
SAN MARCOS COMMUNITY FOUNDATION – GRANT FUNDING SUBCOMMITTEE MEETING AGENDA

Wednesday, October 10, 2018 – 6:00 PM

San Marcos Conference Room

Cell Phones: As a courtesy to others, please silence your cell phone during the meeting and engage in conversations outside the meeting room.

Americans with Disabilities Act: If you need special assistance to participate in this meeting, please contact the Board Secretary at (760) 744-1050, ext. 3137. Notification 48 hours in advance will enable the City to make reasonable arrangements to ensure accessibility to this meeting. Assisted listening devices are available for the hearing impaired. Please see the Board Secretary if you wish to use this device.

Public Comment: If you wish to address the Board on any agenda item, please complete a “Request to Speak” form. Be sure to indicate which item number you wish to address. Comments are limited to FIVE minutes.

The Oral Communication segment of the agenda is for the purpose of allowing the public to address the Board on any matter NOT listed on the agenda. The Board is prohibited by state law from taking action on items NOT listed on the Agenda. However, they may refer the matter to staff for a future report and recommendation. If you wish to speak under “Oral Communications,” please complete a “Request to Speak” form as noted above.

Meeting Schedule: Regular San Marcos Community Foundation Grant Funding Subcommittee meetings are generally held on the second Wednesday of each month. The subcommittee does not meet in December. The Agenda's are posted on the City website at: www.san-marcos.net.

Agendas: Agenda packets are available for public inspection 72 hours prior to scheduled meetings at the Administration Department located on the second floor of City Hall, 1 Civic Center Drive, San Marcos, during normal business hours. Any agenda-related writings or documents provided to a majority of the San Marcos Community Foundation Grant Funding Subcommittee after distribution of the agenda packet are available for public inspection at the same time at the Administration Department.

CALL TO ORDER

ROLL CALL

OLD BUSINESS

1. GRANT AWARD HISTORY

Recommendation: **NOTE & FILE**

NEW BUSINESS

2. MINI GRANT APPLICATION PROPOSAL – Consider one (1) Mini Grant proposal by a non-profit organization requesting funds from the Foundation.

(A) OPERATION HOPE-VISTA - Request for funding in the amount of \$1,500 to purchase consumable paper goods and 60 single-day bus passes. Will serve 11 San Marcos residents.

Recommendation: **CONSIDER/APPROVE**

3. REGULAR GRANT APPLICATION PROPOSALS – Consider five (5) Regular Grant proposals by non-profit organizations requesting funds from the Foundation.

(A) ALZHEIMER'S SAN DIEGO - Request for funding in the amount of \$5,000 to provide dementia education in San Marcos. Will serve 655 San Marcos residents.

Recommendation: **CONSIDER/RECOMMEND**

(B) NORTH COUNTY HEALTH SERVICES - Request for funding in the amount of \$5,000 to purchase camera for the provision of diabetic retinopathy screening to prevent blindness. Will serve 2,334 low-income San Marcos residents.

Recommendation: **CONSIDER/RECOMMEND**

(C) KOMEN SAN DIEGO - Request for funding in the amount of \$3,877 to provide mobile mammogram screening event. Will serve 40 low-income San Marcos residents.

Recommendation: **CONSIDER/RECOMMEND**

(D) JACOBS & CUSHMAN SAN DIEGO FOOD BANK - Request for funding in the amount of \$10,000 to provide emergency food relief at the North County Food Bank. Will serve 4,502 San Marcos residents.

Recommendation: **CONSIDER/RECOMMEND**

(E) SAN MARCOS PREVENTION COALITION – Request for funding in the amount of \$9,750 to purchase t-shirts, tablecloths, display boards, computers and printer toners for youth outreach events.

Recommendation: **CONSIDER/RECOMMEND**

CONSENT CALENDAR

WAIVER OF TEXT – This item is to waive the reading of the text of all Resolutions and Policies adopted at this meeting. Resolutions and Policies shall be adopted by title.

Recommendation: **WAIVE**

APPROVAL OF MINUTES – SMCF Grant Funding Subcommittee Meeting, August 8, 2018.

Recommendation: **CONSIDER/APPROVE**

ORAL COMMUNICATIONS – Speakers are limited to five minutes. Please complete a “Request to Speak” form and place in basket provided. According to Board policy, FIFTEEN minutes has been established during this portion of the Agenda to allow citizens to speak on any matter NOT listed. The Board is prohibited by state law from taking action on items NOT listed on the Agenda. However, they may refer the matter for a future report and recommendation.

ITEMS FOR THE GOOD OF THE ORDER

NEXT MEETING DATE – The next meeting of the Grant Funding Subcommittee is scheduled for Wednesday, November 7, 2018. The next meeting of the SMCF Board of Directors is scheduled for Tuesday, November 20, 2018.

MISCELLANEOUS

ADJOURNMENT

AFFIDAVIT OF POSTING

STATE OF CALIFORNIA)
COUNTY OF SAN DIEGO) ss.
CITY OF SAN MARCOS)

I, Julie Magee, hereby certify that I caused the posting of this Agenda in the glass display case at the north entrance of City Hall and on the City website on Wednesday, October 3, 2018 prior to 5:30 pm.



Julie Magee, Recording Secretary – SMCF

SAN MARCOS COMMUNITY FOUNDATION
Grant Award History FY2018-2019

Name	Type	Amount	Date	Name of Project	Summary of Project
San Marcos High School Athletic Boosters	Mini	\$500.00	7/11/2018	Engineering and robotics training	To help cover the cost of STEM supplies for students to build a robot that will be presented at a number of school events. Serves 30+ San Marcos students.
Marine Corps Recruit Depot Museum Foundation	Mini	\$1,000.00	7/11/2018	Dialogues on the Experience of War	To provide funding for veterans to discuss their experiences in combat in order to inform history and address PTSD. Serves 4 San Marcos residents each cycle.
SPARC, Inc.	Mini	\$1,000.00	7/11/2018	SPARC Senior Art Program	To provide funding to collaborate with Charity Wings to bring a monthly art class to the senior communities. Will serve 100 residents.
Community Resource Center	Regular	\$3,000.00	8/21/2018	Food and Nutrition Distribution and Integrated Services	To provide trauma informed case management and resources for targeted needy populations. Serves over 300 San Marcos residents.
Palomar College Foundation	Regular	\$3,000.00	8/21/2018	Comets Affordable Learning Materials Program	To help convert courses to zero textbook cost or low textbook cost offerings. Serves 5,000 San Marcos residents.
The Elizabeth Hospice	Regular	\$4,500.00	8/21/2018	Bereavement Services	To provide bereavement services and training. Serves 252 San Marcos residents.
Interfaith Community Services	Regular	\$3,000.00	8/21/2018	North County Senior Connections	To provide funding for its North County Senior Connections program. Serves 150 unduplicated San Marcos residents.
Total Grants Awarded FY17-18		\$16,000.00			

Wildlife Grant Award History FY2018-2019

Name	Type	Amount	Date	Name of Project	Summary of Project
San Marcos High School Athletic Boosters	Wildlife	\$1,500.00	8/21/2018	Human-Coyote Coexistence	To create an interactive exhibit promoting the human-coyote coexistence. Serves approximately 1,000 San Marcos residents
Total Grants Awarded FY17-18		\$1,500.00			

SAN MARCOS COMMUNITY FOUNDATION
Grant Cover Page



(Choose one) ☒ **MINI-GRANT** (Choose one) ☐ **REGULAR GRANT**

Project Name: Providing Shelter and Intensive Case Management to Families with Children and Single Women Date Submitted: July 5, 2018	Total # of people served: 250 Total # of San Marcos residents served: 11	Amount Requested: \$1,500
Non-Profit Organization Name and Address, Website Operation HOPE-Vista 859 East Vista Way Vista, CA 92084	Contact Person – Name, Title & Phone, email Nicole Ketcher Director of Resource Development (760) 536-3880 x303	
<u>Briefly</u> describe your request for funds (to be expanded upon in narrative for regular grant): Operation HOPE-Vista respectfully requests partnership support to provide shelter and deliver intensive case management to families with children and single women. A year-round temporary shelter, Operation HOPE-Vista is the first in the continuum of care to lift families with children and single women from homelessness. <u>Operation HOPE-Vista Program</u> The OH-V team of 14 staff members, 3 Master’s level clinical Interns and more than 100 volunteers each week provide critical resources to our clients while they work on becoming independent. The facility contains 11 family rooms and 1 room for up to six single women, allowing occupancy of 45 individuals. The program begins for our clients with an intensive, private two-hour meeting with their case manager during which 13 discrete life areas are assessed and a plan of action developed. Operation HOPE – Vista is a clean and sober living facility; all of our clients are drug tested upon entry into the program. We adhere to this standard for the safety of our children and success of our clients. Each week the clients meet with their case manager to work on the progress of their individual goals and work through barriers. Each weeknight, clients attend a rotating schedule of skill building classes consisting of financial literacy (budgeting, credit repair and saving), parenting (including practice time with the children), life skills training, job readiness (including interviewing skills and resume building), and a group counseling session to develop healthy relationships. Additionnally, individuals from the community provide individual support for clients unique needs. The success and stability of our children are equally improtant. We know that children experiencing homelessness are at risk of having a lower chance of graduating high school and decreased chance of having a successful relationship as an adult. We have an opportunity to effect a postive change of each child who comes through our doors. The children are surrounded by compassion, care and support from the moment they enter our program. We provide daily after-school tutoring to bridge the potential learning deficiencies, structured Kids hour activites		

and healthy eating habits. As the staff and volunteers watch the children grow and experience the simple things we all take for granted — a visit from Santa, STEM Programs, and a metal workshop, we see their self esteem increase. This summer, as a part of expanding our youth programs, we are partnering with the Boys and Girls Club of Vista to give the kids in shelter the opportunity to experience summer camp in a safe, learning environment where they will make new friends and have a chance to just be a child.

Funding will support acquisition of consumable paper goods (toilet paper, trash bags, hygiene items, paper towels, snack bags, trash bags) at \$1200, as well as 60 single-day bus passes at \$300.

Briefly describe the significance of your request to the San Marcos community:

Homelessness is an ever-growing problem in North County Inland. The Point-In-Time count in January of 2018 found the homeless population in San Marcos is 111 with surrounding cities of Vista, Carlsbad, and Escondido numbering 529, 160, and 523, respectively. We see these individuals and families congregating under freeway overpasses, in front of neighborhood grocery stores, behind the bank at night. We are highly aware of the predation that occurs to families on the street, and we work daily to resolve that problem. While most residents feel helpless, concerned leaders, together with the City of Vista and the faith community, founded Operation HOPE-Vista 15 years ago to combat the ever-increasing problem of family homelessness and to provide a safe environment at night for single women. The impact on the children is greatest, just one bout of homelessness decreases their likelihood of graduating secondary school to 50% and decreases their ability to form and sustain successful adult relationships. Therefore, children are a central focus of our programs. Students continue to attend school every day, and close partnerships with the local school districts ensure each child attends Home Work Club, as well as the daily guided play in the shelter Community Room.

The scope of the problem is growing. With apartments at 98% occupancy, houses prohibitively expensive, once a family succumbs to homelessness, the road back to stability and normalcy is extremely difficult for even the best-intentioned families. Nationally, the success rate for transitional shelters is 19% and Operation HOPE-Vista boasts a 40% success rate with our families and single women moving on to permanent housing and jobs. Each family succeeds through hard work: OH-V staff is there to provide best practices in coaching and counseling, cheerleading, family guidance, and guided play with a ton of heart, and hope in addition to the shelter and case management.

Our request of a Mini Grant of \$1,500 will provide families with toiletries/hygiene items to include diapers, diaper cream, shampoo/conditioner, soap, lotion, first aid supplies, toothbrushes, toothpaste, razors, scissors, combs/brushes, as well as 60 single day bus passes to help clients attend job interviews. during their up to 90-day stay at Operation HOPE-Vista.

Please attach the following items.

Both Mini-Grant & Regular:

1. Budget for request (use SMCF Budget Worksheet)
2. Annual Operating budget for the organization or unit
3. Federal & State Tax ID numbers
4. Board of Directors listing with affiliations
5. **Regular Grants Only:**
 - a. 1-2 page narrative
 - b. First 2 pages of Federal 990
 - c. Most recent year-end Statement or Audit including any management letters associated with Audit.

Expected date project will begin/end: 8/15/2018

Date by which funds will be expended:
12/15/2018

Signature of President or Authorized Officer

Herb Liberman July 5, 2018
Herb Liberman, Interim ED Date

Submit Via Mail, In Person or Via Email to:
San Marcos Community Foundation

d. Signature of President or Authorized Officer on Application	c/o City of San Marcos 1 Civic Center Drive San Marcos, CA 92069
e. Optional: letters of support	Email (PDF Format): mgordon@san-marcos.net

**SAN MARCOS COMMUNITY FOUNDATION
Budget Worksheet**

Provide an itemized list of expenses for this project:
(example – 72 bicycle helmets at \$7.80 each including tax = \$561.60)

Consumable Supplies and 60 Bus Passes \$ 1,500

Breakdown example based on source (Expenditures may not be exact for each item):

Consumable Supplies (toilet paper, paper, paper towels, hygiene items, snack bags,
trash bags, ` ` \$ 1,200
60-Single day bus passes \$ 300

Total budget for this PROJECT: \$ 1,500

Grant Request Amount: \$ 1,500

(Mini-grants not to exceed \$1,500, Regular grants not to exceed \$10,000.)

Is this a challenge grant? No. Could it be?

Please list any other funding sources for this project.

****Indicate if funds are committed (C), conditional (CD), or pending (P).**

The below amounts are the values of other donated items needed for families (shampoos, conditioners, diapers, diaper cream, school supplies, tampons, maxipads, lotions, first aid items, and the like. Our request and budget covers only the unfunded portion of goods needed to support these families.

