (P).

\$32,500	Moxie Foundation	**	C
\$26,000	Christensen Foundation	**	C
\$25,000	Farrell Family Foundation	**	C
\$20,000	Ashford University	**	P
\$5,000	Sycuan	**	P
		**	
		**	
		**	

* P - Donated last year and expect to receive this year

San Marcos Community Foundation Narrative – Just in Time for Foster Youth

Just in Time's Work and Mission

Just in Time for Foster Youth engages a caring community to help transition age foster youth (18-26) achieve self-sufficiency and well-being. We believe consistent, long-term help from the heart is the foundation for the success of our youth so that they can thrive and enjoy productive, satisfying lives.

JIT's main goal is to empower foster youth on their road to self-sufficiency— helping them become confident, capable and connected members of our community and forever breaking the cycle of dependence. Using our innovative and unique relationship based model of support by providing a caring community of volunteers, our goals are to assist youth in achieving the following:

- securing steady employment with a livable wage (\$13-\$15 per hour)
- establishing and sustaining stable housing
- managing finances with a long-term vision
- forming their own stable families
- steering clear of the criminal justice system

Just in Time achieves our mission by bringing a myriad of services and resources to transition age foster youth throughout San Diego County. Our focus on individual empowerment and the development of critical, caring relationships enables youth to feel connected to themselves and their larger community. Establishing life-giving relationships is at the heart of our work and services.

The Need

Former foster youth leave the child welfare system with little support and resources. The outcomes are devastating:

- Within 18 months of emancipation, 40-50% of former foster youth become homeless, surpassing veterans as the largest homeless sub-population in the nation.
- 60% of youth emancipate into destitution, earning incomes at or below \$6,000 per year.
- 50% experience high rates of unemployment within five years.
- 25% of former foster youth will spend time in jail within the first 2 years of emancipation. In fact, 70% of California prison inmates are former foster youth.

The Cities, Counties and Schools Partnership found that 70% of foster youth reported they desired to go to college, while only 10% attend and 1-3% graduate. Youth have a history of trauma, lack financial support and stability, are not prepared due to lack of educational consistency while in the foster care system and are burdened by low expectations.

While there is some support in terms of scholarships and transitional housing, Just in Time is the only organization in San Diego County that solely serves transition age foster youth, supporting them through a comprehensive approach that accounts for all aspects of a young person's life and well-being. By doing this we're able to achieve outcomes very different from the statistics on former foster youth in our state and nation.

Just in Time is requesting funds to purchase dorm and school supplies for eight San Marcos College Bound participants so that they can have the needed tools and technology to succeed in their

educational pursuits. Each youth will be paired with a volunteer who will help them select and purchase these items during our College Bound event.

College Bound Service Summary

Just in Time's College Bound program was launched in 2006 after recognizing the need to move from only supporting the Basic Needs of transition age foster youth to offering a continuum of programs that prepare youth for long term stability in the form of safe, stable housing, financial literacy, coaching, education, and career.

College Bound assists former foster youth enrolled in two or four year colleges with not only the practical tools that all students need to succeed, but access to invaluable information, resources, and to key volunteers who act as guides, mentors, teachers and confidants just as a family member would.

To be eligible for College Bound applicants must: be a former foster youth between the ages of 18-26; be enrolled in a two-year or four-year college program; complete a College Bound application; and submit a written essay and required documentation (dependency letter and unofficial transcripts).

College Bound then holds a two-day event in June, where former foster youth students will:

- Receive vital tools such as a laptop, printer and dorm supplies
- Experience interactive workshops with JIT College Bound alumni, who share their experiences on the challenges and the opportunities ahead, and with experts on money management, legal issues, and other ways JIT can support them on their educational journey over the coming years
- Access to transportation aid and other basic needs; as well as tutoring for those needing additional academic support and instruction in specific subjects
- Be paired with a community volunteer who accompanies the participant during program activities, including a Walmart shopping trip to purchase essential needs. Often, these connections continue after the program and provide additional resources to the youth over the long-term.

Measures/Outcomes

College Bound participants are tracked and monitored throughout their time in higher education and regular reports are developed based on the JIT Self-Sufficiency Scale. Success is evaluated based on school enrollment over time, graduation or certification, and continuation on to graduate studies. The data collected is done through staff contact, connections to JIT volunteers (Faculty), and mandatory online surveys. The long-term goal of all of JIT's programs, including College Bound, is to give disadvantaged youth the resources and community connections needed to help them become independent, self-sufficient, thriving adults who ultimately will make meaningful contributions to our community.

24 Cal State San Marcos College Bound students have graduated since 2008 and another 35 are still in school. But our impact is best illustrated through the stories of the youth we serve.

