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## **SAN MARCOS COMMUNITY FOUNDATION – GRANT FUNDING SUBCOMMITTEE MEETING AGENDA**

**Wednesday, April 11, 2018 – 6:00 PM**

**San Marcos Conference Room**

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**Cell Phones:** As a courtesy to others, please silence your cell phone or pager during the meeting and engage in conversations outside the meeting room.

**Americans with Disabilities Act:** If you need special assistance to participate in this meeting, please contact the Board Secretary at (760) 744-1050, ext. 3116. Notification 48 hours in advance will enable the City to make reasonable arrangements to ensure accessibility to this meeting. Assisted listening devices are available for the hearing impaired. Please see the Board Secretary if you wish to use this device.

**Public Comment:** If you wish to address the Board on any agenda item, please complete a “Request to Speak” form. Be sure to indicate which item number you wish to address. Comments are limited to FIVE minutes.

The Oral Communication segment of the agenda is for the purpose of allowing the public to address the Board on any matter NOT listed on the agenda. The Board is prohibited by state law from taking action on items NOT listed on the Agenda. However, they may refer the matter to staff for a future report and recommendation. If you wish to speak under “Oral Communications,” please complete a “Request to Speak” form as noted above.

**Meeting Schedule:** Regular San Marcos Community Foundation Grant Funding Subcommittee meetings are generally held on the second Wednesday of each month. The subcommittee does not meet in December. The Agenda's are posted on the City website at: [www.san-marcos.net](http://www.san-marcos.net).

**Agendas:** Agenda packets are available for public inspection 72 hours prior to scheduled meetings at the Administration Department located on the second floor of City Hall, 1 Civic Center Drive, San Marcos, during normal business hours. Any agenda-related writings or documents provided to a majority of the San Marcos Community Foundation Grant Funding Subcommittee after distribution of the agenda packet are available for public inspection at the same time at the Administration Department.

**CALL TO ORDER**  
**ROLL CALL**

**OLD BUSINESS**

## 1. GRANT AWARD HISTORY

*Recommendation:* **NOTE & FILE**

## NEW BUSINESS

### 2. MINI GRANT APPLICATION PROPOSALS – Consider seven (7) Mini Grant proposals by non-profit organizations requesting funds from the Foundation.

**(A) BOY SCOUTS OF AMERICA TROOP 634** - Request for funding in the amount of \$1,500 to fund materials for Eagle Scout projects. The application says the project serves thousands of San Marcos residents. *(Item continued from 3/14/18 Adjourned meeting)*

*Recommendation:* **CONSIDER/APPROVE**

**(B) GIRL SCOUTS SAN DIEGO** - Request for funding in the amount of \$1,500 to fund a Girl Scout program at San Marcos Elementary School targeting an underrepresented population. Will serve 60 San Marcos residents. *(Item continued from 3/14/18 Adjourned meeting)*

*Recommendation:* **CONSIDER/APPROVE**

**(C) MEALS ON WHEELS SAN DIEGO** - Request for funding in the amount of \$1,500 to deliver meals to homebound San Marcos seniors. Funding would provide 715 meals to 179 San Marcos residents.

*Recommendation:* **CONSIDER/APPROVE**

**(D) SOLUTIONS FOR CHANGE** - Request for funding in the amount of \$1,495.79 to provide equipment and furniture to families transitioning out of homelessness. The organization serves 45 San Marcos residents each year.

*Recommendation:* **CONSIDER/APPROVE**

**(E) SPECIAL OLYMPICS SAN DIEGO** - Request for funding in the amount of \$1,020 to expand the sport seasons for Special Olympians. Serves 34 San Marcos residents.

*Recommendation:* **CONSIDER/APPROVE**

**(F) SAN MARCOS HIGH SCHOOL PTO** - Request for funding in the amount of \$1,500 to help fund the "Safe and Sober Grad Knight" on the San Marcos High School campus. Serves 572 San Marcos residents.

*Recommendation:* **CONSIDER/APPROVE**

**(G) CALIFORNIA STATE UNIVERSITY SAN MARCOS FOUNDATION --** Request for funding in the amount of \$1,500 to help fund The Lowrider Experience during Hispanic Heritage Month. Serves 500 San Marcos residents.

*Recommendation:* **CONSIDER/APPROVE**

**3. REGULAR GRANT APPLICATION PROPOSALS - Consider three (3) Regular Grant proposals by non-profit organizations requesting funds from the Foundation.**

**(A) FEEDING SAN DIEGO** - Request for funding in the amount of \$10,000 to help fund its mobile pantry operations in San Marcos. Serves 400 San Marcos households.

*Recommendation:* **CONSIDER/RECOMMEND**

**(B) CANINE COMPANIONS FOR INDEPENDENCE** - Request for funding in the amount of \$5,000 to place one skilled dog with a resident from San Marcos. Serves 1 San Marcos resident.

*Recommendation:* **CONSIDER/RECOMMEND**

**(C) FOUNDATION FOR SENIOR WELLBEING** - Request for funding in the amount of \$10,000 to cover the cost of approximately 100 "go bags" that seniors can use to evacuate in the event of an emergency. Will serve over 100 San Marcos residents.

*Recommendation:* **CONSIDER/RECOMMEND**

**4. ART AND CULTURE GRANT APPLICATIONS - Consider three (3) Art and Culture proposals by non-profit organizations requesting funds from the City of San Marcos.**

**(A) ART ANIMATES LIFE** - Request for funding in the amount of \$2,000 to fund two theatrical productions by North County Players: "Passage into Fear" and "Mr. Scrooge and Mr. Dickens."

*Recommendation:* **CONSIDER/RECOMMEND**

**(B) SAN MARCOS HISTORICAL SOCIETY** - Request for funding in the amount of \$2,000 to host a series of free or low cost performances for the community at Heritage Park, featuring local performers in Connors Hall.

*Recommendation:* **CONSIDER/RECOMMEND**

**(C) CALIFORNIA STATE UNIVERSITY SAN MARCOS FOUNDATION** - Request for funding in the amount of \$3,500 to help fund the "Conversations that Matter" series.

*Recommendation:* **CONSIDER/RECOMMEND**

**CONSENT CALENDAR**

**5. WAIVER OF TEXT** - This item is to waive the reading of the text of all Resolutions and Policies adopted at this meeting. Resolutions and Policies shall be adopted by title.

*Recommendation:* **WAIVE**

**6. APPROVAL OF MINUTES** - SMC Grant Funding Committee Meeting, February 14, 2018.

*Recommendation:* **CONSIDER/APPROVE**

- 7. ORAL COMMUNICATIONS** – Speakers are limited to five minutes. Please complete a “Request to Speak” form and place in basket provided. According to Board policy, FIFTEEN minutes has been established during this portion of the Agenda to allow citizens to speak on any matter NOT listed. The Board is prohibited by state law from taking action on items NOT listed on the Agenda. However, they may refer the matter for a future report and recommendation.

## **ITEMS FOR THE GOOD OF THE ORDER**

- 8. NEXT MEETING DATE** – The next meeting of the Grant Funding Subcommittee is scheduled for Wednesday, May 9, 2018. The next meeting of the SMCF Board of Directors is scheduled for Tuesday, May 15, 2018.

## **9. MISCELLANEOUS**

## **10. ADJOURNMENT**

## **AFFIDAVIT OF POSTING**

STATE OF CALIFORNIA )  
COUNTY OF SAN DIEGO ) ss.  
CITY OF SAN MARCOS )

I, Michael Gordon, hereby certify that I caused the posting of this Agenda in the glass display case at the north entrance of City Hall and on the City website on Thursday, April 5, 2018 prior to 5:30 pm.

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Michael Gordon, Recording Secretary – SMCF



**SAN MARCOS COMMUNITY FOUNDATION**  
**Grant Award History FY2017-2018**

Name	Type	Amount	Date	Name of Project	Summary of Project
REINS (Riding Emphasizing Individual Needs & Strengths)	Mini	\$1,500.00	7/12/2017	Scholarships	To give scholarships to 5 students who are unable to afford the full tuition. Will serve 5 students. REINS serves 15 San Marcos residents.
Mission Hills High School Cross Country Boosters (GBEF - Grizzly Booster Education Foundation as fiscal intermediary)	Mini	\$1,000.00	8/15/2017	Mission Hills Cross Country	To help fund the upcoming cross country invitationals for the 2017 season. Serves 50 San Marcos residents
North County Health Services	Regular	\$2,828.22	8/15/2017	Vaccine refrigerator	To purchase a new VFC-rated vaccine refrigerator at the San Marcos Health Center. Serves 32,369 San Marcos residents.
Interfaith Community Services	Regular	\$5,000.00	8/15/2017	North County Senior Connections	To provide programmatic support for the North County Senior Connections program. Serves 150 San Marcos residents
Community Resource Center	Mini	\$1,500.00	10/11/2017	CRC Holiday Baskets	To help fund the annual holiday baskets program that provides a free shopping experience to 1,500 low income households who are at risk of homelessness, hunger, or are in crisis. Served 420 San Marcos residents in 2016.
Friends of Richland (Richland FOR Club)	Mini	\$250.00	10/11/2017	Makerspace Lab	To fund a MakerSpace Lab to hold STEAM supplies and strengthen the STEAM experience at Richland Elementary. Serves 850 San Marcos Residents.
Coastal Roots Farm	Mini	\$1,500.00	10/11/2017	Produce Educational Materials	To help fund the creation of a bilingual vegetable identification and recipe sheet at its pay-what-you-can farm stand at Vista Community Clinic. Serves up to 400 San Marcos residents.
Junior Achievement of San Diego County	Mini	\$1,000.00	11/8/2017	BizTown Programs at San Marcos Elementary	To provide 30 students from San Marcos Elementary School the opportunity to participate in their BizTown program. Serves 30 San Marcos students.
Muscular Dystrophy Association	Mini	\$1,000.00	11/8/2017	Summer Camp	To help subsidize a free weeklong summer camp program for children with muscular dystrophy. Serves 28 San Marcos residents.

Palomar Health Foundation	Mini	\$1,000.00	11/8/2017	Forensic Health Services	To provide funding assistance for programmatic needs of Forensic Health Services, which serves victims of physical and/or sexual abuse. Served 21 San Marcos residents from January to June.
Palomar College Foundation	Regular	\$1,500.00	12/13/2017	Hungry for Knowledge	To assist in providing operating expenses for the first year of a new on-campus food and nutrition center for needy students. Serves 500 San Marcos residents.
Kid's College	Regular	\$1,750.00	12/13/2017	Fortissimo Orchestral Music Program for SMUSD	To fund the continued implementation and expansion of the Fortissimo Orchestral Music Program at SMUSD Title I elementary schools. Serves 125 San Marcos students.
San Diego Food Bank	Regular	\$1,750.00	12/13/2017	Produce for North County	To purchase 25,000 pounds of produce for low-income families living in North San Diego County. Serves 50,000 duplicated San Marcos residents.
Community Resource Center	Regular	\$1,750.00	12/13/2017	Homelessness Prevention and Intervention Program	To provide supportive services for those that are experiencing homelessness, at risk of being homeless, or may have been a victim of domestic violence. Serves 350 San Marcos residents.
Fraternity House	Regular	\$1,500.00	12/13/2017	Fraternity House Transportation	To help fund its Project MEND program, which connects its residents to programs, services, and activities outside the facility. Serves 11 San Marcos residents.
Council for Supplier Diversity	Regular	\$2,000.00	12/13/2017	Young Entrepreneur Academy	To help build future DBE suppliers by teaching underserved communities how to identify, plan, and start their own businesses. Serves 15-20 San Marcos residents.
Mission Hills High School Track and Field (GBEF Track and Field as fiscal intermediary)	Mini	\$1,400.00	2/14/2018	MHHS Track and Field	To fund upcoming track and field expenses, including fees for invitationals and the replacement of aging equipment. Serves 150 San Marcos residents.

New West Ballet	Mini	\$1,500.00	2/14/2018	The Last Unicorn	To do outreach performances, school demonstrations, and provide educational materials. Serves 10,000 San Marcos residents.
Healthy Adventures Foundation	Mini	\$1,500.00	2/14/2018	Healthy Lifestyle Program	To fund a 10-month pilot program for healthy lifestyle and parenting education programs. Serves 20 San Marcos residents.
Casa de Amparo	Regular	\$3,500.00	2/20/2018	Residential Services	To fund their Residential Services program which provides 24-hour trauma informed care for youth in the foster care system. Serves 100 San Marcos area residents. (Casa de Amparo is in the unincorporated County)
Trauma Intervention Programs of San Diego, Inc.	Regular	\$3,500.00	2/20/2018	Crisis Intervention	To fund their training academy that will be used to help provide emotional and practical support to residents in crisis immediately following a traumatic event. Serves 368 San Marcos residents.
Just In Time For Foster Youth	Regular	\$2,400.00	2/20/2018	College Bound	To provide 8 San Marcos transition age foster youth with dorm and school supplies for their educational pursuits at CSUSM. Serves 8 San Marcos residents.
<b>Total Grants Awarded FY17-18</b>		<b>\$40,628.22</b>			

## Winter Quarter 2017-2018: Funding Recommendation Worksheet

Asset Balance on 6/30/2017:	\$1,221,875
Total Available for Distribution for FY17-18:	\$48,873-\$61,093
Total FY17-18 Distributions Year to Date:	\$40,628.22
Total Funds Available for Quarter if Awarding Grants at 4% of Assets:	\$8,245
Total Funds Available for Quarter if Awarding Grants at 5% of Assets:	\$20,465

Name	Requested Amount	Type	Name of Project	Summary of Project	GFC Funding Recommendation
Boy Scouts of America -- Troop 634	\$1,500.00	Mini	BSA Troop 4 Eagles	To help pay for materials required for Eagle Scout projects. The application says the projects serve "thousands" of San Marcos residents.	
Girl Scouts San Diego	\$1,500.00	Mini	Girl Scouts Initiative	To fund a long-term Girl Scout program at San Marcos Elementary School, targeting an underrepresented population. Will serve 60 San Marcos residents.	
Meals on Wheels San Diego County	\$1,500.00	Mini	Senior Care in the Home in San Marcos	To deliver meals to San Marcos seniors who are homebound. Requested funding would serve 715 meals.	
Solutions for Change, Inc.	\$1,495.79	Mini	Equipment to Re-Open Intake & Access Center for Homeless Families	To provide equipment and furniture to families transitioning from homelessness. Solutions for Change serves 45 San Marcos residents each year.	
Special Olympics San Diego	\$1,020.00	Mini	Community Program	To support the expansion of sport seasons for San Marcos Special Olympians. Will serve 34 San Marcos residents.	
San Marcos High School PTO	\$1,500.00	Mini	San Marcos High School Grad Night 2018	To help fund the "Safe and Sober Grad Knight" on the San Marcos High School campus. Serves 572 San Marcos residents.	
California State University San Marcos Foundation	\$1,500.00	Mini	The Lowrider Experience	To help fund The Lowrider Experience during Hispanic Heritage Month. Serves 500 San Marcos residents.	
Feeding San Diego	\$10,000.00	Regular	Mobile Pantry -- San Marcos	To help cover costs to operate its mobile pantry distributions in San Marcos. Serves 400 San Marcos households.	
Canine Companions for Independence	\$5,000.00	Regular	Team Training	To place one skilled dog with a resident from San Marcos. Serves one San Marcos resident.	

Foundation for Senior Wellbeing	\$10,000.00	Regular	Senior Emergency Go-Bags	To cover the cost of approximately 100 "go bags" that seniors can use to evacuate in the event of an emergency. Will serve over 100 San Marcos residents.	
<b>Total Grants Requested:</b>	<b>\$35,015.79</b>			<b>Total Amount Recommended:</b>	



**SAN MARCOS COMMUNITY FOUNDATION**  
**Grant Cover Page**

(Choose one) ☐ **MINI-GRANT**    (Choose one) ☐ **REGULAR GRANT**

<b>Project Name:</b> BSA Troop 4 Eagles <b>Date Submitted:</b> 03/01/2018	<b>Total # of people served:</b> 1000's <b>Total # of San Marcos residents served:</b> 1000's	<b>Amount Requested:</b> \$ 1500
<b>Non-Profit Organization Name and Address, Website</b>  Boy Scouts of America PO Box 2454 San Marcos CA 92079 wwwsdicbsa.org		<b>Contact Person – Name, Title &amp; Phone, email</b>  Jim Pennock Bishop - Chairperson 760-815-4402 jpennock@sbcglobal.net
<p><u>Briefly</u> describe your request for funds (to be expanded upon in narrative for regular grant):</p> <p>The Boy Scouts Troop 634 in San Marcos CA has started what we call an "Eagle Factory". Helping boys achieve rank of Eagle. In so doing there are multiple Eagle projects that will benefit the city of San Marcos. Passed projects have been, Kiosks in local schools, and on trails, Dog waste stations on local trails, owl boxes in local parkes and many more to come.</p>		
<p><u>Briefly</u> describe the significance of your request to the San Marcos community:</p> <p>These projects require signifant funding for materials. As boys build kisks and flag poles and owl boxes, funds are needed and parks and trails and residents in the city enjoys the projects in parks and trails.</p>		
<p>Please attach the following items.</p> <p><b><u>Both Mini-Grant &amp; Regular:</u></b></p> <ol style="list-style-type: none"><li>1. Budget for request (use SMCF Budget Worksheet)</li><li>2. Annual Operating budget for the organization or unit</li><li>3. Federal &amp; State Tax ID numbers</li><li>4. Board of Directors listing with affiliations</li></ol> <p><b><u>5. Regular Grants Only:</u></b></p> <ol style="list-style-type: none"><li>a. 1-2 page narrative</li><li>b. First 2 pages of Federal 990</li><li>c. Most recent year-end Statement or Audit including any management letters associated with Audit.</li><li>d. Signature of President or Authorized Officer on Application</li><li>e. Optional: letters of support</li></ol>		<p><b>Expected date project will begin/end:</b></p> <p><b>Date by which funds will be expended:</b></p> <p><b>Signature of President or Authorized Officer</b></p> <p style="text-align: center;"><u><i>J - T - S</i></u>                      <u>3/1/18</u></p> <p>Name, Title                      Date</p> <p><b>Submit Via Mail, In Person or Via Email to:</b> San Marcos Community Foundation c/o City of San Marcos 1 Civic Center Drive San Marcos, CA 92069 Email (PDF Format): <a href="mailto:mgordon@san-marcos.net">mgordon@san-marcos.net</a></p>

**SAN MARCOS COMMUNITY FOUNDATION**  
**Budget Worksheet**

Provide an itemized list of expenses for this project:  
(example – 72 bicycle helmets at \$7.80 each including tax = \$561.60)

Lumber for 4 owl boxes	180.00
Materials	\$ 45.00
Materials and lumber for Kiosks	\$ 1150.00
Permits and Fees	\$ 125
	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$

**Total budget for this PROJECT:**

**\$ 1500**

**Grant Request Amount:**

**\$ 1500**

*(Mini-grants not to exceed \$1,500, Regular grants not to exceed \$10,000.)*

Is this a challenge grant? N

Could it be? No

**Please list any other funding sources for this project.**

**\*\*Indicate if funds are committed (C), conditional (CD), or pending (P).**

\$ (Name of source)	**
\$ (Name of source)	**
\$ (Name of source)	**
\$ (Name of source)	**



Thank you for considering grant: See info requested below:

2018 Annual Budget for Troop 634: 32 Boys @ \$325 per..... \$10,400 Budget

Tax ID#.....95-1643983

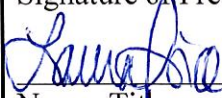
Board of Directors:

James Pennock..... Bishop ( Counsel)  
Greg Woolf..... Chartered Organization Rep  
John Shoemaker..... Scout Committee Chair  
Mark Dimmitt..... Scout Committee Mamber  
Curtis Nielsen..... Scoutmaster

# SAN MARCOS COMMUNITY FOUNDATION

## Grant Cover Page

(Choose one) ☒ MINI-GRANT    (Choose one) ☐ REGULAR GRANT

Project Name: San Marcos Community Girl Scouts Initiative	Total # of people served: 60	Amount Requested: \$1,484.72
Date Submitted: 3/7/18	Total # of San Marcos residents served: 60	
Non-Profit Organization Name and Address, Website Girl Scouts San Diego 1231 Upas Street San Diego, CA 92103 www.sdgirlscouts.org	Contact Person – Name, Title & Phone, email Laura Rice Director of Fund Development (619) 610-0735	
<p><u>Briefly</u> describe your request for funds (to be expanded upon in narrative for regular grant):</p> <p>Girl Scouts San Diego is requesting a mini-grant to assist with facilitating a long-term Girl Scout community program for girls at the underrepresented San Marcos Elementary. Through a partnership with the Cal State San Marcos Service Learning department, Girl Scouts San Diego has recruited and trained 12 student volunteers to lead special Girl Scout troops for girls in K – 5<sup>th</sup> grade. We are currently serving 43 girls and we anticipate serving a total of 60 girls over the course of this program, which is slated to meet once per week for the remainder of the 2018 school year as well as throughout the 2018-19 school year. Girl Scouts San Diego is requesting funds for program materials as well as basic Girl Scout uniform pieces to ensure that each girl can recognize her status as a full Girl Scout member.</p>		
<p><u>Briefly</u> describe the significance of your request to the San Marcos community:</p> <p>Girl Scouts is dedicated to creating girl leaders with a deep commitment to building girls of courage, confidence and character who make the world a better place. Girl Scout Alumnae experience a 10% increase in college graduation rates, and 80% of female executives and business owners were Girl Scouts. Women who were Girl Scouts as girls display positive life outcomes to a greater degree than women who were not Girl Scouts. These outcomes are sense of self, community service, civic engagement, education, and income. This is the case for all Girl Scout alumnae, across age and generations, social classes, races, and engagement in other extracurricular activities. (GSUSA Alumnae Impact Study)</p>		
<p>Please attach the following items.</p> <p><b><u>Both Mini-Grant &amp; Regular:</u></b></p> <ol style="list-style-type: none"> <li>1. Budget for request (use SMCF Budget Worksheet)</li> <li>2. Annual Operating budget for the organization or unit</li> <li>3. Federal &amp; State Tax ID numbers</li> <li>4. Board of Directors listing with affiliations</li> </ol> <p><b><u>5. Regular Grants Only:</u></b></p> <ol style="list-style-type: none"> <li>a. 1-2 page narrative</li> <li>b. First 2 pages of Federal 990</li> <li>c. Most recent year-end Statement or Audit including any management letters associated with Audit.</li> <li>d. Signature of President or Authorized Officer on Application</li> <li>e. Optional: letters of support</li> </ol>	<p>Expected date project will begin/end: 3/2/18 - 5/11/18 session</p> <p>Date by which funds will be expended: 5/11/18</p> <hr/> <p>Signature of President or Authorized Officer    Name, Title  Director of Fund Development </p> <p>3/7/18  Date</p> <hr/> <p>Submit Via Mail, In Person or Via Email to:  San Marcos Community Foundation  c/o City of San Marcos  1 Civic Center Drive  San Marcos, CA 92069  Email (PDF Format): mgordon@san-marcos.net</p>	

**SAN MARCOS COMMUNITY FOUNDATION  
Budget Worksheet**

Provide an itemized list of expenses for this project:  
(example – 72 bicycle helmets at \$7.80 each including tax = \$561.60)

**Uniforms**

**Daisy Tunic (\$12.38/each); Petal badges (\$6.38/per girl);**  
**Membership pin (\$1.88/per girl); Troop Numbers (\$5.25/per girl) =**  
**(\$25.89/per girl x 20 Daisy Girl Scouts = \$517.80)** **\$ 517.80**