\$ 5,000 (Name of source) WalMart ** C
\$ 7,500 (Name of source) Multiple ** C
\$ _____ (Name of source) _____ ** _____
\$ _____ (Name of source) _____ ** _____



**Board of Directors
Operation HOPE-Vista
Fiscal Year 2018**

Cindy Taylor, Board President

5495 Parrolette Court
Oceanside, CA 92057
(H) 760-721-3954 (C) 760-805-9845
Self-Employed Entertainment Industry Consultant

Sharon Hall, Board Secretary

3621-17 Vista Campana South
Oceanside, CA 92057
(H) 760-529-9965 (C) 818-632-4160
Retired Nursing Educator

Bea Palmer, Board Vice President

4267 Esperanza Way
Oceanside, CA 92056-3458
(C) 760 637-9694
Interim Service Learning Coordinator

Gary Van Nevel, Board Treasurer

147 Paseo Marguerita
Vista, CA 92084
(H) 760-630-7839 (C) 760-405-3977
Retired Coast Guard

Dave Cowles, Board Member

1145 Columbus Way
Vista, CA 92081
(H) 760-727-8280
Retired Vista City Councilman

Mary Donovan, Board Member

2086 Warmlands Ave
Vista, CA 92084
(H) 760-726-5244 (C) 760-707-7882
Retired Director of Nursing TCMC

Jeff Briskin, Board Member

4730 Tuolumne Pl
Carlsbad, CA 92010
(C) 760-529-1547
Owner of Guardian Association Management

Beth Haight, Board Member

1927 Acorn Glen Escondido
Escondido, CA 92027
(C) 760 489-9103
Vice President Human Resources

Ernesto Perez Jimenez, Board Member

315 South Coast Hwy, U-119
Encinitas, CA 92024
(C) 760-505-0214 (W) 760-758-9551
Premier Banker

Satia Austin, Board Member

1864 Blueridge St
Oceanside, CA
(C) 760-473-1508
Educator

Dr. Dick Muir, Board Member

1003 Valencia Ave.
San Marcos, CA 92078-1361
(C) (760) 744-8355
Retired M.D., Chief of Staff

Mary Regan

633 Via Costa Rica
Vista, CA 92081
(C) 760 696-1407
Mortgage Consultant

Advisory Board

Jim Hagar, Board Member

630 Alta Vista Dr. #102

Vista, CA 92084

(W) 760-726-9882 (H) 760-726-8580.

Lawyer

Morris Vance, Board Member

1509 Tierra Del Cielo

Vista, CA 92084

(C) 760-521-5081

Retired Mayor

INTERNAL REVENUE SERVICE
P. O. BOX 2508 CINCINNATI,
OH 45201

DEPARTMENT OF THE TREASURY

Date: **MAR 1 2006**

OPERATION HOPE-VISTA INCORPORATED
PO BOX 3273
VISTA, CA 92085

Employer Identification Number: 57-1214920
DLN: 17053256000015
Contact Person: JOHN JENNEWEIN
ID# 31307
Contact Telephone Number: (877) 829-5500 Accounting Period
Ending: December 31
Public Charity Stat up: 170 (b) (1) (A) (vi').
Form 990 Required: Yes
Effective Date of Exemption: September 15, 2004
Contribution Deductibility: Yes

Dear Applicant:

We are pleased to inform you that upon review of your application for tax exempt status we have determined that you are exempt from Federal income tax under section 501(c) (3) of the Internal Revenue Code. Contributions to you are deductible under section 170 of the Code. You are also qualified to receive tax deductible bequests, devises, transfers or gifts under section 2055, 2106 or 2522 of the Code. Because this letter could help resolve any questions regarding your exempt status, you should keep it in your permanent records.

Organizations exempt under section 501(c) (3) of the Code are further classified as either public charities or private foundations. We determined that you are a public charity under the Code section(s) listed in the heading of this letter.

Please see enclosed Information for Exempt Organizations Under Section 501(c) (3) for some helpful information about your responsibilities as an exempt organization.

Sincerely,



Lois G. Lerner
Director, Exempt Organizations Rulings and Agreements

Enclosures: Information for Organizations Exempt Under Section 501(c) (3)

Letter 947 (DO/CG)



STATE OF CALIFORNIA
FRANCHISE TAX BOARD
PO BOX 1286
RANCHO CORDOVA CA 95741-1286

In reply refer to
755:G :SIK

April 25, 2007

OPERATION HOPE-VISTA INCORPORATED
123 W ORANGE ST
VISTA CA 92083-3625

Purpose : CHARITABLE
Code Section : 23701d
Form of Organization : Corporation
Accounting Period Ending: December 31
Organization Number : 2585488

You are exempt from state franchise or income tax under the section of the Revenue and Taxation Code indicated above.

This decision is based on information you submitted and assumes that your present operations continue unchanged or conform to those proposed in your application. Any change in operation, character, or purpose of the organization must be reported immediately to this office so that we may determine the effect on your exempt status. Any change of name or address must also be reported.

In the event of a change in relevant statutory, administrative, judicial case law, a change in federal interpretation of federal law in cases where our opinion is based upon such an interpretation, or a change in the material facts or circumstances relating to your application upon which this opinion is based, this opinion may no longer be applicable. It is your responsibility to be aware of these changes should they occur. This paragraph constitutes written advice, other than a chief counsel ruling, within the meaning of Revenue and Taxation Code Section 21012(a)(2).

You may be required to file Form 199 (Exempt Organization Annual Information Return) on or before the 15th day of the 5th month (4 1/2 months) after the close of your accounting period. Please see annual instructions with forms for requirements.

You are not required to file state franchise or income tax returns

April 25, 2007
OPERATION HOPE-VISTA, INCORPORATED
ENTITY ID : 2585488
Page 2

unless you have income subject to the unrelated business income tax under Section 23731 of the Code. In this event, you are required to file Form 109 (Exempt Organization Business Income Tax Return) by the 15th day of the 5th month (4 1/2 months) after the close of your annual accounting period.

Please note that an exemption from federal income or other taxes and other state taxes requires separate applications.

A copy of this letter has been sent to the Registry of Charitable Trusts.

M SIKICH
EXEMPT ORGANIZATIONS
BUSINESS ENTITIES SECTION
TELEPHONE (916) 845-4092
FAX NUMBER (916) 843-0187

EO :
CC :JOE REES

Operation Hope-Vista

Budget Overview for FY 2018-2019

Revenue

Background Checks Reimburse	\$ 2,000
Total Churches	10,000
Total Corporate Donors	25,000
Total Foundation Grants	140,000
Total Government Funding	80,000
Individual Donors	
Board Donations	
Total Individual Donors	25,000
Interest	200
Major Donors	300,000
Total Other Income	1,000
Total Special Events	70,000
Total Revenue	\$ 653,200
Gross Profit	\$ 653,200

Expenditures

Advertising & Marketing	\$ 30
Background Checks	1,600
Client Emergency Fund	2,626
Contracted Services	16,500
Recruitment	1,500
Dues & subscriptions	3,100
Equipment	1,300
Total Events Expense	17,500
Bank / Merchant Fees	3,000
Total Govt Fees and Taxes	300
Insurance Service Fees	200
Total Fund Raising Expense	-
Independent Contractor	20,000
Total Insurance Expense	12,775
Total Interest Expense	2,734
Building Maintenance	3,000
Building Supplies and Equip	100

7/1/18

Plumbing	200
Materials	100
Meeting Expense	900
Office Supplies	12,200
Health Insurance	24,000
Health Insurance - Employer	
Health Insurance-Employee	
Total Company Contributions	
Legal Aid Employee Expense	-
Payroll Service	3,400
Salaries	506,770
Taxes	51,500
Workers Comp	29,500
Total Payroll Expenses	587,770
Postage and Shipping	550
Printing/Copying	2,000
Total Program Expense	11,300
Rent	12,160
shelter supplies	550
Staff Development	1,000
Staff Travel	500
Telecom	14,000
Total Utilities	15,000

Total Expenditures	\$ 771,895
Net Operating Revenue	\$ (118,695)
Net Revenue	\$ (118,695)



SAN MARCOS COMMUNITY FOUNDATION
Grant Cover Page

(Choose one) ☐ **MINI-GRANT** (Choose one) ☒ **REGULAR GRANT**

Project Name: Dementia Education and Support in San Marcos Date Submitted: 7/3/18	Total # of people served: 32,000 Total # of San Marcos residents served: 655	Amount Requested: \$5,000
Non-Profit Organization Name and Address, Website Alzheimer's San Diego 6632 Convoy Court San Diego, CA 92111 www.alzsd.org	Contact Person – Name, Title & Phone, email Jessica Empeño, MSW Vice President, Programs & Family Services 858-966-3305 jempeno@alzsd.org	
<u>Briefly describe your request for funds (to be expanded upon in narrative for regular grant):</u> As the number of people living with Alzheimer's disease in San Diego County continues to rise, more and more local families are impacted in significant ways; from emotional stress and physical strain to financial burden. With over 200,000 family caregivers providing unpaid care locally, Alzheimer's San Diego consistently works to enhance services in response to customer feedback, requests and need. An investment from the San Marcos Community Foundation will increase Alzheimer's San Diego's ability to meet the need of the families who desperately need help today and prepare for more who will need support until a cure is found. Through this project, Alzheimer's San Diego will provide dementia education to San Marcos residents without worry of cost or care for their family member living with dementia.		
<u>Briefly describe the significance of your request to the San Marcos community:</u> Based on the most recent data from the County of San Diego, nearly 85,000 are living with Alzheimer's disease and other forms of dementia. It is the region's third leading cause of death and some experts suggest it could soon be the second. Nearly one in six of those San Diego County residents living with Alzheimer's disease and related dementias live in the North Inland Region. San Marcos has higher rates of individuals with dementia being hospitalized than other areas in the North Inland Region. It is projected that the number of residents in the region living with dementia will increase by more than 30% over the next decade. As such, it is imperative that families have continued access to the assistance they need and deserve.		
Please attach the following items. Both Mini-Grant & Regular: 1. Budget for request (use SMCF Budget Worksheet) 2. Annual Operating budget for the organization or unit 3. Federal & State Tax ID numbers 4. Board of Directors listing with affiliations 5. Regular Grants Only: a. 1-2 page narrative b. First 2 pages of Federal 990 c. Most recent year-end Statement or Audit including any management letters associated with Audit. d. Signature of President or Authorized Officer on Application e. Optional: letters of support	Expected date project will begin/end: 9/1/18-9/1/19 Date by which funds will be expended: 9/1/19 Signature of President or Authorized Officer Name, Title VP, Programs 7-3-18 Date Submit Via Mail, In Person or Via Email to: San Marcos Community Foundation c/o City of San Marcos 1 Civic Center Drive San Marcos, CA 92069 Email (PDF Format): mgordon@san-marcos.net	

Alzheimer's disease is a neurodegenerative condition that causes a gradual loss of memory and cognitive function, personality and behavioral changes, and the loss of basic functional abilities. Family caregivers often take on a full-time caregiving role, which often results in significant physical, emotional, and financial burdens. Until a cure or effective treatment is found, the best medicine is good care for the person living with the disease and support for those who care for them. Through its innovative and effective programs, Alzheimer's San Diego provides that support and ensures that no San Diegan has to navigate this disease alone.

Alzheimer's San Diego provides extensive learning opportunities for families, people living with a diagnosis, professionals and the community. These interactive classes and workshops help families understand the disease, teach practical caregiving skills (communication techniques, responding to behavioral changes), enhance techniques for care at home, and encourage planning for the future to maximize quality of life. For many, attendance at a class or workshop is the client's first interaction with Alzheimer's San Diego.

As a result of a 2016 grant provided by the San Marcos Community Foundation, Alzheimer's San Diego established and continued a relationship with the San Marcos Senior Activity Center to offer dementia education in San Marcos. Since that time, Alzheimer's San Diego has provided monthly education programs at the San Marcos Senior Activity Center, expanding the dementia education services available to San Marcos residents.

Unique to the San Marcos area, every class offered at the San Marcos Senior Activity Center also includes free respite. Not only are families provided with education and training on how to navigate the challenges of caring for someone with dementia, but they have that opportunity without the worry of care for their loved one. Due to the current in-home care average of \$25+ per hour, many are unable to afford respite. As a result of the free respite available at San Marcos education classes, families with limited or no personal resources have increased access to support and tools that make them a better caregiver.

A contribution from the San Marcos Community Foundation would ensure this valuable dementia education remains available for the local families who need it. With this support, Alzheimer's San Diego will continue providing monthly education classes with free respite at the San Marcos Senior Activity Center. In addition, Alzheimer's San Diego will offer one workshop annually in Spanish in response to the identified need. As the first Spanish program of any kind at the San Marcos Senior Activity Center, Alzheimer's San Diego is responding to the needs of the community and continuing to increase support available to those impacted by dementia.

SAN MARCOS COMMUNITY FOUNDATION
Budget Worksheet

Provide an itemized list of expenses for this project:
(example – 72 bicycle helmets at \$7.80 each including tax = \$561.60)

Salary – Education Manager	\$ 5,500
Mileage reimbursement at \$0.56 per mile	\$ 344.96
Educational Materials – Printing and Duplicating	\$ 3,000
	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$

Total budget for this PROJECT: **\$ 8,844.96**

Grant Request Amount: **\$ 5,000**
(Mini-grants not to exceed \$1,500, Regular grants not to exceed \$10,000.)

Is this a challenge grant? No Could it be? No

Please list any other funding sources for this project.