Just In Time for Foster Youth

FY18 & FY17 Consolidated Budgets	FY18 Budget	FY17 Budget	Net		
			Change Inc/(Dec)		
Income					
40000 REVENUE					
41000 Direct Public Support					
41100 Corporations	259,000	186,350	72,650		
41200 Foundations	760,000	677,500	82,500		
41300 Individuals	1,070,200	663,584	406,616		
41400 Civic and Faith Organizations	97,000	112,500	(15,500)		
41500 Government Agencies	50,000	50,000	-		
41600 Special Events Income	-	-	-		
41601 Gross Revenue Special Events	570,000	471,000	99,000		
41602 Less Special Event Direct Costs	(120,000)	(115,000)	(5,000)		
Total 41600 Special Events Income-Net	450,000	356,000	94,000		
Total 41000 Direct Public Support	2,686,200	2,045,934	640,266		
Inkind Youth Awards	126,000	166,456	(40,456)		
Other Revenue (Op Reserve fundraising)		200,000	(200,000)		
Net Revenue	2,812,200	2,412,390	399,810		
50000 PROGRAM AWARD EXPENSES					
50100 Health & Well-Being	41,120	30,260	10,860		
50200 Lodging	108,940	99,640	9,300		
50300 Financial	162,000	99,750	62,250		
50400 Transportation	131,720	126,000	5,720		
50500 Employment	36,150	-	36,150		
50600 Education	108,350	64,050	44,300		
50700 Community	56,100	53,320	2,780		
50800 Service Support	211,740	165,107	46,633		
50835 Program Salary Expense	904,537	717,659	186,878		
50840 Indirect Expense Allocation	49,546	44,418	5,128		
51900 Other Youth Expenses - LEAP	-	5,200	(5,200)		
51950 LEAP Stipend	-	3,000	(3,000)		
Total 50000 PROGRAM AWARD EXPENSES	1,810,203	1,408,404	401,799		
53000 IN-KIND AWARDS	126,000	163,864	(37,864)		
TOTAL PROGRAM AWARD EXPENSES	1,936,203	1,572,268	363,935		

60000 DEVELOPMENT AND FUNDRAISING EXP

60025 Advertising/Promotional	30,700	30,700	-
60075 Consultants	14,000	-	14,000
60080 Marketing	5,000	5,000	-
60090 Development	46,100	40,000	6,100
Total 60075 Consultants	65,100	45,000	20,100
60100 Credit Card Charges	4,240	-	4,240
60125 Events	9,000	9,000	-
60135 Office Expense	1,200	1,200	-
60140 Telephone and Communications	3,300	3,300	-
60145 Research, Publications, Subscription	2,000	-	2,000
60150 Rent Expense	12,960	14,568	(1,608)
60200 Postage	2,450	1,436	1,014
60300 Printing and Copying	12,500	11,200	1,300
60350 Travel/Meals/Entertainment	12,000	12,000	-
60600 Software Services	9,800	-	9,800
69800 Development Salary Expense	347,483	348,666	(1,183)
69900 Indirect Expense Allocation	16,944	16,594	350
Total 60000 DEV AND FUNDRAISING EXP	529,677	493,664	36,013

70000 ADMINISTRATIVE EXPENSES

70500 Bank Fees	370	370	-
71900 Computer and Internet	3,600	240	3,360
72001 Contract Services	98,000	75,160	22,840
73000 Credit Card Fees	-	-	-
73100 Fines, Penalties, Judgments	-	-	-
73300 Insurance - Liability, D and O	7,200	13,440	(6,240)
73500 Interest Expense	-	-	-
73800 Miscellaneous Expenses	6,900	600	6,300
74000 Office Expenses	13,460	34,897	(21,437)
76500 Registration and Licensing Fees	1,875	310	1,565
77000 Staff Development	8,100	13,200	(5,100)
78200 Travel and Meetings	11,400	9,040	2,360
79000 Depreciation Expense	3,000	1,224	1,776
79100 Employee Reimbursements	-	-	-
Administrative Salary Expense	70,955	57,857	13,098
Admin Expenses allocated to Prog & DEV	(66,490)	(61,012)	(5,478)
Total 70000 ADMINISTRATIVE EXPENSES	158,370	145,326	13,044
Total Expenses	2,624,247	2,211,258	412,989
Net Fund Balance INCREASE (DECREASE)	187,953	201,132	(13,179)

**Just In Time for Foster Youth
FY18 Consolidated Budget**

	JUL	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	Total
Income													
40000 REVENUE													
41000 Direct Public Support													
41100 Corporations	27,000	41,500	25,000	10,000	11,000	43,000	5,000	10,000	12,000	12,500	34,500	27,500	259,000
41200 Foundations	60,000	15,000	112,500	-	30,000	179,000	10,000	13,000	100,000	40,000	152,500	48,000	760,000
41300 Individuals	47,100	54,125	46,600	79,125	116,100	323,000	153,750	33,000	27,600	76,600	53,600	59,600	1,070,200
41400 Civic and Faith Organizations	1,500	-	500	9,000	8,500	11,000	9,000	40,000	9,500	-	5,000	3,000	97,000
41500 Government Agencies	-	-	-	25,000	-	-	-	25,000	-	-	-	-	50,000
41600 Special Events Income													
41601 Gross Revenue Special Events	-	-	-	-	-	-	-	-	-	570,000	-	-	570,000
41602 Less Special Event Direct Costs	-	-	-	-	-	-	-	-	-	(120,000)	-	-	(120,000)
Total 41600 Special Events Income-Net	-	-	-	-	-	-	-	-	-	450,000	-	-	450,000
Total 41000 Direct Public Support	135,600	110,625	184,600	123,125	165,600	556,000	177,750	121,000	599,100	129,100	245,600	138,100	2,686,200
Inkind Youth Awards	500	500	25,500	500	500	35,500	500	500	35,500	500	500	25,500	126,000
Net Revenue	136,100	111,125	210,100	123,625	166,100	591,500	178,250	121,500	634,600	129,600	246,100	163,600	2,812,200