**Brownie/Junior Sash (\$5.25/each), Skill badges (\$9/per girl);**  
**Membership pin (\$1.88/per girl); Troop Numbers (\$5.25/per girl) =**  
**(\$21.38/per girl x 40 Brownies and Juniors = \$855.20)** **\$ 855.20**

**Program Materials**

**Supplies - All Age Levels (Crayon box (\$0.39); Glue stick (\$0.07); Scissors (\$0.29);**  
**Construction paper (\$0.41) = (\$1.16/per girl x 60 girls = \$69.60)** **\$ 69.60**

**Girl Guidebooks (1 – Daisy Guidebook: \$14.04);**  
**(1 – Brownie Guidebook: \$14.04); (1 – Junior Guidebook: \$14.04) =**  
**= (\$14.04 x 3 age-level books = \$42.12)** **\$ 42.12**

**Total budget for this PROJECT:** **\$ 1,484.72**

**Grant Request Amount:** **\$ 1,484.72**  
(Mini-grants not to exceed \$1,500, Regular grants not to exceed \$10,000.)

Is this a challenge grant? No

Could it be? No

**Please list any other funding sources for this project. No additional funding sources.**

**\*\*Indicate if funds are committed (C), conditional (CD), or pending (P).**

\$185.00 County of San Diego Community Enhancement Grant 2017-18  
for membership fees for 6 girls/adults (\$150) and background checks (\$35) \*\*(C)



Girl Scouts San Diego 2018 Operating Budget

	<b>FY2018 Budget</b>
<b><u>REVENUE</u></b>	
Contributions	1,453,799
Total Bequests & Life Income Gifts	1,000
Program Revenue	1,542,527
Product Program Revenue	8,702,005
Miscellaneous Revenue	3,917
<b>TOTAL REVENUE</b>	<b>11,703,248</b>
<b><u>EXPENSES</u></b>	
Salaries	6,671,567
Benefits/Taxes/Vac	560,174
Payroll Taxes	749,440
<b>Personnel and Related</b>	<b>7,981,181</b>
Professional Fees	370,794
Supplies	452,359
Communications & Data Services	123,899
Postage & Shipping	43,368
Occupancy	519,359
Insurance	167,966
Equipment Purchase <\$5,000	124,186
Equip & SW Rental/Repair/Maint	318,182
Printing & Distribution	156,388
Transportation	283,514
Conferences, Meetings & Training	255,116
Public Relations and Marketing	41,847
Organization Dues	14,462
Miscellaneous	94,742
Awards & Tokens of Appreciation	64,652
Program/Training Events	135,476
Girl/Adult Assistance	183,667
<b>Non-personnel</b>	<b>3,349,977</b>
<b>OPERATING EXPENSES</b>	<b>11,331,158</b>
<b>OPERATING INCOME/(LOSS)</b>	<b>372,090</b>
Employee Legacy Pension Expense	335,796
Gain/Loss on disposition of assets	0
Investment Income (net of losses)	623,706
<b>NON-OPERATING INCOME/(EXPENSES)</b>	<b>287,910</b>
<b>INCOME/(LOSS) BEFORE DEPRECIATION</b>	<b>660,000</b>
<b>Depreciation</b>	<b>660,000</b>
<b>NET SURPLUS/(DEFICIT)</b>	<b>0</b>

CINCINNATI OH 45999-0038

In reply refer to: 0248205449  
Aug. 10, 2015 LTR 4168C 0  
95-1644585 000000 00  
00019699  
BODC: TE

GIRL SCOUTS SAN DIEGO-IMPERIAL  
COUNCIL INC  
GIRL SCOUTS SAN DIEGO  
1231 UPAS ST SAN DIEGO IMPERIAL COU  
SAN DIEGO CA 92103



065821

Employer Identification Number: 95-1644585  
Person to Contact: Ms Chambers  
Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your July 29, 2015, request for information regarding your tax-exempt status.

Our records indicate that you were recognized as exempt under section 501(c)(3) of the Internal Revenue Code in a determination letter issued in September 1947.

Our records also indicate that you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section 509(a)(2).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

Please refer to our website [www.irs.gov/eo](http://www.irs.gov/eo) for information regarding filing requirements. Specifically, section 6033(j) of the Code provides that failure to file an annual information return for three consecutive years results in revocation of tax-exempt status as of the filing due date of the third return for organizations required to file. We will publish a list of organizations whose tax-exempt status was revoked under section 6033(j) of the Code on our website beginning in early 2011.

0248205449  
Aug. 10, 2015 LTR 4168C 0  
95-1644585 000000 00  
00019700

GIRL SCOUTS SAN DIEGO-IMPERIAL  
COUNCIL INC  
GIRL SCOUTS SAN DIEGO  
1231 UPAS ST SAN DIEGO IMPERIAL COU  
SAN DIEGO CA 92103

If you have any questions, please call us at the telephone number  
shown in the heading of this letter.

Sincerely yours,

*Doris P. Kenwright*

Doris Kenwright, Operation Mgr.  
Accounts Management Operations 1



STATE OF CALIFORNIA  
FRANCHISE TAX BOARD  
PO BOX 1286  
RANCHO CORDOVA CA 95741-1286

In reply refer to  
755:G :GRW

July 31, 2015

GIRL SCOUT SAN DIEGO-IMPERIAL COUNCIL INC  
1231 UPAS ST  
SAN DIEGO CA 92103-5127

Purpose : EDUCATIONAL  
Code Section : 23701d  
Form of Organization : Corporation  
Accounting Period Ending: December 31  
Organization Number : 0129737

#### EXEMPT DETERMINATION LETTER

This letter confirms the organization's previous tax-exempt status from California franchise or income tax as stated in the above Revenue and Taxation Code (R&TC) section. In confirming the organization's tax-exempt status, we made no examination of the organization's current activities. You must immediately report to us any changes in the organization's operation, character, or purpose since the original tax-exempt status.

The tax-exempt status is effective as of 09/22/1961.

To retain tax-exempt status, the organization must be organized and operating for nonprofit purposes within the provisions of the above R&TC section. An inactive organization is not entitled to tax-exempt status.

For filing requirements, get Pub. 1068, Exempt Organizations - Filing Requirements and Filing Fees. Go to [ftb.ca.gov](http://ftb.ca.gov) and search for 1068.

EXEMPT UNIT  
EXEMPT ORGANIZATIONS  
BUSINESS ENTITIES SECTION  
TELEPHONE 916.845.4171  
FAX NUMBER 916.845.9501

RTF:



## 2017–2018 Board of Directors

	<b>Officers</b>
Regina Buckley Chair	Community Volunteer, Attorney
Liza Crisafi, Vice Chair	Chief Investment Officer, SDCERS
Andy Gallagher, Treasurer	Investor, Community Volunteer
Barbara Lamb, Secretary	Program Manager, City of San Diego

<b>Directors at Large</b>	
Machel Allen	President, CIO Metis Global Partners
Kim Barrett, Ph.D.	Biomedical Research, UCSD
Natasha O. Bowman	V.P. Human Resources, Synthetic Genomics
Rick Brooks	Partner and Director/Chief Investment Officer, Blankinship & Foster
Julia Brown	Chair, Corporate Directors Forum
Christopher “Chris” Carstens	Licensed Clinical Psychologist
Rita Datko	VP, CFO Sharp Healthcare
Melissa DeVita	VP & Division Counsel, Qualcomm
Laura Georgantos	Director, Organizational Effectiveness – SDG&E
Marcia Gill	Math Professor, San Diego City College
Brent King	Founder, Chelsea’s Light Foundation
Peggy Price	Director of Social Service, Imperial County
Suzanne Schlundt	Vice President Marketing, Cox Communications
Denise Scott	Founding Director, Del Mar Pines Foundation for Education
Claudia Silva	Assist County Counsel, County of San Diego
Rahil Swigart	Partner, Higgs, Fletcher & Mack
Carmen Vann	Project Executive, Suffolk Construction
William “Bill” Whelan	Partner, Solomon Ward Seidenwurm & Smith LLP
Catherine “Cathy” Young	VP Internal Audit GlobalFoundries
Shelley Zimmerman	Former Chief of Police, The City of San Diego
Carol C. Dedrich	Chief Executive Officer, Girl Scouts San Diego


## 2017–2018 Board Development Committee

<b>Chair</b>	<b>*Board Member</b>
Chris Carstens*	Licensed Clinical Psychologist
<b>Committee Members</b>	
Kim Barrett*	Distinguished Professor of Medicine, UCSD
Julia Brown*	Chair, Corporate Directors Forum
Libby Carson	Community Volunteer
Cheryl Hernandez	Community Volunteer
Karen Hewitt	Partner, Jones Day
Dominique Langerman	Community Volunteer
Monica Piepenkötter	Private Wealth Advisor, Merrill Lynch
Peggy Price*	Director of Social Services, Imperial County
Patti Roscoe	Philanthropist, Community Volunteer
Claudia Silva*	Assist County Counsel
Linda Spuck	Vice President, Trust Administrator, Union Bank



**SAN MARCOS COMMUNITY FOUNDATION**  
**Grant Cover Page**

(Choose one) ☒ **MINI-GRANT**    (Choose one) ☐ **REGULAR GRANT**

<b>Project Name:</b> Senior Care in the Home in San Marcos <b>Date Submitted:</b> 3/7/18	<b>Total # of people served:</b> 179 <b>Total # of San Marcos residents served:</b> 179	<b>Amount Requested:</b> \$1,500
<b>Non-Profit Organization Name and Address, Website</b> Meals on Wheels San Diego County 2254 San Diego Avenue, Ste 200 San Diego, Ca 92110 www.meals-on-wheels.org		<b>Contact Person – Name, Title &amp; Phone, email</b> Heidi Kone Director of Grants and Government Affairs 619-278-4012 hkone@meals-on-wheels.org
<u>Briefly</u> describe your request for funds (to be expanded upon in narrative for regular grant): Meals on Wheels San Diego County (MOWSDC) delivers up to two meals a day to the homes of seniors who are homebound due to age, illness or disability. Delivery of meals is accompanied by a safety check with referrals to other social service providers if necessary and an in-home social visit. All services are subsidized by 60% regardless of a senior's ability to pay and further subsidies are provided to those who qualify. <b><i>MOWSDC is requesting funding for food and packaging for meals to be delivered to seniors who are homebound in the City of San Marcos. Funding of \$1,500 would provide food and packaging for 715 meals.</i></b>		
<u>Briefly</u> describe the significance of your request to the San Marcos community: For its FY2017 (Oct 1, 2016 – Sept 30, 2017), MOWSDC served 184 unduplicated seniors with 18,418 meals and accompanying services in the City of San Marcos. Of those, 71% fell in the extremely-low income bracket (HUD 2017) which means they are living on less than \$1,600 a month. 55% were 81+ years of age. <b><i>For its FY2018, MOWSDC's goal is to increase its services by 4%. This would equate to serving 191 unduplicated seniors with 19,155 fresh meals and accompanying services in the City of San Marcos.</i></b> In order to continue to offer a 60% subsidy, and more for those who qualify, MOWSDC is seeking support for food and packaging.		
<b>Please attach the following items.</b> <b>Both Mini-Grant &amp; Regular:</b> 1. Budget for request (use SMCF Budget Worksheet) 2. Annual Operating budget for the organization or unit 3. Federal & State Tax ID numbers 4. Board of Directors listing with affiliations <b>5. Regular Grants Only:</b> a. 1-2 page narrative b. First 2 pages of Federal 990 c. Most recent year-end Statement or Audit including any management letters associated with Audit. d. Signature of President or Authorized Officer on Application e. Optional: letters of support		<b>Expected date project will begin/end:</b> 5/1/2018 <b>Date by which funds will be expended:</b> 5/1/2019  <b>Signature of President or Authorized Officer</b>   <div style="text-align: right; margin-right: 50px;">3/7/18</div> <div style="display: flex; justify-content: space-between;"><span>Debbie Case, CEO &amp; President</span><span>Date</span></div> <b>Submit Via Mail, In Person or Via Email to:</b> San Marcos Community Foundation c/o City of San Marcos 1 Civic Center Drive San Marcos, CA 92069 Email (PDF Format): <a href="mailto:mgordon@san-marcos.net">mgordon@san-marcos.net</a>

**SAN MARCOS COMMUNITY FOUNDATION**  
**Budget Worksheet**

Provide an itemized list of expenses for this project:  
(example – 72 bicycle helmets at \$7.80 each including tax = \$561.60)

(715) Food & Packaging @ \$2.10 per meal	\$ 1,501.50
(715) Food Preparation Labor @ \$.56 per meal	\$ 400.40
(715) Meal Center Fixed Labor @ \$1.00 per meal	\$ 715.00
(715) Distribution (Vans) @ .71 per meal	\$ 507.65
(715) Intake and Volunteer Support @ \$3.81	\$ 2,724.15
	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$

**Total budget for this PROJECT:** (Direct Cost) \$ 5,848.70

**Grant Request Amount:** \$ 1,500.00  
(Mini-grants not to exceed \$1,500, Regular grants not to exceed \$10,000.)

Is this a challenge grant?      No      Could it be? No

**Please list any other funding sources for this project.**

**\*\*Indicate if funds are committed (C), conditional (CD), or pending (P).**

\$ All conditional or pending funding is for all of San Diego County. MOWSDC receives no government funding for the City of San Marcos or has funding restricted to the City of San Marcos only with the exception of the San Marcos Community Foundation.

\$ _____ (Name of source) _____	** _____
\$ _____ (Name of source) _____	** _____

MEALS ON WHEELS SAN DIEGO COUNTY  
**FISCAL YEAR 2018 BUDGET**  
*Final Approved*

A/C #	Line Item	2018 TOTALS
4300	Program service fees	\$ 1,773,819
4000	Contributions	1,300,600
4003	Gifts in Kind*	263,726
4050	Bequests	-
4100	Private Grants	491,768
4200	Government Grants	102,600
4900	Community Outreach	220,000
4910	Investment Income*	164,500
4750	Cause Marketing	18,000
4800	Special Events	466,350
4940	Other Income	31,300
	<b>TOTAL REVENUE</b>	<b>\$ 4,832,663</b>
5000	Salary & wage expense	\$ 1,978,316
5100	Employee benefits	220,193
5200	Pension expense	-
5300	Payroll taxes	178,667
5400	Workers compensation	113,441
5600	Fee for services (non-employee)	138,300
5500	Staff & Board development	8,500
	<b>TOTAL HUMAN RESOURCES</b>	<b>2,637,418</b>
7000	Food & Packaging	\$ 997,139
	<b>TOTAL FOOD</b>	<b>\$ 997,139</b>
6000	Supplies	36,857
6050	Contracts & leases	101,189
6100	Telecommunications	33,609
6200	Postage & shipping	62,500
6300	Occupancy	212,607
6400	Printing & copying	73,544
6500	Travel	73,616
6605	Donor development	1,500
6650	Volunteer program	7,091
6700	Advertising & marketing	10,637
6800	Equipment < \$1000	1,500
6900	Repair & maintenance	72,038
6920	Special Events	130,165
6925	Gifts in Kind Expense	263,726
6930	General Insurance	56,735
6950	Bank Charges	36,406
6980	Bad Debt Acct.	23,850
7200	Projects Materials & Supplies	-
	<b>TOTAL OPERATING</b>	<b>\$ 1,197,570</b>
	<b>TOTAL EXPENSE</b>	<b>\$ 4,832,126</b>
	<b>NET REV + /&lt; - &gt; EXP</b>	<b>\$ 537</b>

Internal Revenue Service  
P.O. Box 2508  
Cincinnati, OH 45201

Department of the Treasury

Date: December 29, 2008

Person to Contact:

David Slaughter  
ID# 0203346

Toll Free Telephone Number:

877-829-5500

Employer Identification Number:

95-2660509

MEALS-ON-WHEELS GREATER SAN DIEGO INC  
2254 SAN DIEGO AVE STE 200  
SAN DIEGO CA 92110-2944

Dear Sir or Madam:

This is in response to your request of December 17, 2008, regarding your tax-exempt status.

Our records indicate that a determination letter was issued in January 1972 that recognized you as exempt from Federal income tax, and reflect that you are currently exempt under section 501(c)(3) of the Internal Revenue Code.

Our records also indicate you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section 509(a)(2).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

If you have any questions, please call us at the telephone number shown in the heading of this letter.

Sincerely,



Cindy Westcott  
Manager, Exempt Organizations  
Determinations



STATE OF CALIFORNIA  
FRANCHISE TAX BOARD  
PO BOX 942857  
SACRAMENTO CA 94257-0540

## Entity Status Letter

Date: 11/2/2017

ESL ID: 6798576947

According to our records, the following entity information is true and accurate as of the date of this letter.

Entity ID: 0602451

Entity Name: MEALS-ON-WHEELS GREATER SAN DIEGO, INC.

- ☒ 1. The entity is in good standing with the Franchise Tax Board.
- ☐ 2. The entity is **not** in good standing with the Franchise Tax Board.
- ☒ 3. The entity is currently exempt from tax under Revenue and Taxation Code (R&TC) Section 23701 d.
- ☐ 4. We do not have current information about the entity.

The above information does not necessarily reflect:

- The entity's status with any other agency of the State of California, or other government agency.
- If the entity's powers, rights, and privileges were suspended or forfeited at any time in the past, or the entity did business in California at a time when it was not qualified or not registered to do business in California:
  - The status or voidability of any contracts made in California by the entity at a time when the entity was suspended or forfeited (R&TC Sections 23304.1, 23304.5, 23305a, 23305.1).
  - For entities revived under R&TC Section 23305b, any time limitations on the revivor or limitation of the functions that can be performed by the entity.

## Internet and Telephone Assistance

Website: [ftb.ca.gov](http://ftb.ca.gov)

Telephone: 800.852.5711 from within the United States

916.845.6500 from outside the United States

TTY/TDD: 800.822.6268 for persons with hearing or speech impairments

## MOWSDC BOARD OF TRUSTEES COMPLETE CONTACT LIST


Name	Committee	Company	Title
Barnes, Rosemary	Board Development Chair		Retired, RN
Browning-Baity, Clara	Finance Committee Member	N/A	Retired Registered Dietitian
Bojorquez, Leslie	Finance Committee Member	Home Instead	Owner, La Mesa
Dathe, Stephanie	Marketing & RDC Member	Encompass	Event Planner
Gramling, Gary	Board Development Committee Member	In-Depth Real Estate Services CO.	President
Ives, Gail	Finance Committee Member	Union Bank	Sr. Vice President
Katsell, Noah	Audit Member	DLA Piper	Partner
McMahon, Kevin	Audit Chair	McMahon Steel	Vice President/CFO
Middleton, Antoinette	Services Committee Member	Law Offices of AM	Attorney
North, Tom	Marketing & RDC Member	North Properties	Owner/Realtor
Pavao, Peter	Vice Chair & Finance Chair	SDG & E	Technical Analysis Manager
Ramirez, Diana	Marketing & RDC Chair	Healthways	VP Strategic Marketing
Robertson, Kevin	Services Committee Member	Anthem, Inc	Lead EAP Consultant
Robinson, Jennifer	Services Chair	Mission Healthcare	Director
Rodriguez, Tom	Chair	The Men's Wearhouse	General Manager
Strand, Peggy	Secretary & Board Development Member		Lawyer, Retired
Thomas, Peter	Finance Committee Member	Retired	Physician
Woods, Hon. Margie G.	Audit Committee Member	San Diego Superior Court	Judge





**SAN MARCOS COMMUNITY FOUNDATION**  
**Grant Cover Page**

(Choose one) ☒ **MINI-GRANT**    (Choose one) ☐ **REGULAR GRANT**

<b>Project Name:</b> Equipment to Re-Open Intake & Access Center for Homeless Families  <b>Date Submitted:</b> 03/23/2018	<b>Total # of people served:</b> 525  <b>Total # of San Marcos residents served:</b> 45	<b>Amount Requested:</b> \$1495.79
<b>Non-Profit Organization Name and Address, Website</b> Solutions for Change, Inc. 722 W. California Avenue Vista, CA 92083 www.solutionsforchange.org	<b>Contact Person – Name, Title &amp; Phone, email</b> Megan Powers Communications Manager / Grant Writer 760-941-6545 ext 324 mpowers@solutionsforchange.org	
<p><u>Briefly</u> describe your request for funds (to be expanded upon in narrative for regular grant):</p> <p>Families endure a tremendous amount of chaos and trauma when they experience homelessness. When a family comes to Solutions for Change, we make sure that chaos and trauma ends. Solutions provides the space and support where people can change their lives, while they are held accountable for learning and contributing.</p> <p>Solutions for Change is excited to share that we are reopening up our 40-bed Intake and Access Center (the first step for families entering our transformational program). Funding for this request will provide much needed equipment and furniture for these families as they transition from homelessness to self-sufficiency.</p>		
<p><u>Briefly</u> describe the significance of your request to the San Marcos community:</p> <p>The plight of homeless children and their parents is almost invisible, despite that fact that staggeringly large numbers of people, and futures, are at risk. San Diego has escalated to 4th in the nation in total homeless population. We have found that our north county community, including San Marcos, is not immune to this plight. Of the families that knock on our doors every day, at the lowest point in their lives, many are from San Marcos. The majority of these individuals are children, who follow their parents from shelter to shelter and couch to couch. We see these families as having potential to be powerful community assets. However they have critical issues to overcome before that becomes a reality, such as substance abuse, domestic violence, illness, and/or financial hardship. Addressing these issues for the most vulnerable families in San Marcos will help strengthen the overall community.</p>		
<p>Please attach the following items.</p> <p><b><u>Both Mini-Grant &amp; Regular:</u></b></p> <ol style="list-style-type: none"><li>1. Budget for request (use SMCF Budget Worksheet)</li><li>2. Annual Operating budget for the organization or unit</li><li>3. Federal &amp; State Tax ID numbers</li><li>4. Board of Directors listing with affiliations</li></ol> <p><b><u>5. Regular Grants Only:</u></b></p> <ol style="list-style-type: none"><li>a. 1-2 page narrative</li><li>b. First 2 pages of Federal 990</li><li>c. Most recent year-end Statement or Audit including any management letters associated with Audit.</li><li>d. Signature of President or Authorized Officer on Application</li><li>e. Optional: letters of support</li></ol>	<p><b>Expected date project will begin/end:</b> 04/18-12/18</p> <p><b>Date by which funds will be expended:</b> Immediate</p> <hr/> <p><b>Signature of President or Authorized Officer</b></p> <div style="display: flex; justify-content: space-between; align-items: flex-end;"><div style="text-align: center;"> _____ <b>Name, Title</b> Paul Webster, Director of Strategic Advancement</div><div style="text-align: center;"><b>3/23/18</b> _____ <b>Date</b></div></div> <hr/> <p><b>Submit Via Mail, In Person or Via Email to:</b> San Marcos Community Foundation c/o City of San Marcos 1 Civic Center Drive San Marcos, CA 92069 <b>Email (PDF Format):</b> <a href="mailto:mgordon@san-marcos.net">mgordon@san-marcos.net</a></p>	

**SAN MARCOS COMMUNITY FOUNDATION**  
**Budget Worksheet**

Provide an itemized list of expenses for this project:  
(example – 72 bicycle helmets at \$7.80 each including tax = \$561.60)

<u>4 Childs Bed Safety Rails x \$25</u>	<u>\$ 100</u>
<u>45 piece Flatware set x \$25</u>	<u>\$ 25</u>
<u>45 piece Flatware set x \$15</u>	<u>\$ 15</u>
<u>11 portable tables x \$60</u>	<u>\$ 660.00</u>
<u>10 folding chairs (sets of 4 each) x \$39</u>	<u>\$ 390.00</u>
<u>1 Presto Electric Skillet x \$39</u>	<u>\$ 39</u>
<u>1 - 4 Shelf Steel Storage Shelving Unit x \$52.47</u>	<u>\$ 52.47</u>
<u>5 office 7 gallon Wastebasket x \$4.94</u>	<u>\$ 24.70</u>
<u>2 Hefty Swift Lift Trash Can x \$15.94</u>	<u>\$ 31.88</u>
<u>1 Farberware Double Burner Cooker x \$30</u>	<u>\$ 30.00</u>
<u>4 Bathroom Wastebaskets x \$8.34</u>	<u>\$ 33.24</u>
<u>9 Mainstay Calix Curtains 56"x63" x \$10.50</u>	<u>\$ 94.50</u>

**Total budget for this PROJECT:** \$ 1495.79

**Grant Request Amount:** \$ 1,495.79  
(Mini-grants not to exceed \$1,500, Regular grants not to exceed \$10,000.)

Is this a challenge grant? No

Could it be? No

**Please list any other funding sources for this project.**

**\*\*Indicate if funds are committed (C), conditional (CD), or pending (P).**

\$ 5,000	Bravo Foundation	**	P
\$ 8,000	Hunter Industries	**	P
\$ 5,000	Women Give	**	P

## 2018 Budget

	Consolidated 2018
Donations	806,464
Foundation Income	540,500
Public Funds - Grants/Subsidies	300,000
Developer Fees	50,000
Fundraising	700,000
Rental Income	743,947
Property Mgmt Income	129,684
Farm Product	159,600
Misc Income	
<b>Total Revenue</b>	<b>3,430,195</b>
Farm COGS	102,800
<b>Net Income</b>	<b>3,327,395</b>
<b><u>Operating Expenses</u></b>	
Personnel	1,918,899
Furniture & Equipment	5,000
Dues, Memberships & Subscription	22,250
Computer Hard/Software & Repair	30,572
Fundraising Expense	310,000
Advertising & Marketing	40,952
Meetings/Training/Travel	37,334
Office Expense	34,201
Program Expense	23,000
Professional Fees	113,751
Facilities	337,773
Bank & Finance Charges	30,920
Repairs/Maintenance	88,033
Taxes/Licenses/Permits	12,911
Insurance	140,658
Depreciation Expense	562,345
<b>Total Operating Expenses</b>	<b>3,708,599</b>
<b>Net Income</b>	<b>(381,204)</b>
Other Income	365,692
Other Expense	470,970
<b>Total Other Expenses &amp; Income</b>	<b>(105,278)</b>
<b>Net Income with Depreciation</b>	<b>(486,482)</b>
<b>w/o Depreciation &amp; Amortization</b>	<b>77,386</b>
Annual Reserves	42,967
Annual Loan Payments	34,418
<b>Net Income without Depreciation</b>	<b>(0)</b>

OGDEN UT 84201-0029

In reply refer to: 4077550286  
July 22, 2014 LTR 4168C 0  
33-0902617 000000 00  
00029243  
BODC: TE

SOLUTIONS FOR CHANGE INC  
% MICHAEL C MEGISON  
722 W CALIFORNIA AVE  
VISTA CA 92083-3565



003156

Employer Identification Number: 33-0902617  
Person to Contact: MS SINGLETON  
Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your June 05, 2014, request for information regarding your tax-exempt status.