****Indicate if funds are committed (C), conditional (CD), or pending (P).**

\$	(Name of source)	**
\$	(Name of source)	**
\$	(Name of source)	**
\$	(Name of source)	**

Alzheimer's San Diego
FY19 Expense Budget
July 1, 2018 – June 30, 2019

Personnel Related Expenses.....	\$1,402,009
Contract Services.....	\$ 454,870
Office Supply, Postage, Photocopy.....	\$ 138,305
Rent, Insurance, Equipment.....	\$ 213,598
Printing, Promotion, Events.....	\$ 256,550
Other Expenses.....	\$ 63,500

TOTAL EXPENSES	\$ 2,528,832
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INTERNAL REVENUE SERVICE
P. O. BOX 2508
CINCINNATI, OH 45201

DEPARTMENT OF THE TREASURY

Date: JAN 20 2016

ALZHEIMERS SAN DIEGO
6632 CONVOY COURT
SAN DIEGO, CA 92111

Employer Identification Number:
47-5534541
DLN:
17053331316045
Contact Person:
JODI L GARUCCIO ID# 31481
Contact Telephone Number:
(877) 829-5500
Accounting Period Ending:
June 30
Public Charity Status:
170(b)(1)(A)(vi)
Form 990/990-EZ/990-N Required:
Yes
Effective Date of Exemption:
November 9, 2015
Contribution Deductibility:
Yes
Addendum Applies:
No

Dear Applicant:

We're pleased to tell you we determined you're exempt from federal income tax under Internal Revenue Code (IRC) Section 501(c)(3). Donors can deduct contributions they make to you under IRC Section 170. You're also qualified to receive tax deductible bequests, devises, transfers or gifts under Section 2055, 2106, or 2522. This letter could help resolve questions on your exempt status. Please keep it for your records.

Organizations exempt under IRC Section 501(c)(3) are further classified as either public charities or private foundations. We determined you're a public charity under the IRC Section listed at the top of this letter.

If we indicated at the top of this letter that you're required to file Form 990/990-EZ/990-N, our records show you're required to file an annual information return (Form 990 or Form 990-EZ) or electronic notice (Form 990-N, the e-Postcard). If you don't file a required return or notice for three consecutive years, your exempt status will be automatically revoked.

If we indicated at the top of this letter that an addendum applies, the enclosed addendum is an integral part of this letter.

For important information about your responsibilities as a tax-exempt organization, go to www.irs.gov/charities. Enter "4221-PC" in the search bar to view Publication 4221-PC, Compliance Guide for 501(c)(3) Public Charities, which describes your recordkeeping, reporting, and disclosure requirements.

ALZHEIMERS SAN DIEGO

We sent a copy of this letter to your representative as indicated in your power of attorney.

Sincerely,

A handwritten signature in dark ink, appearing to read 'J. Cooper', with a stylized flourish at the end.

Jeffrey I. Cooper
Director, Exempt Organizations
Rulings and Agreements



State of California

Franchise Tax Board

PO Box 1286

Rancho Cordova CA 95741-1286

Date: 04.04.16

In reply refer to: 760:GRW:F120

PAUL J. DOSTART, ESQ
4180 LA JOLLA VILLAGE DR, STE 530
LA JOLLA CA 92037

Regarding:

Account Number:
Taxpayer's Name:

3841875
ALZHEIMER'S SAN DIEGO

See the enclosed document(s).



State of California
Franchise Tax Board

PO Box 1286
Rancho Cordova CA 95741-1286

ALZHEIMER'S SAN DIEGO
6632 CONVOY CT
SAN DIEGO CA 92111

Date: 04.04.16
Case: 30820602506309890
Case Unit: 30820602506309893
In reply refer to: 760:GRW:F120

Regarding:	Tax-Exempt Status
Organization's Name:	ALZHEIMER'S SAN DIEGO
CCN:	3841875
Purpose:	Charitable
R&TC Section:	23701d
Form of Organization:	Incorporated
Accounting Period Ending:	12/31
Tax-Exempt Status Effective:	11/09/2015

Exempt Acknowledgement Letter

We have received your federal determination letter that shows tax exemption under Internal Revenue Code (IRC) Section 501(c)(3).

Under California law, Revenue and Taxation Code (R&TC) Section 23701 provides that an organization is exempt from taxes imposed under Part 11 upon submission of the federal determination letter approving the organization's tax-exempt status.

Generally, the effective date of an organization's California tax-exempt status is the same date as the federal tax-exempt status.

To retain tax-exempt status, the organization must be organized and operating for nonprofit purposes within the provisions of the above R&TC section. An inactive organization is not entitled to tax-exempt status.

In order for us to determine any effect on the tax-exempt status, the organization must immediately report to us any change in:

- Operation
- Character
- Purpose
- Name
- Address

For filing requirements, refer to FTB Pub.1068, *Exempt Organizations - Filing Requirements and Filing Fees*. Go to **ftb.ca.gov** and search for **1068**.

This exemption is for state franchise or income tax purposes only. For information regarding sales tax exemption, contact the State Board of Equalization at 800.400.7115 or go to their website at **boe.ca.gov**.

George R. Walker
Telephone: 916.845.4171
Fax: 916.845.9501

cc: PAUL J. DOSTART, ESQ



Board of Directors

Bill Smith (Chair)

Vice President, Wells Fargo Wealth Advisors

Marcea Lloyd (Vice Chair)

Former SVP and General Counsel, Amylin

Derrick Walsh (Treasurer)

SVP and Chief Accounting Officer, BofI Federal Bank

Marty Levin (Secretary)

Retired Newscaster, KNSD

Ann Owens (Strategic Planning)

Retired Senior Vice President, Qualcomm

Bari Berkman

Retired, International Real Estate, Leidos (Formerly SAIC)

Linda Cho

Owner/Executive Director, Stellar Care

Dr. Abraham Chyung

MD-PhD, Division of Neurology, Scripps Clinic Medical Group, Inc.

Sheriff Bill Gore

San Diego County Sheriff

Susan Guerra

COO, Chesnut Properties

Vince Kingsley

Senior Vice President/Regional Manager, Torrey Pines Bank

Herb Liberman

Business Consultant

Claudia Mazanec

Retired, Qualcomm Executive

Jill Mendlen

President & CEO, Lightbridge Hospice

Dennis Schoville

Attorney at Law, Dennis A. Schoville, APC

Judy Wenker

Retired, Attorney

SAN MARCOS COMMUNITY FOUNDATION

Grant Cover Page



(Choose one) ☐ **MINI-GRANT** (Choose one) ☒ **REGULAR GRANT**

Project Name: NCHS San Marcos Diabetic Retinopathy Camera Date Submitted: 10/3/18	Total # of people served: 2,344 Total # of San Marcos residents served: 1,500	Amount Requested: \$5,000
Non-Profit Organization Name and Address, Website North County Health Services (NCHS) 150 Valpreda Road San Marcos, CA 92069 www.nchs-health.org	Contact Person – Name, Title & Phone, email Courtney Farrell, Grant Writer (760) 736-8723 courtney.farrell@nchs-health.org	
<u>Briefly</u> describe your request for funds (to be expanded upon in narrative for regular grant): NCHS respectfully requests a \$5,000 grant from the San Marcos Community Foundation to provide vital diabetic retinopathy (DR) screenings to prevent blindness among medically-underserved, low income, diabetic adults and children at the NCHS San Marcos Health Center. DR is caused by high blood glucose levels, which weaken the blood vessels in the retina (light-sensitive tissue at the back of the eye). At first, DR may cause no symptoms or only mild vision problems, such as floaters (floating spots or dark strings in vision), blurred or fluctuating vision, or impaired colors. Eventually, dark or empty areas can appear leading to irreversible vision loss and blindness, usually occurring in both eyes. The camera will be used to record digital photographs of our diabetic patients' eye fundus (retina, macula, and optic disc) and surrounding areas to prevent blindness amongst our underserved diabetic patient population.		
<u>Briefly</u> describe the significance of your request to the San Marcos community: A San Marcos Community Foundation grant will offer patients significantly increased access to DR screenings by providing them within the primary care setting, and also by encouraging more diabetic patients to participate in free screenings once per month. This support will build capacity for NCHS to catch DR earlier among vulnerable diabetic patients and to provide sight-saving therapy. The impact of this project will dramatically improve the quality of life for underserved, vulnerable patients and also their prospects for a productive future in San Marcos for years to come.		
Please attach the following items. Both Mini-Grant & Regular: 1. Budget for request (use SMCF Budget Worksheet) 2. Annual Operating budget for the organization or unit 3. Federal & State Tax ID numbers 4. Board of Directors listing with affiliations 5. Regular Grants Only: a. 1-2 page narrative b. First 2 pages of Federal 990 c. Most recent year-end Statement or Audit including any management letters associated with Audit. d. Signature of President or Authorized Officer on Application e. Optional: letters of support	Expected date project will begin/end: 1/1/19 Date by which funds will be expended: 3/31/19 Signature of President or Authorized Officer Name, Title Date Barbara S. Kennedy, MHA, FACHE, President & CEO 09/20/2018	
Submit Via Mail, In Person or Via Email to: San Marcos Community Foundation c/o City of San Marcos 1 Civic Center Drive San Marcos, CA 92069 Email (PDF Format): jimagee@san-marcos.net		



Proposal to San Marcos Community Foundation

Organization Information

North County Health Project, Inc., d.b.a. North County Health Services (NCHS) is a private, non-profit, 501(c)(3) Federally Qualified Health Center (FQHC) that was established in 1971 to serve rural communities in northern San Diego County. Recognizing that physicians practicing in these communities were unwilling to see low-income patients, a small group of health professionals contracted to provide the needed service. Responding to this need continues to underlie NCHS' mission "to improve the health status of our diverse communities by providing quality healthcare that is comprehensive, affordable, and culturally sensitive."

Over the past 47 years, NCHS has served as a vital safety net for primarily working poor individuals and their families, catching them before they fall through the cracks of the traditional healthcare system. NCHS operates 13 health centers located in the cities of San Marcos, Oceanside, Carlsbad, Encinitas, Ramona, and Perris. NCHS also operates two mobile medical/dental clinics for patients with significant access barriers.

NCHS' comprehensive services include adult and pediatric primary care, obstetrics, gynecology, perinatology, family planning, dental, integrated behavioral health, chiropractic, and a full range of enabling services to help clear the pathway to access. Enabling services include health outreach, health education, free health screenings and programs, transportation to and from appointments, translation services, case management, and assistance in applying for, enrolling in, and utilizing health insurance, MediCal, CalFresh and WIC benefits.

In 2017, NCHS served 61,331 medical patients, 14,474 dental patients, and 6,704 behavioral health patients through 312,221 total visits. NCHS patients are predominately low income (95.9% below the 200% federal poverty level and 68.9% at or below the 100% federal poverty level), uninsured (20.8%), and underserved. In 2017, 74.6% of patients were a racial or ethnic minority, 10% were migrant or seasonal farm workers, and 6.2% were veterans.

Statement of Need

In San Marcos, NCHS provides care to 2,344 men, women, and children with diabetes. This is a significant increase from just a few years ago. Patients who test positive for diabetes are at high risk for diabetic retinopathy (DR), which is the leading cause of vision impairment and blindness among working age adults.

Many of these patients have suffered with symptoms for years but did not seek treatment due to many concerns. Some lacked health insurance or were ineligible for health insurance. Many did not previously have access to a more affordable option of care, did not have transportation, or did not recognize the symptoms, among other reasons. NCHS helps make healthcare more affordable by assisting patients who qualify in applying for, enrolling in, and utilizing their Medi-Cal benefits. NCHS also offers self-pay patients with affordable "bundle visits" of \$25 to \$60 based on federal poverty guidelines. This bundle visit covers the cost of the visit, and any needed lab tests and/or radiology.

DR is caused by high blood glucose levels, which weaken the blood vessels in the retina (light-sensitive tissue at the back of the eye). At first, DR may cause no symptoms or only mild vision problems, such as floaters (floating spots or dark strings in vision), blurred or fluctuating vision, or



Proposal to San Marcos Community Foundation

impaired colors. Eventually, dark or empty areas can appear leading to irreversible vision loss and blindness, usually occurring in both eyes.

People of all ages and with all types of diabetes, gestational, type 1 or type 2 diabetes, are at risk for DR. The longer a person has diabetes and the less controlled their blood sugar is, the more likely they are to develop this eye complication. Women who develop or have diabetes during pregnancy may have rapid onset or worsening of diabetic retinopathy.

Between 40% and 45% of all Americans diagnosed with diabetes have some stage of DR, which often goes unnoticed until vision loss occurs. Less than 50% of cases are caught in the early stages. However, 95% of vision loss cases can be prevented if detected early through annual retinal exams. In the past, all retinopathy screenings could only be performed by an ophthalmologist. Recently, newer technology has made it easier for health centers to provide this service in-house, which saves patients additional out-of-pocket expenses and precious time, thus preventing their conditions from worsening.

Project Description

NCHS respectfully requests a \$5,000 grant from the San Marcos Community Foundation to provide vital diabetic retinopathy (DR) screenings to prevent blindness among medically-underserved, low income, diabetic adults and children at the NCHS San Marcos Health Center. The camera will be used to record digital photographs of our diabetic patients' eye fundus (retina, macula, and optic disc) and surrounding areas to identify DR early on and prevent blindness amongst our underserved diabetic patient population.

The captured, encrypted images will be transferred electronically to a retinal specialists contracted with NCHS and evaluated to detect diabetic retinopathy, among other eye conditions. The retinal specialists will evaluate the images and provide a report to NCHS within 24 hours at a cost of \$25 per patient. NCHS will absorb the cost of these screenings for both uninsured and patients covered by Medi-Cal. Through this project NCHS will provide at least 2,000 of these screening readings in-kind ($2,000 \times \$25/\text{screening} = \$50,000$). NCHS will also invite diabetic patients who have not yet been screened to free monthly DR screening events in efforts to provide this sight-saving service to as many patients as possible during the grant period.

This visual screening method only takes seconds and does not require the use of eye drops or dilation. The hands-on training in camera use for NCHS' Medical Assistants will be provided through the vendor (WelchAllyn) and is included in the camera purchase price.

Project Benefits

A grant from the San Marcos Community Foundation will offer 2,344 NCHS low income, minority, and underserved diabetic patients in San Marcos increased access to DR screenings by providing them within the primary care setting, and also by encouraging more diabetic patients to participate in free screenings one day per month. This grant will also benefit additional newly diagnosed with diabetes patients in the future at NCHS San Marcos. This support will build capacity for NCHS to catch DR earlier among vulnerable diabetic patients and to provide sight-saving therapy. The impact of this project will dramatically improve the quality of life for underserved, vulnerable patients and also their prospects for a productive future in Northern San Diego County for years to come.