INTERNAL REVENUE SERVICE
P. O. BOX 2508
CINCINNATI, OH 45201

DEPARTMENT OF THE TREASURY

Date: JUN 14 2007

JUST IN TIME FOR FOSTER YOUTH
C/O KATHRYN VAUGHN
3363 HARBOR VIEW DR
SAN DIEGO, CA 92106

Employer Identification Number:
20-5448416
DLN:
17053089008007
Contact Person:
RENEE RAILEY NORTON ID# 31172
Contact Telephone Number:
(877) 829-5500
Accounting Period Ending:
June 30
Public Charity Status:
170(b)(1)(A)(vi)
Form 990 Required:
Yes
Effective Date of Exemption:
July 16, 2006
Contribution Deductibility:
Yes
Advance Ruling Ending Date:
June 30, 2011

Dear Applicant:

We are pleased to inform you that upon review of your application for tax exempt status we have determined that you are exempt from Federal income tax under section 501(c)(3) of the Internal Revenue Code. Contributions to you are deductible under section 170 of the Code. You are also qualified to receive tax deductible bequests, devises, transfers or gifts under section 2055, 2106 or 2522 of the Code. Because this letter could help resolve any questions regarding your exempt status, you should keep it in your permanent records.

Organizations exempt under section 501(c)(3) of the Code are further classified as either public charities or private foundations. During your advance ruling period, you will be treated as a public charity. Your advance ruling period begins with the effective date of your exemption and ends with advance ruling ending date shown in the heading of the letter.

Shortly before the end of your advance ruling period, we will send you Form 8734, Support Schedule for Advance Ruling Period. You will have 90 days after the end of your advance ruling period to return the completed form. We will then notify you, in writing, about your public charity status.

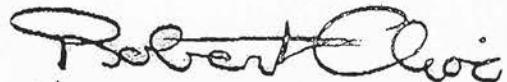
Please see enclosed Information for Exempt Organizations Under Section 501(c)(3) for some helpful information about your responsibilities as an exempt organization.

Letter 1045 (DO/CG)

JUST IN TIME FOR FOSTER YOUTH

We have sent a copy of this letter to your representative as indicated in your power of attorney.

Sincerely,



Robert Choi
Director, Exempt Organizations
Rulings and Agreements

Enclosures: Information for Organizations Exempt Under Section 501(c)(3)
Statute Extension



STATE OF CALIFORNIA
FRANCHISE TAX BOARD
PO BOX 1286
RANCHO CORDOVA CA 95741-1286

In reply refer to
755:G :EU

April 18, 2007

JUST IN TIME FOR FOSTER YOUTH
KATHY VAUGHN
3363 HARBOR VIEW DR
SAN DIEGO CA 92106-2919

Purpose : CHARITABLE
Code Section : 23701d
Form of Organization : Corporation
Accounting Period Ending: June 30
Organization Number : 2596165

You are exempt from state franchise or income tax under the section of the Revenue and Taxation Code indicated above.

This decision is based on information you submitted and assumes that your present operations continue unchanged or conform to those proposed in your application. Any change in operation, character, or purpose of the organization must be reported immediately to this office so that we may determine the effect on your exempt status. Any change of name or address must also be reported.

In the event of a change in relevant statutory, administrative, judicial case law, a change in federal interpretation of federal law in cases where our opinion is based upon such an interpretation, or a change in the material facts or circumstances relating to your application upon which this opinion is based, this opinion may no longer be applicable. It is your responsibility to be aware of these changes should they occur. This paragraph constitutes written advice, other than a chief counsel ruling, within the meaning of Revenue and Taxation Code Section 21012(a)(2).

You may be required to file Form 199 (Exempt Organization Annual Information Return) on or before the 15th day of the 5th month (4 1/2 months) after the close of your accounting period. Please see annual instructions with forms for requirements.

You are not required to file state franchise or income tax returns unless you have income subject to the unrelated business income tax

April 18, 2007

JUST IN TIME FOR FOSTER YOUTH

ENTITY ID : 2596165

Page 2

under Section 23731 of the Code. In this event, you are required to file Form 109 (Exempt Organization Business Income Tax Return) by the 15th day of the 5th month (4 1/2 months) after the close of your annual accounting period.

Please note that an exemption from federal income or other taxes and other state taxes requires separate applications.

A copy of this letter has been sent to the Registry of Charitable Trusts.

E ULCH
EXEMPT ORGANIZATIONS
BUSINESS ENTITIES SECTION
TELEPHONE (916) 845-4173
FAX NUMBER (916) 843-0188

EO :

Just in Time for Foster Youth
Board of Directors Roster, Affiliations, and Tenure
FY 2018

Board membership has a minimum two-year term, generally with a term limit of three consecutive terms. 100% of board members contribute financially to the JIT organization.