Our records indicate that you were recognized as exempt under section 501(c)(3) of the Internal Revenue Code in a determination letter issued in JUNE 2000.

Our records also indicate that you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(vi).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

Please refer to our website [www.irs.gov/eo](http://www.irs.gov/eo) for information regarding filing requirements. Specifically, section 6033(j) of the Code provides that failure to file an annual information return for three consecutive years results in revocation of tax-exempt status as of the filing due date of the third return for organizations required to file. We will publish a list of organizations whose tax-exempt status was revoked under section 6033(j) of the Code on our website beginning in early 2011.



STATE OF CALIFORNIA  
FRANCHISE TAX BOARD  
PO BOX 1286  
RANCHO CORDOVA CA 95741-1286

In reply refer to  
755:G :JCA

July 18, 2000

NORTH COUNTY SOLUTIONS FOR CHANGE INC  
245 BLOCKTON RD  
VISTA CA 92083-7671

Purpose : CHARITABLE  
Code Section : 2370ld  
Form of Organization : Corporation  
Accounting Period Ending: December 31  
Organization Number : 2048058

You are exempt from state franchise or income tax under the section of the Revenue and Taxation Code indicated above.

This decision is based on information you submitted and assumes that your present operations continue unchanged or conform to those proposed in your application. Any change in operation, character, or purpose of the organization must be reported immediately to this office so that we may determine the effect on your exempt status. Any change of name or address must also be reported.

In the event of a change in relevant statutory, administrative, judicial case law, a change in federal interpretation of federal law in cases where our opinion is based upon such an interpretation, or a change in the material facts or circumstances relating to your application upon which this opinion is based, this opinion may no longer be applicable. It is your responsibility to be aware of these changes should they occur. This paragraph constitutes written advice, other than a chief counsel ruling, within the meaning of Revenue and Taxation Code Section 21012(a)(2).

You may be required to file Form 199 (Exempt Organization Annual Information Return) on or before the 15th day of the 5th month (4 1/2 months) after the close of your accounting period. Please see annual instructions with forms for requirements.

You are not required to file state franchise or income tax returns unless you have income subject to the unrelated business income tax

July 18, 2000  
NORTH COUNTY SOLUTIONS FOR CHANGE, INC.  
ENTITY ID : 2048058  
Page 2

under Section 23731 of the Code. In this event, you are required to file Form 109 (Exempt Organization Business Income Tax Return) by the 15th day of the 5th month (4 1/2 months) after the close of your annual accounting period.

Please note that an exemption from federal income or other taxes and other state taxes requires separate applications.

A copy of this letter has been sent to the Registry of Charitable Trusts.

J AMAYA  
EXEMPT ORGANIZATION SECTION  
PROCESSING SERVICES BUREAU  
TELEPHONE (916) 845-6644

EO :  
CC :LAWRENCE J KAPLAN



## 2018 Board of Directors

**David H. Crean, Ph.D.**, Chairman  
Managing Director, Investment Banking  
Objective Capital Partners  
12520 High Bluff Drive, Suite 275  
San Diego, CA, 92130  
davidhcrean@gmail.com  
(858)461-9490  
(858) 245-4905

**Jack Landers**, Director  
Commercial Insurance/Risk Management  
Teague Insurance Agency  
4700 Spring St #400  
La Mesa, CA 91942  
JLanders@teagueins.com  
(619) 668-2379  
(619) 838-0359

**Mark Fingerlin**, Treasurer  
Chair at Vistage International  
1441 Main St #315  
Ramona, CA 92065  
Mark.fingerlin@vistagechair.com  
(760) 846-6092

**Chris Smith**, Director  
Director, St. Thomas More Catholic Church  
1450 South Melrose Drive  
Oceanside, CA 92056  
ChrisS@stmoside.org  
(760) 758-4100

**Leanne Abraham**, Secretary  
President at Premierhire  
2382 Camino Vida Roble Suite 114  
Carlsbad, CA 92011  
Leanne@premierhire.com  
(760)-579-0248  
(760)-805-2688

**Jerry Watson**, Director  
Retired Communication Specialist  
6648 Oakridge Road  
San Diego, CA 92120  
jrwatson@cox.net  
(619) 287-0484

**Teresa Shaffer**, Director  
Retired Teacher and Special Education  
Administrator  
Teresashaffer7@gmail.com  
1-761-936-6609

**Lenna Wright**, Director  
District Representative for Congressman Issa  
wrightlenna@gmail.com  
760-599-5000

**John Conrad**, Director  
Senior Accountant, Alvarado Hospital  
Jpconrad69@att.net  
619-229-3269

**Bret Schanzenbach**, Director  
Vista Chamber of Commerce  
bret@vistachamber.org  
760-726-1122





**SAN MARCOS COMMUNITY FOUNDATION**  
**Grant Cover Page**

(Choose one) ☒ **MINI-GRANT**    (Choose one) ☐ **REGULAR GRANT**

<b>Project Name:</b> Community Program <b>Date Submitted:</b> 3/28/2018	<b>Total # of people served:</b> 1,057 <b>Total # of San Marcos residents served:</b> 34	<b>Amount Requested:</b> \$1,020
<b>Non-Profit Organization Name and Address, Website</b> Special Olympics San Diego 10977 San Diego Mission Road San Diego, CA 92108 <a href="http://www.sosc.org/sandiego">www.sosc.org/sandiego</a>	<b>Contact Person – Name, Title &amp; Phone, email</b> Amanda (Hambly) Baumann Development Manager 619-283-6197 <a href="mailto:abaumann@sosc.org">abaumann@sosc.org</a>	
<p><u>Briefly</u> describe your request for funds (to be expanded upon in narrative for regular grant):</p> <p>The Community Program provides individuals over the age of 8 with the opportunity to compete in 11 different Olympic-type sports, over four seasons: Winter, Spring, Summer, and Fall. In 2018, Special Olympics expanded from two sports seasons to four sports seasons, providing year-round Community Program opportunities. All Special Olympics programs are free to all those who participate. This mini grant will support the expansion of sport seasons for the 34 Special Olympics athletes living in San Marcos.</p>		
<p><u>Briefly</u> describe the significance of your request to the San Marcos community:</p> <p>Participants in the Community Program, often only exercise at their weekly practices. With the expansion to four sports seasons (year-round) all our athletes will have the opportunity to stay active throughout the year, and to stay connected in their community throughout the year. We are also excited to bring on the CSUSM Police Department as a new partner in 2018. Their support and activity will bring more awareness to the San Marcos residents about the availability of our Community Program – potentially reaching more families.</p>		
<p>Please attach the following items.</p> <p><b>Both Mini-Grant &amp; Regular:</b></p> <ol style="list-style-type: none"><li>1. Budget for request (use SMCF Budget Worksheet)</li><li>2. Annual Operating budget for the organization or unit</li><li>3. Federal &amp; State Tax ID numbers</li><li>4. Board of Directors listing with affiliations</li></ol> <p><b>5. Regular Grants Only:</b></p> <ol style="list-style-type: none"><li>a. 1-2 page narrative</li><li>b. First 2 pages of Federal 990</li><li>c. Most recent year-end Statement or Audit including any management letters associated with Audit.</li><li>d. Signature of President or Authorized Officer on Application</li><li>e. Optional: letters of support</li></ol>		<p><b>Expected date project will begin/end:</b> 1/1/2018 – 12/31/2018</p> <p><b>Date by which funds will be expended:</b> 12/31/2018</p> <hr/> <p><b>Signature of President or Authorized Officer</b> <div style="display: flex; justify-content: space-between;"><div><b>Name, Title</b> Brian Richter, Regional Director</div><div><b>Date</b> 3/27/18</div></div></p> <hr/> <p><b>Submit Via Mail, In Person or Via Email to:</b> San Marcos Community Foundation c/o City of San Marcos 1 Civic Center Drive San Marcos, CA 92069 <b>Email (PDF Format):</b> <a href="mailto:mgordon@san-marcos.net">mgordon@san-marcos.net</a></p>

**SAN MARCOS COMMUNITY FOUNDATION**  
**Budget Worksheet**

Provide an itemized list of expenses for this project:  
 (example – 72 bicycle helmets at \$7.80 each including tax = \$561.60)

<u>Program Staff (2 full-time, 1 part-time staff members)</u>	<u>\$85,717</u>
<u>282 Volunteer Coaches (3hrs X 18 weeks X \$27.59) <b>Inkind Value</b></u>	<u>\$420,141</u>
<u>Summer Sports (Bowling)</u>	<u>\$16,825</u>
<u>Spring Sports (Basketball, Swimming, Track &amp; Field, Flag Football, Bocce)</u>	<u>\$19,650</u>
<u>Fall Sports (Soccer, Softball, Golf, Tennis)</u>	<u>\$12,750</u>
<u>Winter Sports (Floor Hockey)</u>	<u>\$4,075</u>
<u>Sport Development &amp; Cheerleading</u>	<u>\$6,200</u>
<u>Regional Competitions (minimum of 4 – one per season)</u>	<u>\$51,125</u>
<u>Chapter Games (all of Southern California – 4 total)</u>	<u>\$45,405</u>
<u>Volunteer and Coaches Recruitment and Training</u>	<u>\$4,050</u>
<u>Public Education and Outreach</u>	<u>\$1,861</u>
<u>Indirect Costs excluding inkind(15%)</u>	<u>\$37,149</u>

**Total budget for this PROJECT:** **\$704,948**

**Grant Request Amount:** **\$1,020**  
*(Mini-grants not to exceed \$1,500, Regular grants not to exceed \$10,000.)*

Is this a challenge grant?      No      Could it be? It could be a challenge to the CSUSM Police Department. They are hosting a fundraising event on April 17<sup>th</sup> at Urge in San Marcos to raise funds for Special Olympics San Diego.

**Please list any other funding sources for this project.**

**\*\*Indicate if funds are committed (C), conditional (CD), or pending (P).**

\$25,000 Psyonix (C)

\$20,000 UE.co (C)

\$10,000 Hervey Family non-Endowment Fund (C)

\$5,450 Foundation for Developmental Disabilities (C)

Special Olympics Southern California  
San Diego Region & Areas  
2018 Expense Budget

	Program	Fundraising	Management & Administrative	Headquarters Support	Total
Personnal Costs	\$268,130.00	\$ -	\$ -		\$ 268,130
Administration				\$ 222,656	222,656
Meals	11,525	4,500	350		16,375
Lodging	450	-	-		450
Sports Training & Competition				130,888	130,888
Uniforms	23,625	10,250	-		33,875
Facilities Rental	54,712	-	-		54,712
Event Supplies	21,575	2,600	-		24,175
Professional Services	6,650	1,000	2,500		10,150
Rent	-	-	36,165		36,165
Transportation	38,425	1,105	3,300		42,830
Awards & Recognition	7,400	700	-		8,100
Equipment Rental	4,900	-	125		5,025
Printing	40	100	2,000		2,140
Bank Charges	-	3,000	900		3,900
Telephone	-	-	4,800		4,800
Office Supplies	-	-	3,525		3,525
Event Fees	500	1,300	-		
Equipment Services	-	-	6,600		6,600
Volunteer Services					
Special Intiatives				17,397	17,397
Postage & Delivery	15	425	3,275		3,715
Public Education				3,179	
Utilities	-	-	4,500		4,500
Volunteer Services				3,424	3,424
Insurance	-	-	3,400		3,400
Dues & Publications	350	-	1,000		1,350
Taxes & Licenses	-	-	450		450
Photography & Marketing	600	-	-		600
	\$ 438,897	\$ 24,980	\$ 72,890	\$ 377,543	\$ 914,310



CINCINNATI OH 45999-0038

In reply refer to: 0248188025  
Jan. 16, 2018 LTR 4168C 0  
95-4538450 000000 00  
00008554  
BODC: TE

SPECIAL OLYMPICS SOUTHERN  
CALIFORNIA INC  
1600 FORBES WAY STE 200  
LONG BEACH CA 90810



024241

Employer ID Number: 95-4538450  
Form 990 required: YES

Dear Taxpayer:

This is in response to your request dated Jan. 04, 2018, regarding your tax-exempt status.

We issued you a determination letter in May 1996, recognizing you as tax-exempt under Internal Revenue Code (IRC) Section 501(c)(3).

Our records also indicate you're not a private foundation as defined under IRC Section 509(a) because you're described in IRC Sections 509(a)(1) and 170(b)(1)(A)(vi).

Donors can deduct contributions they make to you as provided in IRC Section 170. You're also qualified to receive tax deductible bequests, legacies, devises, transfers, or gifts under IRC Sections 2055, 2106, and 2522.

In the heading of this letter, we indicated whether you must file an annual information return. If a return is required, you must file Form 990, 990-EZ, 990-N, or 990-PF by the 15th day of the fifth month after the end of your annual accounting period. IRC Section 6033(j) provides that, if you don't file a required annual information return or notice for three consecutive years, your exempt status will be automatically revoked on the filing due date of the third required return or notice.

For tax forms, instructions, and publications, visit [www.irs.gov](http://www.irs.gov) or call 1-800-TAX-FORM (1-800-829-3676).

If you have questions, call 1-877-829-5500 between 8 a.m. and 5 p.m., local time, Monday through Friday (Alaska and Hawaii follow Pacific Time).

0248188025

Jan. 16, 2018 LTR 4168C 0

95-4538450 000000 00

00008555

SPECIAL OLYMPICS SOUTHERN  
CALIFORNIA INC  
1600 FORBES WAY STE 200  
LONG BEACH CA 90810

Sincerely yours,

A handwritten signature in dark ink, appearing to read "K. A. Billups", written in a cursive style.

Kim A. Billups, Operations Manager  
Accounts Management Operations 1



STATE OF CALIFORNIA  
**FRANCHISE TAX BOARD**  
PO BOX 942857  
SACRAMENTO CA 94257-0540

## Entity Status Letter

Date: 3/11/2015

ESL ID: 3657687967

According to our records, the following entity information is true and accurate as of the date of this letter.

Entity ID: 1898240

Entity Name: SPECIAL OLYMPICS SOUTHERN CALIFORNIA, INC.

- ☒ 1. The entity is in good standing with the Franchise Tax Board.
- ☐ 2. The entity is **not** in good standing with the Franchise Tax Board.
- ☒ 3. The entity is currently exempt from tax under Revenue and Taxation Code (R&TC) Section 23701 d.
- ☐ 4. We do not have current information about the entity.

The above information does not necessarily reflect:

- The entity's status with any other agency of the State of California, or other government agency.
- If the entity's powers, rights, and privileges were suspended or forfeited at any time in the past, or the entity did business in California at a time when it was not qualified or not registered to do business in California:
  - The status or voidability of any contracts made in California by the entity at a time when the entity was suspended or forfeited (R&TC Sections 23304.1, 23304.5, 23305a, 23305.1).
  - For entities revived under R&TC Section 23305b, any time limitations on the revivor or limitation of the functions that can be performed by the entity.

## Internet and Telephone Assistance

Website: **ftb.ca.gov**

Telephone: 800.852.5711 from within the United States  
916.845.6500 from outside the United States

TTY/TDD: 800.822.6268 for persons with hearing or speech impairments



**Regional Leadership Council – San Diego Region**

**January 1, 2018**

**Chair: AMY BRUTTO**

Principal, Client Executive  
Marsh & McLennan Agency LLC  
858-242-5761 Office  
amy.brutto@mma-west.com

**ERICH BORK**

Store Team Leader  
Target  
858.679.8202 Direct  
erich.bork@target.com

**MIKE DAVIDSON**

Producer  
Alliant Insurance Services, Inc.  
619-849-3858 Office  
miked2747@yahoo.com

**DUNCAN DODD**

Senior Vice President  
DTZ Commercial Real Estate  
858-546-5400 Office  
duncan.dodd@dtz.com

**STEVEN DOSS**

Regional Sales Manager  
Wells Fargo SBA Lending  
760-432-5319 Office  
steven.w.doss@wellsfargo.com

**JON FROOMIN**

Chief of Police  
Coronado Police Department  
619-522-7350 Office  
jfroomin@coronado.ca.us

**JAY GLICKSMAN**

Special Olympics Coach  
858-877-3399  
jay@jg.org

**JINX HACK RING**

SOSC Board Member  
619-651-4056 Home  
jinxring@gmail.com

**BRIAN KUROSE, M.D.**

Family and Sports Medicine Physician  
Kaiser Permanente, Rancho Bernardo  
858-451-5046 Office  
brian.d.kurose@kp.org

**JACQUE MARTIN**

Certified Advertising Specialist  
Brown & Bigelow/Adcentive Group  
760-585-9420 ext. 235 Office  
jqmartin@brownandbigelow.com

**AMANDA REAMS**

Financial Planner and Investment Advisor  
The Financial Planning Department, Inc.  
619-272-6221 Office  
amanda@fpdinc.net

**JEFF SCHMAL**

Director, Marketing and Client Solutions  
Cox Media  
619-876-4893  
jeff.schmal@coxmedia.com

**JAMES WATTS**

Managing Director, Advisor Relations  
TD Ameritrade Institutional  
Division of TD Ameritrade Inc.  
858-678-5187 Office  
james.watts@tdameritrade.com

**BRIAN RICHTER**

Regional Director, San Diego  
Special Olympics Southern California  
619-283-6100 Office  
brichter@sosc.org



**SAN MARCOS COMMUNITY FOUNDATION**  
**Grant Cover Page**

Rec'd 4/4/18  
@ 10:39 AM  
m



(Choose one) ☒ **MINI-GRANT**    (Choose one) ☐ **REGULAR GRANT**

Project Name: San Marcos High School Grad Night 2018 Date Submitted: 3/30/18	Total # of people served: 746 Total # of San Marcos residents served: 572	Amount Requested: \$1500		
Non-Profit Organization Name and Address, Website San Marcos High School PTO 1615 W. San Marcos Blvd. San Marcos, CA 92078 www.smhspto.com	Contact Person – Name, Title & Phone, email Dena Malasek PTO Grad Knight Chair 760-500-8484 dena@sandiegostyleweddings.com			
Briefly describe your request for funds (to be expanded upon in narrative for regular grant):  Please see attached				
Briefly describe the significance of your request to the San Marcos community:  Please see attached				
Please attach the following items. <b>Both Mini-Grant &amp; Regular:</b> <ol style="list-style-type: none"> <li>1. Budget for request (use SMCF Budget Worksheet)</li> <li>2. Annual Operating budget for the organization or unit</li> <li>3. Federal &amp; State Tax ID numbers</li> <li>4. Board of Directors listing with affiliations</li> <li>5. <b>Regular Grants Only:</b> <ol style="list-style-type: none"> <li>a. 1-2 page narrative</li> <li>b. First 2 pages of Federal 990</li> <li>c. Most recent year-end Statement or Audit including any management letters associated with Audit.</li> <li>d. Signature of President or Authorized Officer on Application</li> <li>e. Optional: letters of support</li> </ol> </li> </ol>			Expected date project will begin/end: 6/14/18 Date by which funds will be expended: 6/15/18  Signature of President or Authorized Officer <div style="display: flex; justify-content: space-between; align-items: center;"> <div style="text-align: center;">               Name, Title <b>President</b> </div> <div style="text-align: center;"> <b>4-2-18</b>              Date           </div> </div>	
Submit Via Mail, In Person or Via Email to: San Marcos Community Foundation c/o City of San Marcos 1 Civic Center Drive San Marcos, CA 92069 Email (PDF Format): <a href="mailto:mgordon@san-marcos.net">mgordon@san-marcos.net</a>				



San Marcos High School is the flagship high school in San Marcos, serving families in the cities of San Marcos, Carlsbad, Escondido and Vista and the unincorporated county land in Lake San Marcos. It is also now the largest high school in the county with 746 seniors graduating this year. This year, we are excited to bring back the "Safe and Sober" Grad Knight to our San Marcos High School campus. Grad night can be one of the most dangerous nights for the students and the communities in the area, but our goal is to keep our community safe while providing a celebration that all parties involved with will be proud of and get behind.