SAN MARCOS COMMUNITY FOUNDATION

Budget Worksheet

Provide an itemized list of expenses for this project:
 (example – 72 bicycle helmets at \$7.80 each including tax = \$561.60)

<u>1 Diabetic Retinopathy Camera + Tax</u>	\$4,485.09
<u>Extra Battery + Tax</u>	\$107.75
<u>Partners in Care Warranty + Tax</u>	\$711.14
<u>Eye Specialist Reading and Evaluation of Digital Photos (2,000 x \$25/patient)</u>	\$50,000
_____	\$ _____
_____	\$ _____
_____	\$ _____
_____	\$ _____
_____	\$ _____
_____	\$ _____
_____	\$ _____
_____	\$ _____

Total budget for this PROJECT: **\$55,303.98**

Grant Request Amount: **\$5,000**
(Mini-grants not to exceed \$1,500, Regular grants not to exceed \$10,000.)

Is this a challenge grant? No Could it be? No

Please list any other funding sources for this project.

****Indicate if funds are committed (C), conditional (CD), or pending (P).**

\$50,303.98	(Name of source) <u>NCHS In-Kind</u>	** (C)
\$ _____	(Name of source) _____	** _____
\$ _____	(Name of source) _____	** _____
\$ _____	(Name of source) _____	** _____

NORTH COUNTY HEALTH PROJECT, INC.
Operating Budget
For the Fiscal Year ending December 31, 2018

**REVENUES, GAINS,
AND OTHER SUPPORT**

Contracts and grants	12,559,094
Patient services, net of bad debt	59,688,325
Contracted Pharmacy	5,464,032
Contributions	252,067
Miscellaneous	44,894
Meaningful Use	400,000
Gain on Investments	360,000

**TOTAL REVENUES,
GAIN, AND OTHER SUPPORT**

78,768,412

EXPENSES

Personnel	48,069,100
Fringe benefits	9,794,486
Contractual services	
Patient	2,322,372
Non-Patient	3,046,412
Accounting services	257,432
Consumable supplies	4,332,090
Administrative supplies	734,031
Insurance	351,939
Facilities	
Rent	962,743
Mortgage Interest	545,464
Utilities	677,584
Other Facilities Expense	896,491
Communications-Telephone & Internet	660,376
Travel	307,111
Minor Equipment, maintenance and rental	1,324,808
Staff Recruitment & Retention	698,156
Public Communications & Marketing	291,600
Other Expenses	
Outreach	64,623
Other Operating Expenses	291,912
Depreciation	3,007,115

TOTAL EXPENSES

78,635,845

Projected Increase in Net Assets from Operations

132,567

Visits-All

346,468

OGDEN UT 84201-0038

In reply refer to: 0437870217
Sep. 15, 2011 LTR 4168C 0
95-2847102 000000 00
00025203
BODC: TE

NORTH COUNTY HEALTH PROJECT INC
150 VALPRED A ROAD
SAN MARCOS CA 92069-2973



002592

Employer Identification Number: 95-2847102
Person to Contact: Exempt Organization
Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your Sep. 06, 2011, request for information regarding your tax-exempt status.

Our records indicate that you were recognized as exempt under section 501(c)(3) of the Internal Revenue Code in a determination letter issued in July, 1973.

Our records also indicate that you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(vi).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

Please refer to our website www.irs.gov/eo for information regarding filing requirements. Specifically, section 6033(j) of the Code provides that failure to file an annual information return for three consecutive years results in revocation of tax-exempt status as of the filing due date of the third return for organizations required to file. We will publish a list of organizations whose tax-exempt status was revoked under section 6033(j) of the Code on our website beginning in early 2011.

0437870217
Sep. 15, 2011 LTR 4168C 0
95-2847102 000000 00
00025204

NORTH COUNTY HEALTH PROJECT INC
150 VALPRED A ROAD
SAN MARCOS CA 92069-2973

If you have any questions, please call us at the telephone number
shown in the heading of this letter.

Sincerely yours,

A handwritten signature in cursive script that reads "Sharon Davies".

Sharon Davies
Accounts Management I



FRANCHISE TAX BOARD

SACRAMENTO, CALIFORNIA 95867

June 28, 1973

In reply refer to
EO:JCS:ch

North County Health Project Incorporated
170 West Mission
San Marcos, CA 92069

Purpose: Charitable
Form of Organization: Corporation
Accounting Period Ending: August 31
Organization Number: 676146

Gentlemen:

Based on the information submitted and provided your present operations continue unchanged or conform to those proposed in your application, you are exempt from State franchise or income tax under Section 23701d, Revenue and Taxation Code. Any change in operation, character or purpose of the organization must be reported immediately to this office so that we may determine the effect on your exempt status. Any change of name or address also must be reported.

You are required to file Form 199 (Exempt Organization Annual Information Return) or Form 199B (Exempt Organization Annual Information Statement) on or before the 15th day of the 5th month (4-1/2 months) after the close of your accounting period. See annual instructions with forms for requirements.

You are not required to file state franchise or income tax returns unless you have income subject to the unrelated business income tax under Section 23731 of the Code. In this event, you are required to file Form 109 (Exempt Organization Business Income Tax Return) by the 15th day of the 3rd month (2-1/2 months) after the close of your annual accounting period.

Contributions made to you are deductible by donors as provided by Sections 17214 through 17216.2 and 24357 through 24359 of the Code, unless your purpose is testing for Public Safety.

If the organization is incorporating or is a foreign corporation qualifying to do business in California, this approval will expire unless incorporation or qualification is completed within 30 days.

Exemption from federal income or other taxes and other state taxes requires separate applications.

James C. Stewart
James C. Stewart
Counsel

☐ cc: Secretary of State (Corp)

Board of Directors List - 2018

The Bylaws as amended (3/17) authorize not less than 10 nor more than 17 seated board members; not fewer than 8 active at any time (not on leave or sabbatical). Board members must: (1) represent user demographics (race, gender, occupation, economic scale); (2) be a community representative (banking, health, teaching, attorney, business, etc. (3) be a farmworker/migrant/seasonal patient or representative; (4) be a member at large (exempt from other requirements). Board members are elected to serve 3-year terms; no term limits.

Slot No.	Director Name	Board Position	Spouse Name	Occupation/Business Affiliation	Residence Address	City/State	Zip	Phones	Email address	1st Start Date	Term/Year	User of Services? Y/N
I USER OF SERVICES												
1	Walt Steffen	Director	Maureen	Retired LCSW, County of SD	833 North Daisy	Escondido, CA.	92027	760-743-3715 (Res) 760-807-3997 (Cell)	wcsteffen43@yahoo.com	May-71	2 / 3	Y
2	Steve Kildoo	Director	Joely Gardner	New Life Construction Senior Designer	1273 San Pablo Drive	Lake San Marcos, CA	92078	760-390-5812 (Cell) 858-638-1900 (Bus)	sgkildoo@gmail.com	Apr-14	1 / 3	Y
3	Jessica Sanchez	Director		Organic Farmer	9928 Protea Gardens Road	Escondido, CA	92026	760-697-2145 (Cell)	zylvetta@gmail.com	Jul-18	1/3	Y
4	Harriet H. Carter	Treasurer		Attorney-at-Law, Self Employed	13190 Calle Caballeros	San Diego, CA	92129	858-603-4631 (cell); 858-216-2162 (Home/Work), 858-216-2164 (Fax)	harriet@harriethcarteresq.com	Aug-13	1 / 3	Y
5	Andrés Ramos Martín	Director	Michao	Student counselor, Ramona High School	644 Cedar Street	San Marcos, CA	92069-1856	760-787-4023 (Bus) 760-471-0419 (Res) 619-203-4657 (Cell) 760-787-4060 (B/fax)	andresmartin@gmail.com ; amartin@ramonausd.net	Feb-06	2 / 3	Y
6	Victor Botello	Director	Judy	Retired, NCHS Founder and former Fund Development Director	743 Concerto Gln	Escondido, CA	92025	(Cell) 619-813-3000	ymbotello@gmail.com	Mar-16	1 / 3	N
7	Craig Jung	Director		Retired Hospital Plan Services Director/Safety Officer	16746 Wikiup Rd	Ramona, CA	92065	760-789-8285 (Res) 619-990-4469 (Cell)	jungtonic@yahoo.com	Oct-14	1 / 3	Y
II MIGRANT/AGRICULTURAL USER OF SERVICES												
8	Adriana Andrés-Paulson	Director	Douglas	SD County Off. Of Education Migrant Project Specialist Education-Region XI, 135 Vallecitos de Oro, Suite A, San Marcos, CA. 92069	605 Stanley Court	Escondido, CA	92026	760-510-0259 Ext 233 760-743-3434 (Res) 760-644-1239 (Cell) 760-752-1599 (B/fax)	adriana.paulson@sdcoe.net	Jun-00	2 / 3	Y
9	Maria Mercado	Director			1820 Melrose Dr #105	San Marcos, CA	92078	760-736-0180 (Res) ; 760-420-2212 (Cell)	mmercado23@msn.com	Apr-17	1 / 3	Y
III COMMUNITY REPRESENTATIVES												
10	Sheila Brown	Chair	Gerald	Palomar Health 456 E. Grand Avenue, Escondido, CA 92025 Chief Operations Officer	5123 Wisteria Drive	Oceanside, CA	92056	(760) 739-2990 (Bus); (760) 631-2398 (Res) (760) 500-0232 (Cell)	Sheila.Brown@palomarhealth.org	Feb-10	3 / 3	N
11	Jenny Smerud	Director		CPA/Partner AKT LLP, CPAs and Business Consultants 5946 Priestly Drive, Suite 200, Carlsbad, CA 92008	2789 Dove Trail Dr	San Marcos, CA	92078	(Cell) 760-500-2517 ; (Res) 760-510-2797; (Bus) 760-268-0295	jsmerud@aktcpa.com	Mar-16	2 / 3 *seat	N
12	Carmen Amigon	Director		Community Housing Works, VP of Classes & Coaching	561 Beverley Place	San Marcos, CA	92078	760-717-4493 (Cell)	carmenamigon@icloud.com ; Camigon@chworks.org	16-May	1 / 3	Y
13	Donald Stump	Chair-Elect	Sarah	Executive Director, No. County Lifeline, 200 Michigan Ave. Vista, CA 92084	950 Balboa Avenue	Coronado, CA	92118	619-426-4527 (Res); 619-743-9397 (cell) 760-842-6250 (Bus)	dstump@nclifeline.org	Feb-13	2 / 3	N
14	Karen Pearson	Director	Ray	Director of Investor Relations, San Diego North Economic Development Council 950 Boardwalk Suite 303 San Marcos, CA 92078	5166 Whitman Way #306	Carlsbad, CA	92008	(Cell) 818-416-9033	kpearson52@aol.com	Oct-16	2 / 3 *seat	N
IV MEMBERS-AT-LARGE												
15	Mike (Brian) Michaelson	Director	Marg	Retired, IT Professor	13451 Barbados Way	Del Mar, CA	92014	(Res) 858-755-5250; (Cell) 858-232-2277	mmichaelson@san.rr.com	Apr-16	1 / 3	N
16	Andrew S. Rinde	Secretary		Sr. Health Consultant, Retired	3556 Seahorn Circle	San Diego, CA	92130	858-720-0207 (Res); 858-353-0418 (Cell)	andyrinde@aol.com	Jan-10	1 / 3	Y
17	Phil E. Yphantides, M.D.	Director		Medical Director, Urgent Care	18566 Aceituno Street	San Diego, CA	92128	858-217-6182 (Res); 858-522-5214 (Cell); 858-521-7300 (Work)	phil.yphantides@sharp.com	Jun-18	2/3	N
Slots #: 1-7		Must be user of services										



SAN MARCOS COMMUNITY FOUNDATION
Grant Cover Page

(Choose one) ☐ **MINI-GRANT** (Choose one) ☒ **REGULAR GRANT**

Project Name: San Marcos Mobile Mammogram Event Date Submitted: 9/25/18	Total # of people served: 100+ Total # of San Marcos residents served: 80+	Amount Requested: \$3,877
Non-Profit Organization Name, Address, Website Komen San Diego 4699 Murphy Canyon Road, Suite 102 San Diego, CA 92123 www.KomenSanDiego.org	Contact Person – Name, Title & Phone, email Shaina Gross President & CEO (858) 573-2760 shaina@sdkomen.org	
<u>Briefly</u> describe your request for funds (to be expanded upon in narrative for regular grant): Komen San Diego is seeking a grant from the San Marcos Community Foundation to organize our first mobile mammogram event in the city of San Marcos. Mobile mammography (provided on a coach) brings breast cancer screenings into communities at risk for health disparities. A grant from SMCF will enable Komen San Diego to screen up to 40 low-income women for breast cancer, while educating 100+ women about the need for screenings and available breast cancer services and resources.		
<u>Briefly</u> describe the significance of your request to the San Marcos community: Extensive research identified Medical Service Study Area (MSSA) 156e (which includes the communities of Escondido Central and South, and San Marcos Central and East) as one of the top 5 target regions in San Diego County that urgently need our services; people in MSSA 156e are at high risk for health disparities given low incomes, low education levels, low rates of health insurance, and high rates of unemployment. Bringing mobile mammography to San Marcos will save lives by providing breast cancer screenings and education to low-income women who would not otherwise pursue or receive this care and information.		
Please attach the following items. <u>Both Mini-Grant & Regular:</u> 1. Budget for request (use SMCF Budget Worksheet) 2. Annual Operating budget for the organization or unit 3. Federal & State Tax ID numbers 4. Board of Directors listing with affiliations 5. Regular Grants Only: a. 1-2 page narrative b. First 2 pages of Federal 990 c. Most recent year-end Statement or Audit including any management letters associated with Audit. d. Signature of President or Authorized Officer on Application e. Optional: letters of support	Expected date project will begin/end: 1/1-12/31/19 Date by which funds will be expended: 12/31/19 Signature of President or Authorized Officer Name, TitleDate Shaina Gross, President & CEO9/25/18 Submit Via Mail, In Person or Via Email to: San Marcos Community Foundation c/o City of San Marcos 1 Civic Center Drive San Marcos, CA 92069 Email (PDF Format): jimagee@san-marcos.net	

ATTACHMENTS

1. SMCF Budget Worksheet
2. Annual Operating Budget
3. Federal & State Tax ID Numbers
4. Board of Directors
5. Narrative
6. Form 990 (first 2 pages)*
7. Audited Financial Statements**

** The Susan G. Komen national organization files a single 990 that combines the finances of all affiliates. Our Komen San Diego affiliate prepares but does not file its own 990 with the IRS. Our attachment is marked "DRAFT" because it contains the 990 figures that pertain to our affiliate alone.*

*** As with our 990, the Susan G. Komen national organization prepares a single set of audited financial statements that combine the finances of all affiliates. The combined audit is attached here.*

SAN MARCOS COMMUNITY FOUNDATION Budget Worksheet

Provide an itemized list of expenses for this project:
(example – 72 bicycle helmets at \$7.80 each including tax = \$561.60)

Mobile Mammogram Event Cost:	
Personnel (including outreach, event management, volunteer recruitment and marketing)	\$2,099.00
Supplies (including flyers, educational materials and patient incentives)	\$156.00
Breast Cancer Screenings (including clinical breast exams and mammograms)*	\$1,302.00
Coach Travel Fee	\$320.00
Total budget for this PROJECT:	\$3,877.00

** For low-income, uninsured/underinsured women who cannot qualify for state assistance, Komen San Diego pays for their clinical breast exams and mammograms. On average, we pay for 7 clinical breast exams (\$38 each) and 7 mammograms (\$148 each) at a typical mobile mammogram event.*

Grant Request Amount: **\$__\$3,877__**
(Mini-grants not to exceed \$1,500, Regular grants not to exceed \$10,000.)