David Archambault

Board Chair, *Managing Member, Showley Archambault & Alexander*
1 year

Lauren Silverman, PhD

Vice Chair, *Retired Managing Director Novartis Venture Fund*
1 year

Matthew Medeiros

Treasurer, *Portfolio Manager, Clelland & Company, Inc.*
2 years

Joan Coppenrath

Secretary, *SVP, HSBC Bank*
1 year

Diane Archambault

Personal Wardrobe Consultant
2 year

Steven Bernitz

Retired Biotechnology Executive
1 year

Lauri Buehler

Retired Mortgage/Real Estate Professional
Incoming

Steven Buehler

President, Southwest Pacific Partners, LLC
Incoming

Chris Burr

Sr. Vice-President / Center Manager, Citizen's Business Bank
2 years

Grace Chui-Miller

Chief Financial Officer, Correlation Ventures
1 year

Theodore DeFrank*President and CFO, Active Motif**4 years***Martin Goodman***Board Member, Social Venture Partners International**1 year***Mike Halpern***Independent**Incoming***Pamela Hunt***Retired Educator**4 years***Brad Livingston***President, Residential Wholesale Mortgage, Inc.**2 years***Jon Pak***Vice President, The Private Client Reserve of U.S. Bank**1 year***Shandy Pinkowski***Attorney, Latham & Watkins, LLP**Incoming***Nanci Porter***Founder, Talent Point Consulting**Incoming***John Schmid***Principal, Schmid Advisory**Incoming***David Schulman***Founding Partner, Moore, Schulman & Moore, APC**Incoming***Nancy Spector***Certified Specialist, Estate Planning, Trust and Probate Law**Incoming*

Abdi Yusuf
*Executive Recruiter, Vistage Worldwide
Incoming*

ADVISORY COUNCIL

Jorge Cabrera
Supervisor, Casey Family Programs

Harriet Carter, Esq.
A Professional Law Corporation

Lynne Doyle
Chief Financial Officer, Sand River Holdings

Sean Ferrel
CEO/President, Managed Solution

Brad Norris
Philanthropist and Community Volunteer

Alan Sorkin
President, San Diego Social Venture Partners

HONORARY BOARD/CO-FOUNDERS

Diane Cox
Co-Founder/Past Board Chair, JIT Development Director, Professional Coach

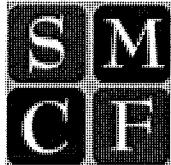
Jeanette Day, Esq.
Co-Founder, Lawyer for the County of San Diego

Tony Hsu
*Co-Founder/Past Treasurer, Founder/Chief Investment Officer,
Alethea Capital Management, LLC*

Louarn Sorkin
Co-Founder JIT, Founding Partner, San Diego Social Venture Partners

Kathryn Vaughn, Esq.
Co-Founder/Past President, Partner, Law Offices of Vaughn and Vaughn

SAN MARCOS COMMUNITY FOUNDATION
Grant Cover Page



(Choose one) MINI-GRANT (Choose one) REGULAR GRANT

Project Name: Training San Marcos Educators in Restorative Practices in the School Environment Date Submitted: Jan 2, 2018	Total # of people served: 1,164 Total # of San Marcos residents served: 1,164	Amount Requested: \$ 10,000.00
Non-Profit Organization Name and Address, Website Restorative Justice Mediation Program 9747 Businesspark Ave., Suite 215 San Diego, CA 92131 www.sdrjmp.org	Contact Person – Name, Title & Phone, email Mary Acosta, Program Director 619-280-1993 macosta@sdrjmp.org	

Briefly describe your request for funds (to be expanded upon in narrative for regular grant):

RJMP is requesting funds to build on the *Discipline That Restores (DTR)* teacher training program supported by the SMCF in 2017. The goals for 2018 include: (1) To train 40 elementary/middle/high school teachers and administrators from 4 San Marcos schools in *Discipline That Restores (DTR)* a restorative practices program. (2) Mentor already trained teachers (funded by SMCF in 2017) in the implementation of the program in their classrooms. (3) Offer a DTR certification (train the trainer) program for at least 2 teachers or administrators to ensure quality control and sustainability of DTR in the San Marcos schools. Follow up consultations will be provided by certified DTR trainers.

DTR is a step-by-step classroom discipline process designed to increase cooperation, mutual respect and responsibility among students and teachers. Using restorative justice skills and strategies, DTR trains educators and administrators in a process that helps to shape a positive learning environment designed to reduce the need for suspensions and expulsions. The DTR curriculum designed by Ron and Roxanne Claassen more than 20 years ago, is taught today at Fresno Pacific University. RJMP has experience in teaching an abridged version of DTR to San Diego educators and has already trained dozens in the process.

Briefly describe the significance of your request to the San Marcos community:

Restorative practices in the *Discipline that Restores* curriculum, have been shown to reduce school suspensions and expulsions and empower students and teachers to craft constructive ways to resolve conflicts and decrease disciplinary situations. Research has shown a direct link between youth experiencing school suspensions/expulsion and a future in the criminal justice system. We hope to interrupt this “*school to prison pipeline*” for youth by preparing teachers and their students to address the conflicts leading to suspensions and expulsions. An important known fact is that a single suspension in 9th grade equates to a 32 percent risk of a student dropping out of school. *Discipline that Restores* has shown that reduction of suspensions/expulsions and dropout rates are altered through the DTR application in the classroom.