The event will be held on campus from 11:00 pm until 5:00 am on graduation night June 14<sup>th</sup>, 2018. The night will consist of activities such as rock climbing walls, games, sporting activities, a giant movie and casino, DJ and karaoke, face painting and hypnotist, just to name a few. These fun activities, along with a variety of food vendors, will provide a safe environment for these kids to celebrate with their classmates in a controlled environment. It will be a safe and secure campus with the students "locked in". We have a 6-hour window to entertain them and provide them the time of their lives.

Grad Knight is a PTO sponsored event. It is not put on or funded by the school or the school district. As an active PTO member, I am excited to be chairing this event.

Safe and Sober is a big part of the culture at our school and in our community. In fact, our school just presented the "Every 15 Minutes" program, a two day event in which students were enlightened and made aware of the severe consequences that could come with driving under the influence.

We hope you will be able to pledge your support for the 2018 SMHS Grad Knight, which we are calling "AN INCRED18LE KNIGHT!"

If you have any further questions please contact, Dena Malasek, SMHS PTO, Grad Knight Chair 2018.

With Warm Regards,

Dena Malasek

**SAN MARCOS COMMUNITY FOUNDATION**  
**Budget Worksheet**

Provide an itemized list of expenses for this project:  
(example – 72 bicycle helmets at \$7.80 each including tax = \$561.60)

Permits/Publicity/Printing/T-shirts_____	\$3,870
Security/Janitorial/Admin_____	\$5,000
Set-up/Décor/Lighting_____	\$5,000
Entertainment_____	\$25,000
Food/Beverage_____	\$12,000

**Total budget for this PROJECT:** **\$50,870**

**Grant Request Amount:** **\$1,500**  
(Mini-grants not to exceed \$1,500, Regular grants not to exceed \$10,000.)

Is this a challenge grant?      No                              Could it be? No

**Please list any other funding sources for this project.**

**\*\*Indicate if funds are committed (C), conditional (CD), or pending (P).**

\$15,000 from SMHS PTO\_\_\_\_\_ **\*\* C**

\$2,000 from City of Carlsbad (111 seniors live in the city of Carlsbad, 572 seniors live in the city of San Marcos. Carlsbad has always made the donation)\_\_\_\_\_ **\*\*P**

\$1,000 from Rincon\_\_\_\_\_ **\*\*P**

2017-2018 San Marcos High School PTO  
Board of Directors

Tax ID # 20-0258130

Sherry Clouet, President  
Lisa Sanchez, Co-Treasurer  
Annette Goldman, Co-Treasurer  
Stephanie Leach, Hospitality Co-Chair  
Sjana Wick, Hospitality Co-Chair  
Jenny Orlando, Secretary  
Tracy Olson, Volunteer Chair  
Tiffany Hickey, Website Chair  
Dena Malasek, Grad Night Chair  
Adam Dawson, Principal

12:33 PM

03/05/18

Cash Basis

**SMHS PTO**  
**Profit & Loss Prev Year Comparison**  
**July 2017 through June 2018**

	Jul '17 - Jun 18	Jul '16 - Jun 17
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
Amazon Smile	57.25	0.00
E-Scrip	3.28	35.78
<b>Finals Survival Kits</b>		
Fall		
PayPal	2,597.11	0.00
Fall - Other	11,913.00	14,658.38
<b>Total Fall</b>	<b>14,510.11</b>	<b>14,658.38</b>
Spring	20.00	240.00
Supplies	-3,017.99	-6,900.53
Finals Survival Kits - Other	0.00	1,146.45
<b>Total Finals Survival Kits</b>	<b>11,512.12</b>	<b>9,144.30</b>
<b>Gala</b>		
Auction		
Live	743.12	5,150.00
Silent	4,142.67	12,364.02
<b>Total Auction</b>	<b>4,885.79</b>	<b>17,514.02</b>
Dessert Rush	0.00	2,656.00
<b>Gala Cost</b>		
Decorations	0.00	-643.09
DJ	-100.00	0.00
Payment to Booster Clubs	0.00	-674.60
Printing & Postage	-37.72	0.00
Supplies	0.00	-306.10
Venue, Food, Rentals	-3,591.44	-3,210.12
<b>Total Gala Cost</b>	<b>-3,729.16</b>	<b>-4,833.91</b>
Raffle Tickets	0.00	1,215.00
Ticket Sales	5,483.79	6,436.96
Wine Pull	877.45	0.00
<b>Total Gala</b>	<b>7,517.87</b>	<b>22,988.07</b>
<b>Grad Nite</b>		
Grad Nite Expenses		
Other	0.00	-85.31
Transportation	0.00	-7,300.00
venue	0.00	-46,828.00
<b>Total Grad Nite Expenses</b>	<b>0.00</b>	<b>-54,213.31</b>
<b>Grad Nite Income</b>		
Corporate Sponsor	0.00	1,891.17
Ticket Sales	0.00	49,990.00
<b>Total Grad Nite Income</b>	<b>0.00</b>	<b>51,881.17</b>
<b>Total Grad Nite</b>	<b>0.00</b>	<b>-2,332.14</b>
<b>PTO</b>		
Donations		
Corporate	160.00	1,741.36
Corporate Match	351.00	0.00
Parent Donations (HCF)	13,184.11	9,488.32
Donations - Other	66.00	0.00
<b>Total Donations</b>	<b>13,761.11</b>	<b>11,229.68</b>
<b>Total PTO</b>	<b>13,761.11</b>	<b>11,229.68</b>
Senior Disneyland trip		
Senior Disney Trip Expenses	-53,685.26	0.00

12:33 PM

03/05/18

Cash Basis


**SMHS PTO**  
**Profit & Loss Prev Year Comparison**  
**July 2017 through June 2018**

	Jul '17 - Jun 18	Jul '16 - Jun 17
Senior Disneyland trip - Other	64,772.83	0.00
<b>Total Senior Disneyland trip</b>	<b>11,087.57</b>	<b>0.00</b>
Senior Soiree		
Senior Soiree Baskets	1,320.00	0.00
Senior Soiree Live Auction	3,716.31	0.00
Senior Soiree Ticket Sales	4,453.33	0.00
Senior Soiree ZExpenses		
Sr. Soiree Basket expense	-300.00	0.00
Sr. Soiree Decor	-624.18	0.00
Sr. Soiree Venue	-3,575.15	0.00
<b>Total Senior Soiree ZExpenses</b>	<b>-4,499.33</b>	<b>0.00</b>
<b>Total Senior Soiree</b>	<b>4,990.31</b>	<b>0.00</b>
<b>Total Income</b>	<b>48,929.51</b>	<b>41,065.69</b>
Expense		
Homecoming Float	1,000.00	0.00
Hospitality		
Back to School Night	0.00	-71.34
Day With A Knight	0.00	132.39
Hall of Fame	446.67	0.00
Teacher/Staff Appreciation	0.00	1,904.45
Teachers Back to School Lun...	659.98	429.90
<b>Total Hospitality</b>	<b>1,106.65</b>	<b>2,395.40</b>
Program Support		
Equipment	0.00	4,314.60
Facility Improvements	326.58	0.00
KnightsOfTheRoundTable	319.03	926.25
Scholarships	0.00	4,000.00
Teacher/Staff Requests	425.00	633.31
Yearbook Ad	0.00	375.00
<b>Total Program Support</b>	<b>1,070.61</b>	<b>10,249.16</b>
PTO Expenses		
Bank Charges	15.90	40.50
Insurance	570.00	570.00
Printing & Postage	10.29	0.00
Professional Fees	20.00	60.00
PTO email account	155.34	207.12
Supplies	329.60	0.00
<b>Total PTO Expenses</b>	<b>1,101.13</b>	<b>877.62</b>
<b>Reconciliation Discrepancies</b>	<b>0.00</b>	<b>6.32</b>
<b>Total Expense</b>	<b>4,278.39</b>	<b>13,528.50</b>
<b>Net Ordinary Income</b>	<b>44,651.12</b>	<b>27,537.19</b>
Other Income/Expense		
Other Income		
Interest Income	11.08	15.56
<b>Total Other Income</b>	<b>11.08</b>	<b>15.56</b>
<b>Net Other Income</b>	<b>11.08</b>	<b>15.56</b>
<b>Net Income</b>	<b>44,662.20</b>	<b>27,552.75</b>

**SAN MARCOS COMMUNITY FOUNDATION**  
**Grant Cover Page**



(Choose one) ☒ **MINI-GRANT**    (Choose one) ☐ **REGULAR GRANT**

Project Name: The Lowrider Experience Date Submitted: 4/4/2018	Total # of people served: 600 Total # of San Marcos residents served: 500	Amount Requested: \$ 1,500
Non-Profit Organization Name and Address, Website California State University San Marcos Foundation 333 S. Twin Oaks Valley Road San Marcos, CA 92096	Contact Person – Name, Title & Phone, email Lauren Tucker Director of Corporate and Foundation Relations 760-750-7313 ltucker@csusm.edu	
<p><u>Briefly</u> describe your request for funds (to be expanded upon in narrative for regular grant):</p> <p>The goal of this grassroots collaborative event is to unite the CSUSM Community, including the University Police Department (UPD), and our surrounding communities in an annual gathering to celebrate National Hispanic Heritage Month. In celebration of National Hispanic Heritage Month, we will be spotlighting the Lowrider Culture, which traditionally reflects a great part of the Mexican Culture. With The Lowrider Experience we strive to foster a culture where the UPD interacts with its community in a non-enforcement environment to strengthen community relations amongst the CSU San Marcos community, the UPD and other public organizations. Establishing valuable relationships amongst various organizations will increase our quality of life, which will in turn produce a safer community for generations of community leaders, artists and entrepreneurs, while at the same time bringing awareness and respect for the time-honored cultural traditions of lowriding.</p>		
<p><u>Briefly</u> describe the significance of your request to the San Marcos community: The Lowrider Experience is significant because it creates a setting where our local Police Departments and First Responders interact with the community in a non-enforcement environment, which helps represent all public safety entities in a positive light. It is also an opportunity for the community to visit and become comfortable with CSU San Marcos. By engaging the community in an educational setting via lowriding, the rich Chicano art form that crosses many cultural boundaries, also increases the probability of the attainment of higher education for the youth that attends the event.</p>		
Please attach the following items. <b><u>Both Mini-Grant &amp; Regular:</u></b> 1. Budget for request (use SMCF Budget Worksheet) 2. Annual Operating budget for the organization or unit 3. Federal & State Tax ID numbers 4. Board of Directors listing with affiliations 5. <b>Regular Grants Only:</b> a. 1-2 page narrative b. First 2 pages of Federal 990 c. Most recent year-end Statement or Audit including any management letters associated with Audit.	Expected date project will begin/end: 03/01/18 (prep/plan) – 10/01/18 Date by which funds will be expended: 9/01/2018 Signature of President or Authorized Officer  Cathy Baur, Executive Director, CSUSM Foundation                      Date: 4/4/2018	
Submit Via Mail, In Person or Via Email to: San Marcos Community Foundation c/o City of San Marcos		

d. Signature of President or Authorized Officer on Application	1 Civic Center Drive San Marcos, CA 92069
e. Optional: letters of support	Email (PDF Format): <a href="mailto:mgordon@san-marcos.net">mgordon@san-marcos.net</a>

**SAN MARCOS COMMUNITY FOUNDATION**  
**Budget Worksheet**

Provide an itemized list of expenses for this project:  
(example – 72 bicycle helmets at \$7.80 each including tax = \$561.60)

Item	Unit	Qty.	Price
Guest Lecturer (travel, honorarium)	2	\$ 100.00	\$ 200.00
Entertainment (Live music & DJ)	4	\$ 100.00	\$ 400.00
Face Painters	2	\$ 175.00	\$ 350.00
Event T-shirts for guests	110	\$ 5.00	\$ 550.00
Total			\$ 1,500.00

**Total budget for this PROJECT:** \$ 1,500

**Grant Request Amount:** \$ 1,500  
(Mini-grants not to exceed \$1,500, Regular grants not to exceed \$10,000.)

Is this a challenge grant? No.

Could it be? No.

**Please list any other funding sources for this project.**

\*\*Indicate if funds are committed (C), conditional (CD), or pending (P).

\$ 150 (Name of source) National Latino Peace Officers Association (NLPOA) \*\* P

\$ 150 (Name of source) San Diego Sheriff's Deputy Sheriff Association \*\* P

\$ 400 (Name of source) State University Police Association \*\* P

\$ 300 (Name of source) College Assistance Migrant Program \*\* P



**California State University San Marcos Foundation**  
**Summary Statements of Financial Position & Activities**  
as of and for the period ended 9/30/2017

	<i>Balance 9/30/17</i>
<b>ASSETS</b>	
Cash and cash equivalents	\$ 955,673
Short-Term Investments - Ultrashort Bonds	1,421,537
Accounts Receivable - Student Loans/Other	217,982
Other Assets	-
Net Pledges Receivable	4,324,311
Long-Term Investments	
Wells Fargo - Intermediate Bonds	3,326,011
Schwab - Non-Endowed	1,096,372
Canterbury - Non-Endowed	2,956,938
Canterbury - Endowed	21,247,729
Morgan Stanley - Berkshire Hathaway	2,184,497
Total Long-Term Investments	30,811,547
<b>Total Assets</b>	<b>\$ 37,731,050</b>
<b>LIABILITIES</b>	
Accounts Payable	753,886
<b>Total Liabilities</b>	<b>\$ 753,886</b>
<b>NET ASSETS</b>	
Campus & designated programs	3,104,465
Endowment Spending	2,013,059
Endowment Fund Deficiencies	(64,844)
Quasi Endowment	659,938
Foundation Operating Reserve	175,000
Student Loan	1,004,202
Scholarships	703,841
<b>Total Unrestricted</b>	<b>\$ 7,595,661</b>
Net Pledges	4,324,311
Accumulated Endowment Earnings	3,178,596
Student Loan	363,421
Campus Programs	1,241,132
<b>Total Temporarily Restricted</b>	<b>\$ 9,107,460</b>
Endowment Corpus	18,948,009
Student Loan Corpus	1,326,034
<b>Total Permanently Restricted</b>	<b>\$ 20,274,043</b>
<b>Total Net Assets</b>	<b>\$ 36,977,164</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$ 37,731,050</b>

	<i>Quarter 1 Total</i>	<i>Fiscal YTD Total</i>
<b>Revenues, Gains &amp; Other Support</b>		
Campus & designated programs	\$ 273,948	\$ 273,948
Contributions	1,780,606	1,780,606
Investment Income (Loss)	1,141,130	1,141,130
<b>Total Revenues</b>	<b>\$ 3,195,684</b>	<b>\$ 3,195,684</b>
<b>Expenses</b>		
Campus & designated programs	1,287,470	1,287,470
Student scholarships	211,307	211,307
<b>Total Expenditures</b>	<b>\$ 1,498,777</b>	<b>\$ 1,498,777</b>
<b>Change in net assets</b>	<b>\$ 1,696,907</b>	<b>\$ 1,696,907</b>
<b>Beginning Net Assets</b>	35,280,257	35,280,257
<b>Ending Net Assets</b>	<b>\$ 36,977,164</b>	<b>\$ 36,977,164</b>

INTERNAL REVENUE SERVICE  
P. O. BOX 2508  
CINCINNATI, OH 45201

DEPARTMENT OF THE TREASURY

Date: **JUN 04 2009**

CALIFORNIA STATE UNIVERSITY SAN  
MARCOS FOUNDATION  
333 S TWIN OAKS VALLEY RD  
SAN MARCOS, CA 92096-0001

Employer Identification Number:  
80-0390564

DLN:  
17053118042049

Contact Person:  
TRACY P DORNETTE

ID# 31330

Contact Telephone Number:  
(877) 829-5500

Accounting Period Ending:  
June 30

Public Charity Status:  
170(b)(1)(A)(iv)

Form 990 Required:  
Yes

Effective Date of Exemption:  
No

Contribution Deductibility:  
Yes

Addendum Applies:  
No

RECEIVED

JUN 09 2009

CSU San Marcos  
Foundation

Dear Applicant:

We are pleased to inform you that upon review of your application for tax exempt status we have determined that you are exempt from Federal income tax under section 501(c)(3) of the Internal Revenue Code. Contributions to you are deductible under section 170 of the Code. You are also qualified to receive tax deductible bequests, devises, transfers or gifts under section 2055, 2106 or 2522 of the Code. Because this letter could help resolve any questions regarding your exempt status, you should keep it in your permanent records.

Organizations exempt under section 501(c)(3) of the Code are further classified as either public charities or private foundations. We determined that you are a public charity under the Code section(s) listed in the heading of this letter.

Please see enclosed Publication 4221-PC, Compliance Guide for 501(c)(3) Public Charities, for some helpful information about your responsibilities as an exempt organization.

Letter 947 (DO/CG)

CALIFORNIA STATE UNIVERSITY SAN

Sincerely,

A handwritten signature in dark ink, appearing to read "Robert Choi". The signature is fluid and cursive, with the first name "Robert" and last name "Choi" clearly distinguishable.

Robert Choi  
Director, Exempt Organizations  
Rulings and Agreements

Enclosures: Publication 4221-PC

Letter 947 (DO/CG)



STATE OF CALIFORNIA  
FRANCHISE TAX BOARD  
PO BOX 1286  
RANCHO CORDOVA CA 95741-1286

In reply refer to  
755:AFF:ARJ

August 25, 2009

CALIFORNIA STATE UNIVERSITY SAN MARCOS FOUNDATION  
MR NEAL HOSS  
333 S TWIN OAKS VALLEY RD  
SAN MARCOS CA 92096-0001

Purpose : CHARITABLE  
Code Section : 23701d  
Form of Organization : Corporation  
Accounting Period Ending: June 30  
Organization Number : 3189157

#### EXEMPT ACKNOWLEDGEMENT LETTER

This letter acknowledges that the Franchise Tax Board (FTB) has received your federal determination letter that shows exemption under Internal Revenue Code (IRC) Section 501(c)(3). Under California law, Revenue and Taxation Code (R&TC) Section 23701d(c)(1) provides that an organization is exempt from taxes imposed under Part 11 upon submission of the federal determination letter approving the organization's tax-exempt status pursuant to Section 501(c)(3) of the IRC.

The effective date of your organization's California tax-exempt status is 02/09/2009.

R&TC Section 23701d(c)(1) further provides that the effective date of an organization's California tax-exempt status is the same date as the federal tax-exempt status under IRC Section 501(c)(3).

Under R&TC Section 23701d(c), any change to your organization's operation, character, or purpose that has occurred since the federal exemption was originally granted must be reported immediately to this office. Additionally, organizations are required to be organized and operating for

August 25, 2009  
CALIFORNIA STATE UNIVERSITY SAN MARCOS FOUNDATION  
ENTITY ID : 3189157  
Page 2

nonprofit purposes to retain California tax-exempt status.

For filing requirements, see FTB Pub. 1068, Exempt Organizations - Requirements for Filing Returns and Paying Filing Fees. Go to our website at [ftb.ca.gov](http://ftb.ca.gov) and search for 1068.

Note: This exemption is for state franchise or income tax purposes only. For information regarding sales tax exemption, contact the State Board of Equalization at 800.400.7115, or go to their website at [boe.ca.gov](http://boe.ca.gov).

A JENKINS  
EXEMPT ORGANIZATIONS  
BUSINESS ENTITIES SECTION  
TELEPHONE (916) 845-4605  
FAX NUMBER (916) 845-9029

RTF:

COPY

# CSUSM Foundation Board Members

**Luanne Bas** - San Marcos Community Member  
*Retired Community Leader*

**Cathy Baur** - San Marcos Community Member  
CSUSM Foundation Board Executive Director  
*Vice President, University Advancement, CSUSM*

**Bill Bradbury** - San Marcos Community Member  
*Professor of Music and Music Technology, CSUSM*

**Dan Calac, M.D.**  
*Medical Director, Indian Health Council*

**Esther Calac-Heller**  
*Primary Care Provider, Indian Health Council*

**Maryann Edwards**  
*Council Member, City of Temecula*

**John Fortune**, '02  
*Accountant, MiraCosta College*

**Edwin D. (Ed) Fuller** - San Marcos Community Member  
*President, Laguna Strategic Advisors, LLC*

**Ron Gerevas** - San Marcos Community Member  
*Retired Heidrick & Struggles*

**Karen S. Haynes, Ph.D.** - San Marcos Community Member  
*President, CSUSM*

**Jenna Hernandez**, '18 - San Marcos Community Member  
*CSUSM Student*

**Emilie Hersh** - San Marcos Community Member  
*Principal and Founder, Unbuttoned Innovation*

**Neal Hoss** - San Marcos Community Member  
CSUSM Foundation Board Treasurer and Secretary  
*CFO & Vice President, Finance and Administrative Services, CSUSM*

[Nathaniel Keifer-Wheals, '09](#)

*Senior Business Analyst, Covance Pharmaceuticals*

[Thomas Kenaya](#)

*Manager, Assurance and Business Advisory, Haskell & White, LLP*

[MajGen Anthony \(Tony\) Jackson](#)

*US Marine Corps, Retired*

[Barbara Mannino](#) - San Marcos Community Member

*Retired Community Leader*

[Anthony J. Pack](#)

*Retired Community Leader*

[Jack Raymond](#) - San Marcos Community Member

*CSUSM Foundation Board Chair*

*Chairman and CEO, Raymond Companies*

[Toni Ritchey](#) - San Marcos Community Member

*Attorney, Fischer & Ritchey, LLP*

[Taylor Sutherland](#)

*Wealth Advisor, Halbert Hargrove*

[Steve Wagner](#) - San Marcos Community Member

*Co-Founder and President, Stone Brewing Co.*

#### **Finance and Investment Committee Members**

[Christian F. Tresse](#)

*Vice President, Financial Advisor and Principal, Bernstein Global Wealth Management*

[Bennett Cherry, Ph.D.](#) - San Marcos Community Member

*Associate Professor of Entrepreneurship, College of Business Administration, CSUSM*


**SAN MARCOS COMMUNITY FOUNDATION**  
**Grant Cover Page**



(Choose one) ☐ **MINI-GRANT**    (Choose one) ☒ **REGULAR GRANT**

Project Name: Mobile Pantry – San Marcos  Date Submitted: April 3, 2018	Total # of people served: Average 2,688 Households across all San Diego Mobile Pantry sites  Total # of San Marcos residents served: 400 San Marcos Households	Amount Requested: \$10,000
Non-Profit Organization Name and Address, Website <b>Feeding San Diego</b> <b>9455 Waples Street, Suite 135</b> <b>San Diego, CA 92121</b> <b>www.feedingsandiego.org</b>		Contact Person – Name, Title & Phone, email  <b>Rachel Lee Taylor, Development Manager</b> 858.452.3663 x 112 rleetaylor@feedingsandiego.org
<p><u>Briefly</u> describe your request for funds (to be expanded upon in narrative for regular grant):</p> <p>Feeding San Diego respectfully requests \$10,000 to help cover costs to operate its Mobile Pantry distributions in San Marcos. Serving predominantly rural areas, especially in the North and East Counties of San Diego, the Mobile Pantry delivers food to underserved neighborhoods that have a high incidence of poverty and lack consistent access to transportation to reach grocery stores or other sources of fresh, healthy food.</p>		
<p><u>Briefly</u> describe the significance of your request to the San Marcos community:</p> <p>The San Marcos area represents one of the largest distribution sites out of the 16 areas served by Feeding San Diego’s Mobile Pantry program. The year-round Mobile Pantry program serves an average of 400 households in San Marcos, providing 22 pounds of food to each family at twice-monthly distributions. The Mobile Pantry program brings an average of 220,000 meals to households in the San Marcos area annually.</p>		
Please attach the following items. <b>Both Mini-Grant &amp; Regular:</b> 1. Budget for request (use SMCF Budget Worksheet) 2. Annual Operating budget for the organization or unit		Expected date project will begin/end: <b>12 month period after funds have been provided</b>  Date by which funds will be expended: <b>12 months after funding has been provided</b>



<p>3. Federal &amp; State Tax ID numbers</p> <p>4. Board of Directors listing with affiliations</p> <p><b>5. Regular Grants Only:</b></p> <p>a. 1-2 page narrative</p> <p>b. First 2 pages of Federal 990</p> <p>c. Most recent year-end Statement or Audit including any management letters associated with Audit.</p> <p>d. Signature of President or Authorized Officer on Application</p> <p>e. Optional: letters of support</p>	<p>Signature of President or Authorized Officer</p> <p></p> <p><u>Michele Bart, Chief Development Officer</u></p> <p><u>4/3/2018</u></p> <table border="0"> <tr> <td>Name, Title</td> <td>Date</td> </tr> </table> <hr/> <p>Submit Via Mail, In Person or Via Email to:</p> <p>San Marcos Community Foundation  c/o City of San Marcos  1 Civic Center Drive  San Marcos, CA 92069  Email (PDF Format): mgordon@san-marcos.net</p>	Name, Title	Date
Name, Title	Date		

## **ABOUT FEEDING SAN DIEGO**

Feeding San Diego is a non-profit organization, funded by philanthropic and community support, devoted to distributing healthy food, food-security advocacy, and nutrition education. We fight hunger locally by working hand-in-hand with 245 partner agencies, local school districts, corporate partners and a network of volunteers to serve 63,000 children, families and seniors in need each week. Feeding San Diego provides more than 25.2 million meals comprised of 51 percent fresh produce to the community annually.