Is this a challenge grant? No

Could it be? We don't believe so. This would be our first mobile mammogram event in San Marcos. We are excited to be able to introduce our services directly to the San Marcos community, including both patients as well as potential future donors.

Please list any other funding sources for this project.

****Indicate if funds are committed (C), conditional (CD), or pending (P).**

\$20,000 _____ Norris Foundation* _____ C _____

\$9,500 _____ San Diego Community Enhancement Grant* _____ C _____

\$50,000 _____ Copley Foundation* _____ P _____

\$10,000 _____ Cox Charities* _____ P _____

** The above amounts, both committed and pending, are in support of Komen San Diego mobile mammograms around the county, not specifically for a new San Marcos event, which we are requesting from SMCF.*

*Operating Budget***2018-2019****Revenues**

Contributions - Corporate	\$	308,000
Contributions - Foundations		120,000
Contributions - Matching		22,000
Contributions - Individual		562,500
Contributions - Third Party		155,000
Entry Fees / Event Fees		267,500
Sponsorship		484,000
Merchandise sales		10,000
Total Revenues	\$	1,929,000

Expenses

Salaries & Benefits	\$	799,021
Contract Labor & Professional Fees		74,900
Service Fees		40,700
Travel Expense		11,550
Occupancy Expense		49,606
Office Expense		78,844
Advertising Expense		57,400
Equipment/Software		27,570
Event Expense		201,440
Grant Expense		577,370
Other Expenses		3,000
Tax & License		7,599
Total Expenses	\$	1,929,000

Net Income	\$	0
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Global Headquarters

5005 LBJ Freeway, Suite 250 Dallas, Texas 75244
1-877 GO KOMEN
www.komen.org

ATTACHMENT 3

Via: Email

January 10, 2018

Susan G. Komen ® San Diego Affiliate
4699 Murphy Canyon Road, Suite 102
San Diego, CA, 92123

To Whom It May Concern:

Attached please find a copy of the Susan G. Komen Breast Cancer Foundation, Inc.'s original group 501(c)(3) exemption ruling. The San Diego Chapter of the Susan G. Komen Breast Cancer Foundation d/b/a Susan G. Komen San Diego, EIN #33-0638911, was included in the group exemption for the most recent tax year. To our knowledge, no action has been taken to revoke their group exemption.

Sincerely,

A handwritten signature in dark ink that reads "Lori Maris". The signature is written in a cursive, flowing style.

Lori Maris
Senior Vice President, Affiliate Network

Enclosures: Copy of Current 501(c)(3) Group Certification Letter
Copy of Original 501(c)(3) Group Exemption Letter

INTERNAL REVENUE SERVICE
DISTRICT DIRECTOR
1100 COMMERCE STREET
DALLAS, TX 75242-0000

DEPARTMENT OF THE TREASURY

Date: JUN 4 1992

Employer Identification Number:

75-1835298

Contact Person:

SHARI FLOWERS

Contact Telephone Number:

(214) 767-3526

SUSAN G KOMEN FOUNDATION
INC
5005 LBJ FREEWAY STE 730
DALLAS, TX 75244-6137

..ddendum Applies:

No

Dear Applicant:

We have considered your application for a group exemption letter recognizing your subordinates as exempt from federal income tax under section 501(a) of the Internal Revenue Code as organizations of the type described in section 501(c)(3).

Our records show that you were recognized as exempt from federal income tax under section 501(c)(3) of the Code. Your exemption letter remains in effect.

Based on information you supplied, we recognize your subordinates whose names appear on the list you submitted as exempt from federal income tax under section 501(c)(3) of the Code.

Additionally, we have classified the organizations that you operate, supervise, or control, and that are covered by your notification to us, as organizations that are not private foundations because they are organizations of the type described in section 509(a)(1) of the Code.

Additionally, we have classified the organizations that you operate, supervise, or control, and that are covered by your notification to us, as organizations that are not private foundations because they are organizations of the type described in sections 509(a)(1) and 170(b)(1)(A)(vi) of the Code.

Donors may deduct contributions to your subordinates as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to your subordinates or for their use are deductible for federal estate and gift tax purposes if they meet the applicable provisions of section 2055, 2106, and 2522 of the Code.

Your subordinates whose gross receipts each year are normally more than \$25,000 are each required to file Form 990, Return of Organization Exempt From Income Tax, by the 15th day of the fifth month after the end of their annual accounting period. If you prefer, you may file a group return for those subordinates that authorize you in writing to include them in that return. If you are required to file Form 990 for your own activities, you must file a separate return and may not be included on any group return that you file for your subordinates. The law imposes a penalty of \$10 a day when a return is filed late.

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SUSAN E. KÖMEN FOUNDATION

unless there is reasonable cause for the delay. However, the maximum penalty imposed cannot exceed \$5,000 or 5 percent of gross receipts for the year, whichever is less. This penalty may also be charged if a return is not complete, so your subordinates should make sure their returns are complete before filing them. Please advise your subordinates that, if they receive a Form 990 package in the mail, they should file the return even if their gross receipts do not exceed the \$25,000 minimum. If not required to file, a subordinate should simply attach the label provided, check the box in the heading to indicate that its annual gross receipts are normally \$25,000 or less, and sign the return. This will allow us to update our records to show that the subordinate is not required to file and to delete that subordinate from the list of organizations that will receive Form 990 packages in future years.

Your subordinates are not required to file federal income tax returns unless subject to the tax on unrelated business income under section 513 of the Code. Each organization subject to this tax must file Form 990-T, Exempt Organization Business Income Tax Return. In this letter we are not determining whether any of your subordinates' present or proposed activities are unrelated trade or business as defined in section 513 of the Code.

As of January 1, 1984, each of your subordinates is liable for social security taxes under the Federal Insurance Contributions Act on remuneration of \$100 or more they pay to each of their employees during a calendar year. Your subordinates are not liable for the tax imposed under the Federal Unemployment Tax Act (FUTA).

Each year, at least 90 days before the end of your annual accounting period, please send the items listed below to the Internal Revenue Service Center at the address shown below.

1. A statement describing any changes during the year in the purposes, character, or method of operation of your subordinates;
2. A list showing the names, mailing addresses (including Postal ZIP codes), actual addresses if different, and employer identification numbers of subordinates that, since your previous report:
 - a. Changed names or address;
 - b. Were deleted from your roster; or
 - c. Were added to your roster.
3. For subordinates to be added, attach:
 - a. A statement that the information on which your present group exemption letter is based applies to the new subordinates;
 - b. A statement that each has given you written authorization to add its name to the roster;
 - c. A list of those to which the Service previously issued exemption rulings or determination letters;
 - d. A statement that none of the subordinates is a private foundation as defined in section 509(a) of the Code if the group exemption letter covers organizations described in

Letter 2419(DO/CG)

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SUSAN G KOMEN FOUNDATION

section 501(c)(3);

- e. The street address of each subordinate whose mailing address is a P.O. Box; and
- f. The information required by Revenue Procedure 75-50, 1975-2 C.B. 587, for each subordinate that is a school claiming exemption under section 501(c)(3). Also include any other information necessary to establish that the school is complying with the requirements of Revenue Ruling 71-447, 1971-2 C.B. 230. This is the same information required by Schedule A, Form 1023, Application for Recognition of Exemption Under Section 501(c)(3) of the Internal Revenue Code.

4. If applicable, a statement that your group exemption roster did not change since your previous report.

The above information should be sent, "Attention: Entity Control Unit," to the following address:

Internal Revenue Service Center
3651 S. Interregional Highway
Stop 6161 AUSC
Austin, Texas 78740

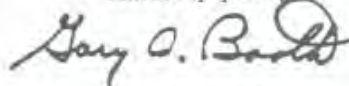
The service center that processes your returns will send you a Group Exemption Number. Your subordinates are required to include this number on each Form 990, Return of Organization Exempt From Income Tax, and Form 990-T, Exempt Organization Business Income Tax Return, that they file. Please advise your subordinates of this requirement and provide them with the Group Exemption Number.

If the heading of this letter indicates that an addendum applies, the enclosed addendum is an integral part of this letter.

Because this letter could help resolve any questions about the exempt status and foundation status of your subordinates, you should keep it for your records.

If you have any questions, please contact the person whose name and telephone number are shown in the heading of this letter.

Sincerely yours,



Gary O. Booth
District Director



Entity Status Letter

Date:

ESL ID:

According to our records, the following entity information is true and accurate as of the date of this letter.

Entity ID:

Entity Name:

1. The entity is in good standing with the Franchise Tax Board.
2. The entity is **not** in good standing with the Franchise Tax Board.
3. The entity is currently exempt from tax under Revenue and Taxation Code (R&TC) Section 23701
4. We do not have current information about the entity.

The above information does not necessarily reflect:

- The entity's status with any other agency of the State of California, or other government agency.
- If the entity's powers, rights, and privileges were suspended or forfeited at any time in the past, or the entity did business in California at a time when it was not qualified or not registered to do business in California:
 - o The status or voidability of any contracts made in California by the entity at a time when the entity was suspended or forfeited (R&TC Sections 23304.1, 23304.5, 23305a, 23305.1).
 - o For entities revived under R&TC Section 23305b, any time limitations on the revivor or limitation of the functions that can be performed by the entity.

Internet and Telephone Assistance

Website: **ftb.ca.gov**

Telephone: 800.852.5711 from within the United States
916.845.6500 from outside the United States

TTY/TDD: 800.822.6268 for persons with hearing or speech impairments

KOMEN SAN DIEGO 2018-2019 BOARD OF DIRECTORS

Officers

Chair: Linda Amaro, CEO, Klarinet Solutions

Chair-Elect: Merrilee Neal, Community Volunteer

Secretary: Razia Richter, CEO, Retailpivot Consulting

Treasurer: Pam Walton, Owner, Walton Accounting

Race for the Cure Chair: Merrilee Neal, Community Volunteer

Race for the Cure Chair-Elect: James Fujiwara, Associate Vice President of IT Risk Management, Bridgepoint Education

Grants Chair: Mark Davis, President and Chief Operating Officer, Omnislash, Inc.

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Marketing Chair: Karyn Cerulli, Director of Sales, Entercom

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Erin Bailey, Vice President of Client Services, MeadsDurket

Chantal Breyfogle, Community Volunteer

Melissa Chapman, Chief Development Officer, Jewish Federation of San Diego County

Larry Davis, Assistant General Counsel, Sempra Energy

Liz Ingle, Senior Director of Marketing, Scientist.com

Patricia M. Millican, Sr. Vice President of Finance & Chief Accounting Officer, Metacrine, Inc.

Carl Pinkard, VP, Paradigm Investments

Drew Schlosberg, CEO, Drew Schlosberg Productions

Christine Trimble, Vice President of Public Affairs, Qualcomm

KOMEN SAN DIEGO

Project Narrative for the San Marcos Community Foundation

On behalf of the Board of Directors of Komen San Diego, we respectfully request a grant of \$3,877 from the San Marcos Community Foundation in support of our Mobile Mammogram Program, specifically to be able to provide our services in San Marcos. In San Diego County, six women are diagnosed with breast cancer and one woman passes away from this disease every day. Early detection and effective treatment provide the best chance of survival from breast cancer – but many women in San Diego County cannot access basic breast health care due to lack of income, lack of insurance and logistical barriers.

Komen San Diego is reaching these women by partnering with a mobile mammography coach, offering free breast cancer screenings in the neighborhoods where they are needed most. With help from the San Marcos Community Foundation, we would like to organize our first mobile mammogram event in the city of San Marcos. With your help, we can ensure that low-income women in San Marcos get breast health care that could save their lives.

About Komen San Diego

At Komen San Diego, our mission is to save lives by meeting the most critical needs in our community and investing in breakthrough research to prevent and cure breast cancer. Since 1995, we have been on the front lines of local breast health care, serving uninsured and underinsured women who cannot access breast cancer screening, diagnostics, and treatment without our help. We are saving lives, not just by funding global research but by targeting the most at-risk neighborhoods (including Latina and African American communities) in San Diego County and providing women with the widest available spectrum of breast health services.