SMCF support for this project can facilitate a positive school community environment, improved student/teacher/school relations where all parties are held accountable by addressing harms and conflicts in restorative ways. It is anticipated that San Marcos schools will experience reduced disciplinary problems and rates of suspensions & expulsions. In schools with low rates, the training program will provide another preventative tool to ensure that they maintain their low rates. San Marcos teachers gain the benefit of learning innovative classroom management skills and when used appropriately can contribute to a robust learning environment and a strong campus community. RJMP will include a user-satisfaction survey among the participating teachers and administrators with a six month follow up to discuss their use of the DTR program, provide anecdotal comments and assessment regarding their experiences and DTR usefulness. This information can be a consideration in assessing school suspension, expulsions or drop-out rates.

Please attach the following items.

Both Mini-Grant & Regular:

1. Budget for request (use SMCF Budget Worksheet)
2. Annual Operating budget for the organization or unit
3. Federal & State Tax ID numbers
4. Board of Directors listing with affiliations
5. **Regular Grants Only:**
 - a. 1-2 page narrative
 - b. First 2 pages of Federal 990
 - c. Most recent year-end Statement or Audit including any management letters associated with Audit.
 - d. Signature of President or Authorized Officer on Application
 - e. Optional: letters of support

Expected date project will begin/end: 2/1/2018

Date by which funds will be expended: 9/30/2018

Signature of President or Authorized Officer



Mary Harrison, Interim Ex. Dir. Jan 2, 2018

Name, Title

Date

Submit Via Mail, In Person or Via Email to:

San Marcos Community Foundation

c/o City of San Marcos

1 Civic Center Drive

San Marcos, CA 92069

Email (PDF Format): mgordon@san-marcos.net

1. Budget for Request

SAN MARCOS COMMUNITY FOUNDATION

Budget Worksheet

Provide an itemized list of expenses for this project:

<u>Item</u>	<u>Amount</u>
1. DTR Trainer stipends, 2 classes at \$1500 each plus follow up at \$400 each	\$3,800.00
2. Supplies- 40 sets of books, posters, cards at \$40/ set including tax & shipping	\$1,600.00
3. DTR Trainer travel stipends, 4 follow up sessions at \$25 each	\$ 100.00
4. RJMP Training Coordinator	\$3,500.00
5. RJMP Program Director	\$2,780.00
6. Train the Trainer certification process (2 persons) with FPU and DTR authors	\$1,500.00
7. Educational learning trip to Fresno School implementing DTR, 6 persons	\$ 900.00

Total budget for this PROJECT: \$14,180.00

Grant Request Amount: \$10,000.00

Is this a challenge grant? NO Could it be? NO

Please list any other funding sources for this project.

**Indicate if funds are committed (C), conditional (CD), or pending (P).

1. \$ 2,180 Catholic Campaign for Human Development	** C
2. \$ 2,000 Neighborhood Reinvestment Program	**C

2. Annual Operating Budget

RJMP 2017 BUDGET

2017	TOTAL
Ordinary Revenue/Expense	
Revenue	
Training Revenue	21,000
Individual Donors	22,700
Grants: CCHD, NRP, SMCF	68,000
Interest	23
Special Events	6,000
Unexpended grant funds from 2016	31,032
Total Revenue:	148,755
Expense	
Bank Svc.Chg & Credit Card Fees	121
Board & Staff Development	1,000
Data Comm/IT/Website	8,750
Dues & Memberships	150
Equipment/Furniture/Maint./Repairs	500
Fundraising/Marketing/Promotion	3,000
Insurance	4,449
Licenses/Permits	0
Office Supplies	1,100
Payroll Expenses	87,084
Postage/Delivery	184
Printing & Reproduction	3,448
Professional Fees/Consultants	13,676
Rent, Parking, Utilities/Tenant Occupancy	10,320
Taxes	60
Telephone, Telecommunications	1,367
Training Expense: Sponsored	7,064
Travel & Meetings:Attended	6,481
Total Expense:	148,755
Net Assets:	0

(rev. 6/28/17)

3. Federal and State Tax ID numbers

Organization Name: Victim Offender Reconciliation Program of San Diego County, Inc.,
DBA Restorative Justice Mediation Program

Federal Tax ID#: 33-0570564

State Tax ID #: 24-4122-8

4. Board of Directors

**Restorative Justice Mediation Program
Board of Directors
2017-2019**

Jim Esposito
Board President
Former Principal
Esposito Development Co.
San Diego

John Cox
Board Secretary
Founder
Cox, Oakes & Associates, Ltd. Law Firm
Cox Financial Group, Ltd
San Diego

Jim Walsh
President Ex-Officio
Restorative Justice Program Director
Office for Social Ministry
Roman Catholic Diocese of San Diego
San Diego

Daniela Reali
Director
Deputy Public Defender
San Diego County Public Defender's Office
San Diego

Greg Potenziani
Director
Vice President
M&T Foundation
San Diego

Mary Harrison
Director
CEO Nonprofit, Public Health Policy & Substance Abuse Prevention (Retired)
San Diego

Craig Ryall
Director
Software Consultant
San Diego

5. (a) Narrative

There is a strong link between students being suspended from school and the likelihood of dropping out of school. Youth who drop out of school are eight times more likely to be incarcerated.ⁱ Restorative Justice Practices can help disrupt this “school-to-prison pipeline.”