Feeding San Diego is committed to a culture of responsibility and dignity and to leading our local community in the fight against hunger by efficiently providing access to food and nutritious meals. Feeding San Diego builds local and national partnerships with purpose. Our vision is a hunger-free and healthy San Diego.

## **FOOD INSECURITY IN NORTH COUNTY**

One in eight, or nearly 400,000 people, in San Diego County are food insecure. Low-income people in San Diego's North County, including San Marcos, disproportionately struggle with health issues because the area has significant "food deserts" where access to healthy food is limited. These food deserts occur because low-income households in the area lack transportation but face long commutes to both grocery stores and reliable hunger-relief sites. With one of the nation's lowest participation rates for CalFresh (known nationally as SNAP) millions of additional meals and economic activity in the region are absent.

## **NORTH COUNTY HUNGER RELIEF PROGRAMS**

Feeding San Diego is the leading hunger-relief organization in the county, distributing healthy food with dignity to all San Diego residents struggling with hunger. Feeding San Diego works to provide healthy meals to children, families, and seniors across North County through nonprofit partnerships and direct-to-client distributions. Recognizing the immense need in North County, Feeding San Diego has prioritized hunger-relief efforts in the region.

A \$10,000 grant from the San Marcos Community Foundation would help support Feeding San Diego's Mobile Pantry program. Serving predominantly rural areas, especially in the North and East Counties of San Diego, the Mobile Pantry delivers food to underserved neighborhoods that have a high incidence of poverty. As the only program of its kind in the county, Mobile Pantry removes access barriers inherent to food deserts by meeting people where they live.

The Mobile Pantry program is a trusted community resource that improves the health of San Diego residents – our FY18 client survey reported **over 90 percent** of families involved eat more fruits and vegetables and prepare more meals at home because of the products received from the Mobile Pantry and over 80 percent rated the overall experience as "excellent" or "good." Families in San Marcos, have access to this farmer's market style distribution twice per month, often paired with nutrition education, CalFresh outreach or other community resources. Approximately 70 percent of the food provided by Mobile Pantry distributions is fresh produce.

Feeding San Diego's services in North County aim increase healthy food consumption among community members. Hunger-relief efforts will help to:

1. Improve food security in North County by providing over 6 million meals in the region in FYE 2018
2. Increase consumption of vegetable, fruit and whole grains
3. Reduce the risk of chronic illnesses, such as type-2 diabetes or hypertension amongst its residents
4. Increase access to nutritious meals and economic activity in North County via CalFresh enrollment

## COMMUNITY IMPACT

The Mobile Pantry program works in partnership with many health and human-service agencies, which provide space for distributions, volunteer support, and other community resources. Feeding San Diego's Mobile Pantry program, working in conjunction with local agencies, is able to respond to each unique area's most pressing concerns. Two of our San Marcos partner agencies are:

- **North County Health Services:** North County Health Services collaborates with Feeding San Diego at the San Marcos Mobile Pantry site by providing volunteers to assist with the distribution. It also provides health care information for clients by hosting health fairs during the distribution.
- **National Latino Research Center:** in conjunction with California State University, San Marcos the National Latino Research Center (NLRC) worked with Feeding San Diego to bring the Mobile Pantry program to North County San Diego. Today, the NLRC mobilizes students attending California State University, San Marcos to volunteer at Mobile Pantry distributions in Vista and Pauma.

### Quotes from Mobile Pantry clients on the impact of the service on their families:

- "It is a big help with my food budget. I like that there is fresh produce, organic items, and high protein items."
- "It helps my family a lot since we rent. It can be a little tough sometimes to provide food."
- "In this helps my family a lot. Also, my kids eat healthy food now."
- "My utility bills are so high (even with low-cost utilities). Getting food helps me to take care of my bills."
- "It helps me get through the month without running out of food."
- "Yes, fresh food is great! Soups and packaged food is great for the elderly."
- "My children eat much more fruit."

Feeding San Diego helps improve the quality of life for community members in need in North County San Diego by strengthening and sustaining the capacity for hunger-relief efforts in the region. A partnership with the San Marcos Community Foundation will allow Feeding San Diego to continue this work and provide resources for the organization to efficiently serve North County with much-needed food and supplementary resources. Together we can help close the meal gap in the community.

# SAN MARCOS COMMUNITY FOUNDATION

## Budget Worksheet

### FEEDING SAN DIEGO MOBILE PANTRY BUDGET FY17

Provide an itemized list of expenses for this project:  
(example – 72 bicycle helmets at \$7.80 each including tax = \$561.60)

<b>Payroll Expenses</b> – Director of Programs (.03 FTE) + Program Manager 1 (.10 FTE) + Programs Coordinator (.18 FTE) + Benefits (22% of Salaries)	<b>\$70,970</b>
<b>Food Costs</b> – Represents procurement costs and handling of 1.4 million pounds of food for the Mobile Pantry program with an annual objective to distribute 70% produce and 30% donated shelf-stable items.	<b>\$46,286</b>
<b>Administration</b> – Represents accounting, computer, postage and printing expenses related to the program.	<b>\$4,781</b>
<b>Occupancy</b> – Insurance, utilities, and pro-rated rent.	<b>\$38,448</b>
<b>Operations &amp; Warehouse</b> – Equipment rental and expenses, warehouse supplies, the cost to operate and insure vehicles for the program.	<b>\$29,279</b>
<b>Programs</b> – Program capacity building materials and supplies such as canopies, tables, gloves, etc.	<b>\$479</b>
<b>Miscellaneous</b> – Dues, subs & pubs, taxes & licenses, mileage reimbursement and travel expenses.	<b>\$4,439</b>
<b>Total budget for this PROJECT:</b>	<b><u>\$194,688</u></b>

**Grant Request Amount:** \$10,000  
(Mini-grants not to exceed \$1,500, Regular grants not to exceed \$10,000.)

Is this a challenge grant? No

Could it be? Yes

Feeding San Diego welcomes the opportunity to leverage support for our Mobile Pantry program using challenge grant funds. Feeding San Diego has used this tactic successfully to raise funds for our programs in the past, especially for our direct service and produce based initiatives.

**Please list any other funding sources for this project.**

**\*\*Indicate if funds are committed (C), conditional (CD), or pending (P).**

\$ 20,000 (Name of source) Sunwest Bank \*\* P

\$ 10,000 (Name of source) BBVA Compass \*\* P

\$ 10,000 (Name of source) TJX Foundation \*\* P

\$ 5,000 (Name of source) Elevate Foundation \*\* P

**FEEDING SAN DIEGO**  
**TOTAL ORGANIZATION BUDGET**  
**Fiscal Year 2017-2018**

	Actual + Forecasted FY16-17 **	Budget FY17-18	Change	Change %	Notes
<b>REVENUE</b>					
<b>Donations</b>					
Individual	\$ 1,136,939	\$ 1,481,194	\$ 344,255	30%	1
Foundation	542,078	551,272	9,194	2%	2
Foundation - Aqualia	3,102,000	3,102,000	-	0%	
Corporation	1,501,303	1,864,455	363,152	24%	3
Community/Local Govt	34,896	44,381	9,485	27%	4
<b>Total Donations</b>	<b>6,317,216</b>	<b>7,043,302</b>	<b>726,086</b>	<b>11%</b>	
<b>Government</b>	<b>269,419</b>	<b>342,643</b>	<b>73,224</b>	<b>27%</b>	5
<b>Agency</b>	<b>180,138</b>	<b>210,000</b>	<b>29,862</b>	<b>17%</b>	6
<b>Other Income</b>	<b>8,192</b>	<b>8,000</b>	<b>(192)</b>	<b>(2%)</b>	7
<b>TOTAL REVENUE</b>	<b>6,774,965</b>	<b>7,603,945</b>	<b>828,980</b>	<b>12%</b>	
<b>OPERATING EXPENSES</b>					
Payroll	2,605,786	3,070,507	464,721	18%	8
Food	1,300,895	1,112,891	(188,004)	(14%)	9
Administration	249,173	200,609	(48,564)	(19%)	10
Occupancy	781,935	798,210	16,275	2%	11
Operations & Warehouse	555,342	605,588	50,246	9%	12
Programs	256,273	573,670	317,397	124%	13
Fundraising	330,115	341,000	10,885	3%	14
Marketing & Communication	305,150	348,845	43,695	14%	15
Miscellaneous	203,575	252,000	48,425	24%	16
Reserve	-	250,000	250,000		17
Capital Expenses	-	50,625	50,625		18
<b>TOTAL EXPENSES</b>	<b>6,588,244</b>	<b>7,603,945</b>	<b>1,015,701</b>	<b>15%</b>	
<b>EXCESS OF REVENUE OVER EXPENSES</b>	<b>186,721</b>	<b>0</b>			

\*\*Actual + Forecasted FY16-17 (reflects 9 months actuals + 3 months forecast) is as of March 31, 2017.

P.O. Box 2508  
Cincinnati OH 45201

In reply refer to: 0248574154  
Mar. 02, 2011 LTR 4168C E0  
26-0457477 000000 00

00021616  
BODC: TE

FEEDING AMERICA SAN DIEGO  
% GARY J MCDONALD  
9455 WAPLES ST STE 135  
SAN DIEGO CA 92121-3916

29

Employer Identification Number: 26-0457477  
Person to Contact: MS.KEELING  
Toll Free Telephone Number: 1-877-829-5500

Dear TAXPAYER:

This is in response to your Feb. 18, 2011, request for information regarding your tax-exempt status.

Our records indicate that you were recognized as exempt under section 501(c)(3) of the Internal Revenue Code in a determination letter issued in AUGUST 2007.

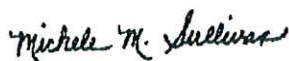
Our records also indicate that you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(vi).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

Please refer to our website [www.irs.gov/eo](http://www.irs.gov/eo) for information regarding filing requirements. Specifically, section 6033(j) of the Code provides that failure to file an annual information return for three consecutive years results in revocation of tax-exempt status as of the filing due date of the third return for organizations required to file. We will publish a list of organizations whose tax-exempt status was revoked under section 6033(j) of the Code on our website beginning in early 2011.

If you have any questions, please call us at the telephone number shown in the heading of this letter.

Sincerely yours,



Michele M. Sullivan, Oper. Mgr.  
Accounts Management Operations I

**Board of Directors Roster, FY2018**  
**Feeding America San Diego**



**Gwendolyn Sontheim, Chair**

Director  
Aqualia Foundation LTD

**Sandy McDonough, Vice Chair**

Partner  
Paul, Plevin, Sullivan & Connaughton LLP

**Eugene Chen, Secretary**

Venture Capitalist & Entrepreneur  
Medenovo LLC & CWC Healthtech Advisors

**Tom Taylor, Treasurer**

President  
Thomas J. Taylor Construction Inc.

**Rochelle Bioteau**

Partner  
Squires, Sherman & Bioteau LLP

**Luis Estrada**

On-Air Fundraising Manager/Senior Producer  
KPBS

**Kevin Limbach**

Vice President, US Operations  
TaylorMade Golf Company

**Mark Loretta**

Special Assistant, Baseball Operations  
San Diego Padres

**Jodi Smith**

Partner  
Ernst & Young LLP

**Shelby Speas**


Founder  
Alliance for Good Works



**SAN MARCOS COMMUNITY FOUNDATION**  
**Grant Cover Page**



(Choose one) ☐ **MINI-GRANT** (Choose one) ☒ **REGULAR GRANT**

Project Name: Team Training Date Submitted: April 2, 2018	Total # of people served: Impacts the entire community  Total # of San Marcos residents served: One graduate team	Amount Requested: \$5,000
Non-Profit Organization Name and Address, Website Canine Companions for Independence 124 Rancho del Oro Drive Oceanside, CA 92057 www.cci.org		Contact Person – Name, Title & Phone, email Erin Hoffman, Development Associate 760-901-4396 ehoffman@cci.org
<p><u>Briefly</u> describe your request for funds (to be expanded upon in narrative for regular grant):</p> <p>Canine Companions for Independence is a non-profit organization that enhances the lives of people with disabilities by providing highly trained assistance dogs and ongoing support to ensure quality partnerships, free of charge to the recipient. We respectfully are seeking support to place one highly skilled dog with a resident from San Marcos who has applied for an assistance dog.</p>		
<p><u>Briefly</u> describe the significance of your request to the San Marcos community:</p> <p>By pairing a Canine Companion with a San Marcos resident with a disability, the San Marcos Community Foundation could profoundly change not only the life of the recipient, but also an entire community. Canine Companions' assistance dogs are trained in over 40 commands that assist a person living with a disability to lead a fuller, more independent life. In addition to the physical assistance, recipients report that their canine companion boosts their confidence to get out in the community and serves as a bridge in social settings. Each team raises awareness in the community that people with disabilities can lead productive lives. Through awareness, the community learns tolerance and understanding.</p>		
Please attach the following items. <b><u>Both Mini-Grant &amp; Regular:</u></b> 1. Budget for request (use SMCF Budget Worksheet) 2. Annual Operating budget for the organization or unit 3. Federal & State Tax ID numbers 4. Board of Directors listing with affiliations <b><u>5. Regular Grants Only:</u></b> a. 1-2 page narrative b. First 2 pages of Federal 990 c. Most recent year-end Statement or Audit including any management letters associated with Audit.		Expected date project will begin/end: 2018  Date by which funds will be expended: Dec. 31, 2018  <hr/> Signature of President or Authorized Officer  <u>Erin Hoffman, Development Associate</u> <u>4/2/2018</u> Name, Title Date
		Submit Via Mail, In Person or Via Email to: San Marcos Community Foundation c/o City of San Marcos 1 Civic Center Drive



- d. Signature of President or Authorized Officer on Application
- e. Optional: letters of support

San Marcos, CA 92069

Email (PDF Format): [mgordon@san-marcos.net](mailto:mgordon@san-marcos.net)

**SAN MARCOS COMMUNITY FOUNDATION**  
**Budget Worksheet**

Provide an itemized list of expenses for this project:  
(Example – 72 bicycle helmets at \$7.80 each including tax = \$561.60)

<b>PROGRAM SERVICES</b>	<b>COST</b>
Training Instructors/App Department	\$ 1,260
Team Training and Follow Up Instruction	\$ 5,400
Kennel Maintenance/Repair	\$ 428
Veterinary-Meds, Health Checks, Wormer, Flea and Tick	\$ 229
Graduate Materials/Lodging	\$ 1,312
Canine Equipment	\$ 111
Field Trips/Lunches	\$ 40
<b>Total Program Services</b>	<b>\$ 8,780</b>
<b>SUPPORT SERVICES</b>	
Fund Development	\$ 705
General Administration	\$ 264
Public Relations/Community Outreach	\$ 251
<b>Total Support Services</b>	<b>\$ 1,220</b>
<b>TOTAL TEAM TRAINING EXPENSES (1 TEAM)</b>	<b>\$10,000</b>

**Total budget for this PROJECT: \$10,000**

**Grant Request Amount: \$5,000**

*(Mini-grants not to exceed \$1,500, Regular grants not to exceed \$10,000.)*

Is this a challenge grant? No

Could it be?

**Please list any other funding sources for this project.**

**\*\*Indicate if funds are committed (C), conditional (CD), or pending (P).**

\$25,000 Harriet E. Pfleger Foundation (C)

\$15,000 Boeing Global Corporate Citizenship (C)

\$12,500 Pacific Life Foundation (C)

\$3,000 Henry W. Bull Foundation (P)

\$20,000 William Gillespie Foundation (C)

\$15,000 David Copley Foundation (C)

\$5,000 El Cajon Valley Lions Club (P)



## **Canine Companions for Independence®**

### **Southwest Regional Center**

### **2018 Operating Budget**

#### INCOME

Major Gifts/Solicited Individuals	\$	2,215,000
Special Events	\$	960,000
Foundation Grants	\$	745,000
Business/Corporate Gifts	\$	170,000
Direct Marketing (online/mail)	\$	594,550
United Way/Organizations/Clubs	\$	191,350
Fees/Proceeds	\$	20,500
		<hr/>
		4,896,400

#### EXPENSES

Personnel	\$	2,145,145
Occupancy and Equipment	\$	336,495
Printing and Postage	\$	80,000
Supplies	\$	173,260
Professional Fees	\$	287,895
Travel and Meetings	\$	166,300
Telecommunications	\$	71,485
Other	\$	32,000
National Support- Breeding/Research/Marketing	\$	1,603,820
		<hr/>
<i>Total Operating Expenses</i>		4,896,400

**IRS** Department of the Treasury  
Internal Revenue Service

P.O. Box 2508  
Cincinnati OH 45201

In reply refer to: 0248344558  
May 18, 2015 LTR 4168C 0  
94-2494324 000000 00

00019040  
BODC: TE

CANINE COMPANIONS FOR INDEPENDENCE  
2965 DUTTON AVE  
SANTA ROSA CA 95407

Employer Identification Number: 94-2494324  
Person to Contact: Mr. Burns  
Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your May 07, 2015, request for information regarding your tax-exempt status.

Our records indicate that you were recognized as exempt under section 501(c)(3) of the Internal Revenue Code in a determination letter issued in February 1979.

Our records also indicate that you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(vi).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

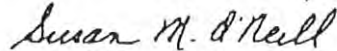
Please refer to our website [www.irs.gov/eo](http://www.irs.gov/eo) for information regarding filing requirements. Specifically, section 6033(j) of the Code provides that failure to file an annual information return for three consecutive years results in revocation of tax-exempt status as of the filing due date of the third return for organizations required to file. We will publish a list of organizations whose tax-exempt status was revoked under section 6033(j) of the Code on our website beginning in early 2011.

0248344558  
May 18, 2015 LTR 4168C 0  
94-2494324 000000 00  
00019041

CANINE COMPANIONS FOR INDEPENDENCE  
2965 DUTTON AVE  
SANTA ROSA CA 95407

If you have any questions, please call us at the telephone number  
shown in the heading of this letter.

Sincerely yours,



Susan M. O'Neill, Department Mgr.  
Accounts Management Operations

**Internal Revenue Service**

**Date:** January 17, 2007

CANINE COMPANIONS FOR  
INDEPENDENCE  
2965 DUTTON AVE  
SANTA ROSA CA 95407

**Department of the Treasury**  
**P. O. Box 2508**  
**Cincinnati, OH 45201**

**Person to Contact:**

Ms. Jackie Johnson 31-07453  
Customer Service Representative

**Toll Free Telephone Number:**

877-829-5500

**Federal Identification Number:**

94-2494324

Dear Sir or Madam:

This is in response to your request of January 17, 2007, regarding your organization's tax-exempt status.

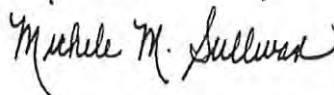
In February 1979 we issued a determination letter that recognized your organization as exempt from federal income tax. Our records indicate that your organization is currently exempt under section 501(c)(3) of the Internal Revenue Code.

Our records indicate that your organization is also classified as a public charity under sections 509(a)(1) and 170(b)(1)(A)(vi) of the Internal Revenue Code.

Our records indicate that contributions to your organization are deductible under section 170 of the Code, and that you are qualified to receive tax deductible bequests, devises, transfers or gifts under section 2055, 2106 or 2522 of the Internal Revenue Code.

If you have any questions, please call us at the telephone number shown in the heading of this letter.

Sincerely,



Michele M. Sullivan, Oper. Mgr.  
Accounts Management Operations 1



STATE OF CALIFORNIA  
FRANCHISE TAX BOARD  
SACRAMENTO, CALIFORNIA 95867



November 30, 1978

In reply refer to  
344:GWH:bv:g

Canine Companions for Independence, Inc.  
4945 Grange Road  
Santa Rosa, CA 95404

Purpose : Charitable  
Form of Organization : Corporation  
Accounting Period Ending: December 31  
Organization Number :

On the basis of the information submitted and provided your present operations continue unchanged or conform to those proposed in your application, you are exempt from state franchise or income tax under Section 23701d, Revenue and Taxation Code. Any change in operation, character or purpose of the organization must be reported immediately to this office so that we may determine the effect on your exempt status. Any change of name or address also must be reported.

You are required to file Form 199 (Exempt Organization Annual Information Return) or Form 199B (Exempt Organization Annual Information Statement) on or before the 15th day of the 5th month (4 1/2 months) after the close of your accounting period. See annual instructions with forms for requirements.

You are not required to file state franchise or income tax returns unless you have income subject to the unrelated business income tax under Section 23731 of the Code. In this event, you are required to file Form 109 (Exempt Organization Business Income Tax Return) by the 15th day of the 3rd month (2 1/2 months) after the close of your annual accounting period.

If the organization is incorporating, this approval will expire unless incorporation is completed with the Secretary of State within 60 days.

Exemption from federal income or other taxes and other state taxes requires separate applications.

A handwritten signature in cursive script, reading 'A. Scott'.