Program Need

Lack of income and insurance can be insurmountable barriers to obtaining breast health care for many San Diego County women. The low-income patients we serve are uninsured or underinsured; they cannot afford the out of pocket costs to be screened and diagnosed. An uninsured woman who earns \$30,000 a year can't qualify to receive a state funded mammogram because her income is too high – but she is also unlikely to be able to spare the \$140 out of pocket cost for a mammogram, and most certainly could not afford the \$2,000 cost that could result if additional imaging is required to make a diagnosis. Komen San Diego covers the cost of annual clinical breast exams and mammograms for these low-income women.

But lack of insurance and income aren't the only barriers women face to secure critical breast health care. Sometimes, the reason a woman doesn't get a mammogram is because she is juggling work and family and she doesn't have time. For other women, transportation to a clinic is the issue – the nearest clinic might not have a mammogram machine or could be three bus connections away. We partner with a mobile mammography coach to bring breast cancer screening into at-risk neighborhoods, eliminating the barriers of transportation, childcare, and limited time for our clients.

In June 2018, Komen San Diego teamed up with the San Diego Padres to host a free mammogram event at Petco Park. Among the 47 women we screened that day was one San

Diego woman who first felt a lump in her breast THREE years ago. Without insurance, she was scared and didn't know where to go. She was also very worried that if the diagnosis was breast cancer she would not be able to afford treatment. She is like so many of the women we serve. We were able to get her screened and enrolled in the state-funded Every Woman Counts program. We also let her know that if she was diagnosed with breast cancer, our Patient Financial Assistance Program could assist her if she is unable to pay for critical expenses while pursuing treatment.

Mobile Mammography and San Marcos

Komen San Diego is the only organization that studies San Diego County to identify local gaps in breast cancer care and barriers to health access. Typically, people with low income, low education levels, low rates of health insurance, and high rates of unemployment are at great risk for health disparities. Thus, Komen San Diego focuses heavily on communities that are impoverished and/or lacking in health insurance. Every five years, we develop an updated Community Profile to identify health care gaps and establish geographic and service priorities.

Our research uses Medical Service Study Areas (MSSAs) to identify target communities. Our 2015 Community Profile specifically named MSSA 156e as a high priority for the next five years; MSSA 156e includes the communities of Escondido Central and South, San Marcos Central and East. In MSSA 156e, 32.4 percent of adults have less than a high school education, and 28.5 percent of adults ages 40 to 64 lack health insurance. 9.4 percent are unemployed, and 19.9 percent are living in poverty. Language is a major barrier in this MSSA; 31.9 percent are foreign born, and approximately 19.7 percent are linguistically isolated, which is nearly triple the proportion for the Komen San Diego service area as a whole.

Our 2015 Community Profile not only identified MSSA 156e as a top priority, it also highlighted the use of mobile mammography as a critical way to simultaneously address many of the breast health care barriers that women face. As a result, we partner with a mobile mammography coach to bring breast cancer screening to women where they work, live, pray and play. The coach provided 1,053 free mammograms for low-income uninsured and underinsured patients during our last fiscal year.

A Grant from SMCF

Though San Marcos has been highlighted as a target area in need of our services, Komen San Diego has not yet had the opportunity to organize a mobile mammogram event in the city of San Marcos. A grant of \$3,877 from SMCF will enable us to make that happen. We will work with local community leaders, non-profits and health providers to identify an appropriate site for the event and schedule the date. Before the actual event, our bilingual team will go into the community for two full days to distribute information about available services and schedule appointments. SMCF's contribution will help us fund the cost of our staff (including onsite event management as well as outreach and marketing) and the anticipated cost of screenings to be provided for women who do not qualify for state assistance and do not have insurance to bill. Not only will this event enable us to directly reach women who urgently need breast cancer screenings, it will provide a wonderful opportunity for us to spread the word about our services to the San Marcos community.



SAN MARCOS COMMUNITY FOUNDATION
Grant Cover Page

(Choose one) ☐ **MINI-GRANT** (Choose one) ☒ **REGULAR GRANT**

Project Name: Emergency Food Relief – North County Food Bank	Total # of people served: 60,000 Total # of San Marcos residents served: 4,502	Amount Requested: \$10,000
Date Submitted: October 3, 2018		
Non-Profit Organization Name and Address, Website Jacobs & Cushman San Diego Food Bank 9850 Distribution Avenue San Diego, CA 92121 www.sandiegofoodbank.org	Contact Person – Name, Title & Phone, email Elisa Villarreal Grants Manager (858) 863-5192 evillarreal@sandiegofoodbank.org	

Briefly describe your request for funds (to be expanded upon in narrative for regular grant):

With the San Marcos Community Foundation's support of the North County Food Bank (NCFB) emergency food relief programs, 50,000 meals will be distributed to individuals in need in San Marcos. Each month, 4,502 residents of San Marcos are served by NCFB programs. These programs include Food 4 Kids Backpack program, which provides weekend backpacks of nutritious food to children who receive meals at school but who may go hungry over the weekend; the Senior Food Program, which provides a 32 pound box of supplemental food to seniors each month; Neighborhood Distributions that happen each month at three strategic locations throughout San Marcos, distributing approximately 90% fresh produce along with other healthy foods to 692 people each month; and the NCFB's College Hunger Relief Program, providing thousands of pounds of nutritious foods to college students at both Cal State San Marcos and Palomar College.

Briefly describe the significance of your request to the San Marcos community:

Approximately 1 in 6 San Marcos residents struggle with food insecurity – they don't always know where their next meal will come from. The NCFB addresses this alarming statistic through the distribution of emergency food relief to 60,000 individuals in need throughout North County. Nearly all NCFB programs are provided to residents of San Marcos including two Senior Food Program sites serving 107 seniors, three Neighborhood Distributions serving 692 individuals each month, three elementary schools with weekend backpack programs serving 227 students per year, two College Hunger Relief Program sites, 15 nonprofit partners who receive food from the NCFB, and many others. There is an immense need for emergency food relief in San Marcos and the NCFB seeks your partnership in meeting that need and making a positive impact on this community.

Please attach the following items.

Both Mini-Grant & Regular:

1. Budget for request (use SMCF Budget Worksheet)
2. Annual Operating budget for the organization or unit
3. Federal & State Tax ID numbers
4. Board of Directors listing with affiliations
5. **Regular Grants Only:**
 - a. 1-2 page narrative
 - b. First 2 pages of Federal 990
 - c. Most recent year-end Statement or Audit including

Expected date project will begin/end: 7/1/2018

Date by which funds will be expended: 6/30/2018

Signature of President or Authorized Officer

Name, Title

Date

Elisa Villarreal, CFO 10/3/18

- any management letters associated with Audit.
- d. Signature of President or Authorized Officer on Application
 - e. Optional: letters of support

Submit Via Mail, In Person or Via Email to:
San Marcos Community Foundation
c/o City of San Marcos
1 Civic Center Drive
San Marcos, CA 92069
Email (PDF Format): jimagee@san-marcos.net

With this application, the North County Food Bank (NCFB), a chapter of the Jacobs & Cushman San Diego Food Bank, is requesting \$10,000 in support of emergency food relief in San Marcos. Every dollar donated to the NCFB provides five meals. With this grant, you will provide 50,000 meals to chronically-hungry children, families, and seniors in San Marcos. Access to emergency food services will help ensure these at-risk individuals have the nutritious food they need to be healthy, happy, and successful.

Hunger is everywhere—down the street, at work, at the senior center, on the playground. Currently, one in six individuals in San Diego County is food insecure—they don't always know where their next meal will come from. For 41 years, the Jacobs & Cushman San Diego Food Bank has responded to the hunger crisis in this county by providing food to those who need it most. We began our work in 1977 and are now the region's largest, most efficient, independent hunger relief organization. Our mission is to provide nutritious food to people in need, advocate for the hungry, and educate the public about hunger-related issues. Our vision is to end hunger in San Diego County.

As you know, in 2015 the NCFB came under the umbrella of the Jacobs & Cushman San Diego Food Bank. Situated in a cramped 5,000 square foot warehouse facility in San Marcos, the NCFB has a small budget, but serves a tremendous need. Research indicates that while there is much affluence in San Diego's North County, there are also deep pockets of poverty. In particular, 30% of households in the North County Inland region have incomes of \$35,000 per year or less. For a family of four, this is less than half of the total income needed to cover basic expenses to live in San Diego County. What's more, North County Inland residents experience a higher than average poverty rate when compared to those in other parts of the county. With the extremely high cost of living in California, tens of thousands of people are working, but still struggling to make ends meet—65% of the households receiving food from the NCFB have at least one wage earner in their home.

The daily struggles of people who seek emergency food from the NCFB are heartbreaking. In many emergency food distributions we conduct, lines of hungry people are alarmingly long – often stretching around buildings and out of sight. 4,502 food insecure individuals living in San Marcos are served by the NCFB each month.

Too often, children, senior citizens, and adults struggling with food insecurity face nutrition-related health issues. Studies show that often individuals are forced to make personal nutrition sacrifices to meet the rising costs of medical care from ailments directly linked to nutrition deficiencies, including obesity and diabetes. It's a vicious cycle – poor nutrition leads to health problems; medical costs prevent them from purchasing healthy foods.

People living on a tight budget are unable to shop around the outer walls of a grocery store where fresh fruits, veggies, dairy and protein are located – their money will be gone before they've purchased enough to feed their families for the week. Instead, they are forced to subsist on the more affordable processed foods high in sodium and sugar.

Through partnerships with 15 Nonprofit Partners in San Marcos, as well as 18 direct emergency food distributions every month, the NCFB acts as a central repository and distribution point for

food. Primarily funded by foundations, corporations, and individual donors, last fiscal year we distributed 413,276 pounds of food to individuals and families throughout San Marcos. No other agency serving our region matches the scope or quality of the NCFB's Nutrition Bank vs. Food Bank approach. Indeed, our core organizational policies now ensure the purchase and distribution of foods with the highest nutritional traits. Guided by our Nutrition Policy, the NCFB is intent upon delivering food high in nutritional qualities, which include products such as lean meats, non-fat dairy products, and fresh produce, combined with nutrition education. In addition, we help thousands of eligible individuals, families and seniors enroll in CalFresh (SNAP/food stamps).

With the support of the San Marcos Community Foundation, we will be able to:

- Remove the barriers to healthy food that contribute to poor health by distributing millions of pounds of nutritious food, including fresh produce, to people in need in San Marcos
- Increase awareness among clients and their families about resources available to low-income families in the San Marcos community
- Provide nutrition education to clients through the Food Banks multifaceted programs with instruction and encouragement on health-related topics

The impact of your investment on the San Marcos community will be significant. Your partnership will provide thousands of pounds of healthy food to residents in San Marcos struggling with food insecurity, helping children to shine at school, adults to excel in college and at their jobs, and seniors to enjoy their daily living. Your grant of \$10,000 will provide 50,000 meals to low-income individuals and provide the hope that someday soon, things will get better.

SAN MARCOS COMMUNITY FOUNDATION
Budget Worksheet

Provide an itemized list of expenses for this project:
(example – 72 bicycle helmets at \$7.80 each including tax = \$561.60)

Food Acquisition and Distribution includes fresh, nutritious produce purchased and other healthy foods such as peanut butter, tuna, shelf-stable milk and more	<u>\$55,000</u>
Personnel Expenses	<u>\$197,000</u>
Fundraising Expenses	<u>\$42,000</u>
Occupancy Expenses includes rent, insurance, and other costs	<u>\$60,000</u>
Administrative Expenses including technology, equipment, printing costs, etc.	<u>46,000</u>
Total budget for this PROJECT	<u>\$400,000</u>

Grant Request Amount:

(Mini-grants not to exceed \$1,500, Regular grants not to exceed \$10,000.)

\$ 10,000

Is this a challenge grant? No

Could it be?

Please list any other funding sources for this project.

****Indicate if funds are committed (C), conditional (CD), or pending (P).**

\$ <u>5,000</u>	(Name of source) <u>Ameriprise</u>	** <u>C</u>
\$ <u>10,000</u>	(Name of source) <u>Nordson Corporation</u>	** <u>C</u>
\$ _____	(Name of source) _____	** _____
\$ _____	(Name of source) _____	** _____

Jacobs & Cushman San Diego Food Bank
Proposed Budget FY'18-'19

	<u>Budget</u> <u>'18-'19</u>
Ordinary Income/Expense	
Income	
Total Government Contracts	1,705,000.00
Total Business Enterprise	496,000.00
Total Private Donations	5,578,000.00
Total Fundraising (Events)	1,345,000.00
Total Investments	26,000.00
Total Income	<u>9,150,000.00</u>
Gross Profit	<u>9,150,000.00</u>
Expense	
Total Fundraising Expenses	1,782,000.00
Total Food Acquisition & Distributi	2,202,000.00
Total Personnel Expenses	4,159,000.00
Total Occupancy Expenses	269,000.00
Total Administrative	738,000.00
Total Expense	<u>9,150,000.00</u>
Net Income	<u>0.00</u>

Jacobs & Cushman San Diego Food Bank

Federal Tax ID: 20-4374795

State Tax ID: 2801904



Jacobs & Cushman San Diego Food Bank
Board of Directors
July 01, 2018 – June 30, 2019



BOARD OF DIRECTORS

Bob Bolinger – Chairman
Vice President/Market Manager
Entercom San Diego

Steve Bernstein – Vice Chairman
Executive Vice President
Business Banking Region Leader
Wells Fargo Banking, N.A.

Sheldon Derezin –Treasurer
Vice President – Mergers and Acquisitions
Waxie Sanitary Supply

Harvey C. Berger - Secretary
Pope, Berger & Williams, LLP

Dana Alligood
Market Executive, Global Commercial Bank – Middle Market
Bank of America Merrill Lynch

David Bejarano
Retired, Chief of Police
City of Chula Vista

Corrine Brindley
Corporate Vice President, State of Affairs
Sea World Parks and Entertainment

Stephen Cech
Vice President Operations – South Area
Albertsons Companies, Inc.