As a non-profit organization working with justice system-involved youth for over 24 years in San Diego County communities, including San Marcos, the Restorative Justice Mediation Program (RJMP) is vested in helping youth, especially those at risk of involvement with the justice system, to learn appropriate and healthy ways of dealing with conflict and staying in school. Schools that use restorative ways of handling student discipline experience fewer suspensions and expulsions and increased graduation rates.ⁱⁱ RJMP would like to partner with the San Marcos Community Foundation to continue to offer San Marcos schools struggling with student misbehavior and suspensions, training in restorative practices in the classroom to combat these problems.

The School to Prison Pipeline. The metaphor “school-to-prison pipeline” is used to describe the increasing patterns of contact students have with the juvenile and adult criminal justice systems as a result of the practices implemented by educational institutions, specifically zero tolerance policies and the use of police in schools.

Exclusionary disciplinary policies that remove students from the school environment increase the probability of a youth coming into contact with the incarceration system. Punishing a disruptive student by taking a student out of the learning environment is counterproductive. It fails to address the problems a child is facing at school or at home. In fact, research indicates that a single suspension in 9th grade equates to a 32 percent risk of the student dropping out of school.ⁱⁱⁱ San Marcos schools are not exempt from discipline, suspension and expulsion problems. District Accountability Report Cards of several San Marcos schools indicate a higher average of suspensions than the district average, and in some, the state average.

Research is increasingly examining the connections between school failure and later contact with the criminal justice system for minorities. Once a child drops out, he or she is eight times more likely to be incarcerated than youth who graduate from high school. Studies have found that 68% of all males in state and federal prison do not have a high school diploma.

To address and help dismantle the school to prison pipeline, a growing number of California school districts have adopted restorative justice practices as an alternative to traditional responses to student misbehavior in schools. With Assembly Bill 420 recently signed into law limiting suspensions and expulsions for the reason of “willful defiance”, the State of California is now strongly encouraging schools and districts to launch restorative justice based discipline.

In 2015, RJMP brought to San Diego County schools a model for addressing the problem called *Discipline That Restores* (DTR). DTR is a step-by-step classroom discipline curriculum developed by leaders in the field of restorative justice and schools. Using restorative justice principles and strategies, the DTR program trains educators in a restorative discipline process, helping them to create a more positive learning environment while actively reducing suspensions and expulsions, including those due to “willful defiance.” Several schools in Fresno and other northern California school districts have successfully implemented the model. RJMP has conducted training to dozens of San Diego County teachers, administrators and other school personnel in DTR with positive results. (See section 5)

With 2017 funding from the SMCF, RJMP trained several teachers from two schools this past summer in DTR and they have expressed interest in further training opportunities to be able to implement the program throughout their whole school.

School districts that have adopted *Discipline That Restores* have reported a stronger campus community, reduced bullying and fights, and a significant reduction in suspensions and expulsions. Students feel safer, teachers feel safer, and with reduced conflict and tension in the classroom, the learning environment becomes much more positive and productive. In San Diego, one school district that adopted restorative practices such as those used in DTR, experienced a 60% drop in expulsions across the district between the 2013/2014 and 2014/2015 school years.

RJMP is requesting funding from the San Marcos Community Foundation to help fund the training and support of 40 elementary/middle/high school teachers from four San Marcos schools (of the San Marcos Unified School District or Charter Schools) in the *Discipline that Restores* (DTR) program. This would include new teachers not previously trained. Follow up sessions will be provided with newly trained teachers to support and accompany them in their implementation of the program. Additionally, two designated educators from the district will also be trained and certified as DTR trainers to be able to replicate the curriculum in San Marcos schools. These would be selected from past participants. Additionally, an educational trip will be arranged for selected school personnel to travel to a Fresno school successfully implementing DTR in order to gain first-hand knowledge about best practices and challenges, and to interact with school staff.

SMUSD and Charter schools that were not able to send teachers to the SMCF funded June 2017 training due to conflicts with the dates, have since indicated that they would participate in the training should it be offered again earlier in the school year. In 2018 RJMP will include a user-satisfaction survey among the participating teachers and administrators with a six month follow up to discuss their use of the DTR program, provide anecdotal comments and assessment regarding their experiences and DTR usefulness. This information can be a consideration in assessing school suspension, expulsions or drop-out rates. California State University San Marcos will be a resource for conducting the surveys, interviews and documentation of results.

With 40 teachers being trained and one administrator per school participating in implementation meetings and/or educational trip, 44 school personnel will be directly served. The activities of the grant will directly affect, however, the classrooms of the 40 teachers participating, who, at an average of 28 students per classroom, would positively impact 1,120 San Marcos students each year. Therefore, the total amount of San Marcos residents served during the grant period would be 1,164.

The total budget for this project is \$14,180. Funding from the San Marcos Community Foundation is being requested in the amount of \$10,000. RJMP has committed funding in the amount of \$4,180 from designated grant funding received from the Catholic Campaign for Human Development, a department of the US Conference of Catholic Bishops, and the San Diego County Neighborhood Reinvestment Program, to support the DTR project in San Marcos. With full funding, RJMP will be able to serve dozens of San Marcos teachers, impacting over a thousand San Marcos school aged youth this coming year, helping to support positive school climates and fostering healthy resilient students.