Anderson Scott, Manager  
Exempt Organization Section  
Telephone (800) 852-0370

cc: J. K. Derham  
Secretary of State  
Registrar of Charitable Trusts



**Canine Companions for Independence  
2018 Southwest Regional Board**

<i>Abramowitz, Paul</i> Investor Encino, California loriabramo@yahoo.com	<i>Haydel, Kim</i> Western Zone, Canon Business Solutions Canine Companions Graduate Gardena, California kim.haydel@xerox.com
<i>Aron, Simon ESQ.</i> Philanthropist Los Angeles, California	<i>Hollenstein, Tommy</i> Artist Canine Companions Graduate Canoga Park, California
<i>Bauce, Bill</i> Philanthropist Rancho Santa Fe, California wmbauce@gmail.com	<i>Sheryl Ishizaki</i> Ritz Carlton Laguna Niguel San Diego, California sheryl.ishizaki@ritzcarlton.com
<i>Gackstetter, Tim</i> Program Manager/Engineer Canine Companion Graduate San Diego, California tgack@san.rr.com	<i>Peluso, Jack</i> Financial Advisor San Diego, California dow10@aol.com
<i>Gregos, Glen, Vice President</i> Retired Banker Canine Companions Graduate Woodland Hills, California Ggregos1@aol.com	<i>Ryan, Susan M.D.</i> Emergency Room Doctor Volunteer Puppy Raiser Denver, Colorado jocdoc2000@gmail.com
<i>Hennessy, Leslie</i> National Board Member Business Executive, Industry Council Colorado Springs, Colorado catalyst.rk@gmail.com	<i>Street, Bob</i> National Board Member Business Owner/Civic Leader Colorado Springs, Colorado bastreet@comcast.net
	<i>Thiederman, Sondra, PhD., President</i> Business Owner Volunteer Puppy Raiser San Diego, California stphd@thiederman.com

**OFFICERS**

Pam Becker – Executive Director  
Simi Balter – Program Director  
Chuck Dickinson – Training Manager





San Marcos Community Foundation  
1 Civic Center Drive  
San Marcos, CA 92069

April 2, 2018

Dear Mr. Gordon and the San Marcos Community Foundation,

It is my pleasure to introduce myself as the new Development Associate for Canine Companions for Independence, Southwest Region. On behalf of Canine Companions for Independence, we are grateful for the opportunity to present this proposal for the Quarterly Funding Cycle to the San Marcos Community Foundation. Canine Companions respectfully requests funding in the amount of \$5,000.00 to support the training and placement of a Canine Companion for a person with a disability residing in San Marcos, California. There is currently one candidate that lives in San Marcos on the waiting list for an assistance dog.

Founded in 1975, Canine Companions pioneered the concept of training assistance dogs to help people with disabilities and remains the respected leader in this rapidly growing field. For over 40 years, our work has been guided by our valuable mission: *to enhance the lives of people with disabilities by providing highly trained assistance dogs and ongoing support to ensure quality partnerships.*

A grant from the San Marcos Community Foundation would help to cover the direct costs involved in breeding, raising and training one dog for placement with a local resident of San Marcos with a disability, and providing follow-up services to the team. The generosity of donors like the San Marcos Community Foundation and the efficiency of our program enable us to provide our assistance dogs, training and ongoing support services *free of charge* to the recipients.

We hope you will look favorably on our request and partner with us to dramatically change the life of someone with a disability in San Marcos. Together, we can provide a future graduate the gift of companionship, love, hope and independence. If you should have questions or require additional information, please feel free to contact me directly at (760) 901-4396 or ehoffman@cci.org. Thank you for your consideration.

Warm regards,

Erin Hoffman

Development Associate, Southwest Region  
Canine Companions for Independence

**cci.org**  
**800 572-2275**

**Follow us**



**Southwest Training Center**  
124 Rancho del Oro Drive  
Oceanside, CA 92057-7344  
760 901-4300

**National Headquarters**  
2965 Dutton Avenue  
Santa Rosa, CA 95407-5711  
707 577-1700

2018 Grant Proposal  
San Marcos Community Foundation

Canine Companions for Independence respectfully requests \$5,000 to help fund the cost of one graduate team from San Marcos for Team Training, a critical component in the process that prepares and provides persons with disabilities a skilled assistance dog. There is currently *one* candidate residing in San Marcos who is on the waiting list for an assistance dog.

**About Canine Companions for Independence:** Canine Companions pioneered the concept of training dogs to assist adults and children living with physical and developmental disabilities. Founded in 1975, our work is driven by an important mission: *to enhance the lives of people with disabilities by providing highly trained assistance dogs and ongoing support to ensure quality partnerships.* Effective, quality services has earned Canine Companions its reputation as the leader and gold standard in the growing assistance dog industry. Because of the generous support of organizations like the San Marcos Community Foundation, Canine Companions can provide these services *free of charge* to the recipients.

The essence of Canine Companions' program involves:

- ❁ Breeding, raising and training assistance dogs.
- ❁ Strategically matching the dogs with qualified applicants during a two week training program.
- ❁ Providing long-term and life time support services to ensure success of every human-canine team.

Canine Companions is comprised of six regional training centers throughout the United States. The Southwest Regional Center opened in 1986 and is located in Oceanside, California. The Southwest Regional Training Center is self-supporting, and also contributes to the breeding program and scientific research studies conducted at the national level.








**Need:** According to the last U.S. Census (2010) more than 56 million people struggle with a documented disability in America. Persons with developmental and physical disabilities often deal with limited mobility and social isolation. Simple tasks that a non-disabled person may take for granted such as opening a door or picking up a dropped object, can be impossible for some individuals with limited mobility. Additionally, people with disabilities are frequently left behind by a society that averts its eyes from those it may not understand. Assistance dogs make a profound difference in the well-being of children and adults with disabilities through their ability to aid with tasks of daily living and improve the emotional quality and independence of the individual's life.

**Project purpose:** Funding from the San Marcos Community Foundation will enable Canine Companions to provide one highly trained assistance dog for one resident from San Marcos with disability, free of charge, thereby making an immediate, tangible and dramatic impact in the quality of life for this person. The funds we seek will not only directly impact a resident of San Marcos, but once the graduate completes the program, they will impact the entire community by living a fuller and more independent life. The graduate team acts as an ambassador and helps build tolerance, understanding and acceptance within a community. Each time a team is out in public, there is an opportunity for teachable moments; to touch people, educate people both young and old, and bring people together in a positive and impactful way. A community that supports all of their citizens through tolerance and understanding is healthier and more unified community, and supporting a graduate team from San Marcos is a visible reminder of this. Studies indicate that recipients of assistance dogs report that more people approached them (100%), their social interactions increased (87%), and that their number of friends expanded (59%) [Fairman & Huebner, 2001]. Overall, they describe a greater sense of belonging and they feel more socially accepted. The bonds developed through these human/canine partnerships create ripples that add meaning and enrichment to each of our lives and strengthens our communities.





**Project:** A Graduate Sponsorship supports a student from San Marcos during an intensive two week program known as Team Training. Students meet six days a week at the Southwest Regional Center to learn about canine behavior and care, dog handling skills, and the commands that their future partners already know. The student and his or her family member(s) are taught how to work in partnership with their assistance dog through seminars, quizzes, hands-on instruction, and practice, both at the regional center and with field trips to locations such as shopping malls and restaurants. The student is matched with the assistance dog that best meets his or her needs, a process that receives

awed feedback from recipients who can't believe what an apt companion has joined their lives.





A Graduate Sponsorship supports:

-  Two weeks of thorough, professional instruction, monitoring and evaluation.
-  Training manuals and training equipment, such as leashes, collars, assistance dog vests etc.
-  Field trips.
-  Private room and accessible bath for each student plus community kitchen and laundry facilities
-  24-hour caretaker and security.
-  "Going home" packet which includes grooming supplies, food bowls, toys and a limited food supply.
-  Assistance Dogs International public access certification (upon successful completion of exams).

**Intended results:** With the successful placement of an assistance dog with one person with a disability, Canine Companions' intended results include:

-  The graduate will gain enhanced self-confidence, loving companionship, hope, self-esteem and independence.
-  The graduate will be able to take advantage of new opportunities that may not have been feasible prior to receiving an assistance dog.
-  The graduate and family will gain an important new sense of responsibility in providing care and a safe, loving home for their dog.
-  The graduate will make new social connections with his/her peers and community that result in greater inclusion and disability awareness.

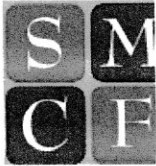
**Monitoring and Reporting Progress:** Success will be determined by the following monitoring and evaluation tools, used at every stage of the process:

-  Thorough instruction, monitoring and evaluation throughout Team Training.
-  Certification testing 45 days post-graduation and every one to three years thereafter.
-  Annual veterinary report.
-  Regular reports, visits, workshops, phone calls and emails throughout the lifetime of the partnership to ensure ongoing success.

**Timeline:** This grant would help to provide a Canine Companions assistance dog for one person from San Marcos on Canine Companions' waiting list, who has already passed through the extensive application and interview process. Following successful completion of Team Training, the new team will graduate in a special public ceremony. Each team that graduates will remain together between eight to ten years. Imagine the impact this human-canine team will have on the countless people they will touch in San Marcos over time


Canine Companions for Independence is optimistic about the future, and envisions a world of greater independence, opportunity and inclusion for people with disabilities. The presence of working dogs and their partners provides consistent disability education to the general public, resulting in a better understanding and acceptance of human diversity.

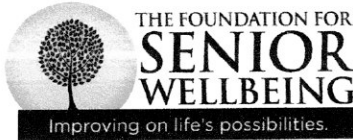




**SAN MARCOS COMMUNITY FOUNDATION**  
**Grant Cover Page**

(Choose one) ☐ **MINI-GRANT**    (Choose one) ☒ **REGULAR GRANT**

<b>Project Name:</b> Senior Emergency Go-Bags from the Foundation for Senior Wellbeing  <b>Date Submitted:</b> 4/3/2018	<b>Total # of people served:</b> 200+ <b>Total # of San Marcos residents served:</b> 100+	<b>Amount Requested:</b> \$10,000
<b>Non-Profit Organization Name and Address, Website:</b> The Foundation for Senior Wellbeing P O Box 1896 San Marcos CA 92069	<b>Contact Person – Name, Title &amp; Phone, email:</b> Sarah Benson Executive Director 760-891-8176 sarah@thefoundationforseniorwellbeing.org	
<b>Briefly describe your request for funds (to be expanded upon in narrative for regular grant):</b> The Foundation for Senior Wellbeing will launch an emergency preparedness event this fall to offer free “Senior Emergency Go-Bags.” This program aims to educate seniors and provide them with emergency bags that can be used to support and preserve life during evacuations or other disasters. Funding from the Community Foundation will cover the cost of approximately 100 Senior Emergency Go-Bags, staff time, materials and event advertising.		
<b>Briefly describe the significance of your request to the San Marcos community:</b> Our non-profit is dedicated to supporting seniors, and their families, solve a complex array of issues and lack of resources facing our aging community. One such issue is the lack of preparedness when it comes to natural disasters and other emergencies, such as wildfires. This event allows us to work directly with this vulnerable population, to teach them what they need to know to prepare and provide them with life-saving knowledge. The event will take place at our Information Resource Center, located near the San Marcos Senior Center in early September, 2018. Through additional funding by the Community Foundation, we can directly benefit an additional 100 San Marcos senior citizens.		
<b>Please attach the following items.</b> <b><u>Both Mini-Grant &amp; Regular:</u></b> 1. Budget for request (use SMCF Budget Worksheet) 2. Annual Operating budget for the organization or unit 3. Federal & State Tax ID numbers 4. Board of Directors listing with affiliations <b>5. Regular Grants Only:</b> a. 1-2 page narrative b. First 2 pages of Federal 990 c. Most recent year-end Statement or Audit including any management letters associated with Audit. d. Signature of President or Authorized Officer on Application e. Optional: letters of support	<b>Expected date project will begin/end:</b> 8/2018 <b>Date by which funds will be expended:</b> 10/2018  <b>Signature of President or Authorized Officer</b>  <u>4/3/2018</u> <b>Name, Title</b> <u>ALISON DRIESSEN</u> <b>Date</b> <u>BOARD CHAIR</u>  <b>Submit Via Mail, In Person or Via Email to:</b> San Marcos Community Foundation c/o City of San Marcos 1 Civic Center Drive San Marcos, CA 92069 <b>Email (PDF Format):</b> <a href="mailto:mgordon@san-marcos.net">mgordon@san-marcos.net</a>	



### **Our Mission**

The Foundation is dedicated to improving the wellbeing of a growing population of seniors throughout North San Diego County by linking them, their families, and their caregivers to resources and programs.

### **The five elements of senior wellbeing:**

- A sense of purpose
- Supportive relationships
- Financial security
- Community pride
- Good physical health

### **Our vision**

That all seniors in North San Diego County achieve personal wellbeing so they may thrive!

April 3, 2018

Dear Members of the San Marcos Community Foundation,

San Diego's senior population will double over the next 15 years, outpacing other age groups. North County seniors are facing a complex array of issues and lack of resources in the areas of housing, transportation, home repair, food & nutrition needs, medical or mental health issues and more. The Foundation for Senior Wellbeing exists to support North County seniors as they navigate through these challenging times.

Our team, located here in San Marcos, works with compassion and dedication to directly support seniors (and their families or caretakers) with resources and guidance to find solutions. We are dedicated to following up on each inquiry to confirm results. We evaluate our success by documenting our clients' inquiries, tracking statistics on the problems we solve, and identifying trends. One such alarming need is the lack of knowledge and action on emergency preparedness for our aging communities.

We are applying for a San Marcos Community Foundation grant to support our Senior Emergency Go-Bags project, launching in fall 2018 with an event in San Marcos scheduled on or near Grandparents' Day, which is September 9, 2018.

### **The Need for Emergency Preparedness**

Through a coalition with North County leaders that was created to resolve issues in senior communities revealed during recent wild fires, we identified a need to provide seniors with emergency go-bags and hands-on emergency preparation and guidance. A recent study found that less than a third of California residents are prepared to flee their home in a moment's notice during a natural disaster. Moreover, seniors need special care and additional planning support when it comes to emergency preparedness.

**The Foundation for Senior Wellbeing** 131 Richmar Ave., San Marcos CA 92069  
Our office is generously hosted in the Panorama Teen & Family Resource Center  
Office hours: Monday through Friday, 9 am – 1 pm  
Mailing address: PO Box 1896, San Marcos CA 92079  
844-654-INFO [www.thefoundationforseniorwellbeing.org](http://www.thefoundationforseniorwellbeing.org)  
A 501(c)3 organization: Federal Tax ID: #95-3622887; CA: 0826255

### **About the Senior Emergency Go-Bags Event**

Our Senior Emergency Go-Bags project will occur in 2018 with an event in San Marcos scheduled on or near Grandparents' Day, in early September, just before fire season. The program will directly impact the lives of 200+ vulnerable seniors in our community by providing them with a 30-minute presentation on emergency preparedness. We are working with community partners and first responders to develop a presentation. The goals of the presentation are to equip seniors with the *tools* they need to plan ahead, the *motivation* they need to make a personal plan and the *knowledge* they need to save their lives when an emergency comes. Once seniors participate in the presentation, they will be given a free emergency reusable "go-bag" or kit (also called "flight bags") filled with a three-day food supply, personal hygiene items, first aid kits, a breathing mask, a medical ID device, as well as additional emergency supplies and instructions. They will leave the event possessing the knowledge about how to make their own home emergency plan and what needs to be done to maintain the contents of the bag over time.

### **Other Funding Sources**

The Foundation for Senior Wellbeing has received grants from Current Wisdom and the Staples Foundation to support our mission. Investment proceeds from a private endowment support the non-profit on a continuing basis. Grant support from the County's Community Enhancement Grant and the Neighborhood Reinvestment Program are pending. We received an SDG&E grant to produce and distribute a disaster preparedness checklist magnet created especially for seniors, which will be included in this bag. Our active Board of Directors, along with the Executive Director, are seeking funding from additional grant sources, sponsorships and private contributors. Additional funding to support our services and programs are raised through sponsorships and events. Our organization also relies on the support of volunteers and in-kind donations to keep operational costs at a minimum.

### **Meeting our Goals**

After thorough research and conducting a community needs assessment, The Foundation for Senior Wellbeing launched its Information Resource Center in 2016. Since then, we have directly supported more than 260 seniors and/or their caretakers or family members. Approximately 60 percent of our clients need housing assistance, while the second greatest need is transportation. Our events and emergency support services have touched some additional 300 North County citizens.

### **Why we need San Marcos Community Foundation Support**

Support from the San Marcos Community Foundation Grant program will help our efforts to offer emergency preparedness resources and provide direct help to these vulnerable seniors just before the fire season. A grant from the Community Foundation will allow us to purchase 100 extra bags (estimated at approximately \$20 each) and cover other event costs, including an advertising budget to create more awareness about our fall Senior Emergency Go-Bags event.

Thank you for your consideration,



Sarah Benson  
Executive Director, The Foundation for Senior Wellbeing



**RCFE Disaster Preparedness Task Force**  
*Preparedness, Response, Recovery*

A non-profit 501(c)(3) organization dedicated to its Mission and Vision.

Regina New  
Chair

197 Woodland Pkwy Ste 104 #279, San Marcos, CA92069  
760.500.1576 / [rcfedisasterhelp@gmail.com](mailto:rcfedisasterhelp@gmail.com)

April 3, 2018

Re: The Foundation for Senior Wellbeing grant application with the San Marcos Community Foundation.

Dear San Marcos Community Foundation,

I am writing to share my support for The Foundation for Senior Wellbeing and the grant application with the San Marcos Community Foundation to help fund senior support during times of emergency in San Marcos. I endorse the Foundation's mission of improving the health, safety and well-being for our North County seniors.

In my capacity as Chair, I have lead the Residential Care Facilities for the Elderly (RCFE) Disaster Preparedness Task Force, which is a collaborative group of RCFE administrators and providers working together to support in disaster preparedness, response and recovery. Our group works to share resources & information and helps to build relationships, educate and problem solve before a disaster strikes.

I support the effort by the Foundation for Senior Wellbeing to help seniors during times of emergency and natural disasters by offering a program this fall to educate seniors and provide them free Senior Emergency Go-Bags. Proactive programs like this will help prepare our most vulnerable members of society so that they are prepared when an emergency arrives.

I hope you will consider funding this much-needed program.

Sincerely,

Regina New  
Chair

197 Woodland Pkwy Ste 104 #279 / San Marcos, CA 92069 / 760.653.4990 Fax / [www.rcfedisasterhelp.com](http://www.rcfedisasterhelp.com)

**Mission**

To coordinate and to educate residential care facilities for the elderly in disaster preparedness, response and recovery.

**Vision**

All residential care facilities are equipped to provide safe, secure and continuous care to all residents during all phases of a disaster.

Audrey Kelly  
1286 Discovery Street, #98  
San Marcos CA 92078  
Home: 760-471-2170

April 2, 2018

Dear San Marcos Community Foundation,

For more than 25 years, I have been active with senior communities in San Marcos. I volunteer my time to run the Bingo program at the San Marcos Senior Activity Center. I have also served on the Foundation for Senior Wellbeing's Board of Directors since 2003. I support the non-profit because of the great work they do to help seniors improve their quality of life. I hope you will consider providing them with a San Marcos Community Foundation grant.

I have read that our senior population will more than double in the next 15 years. As seniors are living longer, they need more support to prevent the major issues facing this population, such as isolation, deteriorating health and depression, lack of transportation and frustration when navigating legal or medical bill issues. I see this first hand in my community at Valle Verde Mobile Estates. Adding to the problem, many seniors lack the financial resources to afford housing and other basic needs, such as food, in North San Diego County.

I volunteer my time at The Foundation for Senior Wellbeing's Information Resource Center and help seniors who contact us for support. At the center, we receive many inquiries and always follow-up to confirm results. Many of the seniors I help have difficulty navigating access to resources because there is a lack of comprehensive services that help seniors, their families and their caregivers. One such need is to help seniors during times of emergency, as we saw this past December during the Lilac wildfire.

The Foundation is asking for support for a fall 2018 event that will address the issue of emergency preparedness during wildfires and other natural disasters. The funds requested from the San Marcos Community Foundation grant will support San Marcos seniors during this event by helping us give out more Senior Emergency Go-Bags.

Thank you for your consideration,

  
Audrey Kelly





*Timothy Jobe*  
Managing Partner

900 Canterbury Place, Suite 340  
Escondido, CA 92025

Main (760) 658-8780  
Fax (760) 658-8785

tim@mktadvisorsllc.com

April 2, 2018

Timothy Jobe  
2457 Summit Drive  
Escondido, CA 92025

Dear San Marcos Community Foundation,

I have served on the Foundation for Senior Wellbeing's finance committee for many years and am writing to share my support for the non-profit as I understand it is applying for a San Marcos Community Foundation grant.

Throughout my career, I have worked with senior communities in North County. Many seniors lack the financial resources to afford housing in our region and other basic needs such as food, medical services, medicines and transportation.

While there are many resources available to seniors in North County, there are still gaps and a lack of comprehensive services that help seniors, their families and their caregivers. The Foundation for Senior Wellbeing has stepped in to bridge this gap.

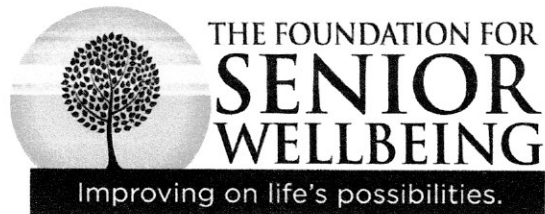
In 2016 after years of successful fundraising and sound stewardship of endowed funds, the Foundation for Senior Wellbeing began operating a San Marcos knowledge center for seniors, linking them to resources so they may thrive. The center also serves as an indicator of senior community needs. Through the data collected, they identify unmet needs and develop strategies, often with the help of partners, to solve community problems.

One such need is to address critical issues for seniors during wildfires and other community emergencies. The funds requested from the San Marcos Community Foundation grant program will directly support San Marcos seniors through the Senior Emergency Go-Bags program.

Together, with support from the San Marcos Community Foundation, we can ensure a safer future for seniors during times of emergency.

Thank you for your consideration,

Tim Jobe  
Managing Partner, MKT Advisors



# FOUNDATION FOR SENIOR WELLBEING

## BOARD OF DIRECTORS-FY 2018

**Alison Driessen, Chair**

Retired Registered Nurse / Senior Advocate

**Audrey Kelly, Vice Chair**

Retired / Senior Advocate

**Kirk Effinger, Immediate Past-Chair**

Carrington Real Estate Services

**Lela Hankins, Secretary**

RE/MAX United

**Luci Rowe, Treasurer**

Hackett, Metsker and Oswald, CPAs

**Tamra Atwood**

Senior Care Services Provider

**Rachel Currington**

Edward Jones

**Tiffany Filippi**

La Paloma Healthcare Center

**Fritzi Gros-Daillon**

Household Guardians

**Ken Kreiger**

Retired Social Worker / Senior Advocate

**Tom Reiter**

Gary and Mary West PACE Program

# SAN MARCOS COMMUNITY FOUNDATION

## Budget Worksheet

Provide an itemized list of expenses for this project:  
(example – 72 bicycle helmets at \$7.80 each including tax = \$561.60)

Senior Emergency Go-Bags Event – IRC staff hours	\$8,000
Materials for Emergency Go-Bags (\$20 x 150 = \$3000)	\$3,000
Printed instructions, medical ID luggage tags and other literature for bags	\$1,000
Emergency instruction magnets (funded in 2017)	\$1,000
Advertising for Senior Emergency Go-Bags Event	\$1,000
Event expenses (rentals, food, permits)	\$1,000
<b>Total budget for this PROJECT:</b>	<b>\$15,000</b>

**Grant Request Amount:** **\$10,000**  
(Mini-grants not to exceed \$1,500, Regular grants not to exceed \$10,000.)

Is this a challenge grant? No

Could it be? Yes

**Please list any other funding sources for this project.**

**\*\*Indicate if funds are committed (C), conditional (CD), or pending (P).**

\$ 1,000 San Diego Gas and Electric Grant	** C
\$ 5,000 San Diego County Community Enhancement Grant	** P
\$ 5,000 Summer Celebration Fundraising Event	** CD
\$ 1,000 Event sponsors / individual contributions (such as challenge grant)	** P

## Funding Recommendation Worksheet: Art and Cultural Heritage Grants

Total Available for Distribution:

\$3,500

Name	Requested Amount	Type	Summary of Project	GFC Funding Recommendation
Art Animates Life	\$2,000.00	Arts	To fund two theatrical productions by North County Players: "Passage into Fear" and "Mr. Scrooge and Mr. Dickens."	
San Marcos Historical Society	\$2,000.00	Arts	To host a series of free or low cost performances for the community at Heritage Park, featuring local performers in Connors Hall.	
California State University San Marcos Foundation	\$3,500.00	Arts	To help fund the "Conversations that Matter" series.	
<b>Total Grants Requested:</b>	<b>\$7,500.00</b>		<b>Total Amount Recommended:</b>	

# Charles Carr

February 10, 2018

Re: San Marcos Community Foundation Arts & Culture Grant

City of San Marcos  
ATTN: San Marcos Community Foundation  
1 Civic Center Drive  
San Marcos CA 92069



2018-19 President



Contributor



Columnist/Contributor



Contributor

Dear San Marcos Community Foundation board members,

Thank you immensely for considering our organization, Art Animates Life, for a San Marcos Community Foundation Arts & Culture grant for 2018-19.