Sergio Del Prado
Vice President, Corporate Partnerships
San Diego Padres

Jane Finley
Senior Vice President & Executive Director
Kaiser Permanente

Elizabeth Fitzsimons
Vice President, Marketing & Events
San Diego Regional Chamber of Commerce

Melissa Forrest
President – San Diego/Riverside Region
iHeart Media

Ahmed Haque
Director of Asset Management
NRG Energy, Inc.

Scott Heath
President / General Manager
Fox 5 San Diego

Chris Henn
President of U.S. Operations
Wawanesa Insurance

Kevin G. Mangan
President
Sysco San Diego, Inc

Ed McGuire
Executive VP of Football Administration/Player Finance
Los Angeles Chargers

Dr. Mihir Parikh
Medical Director
NVISION Centers

Ray Patel
Retired, CEO
Fisher Scientific Products

Darrell Pilant
Senior Vice President & General Manager
Harrah's Resort Southern California

Steve Rowles
Partner
Morrison & Foerster

Anthony Schwarz
Sr. VP Engineering
Qualcomm Technologies, Inc.

John David Wicker
Director of Intercollegiate Athletics
San Diego State University

Form **990**Department of the Treasury
Internal Revenue Service**Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.

▶ Information about Form 990 and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

2016Open to Public
Inspection**A** For the 2016 calendar year, or tax year beginning **JUL 1, 2016** and ending **JUN 30, 2017****B** Check if applicable:

- ☐ Address change
☐ Name change
☐ Initial return
☐ Final return/terminated
☐ Amended return
☐ Application pending

C Name of organization**JACOBS & CUSHMAN SAN DIEGO FOOD BANK**

Doing business as

Number and street (or P.O. box if mail is not delivered to street address) Room/suite

9850 DISTRIBUTION AVENUE

City or town, state or province, country, and ZIP or foreign postal code

SAN DIEGO, CA 92121**F** Name and address of principal officer: **SHELDON DEREZIN****SAME AS C ABOVE****D** Employer identification number**20-4374795****E** Telephone number**(858) 527-1419****G** Gross receipts \$ **41,814,476.****H(a)** Is this a group returnfor subordinates? ☐ Yes ☒ No**H(b)** Are all subordinates included? ☐ Yes ☐ No

If "No," attach a list. (see instructions)

H(c) Group exemption number ▶**I** Tax-exempt status: ☒ 501(c)(3) ☐ 501(c) () (insert no.) ☐ 4947(a)(1) or ☐ 527**J** Website: ▶ **WWW.SANDIEGOFOODBANK.ORG****K** Form of organization: ☒ Corporation ☐ Trust ☐ Association ☐ Other ▶**L** Year of formation: **2005** **M** State of legal domicile: **CA****Part I Summary**

Activities & Governance	1	Briefly describe the organization's mission or most significant activities: PROVIDE FOOD TO PEOPLE IN NEED, ADVOCATE FOR THE HUNGRY AND EDUCATE THE PUBLIC ABOUT HUNGER ISSUES.	
	2	Check this box ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets.	
	3	Number of voting members of the governing body (Part VI, line 1a)	24
	4	Number of independent voting members of the governing body (Part VI, line 1b)	23
	5	Total number of individuals employed in calendar year 2016 (Part V, line 2a)	66
	6	Total number of volunteers (estimate if necessary)	26107
	7a	Total unrelated business revenue from Part VIII, column (C), line 12	0.
7b	Net unrelated business taxable income from Form 990-T, line 34	0.	
Revenue	8	Contributions and grants (Part VIII, line 1h)	Prior Year 33,390,759. Current Year 40,193,299.
	9	Program service revenue (Part VIII, line 2g)	468,464. 461,475.
	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	-7,023. -26,388.
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	242,632. 598,457.
	12	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	34,094,832. 41,226,843.
Expenses	13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)	0. 0.
	14	Benefits paid to or for members (Part IX, column (A), line 4)	0. 0.
	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	3,008,710. 3,492,933.
	16a	Professional fundraising fees (Part IX, column (A), line 11e)	0. 0.
	b	Total fundraising expenses (Part IX, column (D), line 25) ▶ 1,958,483.	
	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	29,010,722. 36,166,887.
	18	Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	32,019,432. 39,659,820.
	19	Revenue less expenses. Subtract line 18 from line 12	2,075,400. 1,567,023.
Net Assets or Fund Balances	20	Total assets (Part X, line 16)	Beginning of Current Year 21,467,514. End of Year 23,082,818.
	21	Total liabilities (Part X, line 26)	500,617. 533,645.
	22	Net assets or fund balances. Subtract line 21 from line 20	20,966,897. 22,549,173.

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer	Date
	SHELDON DEREZIN, TREASURER	
Paid Preparer Use Only	Print/Type preparer's name	Preparer's signature
	RICHARD HOTZ	
	Firm's name ▶ CONSIDINE & CONSIDINE	Firm's EIN ▶ 95-2694444
	Firm's address ▶ 8989 RIO SAN DIEGO DRIVE, SUITE 250 SAN DIEGO, CA 92108	Phone no. 619.231.1977

May the IRS discuss this return with the preparer shown above? (see instructions) ☒ Yes ☐ No

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III

☒**1** Briefly describe the organization's mission:

TO PROVIDE FOOD TO PEOPLE IN NEED, ADVOCATE FOR THE HUNGRY AND EDUCATE THE PUBLIC ABOUT HUNGER RELATED ISSUES.

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?☐ Yes ☒ No

If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services?☐ Yes ☒ No

If "Yes," describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.

Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code:) (Expenses \$ **27,019,872.** Including grants of \$) (Revenue \$ **474,489.**)
THE SAN DIEGO FOOD BANK PROVIDES FOOD AND NONFOOD ITEMS TO HUNGER RELIEF CHARITIES THROUGHOUT SAN DIEGO COUNTY. MEMBER AGENCY PROGRAM (MAP).

4b (Code:) (Expenses \$ **3,202,222.** Including grants of \$) (Revenue \$)
TO PROVIDE FOOD AND NUTRITION EDUCATION TO ELIGIBLE LOW-INCOME PREGNANT WOMEN, WOMEN 12 MONTHS POSTPARTUM, BREAST-FEEDING MOTHERS, CHILDREN UNDER 6 YEARS OF AGE AND SENIORS OVER THE AGE OF 60. COMMODITY SUPPLEMENTAL FOOD PROGRAM (CSFP).

4c (Code:) (Expenses \$ **6,433,474.** Including grants of \$) (Revenue \$)
THE EMERGENCY FOOD ASSISTANCE PROGRAM (EFAP) IS A FEDERAL PROGRAM THAT PROVIDES MONTHLY EMERGENCY AND SUPPLEMENTAL FOOD PACKAGES TO INDIVIDUALS AND FAMILIES WHO MEET THE INCOME GUIDELINES SET BY THE FEDERAL GOVERNMENT.

4d Other program services (Describe in Schedule O.)

(Expenses \$ **426,545.** Including grants of \$) (Revenue \$ **307,687.**)

4e Total program service expenses **37,082,113.**

Form 990 (2016)

SAN MARCOS COMMUNITY FOUNDATION
Grant Cover Page



(Choose one) ☐ MINI-GRANT (Choose one) ☒ REGULAR GRANT

Project Name: San Marcos Prevention Coalition Youth Group Date Submitted: 10-3-18	Total # of people served: 10,000 Total # of San Marcos residents served: 10,000	Amount Requested: \$9,750
Non-Profit Organization Name and Address, Website San Marcos Prevention Coalition 920 Citrine Way San Marcos, CA 92078 Sanmarcospreventioncoalition.org	Contact Person – Name, Title & Phone, email K.C. Strang, Executive Director (858) 688-5537/kcstrang1@gmail.com	
<u>Briefly</u> describe your request for funds (to be expanded upon in narrative for regular grant): The San Marcos Prevention Coalition's Youth Coalition is requesting funds for its youth coalition/group. The funding request is for 50 youth coalition t-shirts, two table cloths, materials for two poster display boards, two computers, and 10 printer toners for their community outreach activities and meetings. Additionally, we are requesting funds to help pay our youth group leader (a San Marcos resident) for her time in coordinating and overseeing all the youth group meetings and activities.		
<u>Briefly</u> describe the significance of your request to the San Marcos community: The materials and equipment will help educate, unify and publicize the youth groups actions and activities in the community and on their school campus. The materials will also help support their bi-weekly meetings and their learning. It will also help to promote the youth group and its individual members as community advocates who are making healthy, drug-free choices and setting an example to the wider community to do the same. The funds will also pay for the youth leader to help sustain youth group.		
Please attach the following items. <u>Both</u> Mini-Grant & Regular: 1. Budget for request (use SMCF Budget Worksheet) 2. Annual Operating budget for the organization or unit 3. Federal & State Tax ID numbers 4. Board of Directors listing with affiliations <u>5. Regular Grants Only:</u> a. 1-2 page narrative b. First 2 pages of Federal 990 c. Most recent year-end Statement or Audit including any management letters associated with Audit. d. Signature of President or Authorized Officer on Application	Expected date project will begin/end: November 2018 Date by which funds will be expended: December, 2019 Signature of President or Authorized Officer <i>K.C. Strang, Ex. Director</i> Name, Title 10-2-18 Date Submit Via Mail, In Person or Via Email to: San Marcos Community Foundation c/o City of San Marcos 1 Civic Center Drive	

SAN MARCOS COMMUNITY FOUNDATION
Budget Worksheet

Provide an itemized list of expenses for this project:
(example – 72 bicycle helmets at \$7.80 each including tax = \$561.60)

(400) hours for Youth Director at \$11.00 per hour	\$4,400.00
(5) reservations for Youth Leader Camp at \$100 each	\$500.00
(2) Table Clothes with Youth Group Logo at \$100 each	\$200.00
(50) T-shirts with Youth Group logo at \$10 each	\$500.00
(10) Printer Toners at \$50 each	\$500.00
(2) Computers at \$1,000 each	\$2,000.00
(1,500) pieces of collateral materials at \$1.00 each	\$1,500.00
(2) Poster Display Boards at 75.00 each	\$150.00
_____	\$ _____
_____	\$ _____
_____	\$ _____
_____	\$ _____

Total budget for this PROJECT: **\$9,750.00**

Grant Request Amount: **\$9,750.00**
(Mini-grants not to exceed \$1,500, Regular grants not to exceed \$10,000.)

Is this a challenge grant?

Could it be?

Please list any other funding sources for this project.

****Indicate if funds are committed (C), conditional (CD), or pending (P).**

\$ _____ (Name of source) _____	** _____
\$ _____ (Name of source) _____	** _____
\$ _____ (Name of source) _____	** _____
\$ _____ (Name of source) _____	** _____

San Marcos Community Foundation Grant Narrative

The San Marcos Prevention Coalition mission is to reduce youth alcohol and drug use and advocate for safe and healthy neighborhoods by improving environmental norms and community policies and enhancing efforts to promote and deliver effective substance abuse prevention. The coalition is made of 12-community sector leaders and others interested in preventing youth substance abuse.

The San Marcos Prevention Coalition's youth coalition/group is made up of students from San Marcos Middle School. The youth coalition/group meets every other Friday during lunch at San Marcos Middle School. The youth coalition/group uses Club Live (a program of CA Friday Night Live Partnership) Curriculum. This curriculum is supported by the County of San Diego's Office of Education.

Youth Coalition Recruits: 1) At the beginning of each school year the Youth Director and youth coalition leaders hold a lunch time recruitment event with a DJ, where students learn about the club's mission, goals, and activities to become substance abuse prevention leaders in the community and for their peers. 2) The Coalition conducts a parent forum at the beginning of each school year to educate parents about the substance abuse prevention activities and inspire parents to encourage their teens to join the youth group. Parents are given informational brochures about the youth group and learn about benefits for youth in participating.

Youth Coalition Retains: Club Live meets on campus during lunch, providing a convenient and accessible location and time for the youth to attend and continue participating. Retention has remained high because of an excellent Youth Director who demonstrates patience, understanding, and love for students. Youth group meetings are always safe, fun, uplifting and cater to the interest of students; resulting in a very high retention rate throughout the year.

The San Marcos Prevention Coalition engages the youth groups in all of its prevention strategies and activities. Some examples include: (1) Assessing smoking in community parks; (2) Planning and facilitating parent and student forums; (3) Presenting to alcohol and tobacco retailers the importance of not selling to minors; (4) Educating parents about the laws against hosting parties where alcohol or drugs may to be served; (5) Creating informational fact sheets and brochures; (6) Posting information to the coalition website and Facebook page; (7) Coordinating and participating in Impaired Driving forums; (8) Speaking to the media and policy makers about laws and norms that positively and or negatively affect youth substance abuse; and (9) Participating in focus groups and media events.

The Coalition is very mindful in all its efforts to include youth group members early on in the planning processes and receive their perspectives on the proposed prevention activities and educational presentations.

It is important to the Coalition to train youth about substance use prevention. The Youth Coordinator and other youth coalition leaders use the evidenced based *Friday Night Live* curriculum for many of the youth group meetings to train the youth in being leaders and advocates for their neighborhoods, and in promoting a drug-free lifestyle, school, home, and community. These trainings include: (1) Providing and reviewing the 'new member packet' to understand the youth group's goals and objectives and coalition's mission, goals, and strategies within the 12-month action plan; (2) Discussing the Strategic Prevention Framework (SPF), seven strategies to affect community change, and the coalition's current 12-month action; (3) Learning what are environmental prevention strategies; (4) Practicing public speaking and

learning the role of media in advancing prevention goals; (5) Learning about and conducting data collection, and conducting public opinion polls; analysis, trends; community scans; (6) Researching local prevention policies/laws and emerging trends; (7) Participating in 'Field trips' or off campus activities in the community to learn more about their community. Additionally, youth group members attend coalition meetings to learn how the meetings are conducted, meet the 12-sector leaders and Leadership Team, and receive updates on the coalition Action Plan's activities and work assignments.