ⁱ See https://en.wikipedia.org/wiki/School-to-prison_pipeline for more information on this topic

ⁱⁱ See "Restorative Justice in US Schools: A Research Review", www.WestEd.org

ⁱⁱⁱ "Sent Home and Put Off-Track", Robert Balfanz, Vaughan Byrnes, and Joanna Fox, Johns Hopkins University, 2012.

5. (d) Supporting Documents/Information

1. Schools with confirmed interest in participating in second round of training (others pending):

- a. San Marcos Middle School
- b. San Marcos High School
- c. High Tech High School, San Marcos
- d. High Tech Elementary, San Marcos

2. Comments from past DTR training participant in San Marcos and San Diego:

“I would definitely recommend DTR to others! It is most directly beneficial to teachers and school personnel. However, while I am not in a classroom on a regular basis I still thought it was beneficial as a way to make suggestions to teachers or admin that I do consult with. I also thought it was very eye opening and helpful for me as a mother. Overall I really loved my experience with them! I wish everyone in schools would take that training.”

“I’d recommend the training. I think conflict resolution is an important 21st century skill.”

“I would recommend the training to admin so they can be informed of the process and can support it.”

“This program offers teachers another tool to manage the classroom.”

3. Letter from Claassen’s agreeing to collaborate with RJMP for DTR train the trainer certification process. (see attached from past training)

Discipline That Restores
Ron and Roxanne Claassen
3075 N. Bethel
Sanger, CA 93657
www.disciplinethatrestores.org
www.restorativejusticediscipline.com

October 3, 2016

To Whom it May Concern:

We are very pleased to collaborate with the Restorative Justice Mediation Program (RJMP) in the training of San Marcos educators in Discipline That Restores (DTR).

Restorative justice discipline in school settings is being used more and more to address disciplinary problems that lead to suspensions and expulsions. Discipline That Restores was created to address these problems in restorative rather than punitive ways, to keep kids in school rather than to push them out due to bad behavior. Research has proved connection between a punitive discipline system and poor academic performance in school. Research also shows a very strong correlation between punitive disciplinary interventions, suspensions, and expulsions and involvement in the justice system.

Ron was the founding (1982) director of the victim offender reconciliation program (VORP), a restorative juvenile justice mediation program for offenders and their victims. Roxanne was involved in the founding of VORP and then applied the ideas, skills and strategies in her classroom for 20 years. She taught at many grade level and for the last 14 years at 8th grade. Her experience in the classroom, as the peer mediation coordinator for 15 years, and as the school conflict resolution specialist for 10 year, lead to the development of Discipline That Restores. Ron was also the founding director of the Center for Peacemaking and Conflict Studies at Fresno Pacific University and for 25 years was professor in the Peacemaking and Conflict Studies MA program and now is retired as Professor Emeritus. In their retirement, Ron and Roxanne are working with the Fresno Pacific University Center for Professional Development to create capacity for training for teachers, counselors, and administrators interested in implementing Discipline That Restores in their classroom and school.

As creators and authors of Discipline That Restores, we are interested in providing teachers and schools with the tools they need to adequately manage conflict in the classroom and school to create safe and stimulating environments in which students can learn. DTR has been implemented in several schools and school districts throughout California. In San Diego County, the Restorative Justice Mediation Program has provided training to teachers and schools in DTR for the past year. We personally have certified the trainers RJMP is using, Heather Lampron and Joe O'Quinn, to teach the DTR curriculum, and wish to express our desire to work with RJMP to get more teachers trained to implement restorative justice discipline using Discipline That Restores theory, skills, and strategies. We agree to work with RJMP to work with a few interested teachers to become DTR Certified Trainers to be able to replicate the training process in San Marcos and other additional schools in their district.

We have also agreed with RJMP leadership to host a delegation of San Marcos educators to the Fresno area to meet with the staff of the Le Grand High School or other local schools who are successfully implementing DTR.

We look forward to collaborating with RJMP and their proposed work with San Marcos educators, and hope that their grant request from the San Marcos Community Foundation will be approved to allow that to happen.


Roxanne Claassen


Ron Claassen

SMCF Resolution No 2018-01

**A RESOLUTION OF THE SAN MARCOS COMMUNITY FOUNDATION
BOARD OF DIRECTORS AUTHORIZING THE AWARD OF GRANT
MONIES TO CERTAIN NON-PROFIT ORGANIZATION APPLICANTS**

-- WINTER QUARTER 2018--

WHEREAS, the San Marcos Community Foundation Board of Directors is authorized, pursuant to its adopted articles and bylaws, to entertain proposals for non-profit activities from qualified public and charitable groups; and

WHEREAS, a total of four (4) proposals were received by the Foundation prior to the submittal deadline established for the 2018 Winter quarter; and

WHEREAS, the Board of Directors did, at its quarterly meeting on February 20, 2018, consider such proposals and oral arguments pertaining to such proposals in a public meeting duly advertised and held in the manner required by law.

NOW, THEREFORE, BE IT RESOLVED, that the San Marcos Community Foundation Board of Directors does hereby authorize funding of the following grant proposals in the amounts specified:

<u>REQUESTING ORGANIZATION</u>	<u>GRANT AWARD</u>
Casa de Amparo	\$3,500.00
Trauma Intervention Programs of San Diego, Inc.	\$3,500.00
Just in Time for Foster Youth	\$2,400.00
Restorative Justice Mediation Program	\$0.00

BE IT FURTHER RESOLVED, that actual award of the above grants shall be contingent upon satisfactory compliance with all preconditions to funding specified.