Art Animates Life (North County Players) will give first priority to San Marcos/Lake San Marcos residents for acting, crewing, and production positions. We will also first query San Marcos nonprofits, community venues, and businesses with sufficient space for a location to stage the show. Materials and documents associated with both events will reflect the above -- as-well-as our receipt and appreciation of a SMCF grant.

For more than a decade Art Animates Life has offered greatly-reduced ticket prices to the general public, no-cost professional quality short films and promos for local charities and nonprofits, zero 'pay for play' fees for actor participants, and extremely low tuition fees for enrollees in our Young Filmmaker Series.

If we're so fortunate, your grant will make a tangible and lasting contribution to our cultural environment by greatly helping to provide access to both theatrical and filmic art forms to countless local individuals families.

Sincerely,

Charles Carr (Caratti)  
President, Art Animates Life, Inc. - North County Players

**City of San Marcos**  
**Art and Cultural Grant Application 2018**

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Grant request: \$ \_\_\_\_\_

Total Program Budget: \$ \_\_\_\_\_

Name of Organization: \_\_\_\_\_

Contact Person \_\_\_\_\_ Title \_\_\_\_\_

Organization Address \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: \_\_\_\_\_ Web address: \_\_\_\_\_

Number Paid staff \_\_\_\_\_ Number volunteer staff \_\_\_\_\_

Geographic Area Served:  
\_\_\_\_\_

Describe your organization in the space below):

Art Animates Life, along with its theatrical offshoot, North County Players, produces live stage productions and other events to benefit local nonprofits and members of the community on both sides of the curtain.

Over the past decade Art Animates Life events have benefited many essential charities including Charity Wings Art Center (San Marcos), the San Marcos VFW's Veterans' Relief Fund, the San Marcos Historical Society, The Escondido Arts Partnership, The Park Avenue Center, Paradise Community Services, PowPAC, and others.

Art Animates Life's president for 2018-19 is Charles Carr, currently a writer for the San Diego Union-Tribune, the Californian, the North County Times, the Times-Advocate, and many others, who has penned literally thousands of bi-lined articles, columns, and features, often specifically focusing on San Marcos area events and issues.

Describe the project seeking grant funding: *(Please use font size 10 point or larger)*

*[Discuss its goals, your plan to carry out the project, project timeline and readiness, proposed venue and target audience, and whether this is a paid or free event. Please include how this event will promote San Marcos.]*

**Art Animates Life (North County Players) will give first priority to San Marcos/Lake San Marcos residents for acting, crewing, and production positions. We will also first query San Marcos nonprofits, community venues, and businesses with sufficient space for a location to stage the show.**

**Promotional and press materials associated with both events will reflect the above, as-well-as our receipt of and appreciation for a SMCF grant.**

The project for which we're requesting a SMCF grant would facilitate two theatrical productions in the 2018-19 year:

First, we will reprise performances of our original production, "Passage Into Fear," marking the centenary of World War I which will be memorialized the world over in the coming year. "Passage Into Fear" was originally produced in partnership with CSU San Marcos, the San Marcos Arts Council, and the San Marcos Historical Society. It has previously been performed two seasons at the Historical Society and one season at the San Marcos Civic Center.

Second, we will be staging our annual holiday production. This year's show will be North County Player's original adaptation of Charles Dickens' masterpiece "A Christmas Carol," titled "Mr. Scrooge & Mr. Dickens."

This year's shows will benefit several San Marcos and area charities including the Charity Wings Art Center and the San Marcos VFW. Beneficiary organizations are welcome to take as large a role as they wish in generating revenue for their organization -- or they can focus on doing the important work they do for our community and accrue donations automatically as attendees purchase tickets.

Art Animates Life events promote tourism and economic development by advancing the ideal of a vibrant, grassroots art community that is well integrated with governmental and other social institutions.

Donations from entities and individuals allow us to both maximize returns to our beneficiaries and keep ticket prices extremely low.

Art Animates Life production ticket prices are typically 1/2 or 2/3 LESS than would normally be charged for productions of comparable quality while providing a creative crucible that allows new artists to work side-by-side with seasoned pros in real world on-stage environments.

Roughly 1,000 people are directly served but, considering widespread social network penetration and ad buys (Facebook, The Reader, San Diego Magazine, The Paper, 92078, SHARE, et al.), and deep saturation with banners and flyers, the effective reach is many times larger.

No member of Art Animates Life receives payment in any form, including actors and production team members.

A grant from the San Marcos Community Foundation would be prominently noted in all press releases and on distributables including banners, flyers, show programs, and other promotional materials.

### Community Support:

*[Please describe actions that indicate active community support for this event. Provide details of in-kind or cash contributions. Describe additional funding sources for the event if applicable. Describe any steps already taken to get additional funds or in-kind support for this event.]*

Over the past decade, Art Animates Life productions has raised tens-of-thousands of dollars for North County San Diego area disaster relief, an arts nonprofit, a municipal gallery, a community outreach center, an historical society, a veterans relief fund, several struggling community theaters, and more. Thousands of Southern California residents have attended North County Players shows.

Our model benefits the greater community in five key ways:

- 1) Offers financial support for essential North County (often San Marcos) charities.
- 2) Provides excellent live theater at greatly reduced ticket prices.
- 3) Never charges a 'pay-to-play' fee of ANY kind, further enabling every member of the acting and creative community the opportunity to participate regardless of financial situation.
- 4) Produces shows that are not only entertaining but educative and historically significant.
- 5) Finally, Art Animates Life is a complete production entity that owns its own lights, sound, sets, props, costumes, video projection, and more. As a result we are able to stage events at venues which would not otherwise be able to (e.g., a municipal gallery, an arts center in an industrial district, a nearly 100-year-old community theater, etc.) or rent a fully-purposed local venue, if price fits our stringent budget guidelines.

A primary goal is to nurture and grow a cherished American art form by helping to ensure it remains accessible to ALL members of the community, regardless of personal means. Every family should be able to experience the unique wonder of live theater.



## Project Budget

### Project Income:

#### Donated Income:

Individual contributions	_____
Business/Corporate Contributions	_____
Other Government grants	_____
Foundation Grants	_____
Other grants	_____

#### Earned Income:

Admission/Ticket Sales	_____
Other	_____

In-kind contributions	_____
-----------------------	-------

San Marcos Art and Cultural Grant request	_____
-------------------------------------------	-------

TOTAL INCOME:	_____
---------------	-------

### Project Expenses:

Administrative Personnel	_____
Artistic Personnel	_____
Program/Production/Exhibition Cost	_____
Facility Rental	_____
Artist Fees	_____
Promotion/Marketing Costs	_____
Office Supplies and Materials	_____
Other	_____

Total Project expenses:	_____
-------------------------	-------

Higher consideration will be given to those applicants having matching funds.

## Certification Page

Is your organization incorporated as a non-profit organization? \_\_\_\_\_

If "YES"

Date of incorporation as a non-profit: \_\_\_\_\_

Federal Tax ID#: \_\_\_\_\_

If "NO"

Name of sponsoring organization: \_\_\_\_\_

Its Federal Tax ID#: \_\_\_\_\_

We certify that the information contained in this application, and its attachments, is true and correct to the best of our knowledge. We also hereby certify that our organization is in compliance with all state, federal and local laws regarding licensing and employment practices.



\_\_\_\_\_  
Signature and title of individual preparing the application form

\_\_\_\_\_  
Print Name

AND



\_\_\_\_\_  
President

\_\_\_\_\_  
Signature and title of President or authorized officer

\_\_\_\_\_  
Print Name

Return Application by email to: [mgordon@san-marcos.net](mailto:mgordon@san-marcos.net)

Or by mail to:

City of San Marcos  
Attn: San Marcos Community Foundation  
1 Civic Center Drive  
San Marcos, CA 92069

**Due Date: WEDNESDAY, APRIL 4, 2018 BY 5:30 P.M.**

**Applications received after the due date and time will not be accepted.**

# Charles Carr

January 29, 2018

City of San Marcos  
c/o San Marcos Art & Cultural Grant Program  
1 Civic Center Drive  
San Marcos, CA 92069



President/Co-founder



Contributor/Features Writer



Columnist/Features Writer



News & Reviews Editor/Columnist

Dear Sir or Ma'am,

Below is a list of **Art Animates Life** board members including residency information as part of our organization's application for a 2018-19 **San Marcos Community Foundation Arts & Culture Grant**.

**Charles Caratti**

(president) lives in Valley Center but over the past 20 years has penned many newspaper columns featuring San Marcos which have appeared in 'The North County Times,' 'The Californian,' 'The Times-Advocate,' and 'The San Diego Union-Tribune.'

**Marcelle Caratti**

(vice president) lives in Valley Center but contracts through San Marcos' Pathways Academy (292 East Barham Drive) as a music teacher.

**Peter Bunn**

(board member) lives in San Marcos (3535 Linda Vista Dr.)

**Daniel Geiszler**

(board member) lives in San Marcos (1135 Via Vera Cruz)

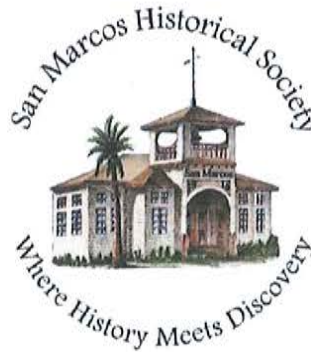
**Alex Caratti**

(secretary/treasurer) lives in San Marcos (1135 Via Vera Cruz)

Thank you very much!

Charles Carr (Caratti)  
President, Art Animates Life, Inc.

# San Marcos Historical Society & Heritage Park



## Proposal for Arts and Culture Grant 2018

San Marcos Historical Society  
Heritage Park in Walnut Grove Park  
1952 Sycamore Drive, San Marcos, CA 92069  
760-744-9025 [sanmarcoshistory@att.net](mailto:sanmarcoshistory@att.net)

**SAN MARCOS**  
DISCOVER LIFE'S POSSIBILITIES



City of San Marcos  
San Marcos Community Foundation  
Arts and Culture Grant 2018

## **San Marcos Community Foundation Art and Cultural Grant Application 2018**

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Grant request: \$2,000.00

Total Program Budget: \$2950.00

Name of Organization: San Marcos Historical Society & Heritage Park

Contact Person: Tanis Brown Title: President, Board of Directors

Organization Address: 1952 Sycamore Drive, San Marcos, CA 92069

Phone: 760-744-9025 or 760-317-0748 Fax: none

Email: [sanmarcoshistory@att.net](mailto:sanmarcoshistory@att.net) Web address: [www.smhistory.org](http://www.smhistory.org)

Number Paid staff: none Number volunteer staff: 20+ part-time volunteers

Geographic Area Served: Primarily San Marcos, Lake San Marcos and North San Diego County Inland

Describe your organization in the space below):

The San Marcos Historical Society is a non-profit, 501c3 organization established in 1967. The mission of the organization is to protect, preserve and present local history for the benefit of the greater community. The San Marcos Historical Society is guided by a 12-member Board of Directors, who together with community volunteers manage Heritage Park, located inside Walnut Grove Park. Heritage Park consists of 4 buildings on 1.4 acres including 2 historical homes built in the late 1800's and another historical building constructed by the WPA in 1939, and the Welcome Center, built in 2009 and serves as office space, meeting room, research library, and storage facility. The Welcome Center is a gathering area where guests are greeted by a photos collage of historical scenery. The photo display came about through the 2010 Arts and Culture Grant from San Marcos Community Foundation.

Programs at Heritage Park include several educational programs for students attending local schools, scout troops and youth organizations. These include Hands on History, a Traveling Trunk Show, and Exploring Local History. Classes for adults include a variety of classes on Genealogy and Sustainable Landscaping and Heritage Gardening throughout the year, as well as individual, family and group tours led by trained docents are offered regularly.

The Mary Y. Connors Hall is the main Museum area filled with stories, photos and displays of San Marcos history from the earliest inhabitants through incorporation as a city in 1963. Additional rotating displays feature a variety of historical topics, people, local art and artists, collections and Veterans displays twice a year. The Museum facility also provides a gathering place for special events and lectures sponsored by the Historical Society. The Research Library contains historical records, over 2000 photos, biographies, books on local history, maps and newspaper collections, that are available for use by the public at Heritage Park.

The Historical Society is funded and maintained through memberships, donations, grants, bake sales, fundraisers and small fees for tours, programs and facility use rental. We have also been the recipient of generous in-kind donations of supplies and service days by local civic organizations, faith centers, businesses, and high school and college volunteers.

Describe the project seeking grant funding: *(Please use font size 10 point or larger)*

*[Discuss its goals, your plan to carry out the project, project timeline and readiness, proposed venue and target audience, and whether this is a paid or free event. Please include how this event will promote San Marcos.]*

The Mary Y. Connors Hall in Heritage Park was constructed in 1939-40 to serve both local schools and the larger community. The building while not exceptionally large, has a stage, auditorium seating for up to 100, and amazing acoustics. It is a perfect facility to host lectures, musical and theater productions or art/photography exhibits. And it is in keeping with the historical significance and purpose of the facility.

In the following year, the San Marcos Historical Society would like to host a series of free or minimal-cost performances for the community at Heritage Park, featuring local performers in the Mary Y. Connors Hall. The purpose is twofold – first to provide a series of historically themed entertainment for families and community members, but also to introduce them to the resources at Heritage Park and Walnut Grove Park. The concept is simple, the Historical Society finds local artists and performers to present a 90-minute concert who are willing to perform for a modest fee. We work with other non-profits and community agencies as well as local news providers to help advertise the performances. Our target audience will include both families and senior citizens and those who may not otherwise be exposed to this type of entertainment. We will advertise through schools and senior living facilities as well as community news providers. On the day of the concert, participants are welcome to visit the historical homes in Heritage Park and learn about the history of San Marcos before, during intermission and after the performances.

Each performance might have a theme, such as “Music from the Ranchos” or “Holiday Classics”, or “Tunes from “WWII”, that coincides with an historical time frame, geographical location, type of music or art form, or annual celebration or event. Ideally, we would prefer to utilize local performers. As funding permits, performances will tentatively be held in August, October, and December 2018, and January, February and March 2019.

The Historical Society will provide the facility, seating, room preparation and be responsible for all publicity. We will also reach out to other community non-profit agencies, and the San Marcos Library to promote the concerts and performances. We believe this kind of affordable, enrichment activity that is available to families and senior citizens promotes the quality of life in San Marcos, and exhibits the original goals of the City of San Marcos in establishing the Arts and Culture Grant.

As a past recipient of the annual grant, the San Marcos Historical Society will continue to use the funds we receive to promote both the City and the San Marcos Community Foundation in addition to our organization and Heritage Park.

Community Support:

*[Please describe actions that indicate active community support for this event. Provide details of in-kind or cash contributions. Describe additional funding sources for the event if applicable. Describe any steps already taken to get additional funds or in-kind support for this event.]*

The Historical Society has always reached out to other community organizations for support and partnerships. We have been in communication with the San Marcos Library, the Museum of Making Music in Carlsbad, the Foundation for Senior Wellbeing, and the Twin Oaks Valley Property Owners Association as well as two local musicians.

Each of these organizations has expressed interest in supporting our project in different ways from advertising by the library and Foundation for Senior Wellbeing, to volunteers to set up by the property owners. The musicians we contacted are willing to lower rate of performance, as well as Museum of Making Music – which has several performing groups.

To date we have not asked for additional funding for these events and because we do not have to rent facilities or equipment, the costs are lower than if we had to seek out these resources. The Historical Society is also prepared to provide additional funding if needed. As each event becomes more defined, we may seek additional funding from some of our community partners like the Twin Oaks Valley Equestrian Association or Kiwanis Club, and San Marcos High School Interact Club and ROTC.

## Project Budget

### Project Income:

#### Donated Income:

Individual contributions	*\$350.00 SM Historical Society
Business/Corporate Contributions	none to date
Other Government grants	none to date
Foundation Grants	none to date
Other grants	none to date
	*contribution as needed to support events

#### Earned Income:

Admission/Ticket Sales	\$600.00
Other	0

In-kind contributions                      see below and in community support description

San Marcos Art and Cultural Grant request      \$2000.00

**TOTAL INCOME:                      \$2950.00**

### Project Expenses:

Administrative Personnel	In-kind contribution (SM Historical Society)
Artistic Personnel	0
Program/Production/Exhibition Cost	0
Facility Rental	In-kind contribution (SM Historical Society)
Artist Fees	\$1800.00
Promotion/Marketing Costs	\$1000.00
Office Supplies and Materials	\$ 150.00
Other	0

**Total Project expenses:                      \$2950.00**

Higher consideration will be given to those applicants having matching funds.



### Certification Page

Is your organization incorporated as a non-profit organization? Yes

If "YES"

Date of incorporation as a non-profit: August 1967  
Federal Tax ID#: 23-7373084

If "NO"

Name of sponsoring organization: \_\_\_\_\_  
Its Federal Tax ID#: \_\_\_\_\_

We certify that the information contained in this application, and its attachments, is true and correct to the best of our knowledge. We also hereby certify that our organization is in compliance with all state, federal and local laws regarding licensing and employment practices.

*Tanis Brown*

Signature and title of individual preparing the application form

Tanis Brown

Print Name

AND

*Mimi Kennedy Vice President, Mimi Kennedy*

Signature and title of President or authorized officer

Print Name

Return Application by email to: [mgordon@san-marcos.net](mailto:mgordon@san-marcos.net)

Or by mail to:

City of San Marcos  
Attn: San Marcos Community Foundation  
1 Civic Center Drive  
San Marcos, CA 92069

**Due Date: WEDNESDAY, APRIL 4, 2018 BY 5:30 P.M.**

### **San Marcos Historical Society Board of Directors - 2018**

President:	Tanis Brown 1385 Maloney St. San Marcos, CA 92069	Ph: 760-760-0438 H Cell: 760-317-0748 E-mail: <a href="mailto:tanisbrown@cox.net">tanisbrown@cox.net</a>
Vice President:	Mimi Kennedy 428 Borden Circle San Marcos, CA 92069	Ph: 760-471-7692 H Cell: 760-224-3849 E-mail: <a href="mailto:lsouthernbelle@cox.net">lsouthernbelle@cox.net</a>
Secretary:	Jan Wright 131 Lynmar Lane Vista, CA 92084	Ph: 760-940-1513 H Cell: 760-716-0106 E-mail: <a href="mailto:jan.wright@smusd.org">jan.wright@smusd.org</a>
Treasurer:	Steve Hall 328 Crownview Ct. San Marcos, CA 92069	Cell: 760-809-1637 E-mail: <a href="mailto:steve@hankinsandhall.com">steve@hankinsandhall.com</a>
Director:	Robert Casalva 949 Carriage San Marcos, CA 92069	Ph: 760-807-5158 E-mail: <a href="mailto:casalava@sbcglobal.net">casalava@sbcglobal.net</a>
Director:	Jackie Hartley 544 Barnaville Lane San Marcos, CA	Ph: 760-744-2724 Cell: 760-917-4011 E-mail: <a href="mailto:jhartley4@yahoo.com">jhartley4@yahoo.com</a>
Director:	Kelle Anzalone 2968 Cliff Circle Carlsbad, CA 92010	Cell: 760-622-5101 E-mail: <a href="mailto:silentgal87@gmail.com">silentgal87@gmail.com</a>
Director:	Jo Maus 660 Bennett San Marcos, CA 92069	Ph: 760-745-6285 H E-mail: <a href="mailto:josews@cox.net">josews@cox.net</a>
Director:	Barbara Krywko 140 Equestrian Ct. San Marcos, CA 92069	Ph: 760-744-6999 H Cell: 619-993-1095 E-mail: <a href="mailto:barbarakrywko@cox.net">barbarakrywko@cox.net</a>
Director:	Mark Marquez 858 Lacebark Street San Marcos, CA 92069	Ph: 760-591-0549 E-mail: <a href="mailto:marquez.mark@gmail.com">marquez.mark@gmail.com</a>
Director:	Heidi Rassatt 1208 White Sands Dr. San Marcos, CA 92078	Ph: 760-727-1919 Cell: 760-908-9857 E-mail: <a href="mailto:heidimsr@cox.net">heidimsr@cox.net</a>

Statement of Information  
San Marcos Historical Society 2017

On Nov 3, 2017, at 8:28 AM, Tanis Brown <[Tanisbrown@cox.net](mailto:Tanisbrown@cox.net)> wrote:

<Statement of Information 2017.pdf>

Secretary of State ALEX PADILLA	
SEARCH RESULTS	SEARCH RESULTS
SEARCH RESULTS	SEARCH RESULTS
SEARCH RESULTS	SEARCH RESULTS

Results Detail

Last statement filed on: 6/20/2017

Corporation	
SAN MARCOS HISTORICAL SOCIETY, INC.	
Number: C0578240	Incorporation Date: 8/20/1969
Jurisdiction: CA	Type: Domestic Nonprofit
Address	
1952 SYCAMORE DR.	
SAN MARCOS, CA 92069	
Agent For Service Of Process	
TANIS BROWN	
1952 SYCAMORE DR.	
SAN MARCOS, CA 92069	

Please review this information to determine if you have located the correct corporation. The corporation is not yet due to file the required statement; therefore, this filing must be filed either by mail or at our public counter in Sacramento. Refer to Statement of Information for the forms and instructions.

Search Results    New Search

Statement of Information  
Filed in Summer 2017  
next filing due 2019

FRANCHISE TAX BOARD

1025 P STREET  
SACRAMENTO, CALIFORNIA 95814

November 13, 1969

San Marcos Historical Society, Inc.  
c/o Richard D. Ring  
114 Michigan Avenue  
Vista, CA 92083

Corporate No. 578240

Purpose: Educational  
Report Required: Return or Report  
Form of Organization: Corporation  
Accounting Period Ending: 12-31  
Private Foundation: No

Gentlemen:

Based upon the information submitted and the understanding that your operations will continue as evidenced to date or will conform to those proposed in your application, we have concluded that you are exempt from state franchise or income tax under Section 23701d of the Revenue and Taxation Code. Any changes in operation from those described, or in your character or purposes must be reported immediately to this office for consideration of their effect upon your exempt status. You must also report any change in your name or address.

You are not required to file state franchise or income tax returns so long as you are exempt, unless you have income subject to the unrelated business income tax under Section 23731 of the Code, in which event you are required to file Form 109 annually by the 15th day of the 3rd month following the close of your annual accounting period.