The Coalition evaluates the effectiveness of its youth group by (1) Keeping attendance records of the youth group meetings and after school events/activities to analyze participation trends, and (2) Annually surveying youth group members to gauge their experiences with their youth groups and the Coalition and querying them for ways to improve their Coalition involvement experience. Leadership Team and Youth Director will review and take the necessary steps to improve youth engagement.

The Coalition's Leadership Team including the Youth Director will review monthly the 12-month action plan to ensure the youth are involved in as many of the strategies as possible, and annually survey the 12-sector leaders to learn how our youth engagement can improve within each of the sectors' work; to find out what is working and/or what needs to improve.

It is important to the Coalition for youth to be engaged in communicating the coalition's efforts. Youth typically have social media accounts, and the Coalition's Leadership Team and Youth Coordinator encourage them to share the results of the coalition's work on their accounts. Working with the Youth Director and Media Specialist, youth group members identify the most effective and appropriate communication 'vehicle' to use and under what circumstances. For example, Op-Eds, Letters to Editor, Press Releases, Press Conferences, and Coalition's Facebook/Website each have their place, dependent on the goal of the prevention message. Youth group members are trained by the Coalition's Media Specialist, and the Media and Government Sector leaders to speak to the media and community leaders. Press conferences and other media events are organized by the Youth Director and youth group members to deliver prevention messages related to the Action Plan's activities. The media and public pay more attention to youth advocates than to adults. When appropriate, youth group members are prepared to speak at City Council and School Board meetings.

Youth driven communication is a proven effective approach to educate the community regarding the Coalition's work, their goals and mission, and their environmental strategies they are pursuing. We have found that not only does the community listens, but they will express their gratitude for the youth's communication effort. This recognition increases the youth's self-esteem and confidence and energizes them to continue their substance abuse prevention work and participation in the Coalition. When the youth group members attend Coalition meetings and briefings on Coalition activities they can more easily understand the prevention messages been taught them by the Youth Director.

The San Marcos Community Foundation funding will help ensure this youth coalition can continue to meet at San Marcos Middle School and will have the materials, resources, and Youth Director leadership it needs to continue serving the San Marcos community and developing our city's next generation of engaged and caring leaders.



San Marcos Prevention Coalition

WORKING TOGETHER FOR ALCOHOL AND DRUG FREE SAN MARCOS YOUTH

San Marcos Community Foundation Grant Application – October 1st, 2018

1. Budget:

See attached budget worksheet

2. Annual Operating Budget:

Our current annual operation budget is zero dollars.

3. Federal and State ID numbers:

Federal is 47-139511201 / State is 3708038

4. Board of Directors:

K.C. Strang, President

Barbara Gordon, Secretary

Diane Grace, Treasury

5. Regular Grants

a. 1-2 page narrative is attached

b. Federal 990 is attached

c. Most recent year-end statement/Audit – Our budget for this past year was zero dollars.

d. Signature - complete

e. Letter of Support – See attached

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San Marcos Prevention Coalition

EIN: 47-1395112 | San Marcos, CA, United States

Form 990-N (e-Postcard)

Organizations who have filed a 990-N (e-Postcard) annual electronic notice. Most small organizations that receive less than \$50,000 fall into this category.

> Tax Year 2017 Form 990-N (e-Postcard)

Tax Period:
2017 (01/01/2017 - 12/31/2017)

EIN:
47-1395112

Legal Name (Doing Business as):
San Marcos Prevention Coalition

Mailing Address:
920 Citrine Way
San Marcos, CA 92078
United States

Principal Officer's Name and Address:
Kenneth Strang
920 Citrine Way
San Marcos, CA 92078
United States

Gross receipts not greater than:
\$50,000

Organization has terminated:
No

Website URL:

> Tax Year 2016 Form 990-N (e-Postcard)

> Tax Year 2015 Form 990-N (e-Postcard)

> Tax Year 2014 Form 990-N (e-Postcard)

Page Last Reviewed or Updated: 6-Jul-2018

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Page 1 of 2

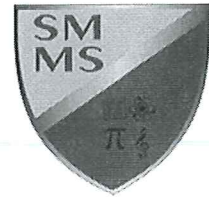
Date: October 1, 2018
To: San Marcos Community Foundation
From: Victor Graham, San Marcos Unified School District Boardmember
Subject: **Support for grant funding to the San Marcos Prevention Coalition's Youth Coalition/Group**

The San Marcos Prevention Coalition's Youth Coalition/group that operates at San Marcos Middle School does tremendous work in our city, and I fully support their efforts to make San Marcos' neighborhoods drug-free, safe and healthy.

Over the past several years I have observed many of the activities and work the youth group has been involved in and can't say enough of how impressed I am with their dedication and willingness to advocate for safer and healthier schools, parks, and neighborhoods. I'm certain that the youth coalition members are learning the importance of being active in their community and instilling the confidence in them that they can play an important part in advocating for drug-free environments, homes, and families. They are doing it now successfully well!

Thank you in your consideration of granting funds to the application submitted for the San Marcos Prevention Coalition's youth coalition.

A handwritten signature in black ink, appearing to read "Victor Graham". The signature is fluid and cursive, with the first name "Victor" written in a larger, more prominent script than the last name "Graham".



September 28, 2018

Dear San Marcos Community Foundation Member:

This is a letter of recommendation and support for the San Marcos Prevention Coalition's application for your grant. The San Marcos Prevention Coalition's youth coalition operates at San Marcos Middle School and it has been very successful on our campus and within our community. The members are learning vital lessons of how they can advocate for drug-free neighborhoods and schools. There are specific activities where they are learning leadership and public speaking skills and how to research and present their findings clearly and concisely. More importantly, they are learning that their voice matters in public policy debates and discussions.

Thank you for your consideration of granting funds to the application submitted for the San Marcos Prevention Coalition's youth coalition.

Sincerely,

Spencer Wavra
Principal

Michelle Santiago
District School Social Worker

Rosa Felix
School Counselor

K.C. Strang – San Marcos Prevention Coalition

Barbara Gordon – County Office of Education Friday Night Live Program

Diane Grace – North County Hispanic Network

Fall Quarter 2018-2019: Funding Recommendation Worksheet

Asset Balance on 6/30/2018:	\$1,255,190
Total Available for Distribution for FY18-19:	\$50,207-\$62,759
Total FY18-19 Distributions Year to Date:	\$16,000.00
Total Funds Available for Quarter if Awarding Grants at 4% of Assets:	\$11,402
Total Funds Available for Quarter if Awarding Grants at 5% of Assets:	\$15,586

Name	Requested Amount	Type	Name of Project	Summary of Project	GFC Funding Recommendation
Operation Hope-Vista	\$1,500.00	Mini	Providing shelter and intensive case management to families with children and single women	To provide funding to purchase consumable paper good and 60 single day bus passes. Will serve 11 San Marcos residents.	
Alzheimer's San Diego	\$5,000.00	Regular	Dementia education and support in San Marcos	To provide dementia education in San Marcos. Will serve 655 San Marcos residents.	
North County Health Services	\$5,000.00	Regular	NCHS San Marcos Diabetic Retinopathy Camera	To purchase camera for the provision of diabetic retinopathy screening to prevent blindness. Will serve 2,334 low-income San Marcos residents.	
Komen San Diego	\$3,877.00	Regular	Mobile Mammogram Event	To provide mobile mammogram screening event. Will serve screen 40 San Marcos residents.	
Jacobs & Cushman San Diego Food Bank	\$10,000.00	Regular	Emergency Food Relief - North County Food Bank	To provide emergency food relief. Will serve 4,502 San Marcos residents.	
San Marcos Prevention Coalition Youth Group	\$9,750.00	Regular	San Marcos Prevention Coalition Youth Group	To provide 50 t-shirts, 2 tablecloths, 2 poster boards, 2 computers, and 10 printer toners for youth outreach activities	
Total Grants Requested:	\$35,127.00			Total Amount Recommended:	



MINUTES

SAN MARCOS COMMUNITY FOUNDATION GRANT FUNDING SUBCOMMITTEE MEETING

Wednesday, August 8, 2018 – 6:00 PM

San Marcos Conference Room, 1 Civic Center Drive

CALL TO ORDER

Vice President Monahan called the meeting to order at 6:03 p.m.

ROLL CALL:

PRESENT: BOARD MEMBERS: MONAHAN, WILLIAMS
ABSENT: BOARD MEMBERS: STACK

ALSO PRESENT: Administrative Services Manager Michael Gordon and Office Specialist II Joseline Cadima.

OLD BUSINESS

1. GRANT AWARD HISTORY – Noted and filed.

NEW BUSINESS

2. MINI GRANT APPLICATION PROPOSALS

Administrative Services Manager Gordon noted that San Marcos Pop Warner Football clarified that their equipment is stored in a storage container held at Bradley Park via an agreement that they are grandfathered into with the City, and advised they cannot obtain a new container.

Board members discussed two mini grant requests:

- A). San Marcos Pop Warner Football, requested \$1,500.00 to replace and recondition damaged equipment.
- B). Operation Hope-Vista, requested \$1,500.00 to purchase consumable paper goods and 60 single-day bus passes.

VICE PRESIDENT MONAHAN MOVED TO DECLINE \$1,500.00 TO SAN MARCOS POP WARNER FOOTBALL AND TO DEFER OPERATION HOPE-VISTA TO THE NEXT GRANT FUNDING SUBCOMMITTEE MEETING. SECONDED BY BOARD MEMBER STACK. MOTION PASSED BY UNANIMOUS VOICE VOTE.



AYES: BOARD MEMBERS: MONAHAN, WILLIAMS
NOES: BOARD MEMBERS: NONE
ABSENT: BOARD MEMBERS: STACK
ABSTAIN: BOARD MEMBERS: NONE

Administrative Services Manager Gordon stated that there is \$13,000.00 to grant this quarter.

3. REGULAR GRANT APPLICATION PROPOSALS

Board members discussed seven regular grant requests:

A). Community Resource Center, requested \$7,500.00 to fund trauma informed case management and resources for targeted needy populations; Administrative Services Manager Gordon restated that an amount of \$3,250.00 was given to Community Resource Center last Fiscal Year.

B). Hope through Housing, requested \$5,000.00 to fund after-school programs for affordable housing communities in San Marcos; Board Member Williams reported that in an effort to receive further information on their request for funding, she attempted to contact their office with no success.

C). Meals on Wheels San Diego County, requested \$8,000.00, to help subsidize the rent for its North County service center.

D). Palomar College Foundation, requested \$8,000.00 to help convert courses to zero textbook cost or low textbook cost offerings; Board member Stack was not present at the meeting to report out on any information on their request for funding.

E). The Elizabeth Hospice, requested \$5,000.00 to provide bereavement services and training; Administrative Services Manager Gordon restated that \$2,500.00 was granted to them in Fiscal Year 2016/2017.

F). Alzheimer's San Diego, requesting \$5,000.00 to provide dementia education in San Marcos.

G). Interfaith Community Services, requesting \$10,000.00 to continue its North County Senior Connections program.

VICE PRESIDENT MONAHAN MOVED TO RECOMMEND THE FOLLOWING GRANT AMOUNTS TO THE FULL FOUNDATION BOARD FOR CONSIDERATION AT ITS NEXT MEETING: \$3,000.00 TO COMMUNITY RESOURCE CENTER, \$0.00 TO HOPE THROUGH HOUSING, \$0.00 TO MEALS ON WHEELS SAN DIEGO COUNTY, \$3,000.00 TO PALOMAR COLLEGE FOUNDATION, \$4,500.00 TO THE ELIZABETH HOSPICE, \$3,000.00 TO INTERFAITH COMMUNITY SERVICES, AND TO DEFER ALZHEIMER'S SAN DIEGO. SECONDED BY BOARD MEMBER WILLIAMS. MOTION PASSED BY UNANIMOUS VOICE VOTE.

AYES: BOARD MEMBERS: MONAHAN, WILLIAMS
NOES: BOARD MEMBERS: NONE
ABSENT: BOARD MEMBERS: STACK
ABSTAIN: BOARD MEMBERS: NONE



4. WILDLIFE GRANT APPLICATION PROPOSALS

Board members discussed one wildlife grant request:

A). Escondido Creek Conservancy, requested \$1,500.00 to create an interactive exhibit promoting the human-coyote coexistence; Vice President Monahan contacted the applicant to obtain further information on their program, noted that the trails group is in favor of this exhibit, and recommends this grant application move to the board meeting on 08/21/2018.

CONSENT CALENDAR

**MOVED BY BOARD MEMBER WILLIAMS AND SECONDED BY VICE PRESIDENT MONAHAN.
MOTION PASSED BY UNANIMOUS VOICE VOTE.**

AYES: BOARD MEMBERS: MONAHAN, WILLIAMS
NOES: BOARD MEMBERS: NONE
ABSENT: BOARD MEMBERS: STACK
ABSTAIN: BOARD MEMBERS: NONE

WAIVER OF TEXT – Waived

APPROVAL OF MINUTES – Approved - SMCF Grant Funding Subcommittee Meeting minutes of July 11, 2018.

ORAL COMMUNICATIONS - No requests to speak.

ITEMS FOR THE GOOD OF THE ORDER

NEXT MEETING DATE – The next meeting of the SMCF Board of Directors is scheduled for Tuesday, August 21, 2018 at 6:00 pm. The next meeting of the Grant Funding Subcommittee is scheduled for Wednesday, September 12, 2018 at 6:00 pm.

MISCELLANEOUS – None noted.

ADJOURNMENT

**MOVED BY VICE PRESIDENT MONAHAN AND SECONDED BY BOARD MEMBER WILLIAMS TO
ADJOURN THE MEETING AT 6:22 PM. MOTION PASSED BY UNANIMOUS VOICE VOTE.**

Meeting adjourned at 6:22 PM.

Jessica Monahan, Board Vice President



ATTEST:

Michael Gordon, Recording Secretary