BE IT FURTHER RESOLVED, that the Board's decision is based upon its determination that the above-referenced requests meet applicable legal requirements for funding as a non-profit activity and conform to Foundation policies pertaining to grant awards.

PASSED, APPROVED AND ADOPTED by the San Marcos Community Foundation Board of Directors, at a regular meeting thereof, this 20th day of February, 2018, by the following roll call vote:

AYES: BOARD MEMBERS:

NOES: BOARD MEMBERS:

ABSENT: BOARD MEMBERS:

Colleen Lukoff, Board President

ATTEST:

Michael Gordon, Secretary

SAN MARCOS COMMUNITY FOUNDATION MEETING MINUTES

Tuesday, December 13, 2017 - 6:00 PM
Council Chamber, 1 Civic Center Drive

CALL TO ORDER: Board President Lukoff called the meeting to order at 6:05 PM.

ROLL CALL:

PRESENT: BOARD MEMBERS: BURTON, LUKOFF, MONAHAN, STACK, WILLIAMS

ABSENT: BOARD MEMBERS: NUTTALL

ALSO PRESENT: Board Secretary Michael Gordon

1. PRESIDENT'S REPORT

- 2-1-1 San Diego Update:
Board members reviewed the quarterly 211 report.
- Other updates of note to the Board:
Board President Lukoff discussed the North County Philanthropy Council holiday party, as well as the recent awards ceremony that recognized Advisory Committee Member Steve Kildoo. Other items of discussion included a recent San Diego Grantmakers civic engagement event and how the Military Families Working Group is working with other groups on efficiencies since there is a lot of overlap between organizations.

2. FUND STATEMENT - Noted and filed.

3. SMCF GRANT FUNDING COMMITTEE RECOMMENDATION

- (a) Fall Quarter Funding Recommendation Worksheet
- (b) Regular/Mini Grant Funding History Fiscal Year 2017/2018
- (c) SMCF Resolution No. 2017-05, Fall Quarter Grants

Board President Lukoff reviewed the Fall Quarter grant requests. The committee awarded a mini grant to the Community Resource Center for their annual holiday baskets program; Friends of Richland (Elementary School) for their Makerspace Lab; Coastal Roots Farm for produce educational materials; Junior Achievement San Diego for its BizTown Program at San Marcos Elementary School; Muscular Dystrophy Association for its summer camp; and Palomar Health Foundation for its Forensic Health Services program.

Board President Lukoff said the Grant Funding Committee recommends funding for Palomar College Foundation for its Hungry for Knowledge program; Kid's College for the Fortissimo Orchestral Musical Program; San Diego Food Bank for produce for North County; Community Resource Center for its Homelessness Prevention and Intervention Program; Fraternity House for transportation services; and the Council for Supplier Diversity for its Young Entrepreneur Academy.

BOARD VICE PRESIDENT MONAHAN MOVED TO APPROVE RESOLUTION NO. 2017-05 – FALL QUARTER REGULAR GRANTS. BOARD MEMBER STACK SECONDED. THE MOTION PASSED BY UNANIMOUS VOICE VOTE.

AYES:	BURTON, LUKOFF, MONAHAN, STACK, WILLIAMS
NOES:	NONE
ABSTENTION:	NONE
ABSENT:	NUTTALL

OLD BUSINESS

4. PROMOTIONAL AND FUNDRAISING ACTIVITIES/IDEAS

- 30th Anniversary event:
Board Members engaged in a discussion about a potential 30th Anniversary event on or around November 14, 2018. There will be a need for all Board members to be involved, and a need to cultivate relationships for the purposes of invitations, sponsors, and more. Board Secretary Gordon said that City's social media and other communications can be utilized to get the word out. It was decided that work on the proposed event could begin after the next Board meeting in February.

CONSENT CALENDAR

BOARD MEMBER WILLIAMS MOVED TO APPROVE THE CONSENT CALENDAR. BOARD MEMBER BURTON SECONDED. THE MOTION PASSED BY UNANIMOUS VOICE VOTE.

5. WAIVER OF TEXT – Waived

6. APPROVAL OF MINUTES SMCF Board Meeting August 15, 2017 – Approved

7. ORAL COMMUNICATIONS – None

ITEMS FOR THE GOOD OF THE ORDER

8. MISCELLANEOUS

- (a) Board Secretary Gordon reminded the Board that Board vacancy applications are due tomorrow, December 14, 2017.



City of San Marcos
1 Civic Center Drive
San Marcos, CA 92069

(b) Selection of next quarter's Grant Funding Committee: Board Vice President Monahan, Board Member Stack, and Board Member Williams. Board member Burton will be an alternate.

9. ADJOURNMENT

BOARD MEMBER BURTON MOVED TO ADJOURN THE MEETING, SECONDED BY BOARD VICE PRESIDENT WILLIAMS. MOTION PASSED BY UNANIMOUS VOICE VOTE.

Meeting adjourned at 7:05 pm.

COLLEEN LUKOFF, BOARD PRESIDENT
SAN MARCOS COMMUNITY FOUNDATION

ATTEST:

MICHAEL GORDON, BOARD SECRETARY
CITY OF SAN MARCOS