You are required to file an information return, report or statement annually, as indicated above, on or before the 15th day of the 5th month after the close of your annual accounting period.

Contributions made to you are deductible by donors as provided by Sections 17214, 17215, 17216 and 24357 of the Code.

If the organization is incorporating or is a foreign corporation qualifying to do business in California, this approval will expire unless incorporation or qualification is completed within 30 days.

Separate applications must be filed for exemption from federal income or other taxes and other state taxes.

Very truly yours,

*James C. Stewart*  
James C. Stewart  
Counsel

- ☒ cc: Secretary of State (Corp)  
X cc: Registrar of Charitable Trusts


23-7373084  
Non Profit Tax ID

Statement of Information  
Filed in Summer 2017  
next Filing due 2019

Statement of Information  
San Marcos Historical Society 2017

On Nov 3, 2017, at 8:28 AM, Tanis Brown <[Tanishbrown@cox.net](mailto:Tanishbrown@cox.net)> wrote:

<Statement of Information 2017.pdf>

**Secretary of State ALEX PADILLA**  
SECRETARY OF STATE

REGISTRATION & VOTER INFO  
CAMPAIGN FINANCE  
QUESTIONS & ANSWERS  
RECORDS & JUDICIAL  
OTHER SERVICES

HOME  
SITE SEARCH  
CONTACT US

### Results Detail

Last statement filed on: 6/20/2017

Corporation		
SAN MARCOS HISTORICAL SOCIETY, INC.		
Number: C0578240	Incorporation Date: 8/20/1969	Status: Active
Jurisdiction: CA	Type: Domestic Nonprofit	
Address		
1952 SYCAMORE DR.		
SAN MARCOS, CA 92069		
Agent For Service Of Process		
TANIS BROWN		
1952 SYCAMORE DR.		
SAN MARCOS, CA 92069		

Please review this information to determine if you have located the correct corporation. The corporation is not yet due to file the required statement; therefore, this filing must be filed either by mail or at our public counter in Sacramento. Refer to Statement of Information for the forms and instructions.

Search Results    New Search

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Very truly yours,

*James C. Stewart*  
James C. Stewart  
Counsel

- ☒ cc: Secretary of State (Corp)  
☒ cc: Registrar of Charitable Trusts

23-7373084  
Non Profit Tax ID

**City of San Marcos**  
**Art and Cultural Grant Application 2018**

---

Grant request: \$3,500

Total Program Budget: \$15,500

Name of Organization: California State University San Marcos Foundation

Contact Person Lauren Tucker

Title Director of Corporate and Foundation Relations

Organization Address 333 S. Twin Oaks Valley Rd., San Marcos, CA 92096

Phone: 760-750-4400

Fax: 760-750-3240

Email: ltucker@csusm.edu

Web address: www.csusm.edu/giving

Number Paid staff 0

Number volunteer staff 0

Geographic Area Served: San Diego and Southwest Riverside Counties

Describe your organization in the space below):

California State University San Marcos focuses on the student as an active participant in the learning process. [As a Carnegie classified "community engaged" university](#), CSUSM students work closely with a faculty whose commitment to sustained excellence in teaching, research, and community partnership enhances student learning. The university offers rigorous undergraduate and graduate programs distinguished by exemplary teaching, innovative curricula, and the application of new technologies. CSUSM provides a range of services that respond to the needs of a student body with diverse backgrounds, expanding student access to an excellent and affordable education. As a public university, CSUSM grounds its mission in the public trust, alignment with regional needs, and sustained enrichment of the intellectual, civic, economic, and cultural life of our region and state.

Founded in 1989, California State University San Marcos is the 20<sup>th</sup> campus to be established in the CSU system. For over 25 years, thanks to a groundswell of community support, there is no other university so singularly focused on the people and communities of North San Diego and Southwest Riverside Counties. Each day we put ingenuity to work to serve our students better, to spur regional economic growth and to forge partnerships for the common good.

Under the leadership of the [Office of Inclusive Excellence \(OIE\)](#), California State University San Marcos (CSUSM) is committed to respecting and reflecting the diversity of our region, strives for educational equity and seeks to promote a fair and open environment for the exchange of ideas. The Office of Inclusive Excellence hosts at least three-to five Conversations that Matter each semester. California State University San Marcos Foundation seeks \$3,500 to fund two Conversations that Matter in the 2018-2019 academic year.

Describe the project seeking grant funding: *(Please use font size 10 point or larger)*[Discuss its goals, your plan to carry out the project, project timeline and readiness, proposed venue and target audience, and whether this is a paid or free event. Please include how this event will promote San Marcos.]

The Conversations that Matter (CTM) series is a series of evening events each semester that focuses attention on topical issues relating to diversity, educational equity, and social justice. It is free and open to the public and designed to challenge assumptions, to encourage the campus community to have conversations about difficult topics, and to mobilize students, staff & faculty to take action by moving those conversations forward. Panelists are made up of a student, an expert on campus, an expert community member, and a facilitator. Every CTM comes with specific identifiable future activities that attendees can participate in, or provides examples of things participants can do to address the issue(s) raised in the Conversation that Matters event. The call to action can include prescheduled future discussions that allow participants to delve deeper into the topic, events that collaborate with or include an external community group or organization, or classroom or student engagement, as well as co-curricular projects.

As an example, CTM held a campus wide conversation about food insecurity. From this conversation a survey discovered that on our campus the number of students who reported food insecurity are double the CSU average at 50.27%. As a result of the CTM, the Cougar Pantry was created in fall 2016. Another CTM series ultimately help support the creation of a Black Student Center by promoting dialogue, providing resources for follow-up, and engaging leadership. CTM has hosted more than 20 sessions in the past four years. The Office of Inclusive Excellence (OIE) proposes to dedicate two CTMs to veteran's issues, one in November around Veteran's Day and another in April around Memorial Day.

CSUSM is home to more than 500 student veterans; the highest percentage per capita of any California State University campus. San Diego County is the 8th largest in America but has the third largest population of veterans in the country. As a military-friendly campus, CSUSM offers a dynamic and supportive academic community and hands-on opportunities for leadership, academic and personal growth. We pride ourselves on our high-touch holistic approach toward our military-connected students, and offer a wide array of services and resources for them.

The first CTM will discuss military sexual trauma in partnership with the CSUSM Veterans Center, Student Health and Counseling Services and a representative from Camp Pendleton. Military sexual trauma (MST) is the term that the Department of Veterans Affairs uses to refer to sexual assault or repeated, threatening sexual harassment that occurred while the veteran was in the military. "While the issue of sexual assault in the military has been widely reported for years, the recent spate of allegations against individuals and momentum of the #MeToo movement has prompted a renewed effort for transparency within the armed services." According to Secretary of Defense Chuck Hagel, men comprise more than half of the victims of sexual assault in the military and do not come forward because of cultural stigmas. A movement to fully implement zero tolerance policies regarding sexual assault or harassment has re-emerged and veterans on campus and in the community are interested in having the conversation.

The second CTM will discuss race and the military in partnership with the CSUSM Veterans Center, Cross Cultural Center, Latino Student Center and Black Student Center. According to the Department of Defense's (DOD's) 2014 statistics, 32.9% of the DOD's enlisted forces are racial minorities compared to 23.4% of the civilian labor force ages 18-44. Immigrants have always made up a portion of the Armed Forces— joining the U.S. military has always been one of the fastest ways to get U.S. citizenship. Last year alone 8,000 troops with green cards became citizens. Despite these growing populations, veterans of color are disproportionately underserved in virtually every aid and assistance category provided for by the Department of Veterans Affairs and still experience high rates of deportation. To lead the discussion the Office of Inclusive Excellence will invite Col (Ret.) Ronald M. Joe, former Commandant of the Defense Equal Opportunity Management Institute.



#### Community Support:

*[Please describe actions that indicate active community support for this event. Provide details of in-kind or cash contributions. Describe additional funding sources for the event if applicable. Describe any steps already taken to get additional funds or in-kind support for this event.]*

California State University San Marcos engages the support and advice of faculty, staff, students and the community in developing the Conversations that Matter (CTM) series. Conversations that Matter topics from faculty, staff, and students and community members are submitted to the Office of Inclusive Excellence through a proposal process. The OIE aims to promote and enable a fair and equitable proposal process that ensures an exceptional annual series filled with culturally diverse programs and projects presented by professionals and experts in their respective fields. These programs and projects support CSUSM's mission by contributing to the strategic priorities of academic excellence, student life, campus climate, community partnerships, and educational equity. As CSUSM continues to grow, the OIE also provides recommendations to the administration for the sustained development of the CTM program that upholds the values of CSUSM.

Conversations that Matter continues to bring recognition and be supported by San Marcos's award-winning community. In 2016-2017 Conversations that Matter featured Political Pioneer and Community Leader Tom Hom. Tom Hom made history by becoming the first Chinese-American, person of color, elected to the San Diego City Council. Later, he won a seat to the California State Assembly. As a successful civic, business, political pioneer and a community leader, Tom helped transform San Diego into the vibrant city it is today. Also in 2016-2017, Assemblymember Lorena Gonzalez and Dr. Stephen Nichols discussed the importance of student voter participation and civic engagement. Participants learned of the various ways in which they can engage in our democratic processes and become a voice for their communities.

Beginning in 2018-2019 Conversations that Matter will seek to be more self-sustaining. Sponsorships and community support are critical to the continued success of CTM. There will be a comprehensive list of sponsorship packages on the OIE website. Previous sponsors include the American Association of State Colleges and University's American Democracy Project, and Associated Students Inc. CTM encourages co-sponsorships among campus entities, as well as leveraging existing and new partnerships with community organizations. The program will continue to seek outside support for this longstanding culturally enriching program.

In his recent state of the city address at CSUSM, San Marcos Mayor Jim Desmond said "San Marcos embraces education and is proud that both Palomar College and CSUSM educate, and graduate, more and more, first-generation college graduates year after year. All San Marcos schools not only treat with respect, but also educate, our returning Veteran's heroes. And, our San Marcos Unified School District is one of the best in the region; their efforts attract many young families, to our community, and provide our children, with a stellar educational foundation. It is the collaboration between the city, our educational institutions our businesses, and the region, that creates the high quality of life, in San Marcos."

Support from the San Marcos Community Foundation can help continue to enhance the relationship between our campus and the community. Conversations that Matter will continue to fulfill the role as a leader in facilitating difficult dialogue and turning issues to action for the City of San Marcos.

## Project Budget

### Project Income:

#### Donated Income:

Individual contributions	\$9,000 (Institutional Support)
Business/Corporate Contributions	\$0
Other Government grants	\$0
Foundation Grants	\$0
Other grants	\$0

#### Earned Income:

Admission/Ticket Sales	Free
Other	\$0

In-kind contributions	\$0
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San Marcos Art and Cultural Grant request	\$3,500
-------------------------------------------	---------

TOTAL INCOME:	\$15,500
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### Project Expenses:

Administrative Personnel	\$1,500
Artistic Personnel	\$2,500
Program/Production/Exhibition Cost	\$500
Facility Rental	\$2,000
Artist Fees	\$3,000
Promotion/Marketing Costs	\$1,500
Office Supplies and Materials	\$500
Other (Catering)	\$3000
Other (Parking)	\$1000

Total Project expenses:	\$15,500
-------------------------	----------

Higher consideration will be given to those applicants having matching funds.

## Certification Page

Is your organization incorporated as a non-profit organization? Yes

If "YES"

Date of incorporation as a non-profit: February 9, 2009

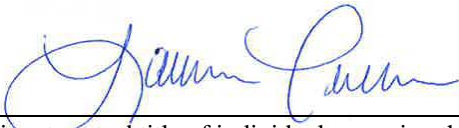
Federal Tax ID#: 80-0390564

If "NO"

Name of sponsoring organization: \_\_\_\_\_

Its Federal Tax ID#: \_\_\_\_\_

We certify that the information contained in this application, and its attachments, is true and correct to the best of our knowledge. We also hereby certify that our organization is in compliance with all state, federal and local laws regarding licensing and employment practices.

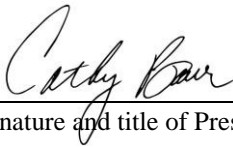


Signature and title of individual preparing the application form

Lauren Tucker

Print Name

AND



Signature and title of President or authorized officer

Cathy Baur

Print Name

Return Application by email to: [mgordon@san-marcos.net](mailto:mgordon@san-marcos.net)

Or by mail to:

City of San Marcos  
Attn: San Marcos Community Foundation  
1 Civic Center Drive  
San Marcos, CA 92069

**Due Date: WEDNESDAY, APRIL 4, 2018 BY 5:30 P.M.**

**Applications received after the due date and time will not be accepted.**

# CSUSM Foundation Board Members

**Luanne Bas** - San Marcos Community Member  
*Retired Community Leader*

**Cathy Baur** - San Marcos Community Member  
CSUSM Foundation Board Executive Director  
*Vice President, University Advancement, CSUSM*

**Bill Bradbury** - San Marcos Community Member  
*Professor of Music and Music Technology, CSUSM*

**Dan Calac, M.D.**  
*Medical Director, Indian Health Council*

**Esther Calac-Heller**  
*Primary Care Provider, Indian Health Council*

**Maryann Edwards**  
*Council Member, City of Temecula*

**John Fortune**, '02  
*Accountant, MiraCosta College*

**Edwin D. (Ed) Fuller** - San Marcos Community Member  
*President, Laguna Strategic Advisors, LLC*

**Ron Gerevas** - San Marcos Community Member  
*Retired Heidrick & Struggles*

**Karen S. Haynes, Ph.D.** - San Marcos Community Member  
*President, CSUSM*

**Jenna Hernandez**, '18 - San Marcos Community Member  
*CSUSM Student*

**Emilie Hersh** - San Marcos Community Member  
*Principal and Founder, Unbuttoned Innovation*

**Neal Hoss** - San Marcos Community Member  
CSUSM Foundation Board Treasurer and Secretary  
*CFO & Vice President, Finance and Administrative Services, CSUSM*

[Nathaniel Keifer-Wheals, '09](#)

*Senior Business Analyst, Covance Pharmaceuticals*

[Thomas Kenaya](#)

*Manager, Assurance and Business Advisory, Haskell & White, LLP*

[MajGen Anthony \(Tony\) Jackson](#)

*US Marine Corps, Retired*

[Barbara Mannino](#) - San Marcos Community Member

*Retired Community Leader*

[Anthony J. Pack](#)

*Retired Community Leader*

[Jack Raymond](#) - San Marcos Community Member

*CSUSM Foundation Board Chair*

*Chairman and CEO, Raymond Companies*

[Toni Ritchey](#) - San Marcos Community Member

*Attorney, Fischer & Ritchey, LLP*

[Taylor Sutherland](#)

*Wealth Advisor, Halbert Hargrove*

[Steve Wagner](#) - San Marcos Community Member

*Co-Founder and President, Stone Brewing Co.*

#### **Finance and Investment Committee Members**

[Christian F. Tresse](#)

*Vice President, Financial Advisor and Principal, Bernstein Global Wealth Management*

[Bennett Cherry, Ph.D.](#) - San Marcos Community Member

*Associate Professor of Entrepreneurship, College of Business Administration, CSUSM*

INTERNAL REVENUE SERVICE  
P. O. BOX 2508  
CINCINNATI, OH 45201

DEPARTMENT OF THE TREASURY

Date:

**JUN 04 2009**

CALIFORNIA STATE UNIVERSITY SAN  
MARCOS FOUNDATION  
333 S TWIN OAKS VALLEY RD  
SAN MARCOS, CA 92096-0001

Employer Identification Number:  
80-0390564

DLN:

17053118042049

Contact Person:

TRACY P DORNETTE

ID# 31330

Contact Telephone Number:

(877) 829-5500

Accounting Period Ending:

June 30

Public Charity Status:

170(b)(1)(A)(iv)

Form 990 Required:

Yes

Effective Date of Exemption:

No

Contribution Deductibility:

Yes

Addendum Applies:

No

**RECEIVED**

**JUN 09 2009**

CSU San Marcos  
Foundation

Dear Applicant:

We are pleased to inform you that upon review of your application for tax exempt status we have determined that you are exempt from Federal income tax under section 501(c)(3) of the Internal Revenue Code. Contributions to you are deductible under section 170 of the Code. You are also qualified to receive tax deductible bequests, devises, transfers or gifts under section 2055, 2106 or 2522 of the Code. Because this letter could help resolve any questions regarding your exempt status, you should keep it in your permanent records.

Organizations exempt under section 501(c)(3) of the Code are further classified as either public charities or private foundations. We determined that you are a public charity under the Code section(s) listed in the heading of this letter.

Please see enclosed Publication 4221-PC, Compliance Guide for 501(c)(3) Public Charities, for some helpful information about your responsibilities as an exempt organization.

Letter 947 (DO/CG)

CALIFORNIA STATE UNIVERSITY SAN

Sincerely,

A handwritten signature in dark ink, appearing to read "Robert Choi". The signature is fluid and cursive, with the first name "Robert" and last name "Choi" clearly distinguishable.

Robert Choi  
Director, Exempt Organizations  
Rulings and Agreements

Enclosures: Publication 4221-PC

Letter 947 (DO/CG)



## MINUTES

### SAN MARCOS COMMUNITY FOUNDATION GRANT FUNDING SUBCOMMITTEE MEETING

Wednesday, February 14, 2018 – 6:00 PM

San Marcos Conference Room, 1 Civic Center Drive

#### CALL TO ORDER

Board Vice President Monahan called the meeting to order at 6:00 p.m.

#### ROLL CALL

PRESENT: BOARD MEMBERS: MONAHAN, STACK

ABSENT: BOARD MEMBER: WILLIAMS

ALSO PRESENT: Administrative Services Manager Michael Gordon and Office Specialist III Lisa Kiss.

#### OLD BUSINESS

1. GRANT AWARD HISTORY – Noted and filed.

#### NEW BUSINESS

##### 2. MINI GRANT APPLICATION PROPOSALS

Board member Monahan commented they have \$11,000 - \$17,000 to award for the quarter. Gordon noted that two, MHHS and Luminary Arts, were carried over from last meeting. Board members discussed four mini grant requests: 1). Mission Hills High School Track and Field, to fund upcoming track and field expenses, including fees for invitational's and the replacement of aging equipment. Gordon added that MHHS Cross Country had been funded previously and that Track and Field is spring. 2). Luminary Arts, to help supplement teacher salary at Alvin Dunn Elementary School for the music and drama program. Gordon pointed out they have been funded in the past. Board member Monahan commented the other two are new submittals. 3). New West Ballet, to do outreach performances, school demonstrations, and provide educational materials. Gordon explained that they aren't eligible for an Arts grant. 4). Healthy Adventures Foundation, to fund a 10-month pilot program for healthy lifestyle and parenting education programs. Board members continued to discuss all four. Gordon explained that the subcommittee can award mini grants tonight up to \$1,500 each, and the regular grants up to \$10,000 would be a recommendation to the full board which is meeting next Tuesday.





### 3. REGULAR GRANT APPLICATION PROPOSALS

Board members discussed the four regular grant requests: 1). Casa de Amparo, to fund their residential services program which provides 24-hour trauma informed care for youth in the foster care system. 2). Trauma Intervention Programs of San Diego, Inc., to fund their training academy that will be used to help provide emotional and practical support to residents in crisis immediately following a traumatic event. 3). Just in Time for Foster Youth, to provide 8 San Marcos transition age foster youth with dorm and school supplies for their educational pursuits at CSUSM. Monahan indicated it's a college bound program, directly supporting the students who age out of the foster care system and their budget is clean. 4). Restorative Justice Mediation Program, to continue funding the "Discipline that Restores" teacher training program in four San Marcos schools. Monahan pointed out that they were funded last year. Stack added that he was unable to speak to anyone, it was hard to find specifics but he feels it's mostly a conflict avoidance program. He wasn't sure if the 2017 funding trained San Marcos teachers. Gordon indicated staff would follow up. Monahan would like more information, suggested they decline and ask them to re-apply with a more thorough application. Board members continued to discuss distribution amounts and decided on \$13,800 as the total. Monahan requested that all the approved mini grants receive funding immediately and Stack agreed.

**BOARD MEMBER MONAHAN MOVED TO APPROVE *MINI* GRANTS: \$1,400.00 TO MISSION HILLS HIGH SCHOOL TRACK & FIELD (#1), \$1,500.00 TO NEW WEST BALLET (#3), \$1,500.00 TO HEALTHY ADVENTURES FOUNDATION (#4), AND DECLINE LUMINARY ARTS (#2); AND RECOMMENDED TO THE BOARD TO APPROVE *REGULAR* GRANTS: \$3,500 TO CASA DE AMPARO (#1), \$3,500.00 TO TRAUMA INTERVENTION PROGRAMS OF SAN DIEGO, INC. (#2), \$2,400.00 TO JUST IN TIME FOR FOSTER YOUTH (#3), AND DECLINE RESTORATIVE JUSTICE MEDIATION PROGRAM (#4); AND SECONDED BY BOARD MEMBER STACK. MOTION PASSED BY UNANIMOUS VOICE VOTE.**

AYES: MONAHAN, STACK  
NOES: NONE  
ABSENT: WILLIAMS  
ABSTAIN: NONE

Stack inquired if a quorum is not present next Tuesday, would they be able to move forward and approve? Gordon responded no, and that he had confirmed it with City Attorney.

#### **CONSENT CALENDAR**

**MOVED BY BOARD MEMBER MONAHAN TO APPROVE ITEMS #4 AND #5 OF THE CONSENT CALENDAR AND SECONDED BY BOARD MEMBER STACK. MOTION PASSED BY UNANIMOUS VOICE VOTE.**

AYES: MONAHAN, STACK  
NOES: NONE



ABSENT: WILLIAMS  
ABSTAIN: NONE

**4. WAIVER OF TEXT** – Waived

**5. APPROVAL OF MINUTES** – Approved - SMCF Grant Funding Subcommittee Meeting minutes of January 10, 2018.

**6. ORAL COMMUNICATIONS**

Dimitris Magemeneas, Director, Mega Game Plex (MGP), resident: Spoke about a start up, a 501c3 charity, Mega Game Plex (MGP) that he's representing. He is one of five Directors. Their vision is a sports complex/recreation center focusing on youth development, healthy living and building community. They feel the city needs additional court space because kids are being turned away and the City's recent Parks Master Plan has identified a need for additional facilities. It could also be used as a central gathering place, hosting annual New Year Eve's parties, etc., for families. They are engaging with CSUSM to spread the word, will be hosting a booth at the spring festival and fundraisers with local businesses. They are looking for support and advice; they wish to apply for a grant.

Board member Monahan suggested showing how it benefits the community, when it's needed and to not be vague. Stack recommended clarity on the application and noting where the money is going. Monahan asked if they're searching for land. Magemeneas indicated they have potential sites they're discussing but have not locked anything in yet.

**ITEMS FOR THE GOOD OF THE ORDER**

**7. NEXT MEETING DATE** – The next meeting of the SMCF Board of Directors is scheduled for Tuesday, February 20, 2018. The next meeting of the Grant Funding Committee is scheduled for Wednesday, March 14, 2018.

**8. MISCELLANEOUS** – No items.

**9. ADJOURNMENT**

**MOVED BY BOARD MEMBER MONAHAN AND SECONDED BY BOARD MEMBER STACK TO ADJOURN THE MEETING AT 6:37 PM. MOTION PASSED BY UNANIMOUS VOICE VOTE.**

**Meeting adjourned at 6:37 PM.**

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Jessica Monahan, Board Vice President



ATTEST:

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Michael Gordon, Recording Secretary